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THE JERUSALEM POST

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NEW EDITION 86-87
BAZAK Guide to Israel
Sole Agent – Steimatzky

THE NEGEV MIRAGE & REALITY
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Zoo story
Magazine, page M

Iran, Syria and the West
Page 5

Berlyne in South Africa
Magazine, page 4

Simply Super
Magazine, page A

Eitan 'forced Pollard to take pay' for spying

By WOLF BLITZER
Jerusalem Post Correspondent

WASHINGTON – Jonathan Jay Pollard, a former U.S. naval intelligence analyst convicted of espionage for Israel, was pressured to become a paid spy by Rafael Eitan, the veteran Israeli spymaster who served as Pollard's overall handler.

According to information from sources close to Pollard and subsequently confirmed by authoritative U.S. and Israeli officials involved in the case, Eitan insisted that Pollard accept money in exchange for sensitive American information. "The money was Eitan's idea, not Pollard's," one source said.

Pollard, now 32 years old, has been an ardent Zionist since high school. During his undergraduate days at Stanford University in California and his graduate studies at the Fletcher School of Law and Diplomacy at Tufts University outside Boston, he often contemplated aliya.

He had originally volunteered to provide Israel with some limited information which he considered to be vital to its national security. This was not all that unusual since Israel, over the years, had often received such help from the U.S.

But the payment of money to Pollard created a different situation.

According to the sources, Pollard was initially very reluctant to accept any payment from Israel. His motivation was ideological, not financial.

But Eitan instructed Pollard's first Israeli contact, Air Force Colonel Aviam Sella, then on leave in New York for graduate studies, to insist that Pollard be paid for his services. After repeated prodding, Pollard started to accept the money.

The sources said that Eitan had wanted to "entrap" the young American Jew whose information about Arab military capabilities reportedly proved to be valuable. By pressuring Pollard to accept the money, Eitan would be in a better position to demand that Pollard maintain his espionage link with Israel.



Rafi Eitan (Rubinger)

In addition, the sources said, the money enabled Eitan to specifically "task" Pollard to obtain certain classified U.S. documents, according to Israeli needs.

"Money was a key element," a well-informed source said. "Eitan insisted that Pollard be put on the payroll to guarantee his continued cooperation. It would further tie him to Israel and make it very difficult, if not impossible, for him to walk away."

It was reported that Pollard's payment started at $1,500 a month but eventually increased to $2,500. He was also reimbursed $10,000 for his first-class travel expenses for a November 1984 trip to Paris where he met Eitan for the first time.

Sella, by then back on active duty in Israel after having established a close personal friendship with Pollard, reportedly also flew to Paris for the meeting. Pollard had come to like and trust Sella.

According to the American press, Eitan wanted the air force officer to come to Paris to reassure Pollard about the entire operation. "It would make Pollard feel more comfortable to have Sella there," an informed source said.

Before leaving the U.S., Sella had introduced Pollard to Yosef Yagur, an Israeli embassy science attaché who also served as Eitan's chief representative in America. Sella informed Pollard that Yagur would become his main contact. Yagur also flew to Paris for the meetings.

Pollard was reportedly joined on the trip by his wife-to-be, Anne Henderson-Pollard. The wives of Eitan, Yagur and Sella were also in Paris for the week-long meetings. They all stayed at one of the most exclusive hotels in the city and dined at the most expensive restaurants. While the men talked "business," the women went shopping and sightseeing.

Sella was reportedly also instructed by Eitan to purchase an expensive diamond and sapphire ring for Pollard to give to his wife – an indication of Israel's deep gratitude to him.

During the summer of 1985, Pollard and his wife reportedly travelled through Europe and then to Israel for meetings with Eitan. Pollard was reimbursed another $10,000 in cash.

Later that year, Pollard was reportedly given the number of a fore-

(Continued on Back Page)

Arms to Iran for 'political' reasons – U.S.

By WOLF BLITZER
Jerusalem Post Correspondent

WASHINGTON. – President Reagan has confirmed that he authorized the shipment of U.S. arms to Iran. But the president insisted that this was done to try to influence a post-Khomeini power struggle in Iran rather than as "ransom" for the release of American hostages in Lebanon.

Reagan, who briefed congressional leaders on his secret shift in policy towards Iran, was due to deliver a nationally televised address on the subject last night.

Earlier in the day, the president said that he had decided to go public because of what he described as the many erroneous reports that had surfaced in recent days.

Clearly, the administration has been severely embarrassed by these reports, which have tended to highlight the arms-for-hostages aspect of the arrangement.

White House press secretary Larry Speakes said that the president had reluctantly decided to speak out on the issue. "He does it with concern for our future strategic position in the Middle East," Speakes said. "He does it with concern for the safety and the lives of the hostages."

But the events "and publicity" surrounding this issue over the past 10 days, Speakes continued, had convinced Reagan that it was now "timely, appropriate and necessary for him to address the American people."

Speakes said Reagan had carefully weighed all the factors before reaching this decision.

On Wednesday, Reagan told a bipartisan group of leaders from Capitol Hill that the arms sales to Iran were necessary in order to establish ties with "more moderate" elements there.

Administration sources quoted Reagan as saying that some factions in Iran were seen as "traditionalists or non-radicals who have a greater interest in U.S. ties."

The president continued: "We would be at fault if Khomeini died and we had not made any preparations for contacts with a future regime. The arms were necessary for that."

But he strongly denied that the arms represented "ransom" for the hostages. Discussion of the fate of the hostages with Iran, he said, was merely a "by-product" of the bigger strategic dialogue.

The Wall Street Journal reported yesterday that David Kimche, while still director-general of the Foreign Ministry, first proposed the idea of swapping U.S. arms to Iran for the release of American hostages in Lebanon.

According to the report, Kimche met with then-national security adviser Robert McFarlane in Washington late in the summer of 1985 and "stressed the need for improved U.S. relations with Iran."

Quoting other participants in the discussions, the newspaper said Kimche suggested that McFarlane contact an Iranian named Manucher Ghorbanifar, who, he said, had "channels" to the Ayatollah Khomeini's designated successor, Ayatollah Hussein Ali Montazeri, and to Iranian Prime Minister Mir Hussein Musavi.

"But Mr. Kimche warned Mr. McFarlane that the Iranians would need some evidence of American good faith and suggested that the U.S. might provide spare parts that Iran needs in its war against Iraq," *The Journal* said.

(Continued on Page 2, Col. 7)

Rabin on arms

Defence Minister Yitzhak Rabin yesterday indirectly confirmed reports that Israel had recenty transferred arms to Iran. He said Israel has an obligation to help other countries in their attempt to release hostages, "in any form acceptable to that country," just as Israel would want them to help it in the release of PoWs.

Rabin added that "Israel had never sold American arms or arms containing U.S. components without U.S. approval."



Salah Mahmud Hariz (left) and Salah Yosef Hariz (centre) appear in the Ramallah military court yesterday where they were convicted for the murder of bus driver Salmon Hatuka. The woman is the mother of one of the men. (Story, page 2) (Rahamim Israeli)



Soldiers frisk Arabs in Gaza, where an Ashkelon resident was stabbed on Wednesday. The man was slightly injured in what was the third stabbing of an Israeli in Gaza since the end of September. (Reuter telephoto)

UK law 'not infringed' in transfer of Vanunu

By BENNY MORRIS and DAVID HOROVITZ
Jerusalem Post Correspondents

Britain may get Israel's response to its request for "clarifications" in the Vanunu affair today, in advance of a planned debate on the subject in the House of Commons on Tuesday.

The British government said it would make a statement on the matter during the debate.

Officials in Jerusalem said it was "highly improbable" that Israel would disclose how nuclear technician Mordechai Vanunu arrived in Israel after selling the story of Israel's alleged atomic secrets to *The Sunday Times*.

Unofficially, British diplomats are giving Israel until lunchtime today to come up with a satisfactory response. After that, they are threatening a "reassessment" of their attitude in the case.

Israel's response was being prepared last night by a team of senior officials in consultation with Prime Minister Shamir and Defence Minister Rabin. It is understood that Foreign Minister Peres did not take part in the consultations as he is in the U.S. and communications between the two countries are regarded as "unsafe."

Israel's response, officials said, would probably stress that no British law had been violated in the way in which Vanunu reached Israel around September 30. But Israel would not explain how Vanunu reached Israel, preferring not to expose the modus operandi.

"Besides, even if we 'told all,' there would be no guarantee that this would end the affair. [Critics] might then argue that this was a pack of lies. There would be no end to it," they said.

The British "adjournment debate" comes at the initiative of Conservative MP Dennis Walters, who has been calling for a full inquiry into the Vanunu affair for several weeks, finding it "impossible to accept that Vanunu left Britain of his own volition."

The debate will naturally put further pressure on the Thatcher government to get to the bottom of the Vanunu affair. The Foreign Office was yesterday still waiting to hear Israel's reply to Ambassador William Squire's approach for clarification, and it is abundantly clear that Whitehall will not be satisfied with Shamir's assurances that no illegal action was perpetrated on British soil.

Jerusalem appears committed to supplying the response before the debate begins in order to ease Thatcher's task in rebutting her critics.

Last Monday, Squire conveyed to Foreign Ministry Political Director-General Yossi Beilin a Foreign Office request to "clarify" the passage in the previous day's cabinet statement on the Vanunu affair.

Squire visited the Foreign Ministry in Jerusalem yesterday but sources said that he discussed European Community issues rather than the Vanunu affair.

IDF kills two Shi'ites

Post Defence Reporter

Two Shi'ite terrorists carrying photographs of the Ayatollah Khomeini were killed in a clash with the IDF in the South Lebanon security zone early yesterday morning, defence sources said.

Their bodies were found north of Hasbaya during searches yesteday. There were no IDF casualties.

Senior army sources told *The Jerusalem Post* that attempts by Shi'ite terrorists to infiltrate the security zone had increased recently, seriously damaging morale in the South Lebanon Army.

Some of the terrorist cells are reportedly composed of local residents, and others are made up of Iranian volunteers backed by Syrians. Most of the pro-Iran terrorist organizations operate from Ba'albek in eastern Lebanon.

Lebanon's mainline Shi'ite Moslem milita, Amal, yesterday offered to swap an Israeli airman for Palestinians and Lebanese jailed in Israel. The renewed offer was made by Akef Haidar, the politburo chief of Amal, which claims it is holding the Israeli navigator whose fighter was downed during an October 16 raid on Palestinian bases in South Lebanon.

Tough U.S. moves against Syria likely

By WOLF BLITZER
Jerusalem Post Correspondent

WASHINGTON. – The Reagan administration is expected today to announce a series of fresh diplomatic and economic sanctions against Syria. But U.S. officials expressed doubt that the measures would include a full break in diplomatic relations, a step already taken by Britain because of Syria's involvement in the aborted attempt to blow up an El Al airliner in London last April.

The U.S. has withdrawn its ambassador from Damascus but has pointedly refused to sever all diplomatic ties. U.S. officials want to keep the door slightly open in the hope of influencing Syrian behaviour in Lebanon and in winning Syrian cooperation for the release of American hostages there.

Still, the latest U.S. sanctions against Syria are expected to be considerably tougher than those announced earlier this week by the West European Community.

The administration wants to make the announcement in advance of President Reagan's meetings at Camp David over the weekend with British Prime Minister Margaret Thatcher. The package of steps was basically agreed last Sunday during a meeting of senior U.S. officials at the home of Secretary of State George Shultz.

The secretary has insisted that Syria was caught "red-handed" in the El Al incident and should be severely punished.

The New York Times yesterday quoted State Department officials as saying that the president is likely to approve these steps:

□Cut substantially the size of the U.S. Embassy in Damascus and not send back the American ambassador, as well as limit the size of the Syrian Embassy in Washington proportionately.

□Bar the sale to Syria of spare parts and other equipment for use by Syrian airlines and curb the export of computers and other advanced technology.

□Prohibit American companies from working to enlarge the Syrian oil industry.

□Bar American credits for the import of goods by the Syrians.

It was unlikely that the U.S. would bar all commercial trade with Syria.

France may let Nakash serve term in Israel

By MENACHEM SHALEV

French authorities have agreed in principle that William Nakash should serve his prison sentence in Israel, *The Jerusalem Post* has learned.

Justice Minister Avraham Sharir secured the agreement in a meeting in Paris last week with his French counterpart. Official confirmation of the agreement is expected to arrive via the French Embassy in Tel Aviv in the near future.

Nakash, whose extradition to France is opposed by a coalition of right-wing and religious elements, was tried *in absentia* by a French court and sentenced to life imprisonment for the February 1983 murder of an Arab in the town of Besancon.

Sharir is currently attempting to push through a law which would enable Israelis convicted abroad to serve their prison sentences in Israel. Such incarceration is not possible under present law.

The Ministerial Legislation Committee this week postponed its deliberations on Sharir's proposed law after hearing it sharply denounced by Attorney-General Yosef Harish. At the committee meeting Harish described Nakash as "representing all the worthless trash of the Jewish people."

Nakash was not an Israeli citizen when he took part in the 1983 murder. Under the provisions of Sharir's proposed law, which is intended primarily for Israeli criminals, Harish would have to recommend that an exception be made to apply the law to Nakash.

In order to enable Nakash's imprisonment in Israel, Harish would also have to agree to waive the proposed law's stipulation that a prisoner who is to be transferred to an Israeli jail first serve at least one-third of his sentence in the country in which he was tried.

Second liver transplant patient dies

Jerusalem Post Reporter

HAIFA. – The Rambam hospital management was yesterday "sorry but not deterred" by the death at noon of the country's second liver transplant patient.

Eliahu Schreier, a 59-year-old farmer from Shoresh in the Jerusalem corridor, died 18 days after the operation, which had been particularly complicated and had had to be interrupted for 24 hours due to "massive" bleeding and congealing problems.

Health Minister Shoshana Arbeli-Almoslino said yesterday that doctors would continue to perform liver transplants despite the recent deaths of the two liver recipients, Israel Radio reported.

"Every pioneering action, especially in medicine, involves great risks. There were many difficulties in developed countries abroad with the first transplants too," she said. Arbeli-Almoslino called to support and encourage the doctors in their work.

Though Schreier's new liver had functioned "satisfactorily" after the operation, his biological systems failed one after the other until he passed away.

Acting Rambam director Dr. Albert Sahnger stressed that, despite the death of both transplant patients – the first was Mira Schichmanter, 40, who died last Saturday, 17 days after her transplant – Rambam would continue its liver transplant programme. The Health Ministry named Rambam as the country's only centre for the complex operation several months ago.

Members of Schreier's family said they did not regret his undergoing the operation. His son Yehuda said: "After I heard about my father's death, I went to the head of the surgical team, Dr. Yigal Kam, and asked him to continue [carrying out such transplants]."

Referring to criticism of the transplants, he said: "It is not right that people in Israel who do not have any alternative should not be given a chance to try to save their lives."

Hush hush on gold heist

By YORAM GAZIT

TEL AVIV. – Officials at the Rothschild-owned Israel General Bank were tight-lipped about the theft of a large number of gold ingots from the bank in Tel Aviv yesterday afternoon.

The 2 p.m. heist was apparently executed by two men who were surprised by a bank employee in the safe room, Tel Aviv subdistrict commander Tat-Nitzav Arye Bibi said. He added that the men had ordered the employee to lie face down while they made their escape.

Police knew surprisingly few deatils about the crime and bank deputy manager Eli Aran declined to comment on it.

A police source suggested that the bank would not reveal how many one-kilo gold bars were stolen because they had been purchased with illegally obtained currency.

The New York Times
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	MIN. C	MIN. F	MAX. C	MAX. F	
AMSTERDAM	6	43	13	55	Clear
BRUSSELS	3	37	15	59	Clear
BUENOS AIRES	13	55	23	73	Clear
CHICAGO	-7	20	1	30	Cloudy
COPENHAGEN	0	32	9	48	Cloudy
FRANKFURT	-2	36	13	55	Cloudy
GENEVA	-1	30	10	50	Clear
HELSINKI	-3	27	-2	36	Clear
HONG KONG	21	70	25	77	Cloudy
JOHANNESBURG	11	52	24	75	Clear
LISBON	11	52	18	64	Clear
LONDON	10	50	14	57	Rain
MADRID	6	43	17	63	Cloudy
MONTREAL	-1	30	4	39	Cloudy
NEW YORK	3	38	9	48	Clear
OSLO	-2	28	8	47	Cloudy
PARIS	-2	28	9	48	Clear
RIO DE JANEIRO	14	57	22	71	Rain
SAO PAULO	11	51	16	60	Cloudy
STOCKHOLM	3	37	8	47	Rain
TOKYO	10	50	14	57	Cloudy
TORONTO	-5	23	5	41	Cloudy
VIENNA	1	34	11	52	Cloudy
ZURICH	-2	36	10	50	Cloudy

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THE WEATHER

Forecast: Clear today and Saturday.

	Yesterday's Humidity	Yesterday's Min-Max	Today's Max
Jerusalem	47	7–12	14
Golan	36	3–14	16
Nahariya	48	7–21	22
Safad	38	4–11	13
Haifa Port	49	9–20	21
Tiberias	51	8–18	21
Nazareth	—	8–17	17
Afula	35	6–20	22
Shomron	34	5–15	17
Tel Aviv	25	10–20	21
B-G Airport	37	6–19	21
Jericho	40	7–21	23
Gaza	44	10–19	21
Beersheba	46	6–18	21
Eilat	29	11–23	25

SOCIAL & PERSONAL

Fink's Restaurant will reopen tomorrow, November 15, at 6 p.m. Reservations: 02-234523.

Two Weizmann Institute scientists were honoured yesterday in a ceremony at the institute campus in Rehovot. Prof. Israel Pecht received the H. Dudley Wright Achievement Prize, while Prof. Michael Eisenbach was the recipient of the H. Dudley Wright Research Award.

Wright, on hand to congratulate the recipients, is a U.S. industrialist and inventor, who founded and now heads the Orbisphere Corporation in Geneva. He is also a member of the Weizmann Institute's Board of Governors.

The annual H.R. Lindner Memorial Lecture, established by Carola and Peter Kleeman of the United Kingdom, was delivered yesterday by Prof. Philip Cohen, F.R.S., F.R.S.E., of the University of Dundee, Scotland. Cohen spoke on the role of Protein Phosphorylation in the Hormonal Control of Cellular Activity.

Yoram Salomon, head of the Hormone Research Department, was in the chair.

Haifa Mayor Arye Gurel will address a joint meeting of the city's Engineers and Maritime clubs at the Engineers Club, at 1 p.m. today. Table reservations by phone, 538268.

ARRIVALS

The First Alyn-U.S. Mission, under the leadership of Joan and Herbert Mendelson, Mrs. Simone Blum, chairwoman, Alyn, New York, is among the participants, who are all supporters of the Alyn Orthopedic Hospital.

B'nai B'rith Canada Presidents Mission for meetings with Government and Agency leaders and dedication of the Charles Goldlust B'nai B'rith Family Healthy Centre in Jerusalem. Mission participants include Harry Bick, national president; Mrs. Bick; Frank Dimant, executive vice president; Morris Flicht, treasurer; Mrs. Flicht; Ronnie Roth, Israel chairman; Lou Ronson, B'nai B'rith International; Mrs. Ronson; Ralph Snow, president elect, B'nai B'rith Canada; Mrs. Snow – as well as Arthur Hiess, Mr. and Mrs. Bert Mendelson, Mr. and Mrs. Sam Weinberger, and Mr. and Mrs. Hendler.

DEPARTURES

Sally and Michael Berger, to New York, to be guests of honour at the Emunah Women of America National Dinner for the Joffi Berger Holocaust Study Centre in Jerusalem.

Basketball results

Galil Elyon vs. Hapoel Tel Aviv 90-79.
Maccabi Tel Aviv vs. Hapoel Yerushalayim 104-85.
Hapoel Haifa vs. Betar Tel Aviv 102-85.
Elitzur Netanya vs. Maccabi Haifa 97-82.
Hapoel Holon vs. Hapoel Ramat Gan 84-78.
Maccabi Ramat Gan vs. Hapoel Gvat 88-85.

New appeal filed in Demjanjuk case

John Demjanjuk's attorney yesterday filed a new appeal to the Supreme Court against the decision to keep the accused war criminal in custody until the end of his trial.

The court rejected attorney Mark O'Connor's first appeal earlier this week because O'Connor had failed to appear for the scheduled hearing. (Itim)

IN PERSON
BENNY MORRIS

Elyakim Rubinstein

From Dayan to Shamir

With the late Moshe Dayan, "you didn't have to be a yes-man. On the contrary, he respected people who would argue with him," recalls Elyakim Rubinstein, the new cabinet secretary. Rubinstein joined the civil service in 1973 to help the legal adviser of the Defence Ministry, Yosef Chichanover, prepare material for the Agranat Commission inquiry into the defence establishment's failure on the eve of the Yom Kippur War.

That inquiry indirectly led to Dayan's ouster from the Defence Ministry. But in 1977, Dayan returned to the government as foreign minister in the first Likud government. He brought along Rubinstein, who had risen to be deputy legal adviser at the Defence Ministry, as his chef de bureau. "Dayan bubbled over with ideas, and he used his aides as a sounding board," Rubinstein recalls. "He liked to work night and day, and expected the same from his assistants. I remember one Saturday evening he called me and said: 'There are three stars out already, let's start work'."

He notes that Dayan had few aides and that both he himself and Naftali Lavi, former consul general in New York and also a former aide to Dayan, are religious.

Rubinstein was born in Tel Aviv in 1947, and educated at a religious high school and at the Hebrew University. (He has first degrees in Arabic, Hebrew, and Law, an M.A. in contemporary Jewish studies and an unfinished Ph.D. on Zionism and the Arabs during the 1920s and early 1930s.) He accompanied Dayan through the Camp David and Israel-Egypt peace treaty negotiations of 1977-78, emerging as deputy director general of the Foreign Ministry responsible for relations with Egypt.

He recalls the moment of Sadat's descent from the aircraft at Ben-Gurion Airport in November 1977 as the most memorable in his career. "I shouldn't really have been there, given my [low] rank. But Dayan invited me to join him. It was a moment none of us had dreamed of – even those of us who regarded negotiations with Egypt as a realistic prospect. I rode back from the airport with Dayan and [Egyptian Minister of State for Foreign Affairs Butros] Ghali."

He also recalls the moment of the signing of the now defunct Israeli-Lebanese agreement in May 1983 as a memorable moment. As the Foreign Ministry's legal adviser, he had been number 3 in the Israeli delegation. "In retrospect, perhaps our joy and hopes stemming from the agreement were naive. But I still think it had its positive aspects.



Elyakim Rubinstein

It undermined the belief, then quite common in the West, that Israel was in Lebanon for good. It signified, embodied at least a measure of Lebanese acceptance of the Security Zone [in South Lebanon]. And it served to boost Israeli-U.S. relations. The strategic cooperation agreement and Israeli participation in the Strategic Defence Initiative soon followed."

Looking back at the Lebanon war, Rubinstein concedes that "certainly not all the objectives were achieved. And Israel's losses were great, a permanent wound. But we must remember that Israel struck a mortal blow at the PLO, from which it hasn't recovered. I don't accept the Vietnam parallel. For us, it is our backyard; Vietnam, for the U.S., was 7,000 miles away. And our failure to create a new Lebanon is essentially a tragedy for Lebanon, not for us. The U.S. now understands our need for a security zone in the south."

Rubinstein, who has lectured at Bar-Ilan University in political science, says he hopes to have "a policy-making input" in the present administration. The cabinet secretaryship involves both "formal" and "non-formal" functions. He intends, "like my predecessors in the job," also to affect policy-making.

He describes his relations with Prime Minister Shamir as "good, there is good chemistry." Rubinstein, who worked with Shamir when the latter was foreign minister in the early 1980s, was serving as political minister at the Israel Embassy in Washington. Shamir, on his last pre-rotation visit to the U.S., offered Rubinstein the cabinet secretaryship – "and I accepted."

Jerusalem Municipality rapped for 'lukewarm' efforts in Sur Bahir case

Jews back Arab neighbours in land dispute

BY ELAINE RUTH FLETCHER

A Jerusalem neighbourhood leader yesterday rapped Jerusalem municipal officials for failing to intervene more actively in a dispute between Sur Bahir villagers and the Israel Lands Administration over government plans to create a forest on lands now under village cultivation.

Shalom Amouyal, head of the East Talpiot neighbourhood council, made his remarks after a hearing on the case before the High Court of Justice. The High Court said it will issue a final ruling on the matter on Tuesday if the villagers and the government don't reach an out-of-court settlement beforehand.

Amouyal is one of a number of Jewish residents in the area who has taken the villagers' side in the dispute involving some 500 dunams of land that was expropriated by the state in 1970, but left for village cultivation until last year.

"The municipality sends letters from Teddy [Kollek], and those go into the garbage," Amouyal said, protesting against what he sees as the city's lukewarm efforts to intervene w[illegible].

The municipality's Arab affairs adviser didn't even show up at yesterday's High Court hearing, Amouyal added. He and other residents fear the move to turn farmland into a forest will sour relations between Jewish and Arab neighbours.

The Jewish National Fund, which will administer the forest, has said it is part of a master plan for Jerusalem and will fill a public need.

Earlier this year, JNF officials met with villagers several times to discuss a possible compromise, such as sharing the land, but Amouyal said the city must play a more active mediating role, particularly before the High Court.

City mediation is crucial, he said, because the villagers cannot take the initiative in arranging a formal compromise with the JNF and the Israel Lands Administration – for delicate political reasons.

"It's forbidden for them [the villagers] to be partners in a compromise with the Israeli authorities. They would be called traitors if they gave up even one per cent," Amouyal said, expressing a view echoed by the villagers themselves.

Kollek's adviser on Arab affairs, Amir Heshin, vehemently denied that the city had not been sufficiently involved in the dispute.

"The municipality cannot take an active part in this High Court case against the state," Heshin said. But he added that the city had attempted to act as an out-of-court mediator to settle the issue in a way that would enable the villagers to continue cultivating much of the property.

"If they have a practical problem, we're willing to support them. If they have a political problem, they have to go to court by themselves," Heshin said, adding that he had been "too busy" yesterday to appear at the court hearing.

The 500 dunams in question were left over from a larger 2,240-dunam parcel confiscated from Sur Bahir in 1970 and transformed into East Talpiot.

Sur Bahir villagers have said that it is not right to confiscate the land for a "public need" and then turn it into a forest, if it means taking away a source of livelihood. Wheat, almonds, olives and other crops are now cultivated there.

"This is the second time I would lose," said Tahr Dabash, of the six dunams he now cultivates. "I lost 14 dunams the first time around."

Added another villager, "Now we are like birds inside the crates – all the houses are closed in, and this is our last land."



The four Israeli leftists who were interrogated yesterday on their recent meeting with PLO members in Romania emerge from the Ramle police station. From left to right: Yael Lotan, Reuven Kaminer, Latif Dori and Eliezer Feller. (Reuter telephoto)

Police quiz peace team members

By YORAM GAZIT

TEL AVIV. – Four members of the leftist delegation were interrogated yesterday by the police in connection with the possible violation of the law against contacts with officials of a terrorist organization. About a week ago the 21-man delegation met with PLO representatives at a hotel in the port town of Constanza.

On their return to Israel last Friday, four leaders of the delegation were detained.

The four were delegation head Latif Dori (Mapam), Eliezer Filler (Rakah), Reuven Kaminer (Shasi) and Yael Lotan, who is not affiliated with any political party.

The four were questioned yesterday for three hours at the Ramle police station about their trip to Romania and then released on NIS 500 bail each.

Dori yesterday said he knew from newspaper reports that he would be questioned by the police if he met with PLO representatives in Romania.

"I was asked dozens of questions about the trip and about the meeting itself and I answered all the questions," Dori told *The Jerusalem Post*.

Kaminer, accompanied by an attorney, decided not to answer any questions relating to the trip. He said that he will talk if he is put on trial.

Filler answered some of the questions but refused to identify pictures of Palestinians who had been at the meeting.

Dori told *The Post* that all the delegation members had gone to Romania as individuals and not as representatives of their parties.

He added that because of the trip his relations with Mapam had worsened, and that the party had fired him from his post as director of Arab affairs.

Dori was asked by the police if he thought he had violated the law by meeting with PLO members. "I answered that I did not violate the law and did not do anything against the security of the State of Israel.

"It was an open meeting, covered by 150 journalists and 30 television crews from all over the world," he concluded.

Dori told *The Post* that he wrote a letter to Prime Minister Yitzhak Shamir criticizing him for calling the delegation members "traitors" in a speech in Rosh Ha'ayin.

Accusing Shamir of using the word intentionally to influence the case against the four, Dori, in his letter, called on the premier to resign.

Itims adds that Kaminer's attorney Tamar Peleg said that she was considering a libel suit against Shamir for his use of the expression "traitors."

Faisal Husseini on Sharansky:

'Great man turned small'

By ELAINE RUTH FLETCHER

Faisal Husseini, caught up in a snowball of publicity over Natan Sharansky's vehement repudiation of their recent meeting, aired his side of the issue yesterday in a press statement in which he described Sharansky as a "great man suddenly turned small."

Husseini met with Sharansky Monday to discuss the case of *A-Sha'ab* editor Akram Haniye, now facing a deportation order. But Sharansky later said he would never have met Husseini if he had known that he was "identified with the PLO."

Husseini heads the Arab Studies Society in East Jerusalem and is a spokesman for the Jewish-Arab Committee Confronting the Iron Fist. In his statement he said he raised Haniye's case with Sharansky because "I was certain that he would recognize in Akram a fellow freedom-lover, despite the differences between them.

"And indeed," he continued, "as I sat and exchanged views with Mr. Sharansky that day, I felt that I was in the presence of a great man, a man who is prepared to look across political and religious borders, and still recognize fellow human beings who are suffering from oppression and injustice.

"But it was a totally different man whom I watched on the television screen, reading out a statement [repudiating the meeting] from a piece of paper in front of him.

"It was a... defeated and frightened Sharansky. What has happened to the man who could resist oppression for more than 20 years? He has to withdraw quickly from obviously human and moral positions? Why, because the free Jewish hero has come to live under occupation, in a system which is not free and which causes harm to the occupiers in the same way it causes harm to the occupied."

Likud-Labour booklet row

Jerusalem Post Staff

Another political storm was brewing yesterday between the Likud and the Alignment – this time over a booklet published by the Likud.

MK Rafi Edri, coalition chairman and head of the Alignment Knesset faction, demanded an apology from the Likud's information department, which was responsible for the publication.

The booklet blasts the Alignment for presenting itself as the saviour of the national economy, and for blaming the Likud for the country's economic and social ills.

Terrorist gets life

A terrorist who killed an Egged bus driver last April was yesterday sentenced to life imprisonment by the Ramallah military court.

Salah Mohammed Yusuf Hariz, 26, sprayed an Egged bus with automatic fire near the village of Deir Abu Mish'al, northwest of Ramallah. Bus driver Solomon Hatucha was shot in the lung and subsequently died of his wounds.

Another terrorist, Salah Yusuf Ahmed Hariz, was convicted in the same court yesterday of attempting to kill an Israeli truckdriver in December 1984. He was sentenced to 15 years in prison.

Eight men captured at sea in April 1985 while allegedly on their way to carry out an attack in Israel were remanded until the end of their trial yesterday by the Lod military court. The eight had been held in administrative detention since their capture.

The eight – from Lebanon, Syria, Jordan, Kuwait and Algeria – were among the 20 men aboard the merchant vessel Atavirus when it was intercepted and sunk by an Israel Navy missile boat.

The eight were pulled out of the water, but the others were lost at sea.

Four of the eight are charged with belonging to Fatah and planning to land in Israel, take over buildings at military headquarters in Tel Aviv, take hostages, and negotiate for the release of Fatah prisoners held by Israel.

Better social services?

By CHARLES HOFFMAN
Jerusalem Post Reporter

Israel will be able to provide more and better social services over the next decade at less cost, according to a study prepared by the Centre for Social Policy Studies. The study is to be discussed by senior government officials in the coming weeks.

The study, a projection of future demand for services among various groups of the population, deals mainly with education, health and transfer payments (from National Insurance, pension funds and other sources), which account for 90 per cent of all welfare expenditures.

The group that makes up the country's labour force and pays the taxes that fund social services – people between the ages of 15 and 64 – is expected to grow over the next 10 years, thus providing the money to improve services.

In contrast, the groups that consume the most social services – children and the aged – are not expected to grow. Growth of the elderly population, whose numbers have greatly increased since 1970, will level off in the near future. The percentage of school-age children in the population is expected to decline.

These shifts are expected to lead to a drop in the per capita costs of welfare services. Today, the study notes, each worker has to pay NIS 2,000 a year in taxes for these services. By the end of the next decade, with a greater portion of the population in the work force, it will cost NIS 1,840 per capita to maintain the same level of services.

The study concludes that these trends will permit Israel to cut back services in some areas, such as elementary education, where needs will decrease, and to expand it in others where needs will grow, such as higher education. It will also be possible to concentrate more funds on intensive services for those who can't help themselves, such as the infirm aged, the chronically ill and members of broken families.

Ya'ari-Granot verdict

TEL AVIV (Itim). – The verdict in the case of Hava Ya'ari and Aviva Granot, who are accused of murdering tourist Mela Melavsky in March 1985, will be handed down in the second half of December, the president of the Tel Aviv District Court announced yesterday.

Beit Shemesh lock-in

By ROY ISACOWITZ
Post Labour Reporter

TEL AVIV. – The 690 employees of the struggling Beit Shemesh Engines plant intend locking themselves in the factory today and tomorrow to protest against the government's decision to appoint a receiver for the firm.

Representatives of the factory's workers, members of the Beit Shemesh labour council and representatives of other factories in the area met at Histadrut headquarters in Tel Aviv yesterday to plan their struggle against closure of the factory.

The action committee decided to ask Prime Minister Shamir to postpone the cabinet discussion on the issue scheduled for next Sunday. The workers will explain to Shamir that they need more time to formulate their position.

The workers are also planning to invite the entire cabinet to visit the plant to see at first hand what the ramifications of closure would be.

Aliza Tamir, head of the Histadrut's employment committee, has already asked Shamir to receive a delegation of workers.

IRAN ARMS

(Continued from Page One)

"When Mr. McFarlane said the U.S. couldn't do that," it continued, "Mr. Kimche...asked if the U.S. would continue to sell arms to Israel if the Israelis shipped some weapons to Iran, Mr. McFarlane, according to this account, said the U.S. wouldn't provide Israel with arms to replace shipments to Iran but added that the U.S. would continue its military support to Israel."

It was after that session with Kimche that Reagan assembled his top advisers, including Secretary of State George Shultz and Secretary of Defence Caspar Weinberger, and assigned McFarlane and his deputy, Lt.-Col. Oliver North, to secretly pursue the effort to open a political dialogue with Iran.

Shultz and Weinberger approved a political opening to Iran but opposed any arms transfers, according to the report.

The administration's contacts with the Iranians eventually led to a one-hour meeting in London last December between McFarlane, Kimche and Ghorbanifar. *The Journal* said that McFarlane opened the meeting by saying that he was present on behalf of the U.S. government to open a political dialogue with Iranian leaders.

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Judge ROY MATAS

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In deep sorrow we announce the passing of our beloved

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Ruth

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widow of Dr. Nissen Preminger
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on Monday, November 17, 1986 (Heshvan 15, 5747)
at 3:30 p.m., at Nahlat Yitzhak Cemetery, Tel Aviv.

The Family

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IMRE VIASZ ז"ל

Haifa

The Family
His Friends

On the first anniversary of the death of

ASHER (Alfred) OPPENHEIMER ז"ל

there will be a memorial service at the Tzur Shalom Cemetery on Wednesday, November 19, 1986, at 3:30 p.m.

The Family

هكذا من الأصل

هكذا من الأصل

Pretoria denies Soviet charge on Machel's death

FUNCHAL, Madeira. – South African President P.W. Botha yesterday described as propaganda Soviet allegations that South Africa was involved in the plane crash last month which killed Mozambican President Samora Machel, Portuguese radio said.

Soviet Deputy Civil Aviation Minister Ivan Vasin suggested at a news conference in Moscow Wednesday that a powerful radio station in South African territory had lured Machel's plane off course towards South Africa where it crashed on October 19.

"A lot of propaganda has been made," Botha, now on a private visit to the Portuguese Atlantic island of Madeira, said when directly questioned about the allegations.

"Eventually, the facts will tell," he added, saying a special board of inquiry including international experts had been set up and was continuing its investigations.

Mozambique and several African nations have implicated South Africa in the crash. Pretoria has denied involvement.

South African Foreign Minister R.F. Botha charged the Soviets with levelling the accusation in order to cover up the inadequacies of Machel's Soviet-built aircraft.

Machel, 53, and 33 others died when the Tupolev 134 crashed in South Africa about 160 kilometres from Maputo. The Soviet flight engineer survived.

The foreign minister said the Tupolev had outdated equipment.

"I really believe this (the Soviet allegation) is an attempt on the Soviet side to hide the inadequacy of their instruments," he said. "The radio equipment aboard still used valves. This is equipment from 20 or 30 years ago."

The Soviet deputy minister said the powerful radio decoy signal lured the plane 35 degrees off course.

He said the crew thought they were making a regular approach to Maputo's airport when the plane slammed into a barren hillside across the border with South Africa.

Last week, South Africa said some of the crew members may have been drinking. The Soviet Aviation Ministry called the charge "a hateful lie."

Portuguese authorities in Lisbon have distanced themselves from the visit by the South Africans, which ends today.

Officials of the semi-autonomous regional government of Madeira have met with the two Bothas for what have been described as private meetings. Over 300,000 Madeirans live in South Africa, more than live in Madeira. (AP, Reuter)

Aquino returns from Japan to face new crisis

Mutilated body of prominent Philippine leftist found

MANILA. – The bullet-riddled body of leftwing leader Rolando Olalia was found last night by his followers, presenting Philippine President Corazon Aquino with a major crisis as she returned from a successful four-day visit to Japan.

Officials of the leftist Partido ng Bayan (People's Party) said the body of the 52-year-old lawyer was riddled with bullet and stab wounds.

Olalia disappeared Wednesday night after he attended a meeting of the KMU union, which he also headed. His political party is the largest leftwing party in the country and KMU is the biggest union.

Aquino returned saying she had gone to Japan with hesitation because of "dark rumours" spreading in Manila. She was referring to rumours that a coup was being plotted against her by Defence Minister Juan Ponce Enrile to cleanse the government of left-leaning officials. Enrile was at the airport to greet her.

Olalia had said his 100,000-strong party would mobilize its members in support of the president if an attempt was made to topple the government. The KMU, or May First Movement, has 500,000 members.

Olalia's mutiliated body was found about 6 p.m. in a ditch off a highway in northeastern Manila. His hands had been tied behind his back, said the military commander for Rizal province.

Olalia's driver was found about 12 hours earlier along the same road. He also had been bound, shot and stabbed, the commander said.

Peoples Party spokeswoman Daphne Ceniza said the organization planned a mass march today to Camp Aquinaldo to protest against the killings. The facility is the headquarters of the Defence Ministry and Armed Forces Command.

Olalia's son Ronaldo, 27, called on Aquino "to render justice for the murder of my father." He said he suspected members of the military.

Goverment officials, fearful of a leftist backlash, deplored the killing.

Political Affairs Minister Antonio Cuenco said Olalia's death "further aggravates the crisis our government currently faces."

Lean Alejandro, who heads a militant group with links to Olalia's movement, blamed the killings on "key persons in the Enrile faction of the military."

Several leading former Communists are members of the People's Party and it was not immediately known how the government's efforts to reach a cease-fire agreement with guerrillas would be affected by the murder.

The talks are at a critical stage and government negotiators said they expected to resume the negotiations today to demand an immediate cease-fire in the 17-year-old rebellion that has cost more than 8,000 lives since January last year.



Rolando Olalia

Enrile, speaking to reporters before the bodies were discovered, said "we know nothing" about Olalia's disappearance. The Associated Press telephoned Enrile's home after the bodies were identified, but a maid said the minister was asleep and refused to wake him up.

Rumours circulating in Manila predicted that dissident officers would strike at prominent leftists in an attempt to provoke their followers into demonstrations which would give the military a pretext to seize power. Aquino wound up her state visit to Japan with promises for nearly $1 billion in financial support for her country.

Finance Minister Jaime Ongpin said loans and grants now signed or being favourably considered by Japanese agencies amounted to 157 billion yen ($980 m.), some of which had been previously pledged. (Reuter, AP)

Chad president says moves under way to end civil war

ABIDJAN (Reuter). – Chad's President Hissene Habre has told Cameroon's official radio that contacts are underway with northern rebel forces of former president Goukouni Oueddei to end the country's civil war.

He also said that Goukouni's forces are "no longer in the service of Libya," which has been the main backer of the rebellion and has large military forces in the rebel area of northern Chad.

The past few weeks have seen confusion mount in northern Chad. The Libyans and various rebel factions have fallen out among themselves and no new alignment has emerged.

Goukouni himself is said by sources including the French government to have been wounded in the Libyan capital, Tripoli, when he tried to evade arrest by Libyan soldiers.

Habre spoke to the official Radio Yaounde Wednesday while passing through Cameroon on his way to a Franco-African summit in Lome, Togo. The latest phase of Chad's 20-year-old civil war is expected to be the major topic at the meeting.

In the interview, monitored by the British Broadcasting Corporation, Habre said:

"I confirm now that Goukouni's forces are no longer in the service of Libya and contacts are under way to make a rapid reconciliation possible."

Habre said the next phase would be the departure of Libyan troops from Chad.

Tripoli acknowledges it has advisers in Chad but says it has no soldiers with Goukouni's forces.

Habre has recently accused Libya of practising genocide in Chad's desert north.



British Prime Minister Margaret Thatcher and her husband, Denis, pose with their son, Mark, and his fiancee, 25-year-old Diane Burgdorf, at 10 Downing Street, after announcing the engagement yesterday. Burgdorf is the daughter of a wealthy Dallas car dealer. No date has been set for the wedding. (Reuter telephoto)

Amal denies Syria-Israel deal

BEIRUT (AP). – Pro-Syrian Lebanese leaders yesterday rejected charges by PLO chief Yasser Arafat that Syria had agreed to share influence with Israel in Lebanon according to the terms of a U.S.-sponsored accord.

Amal deputy leader Akef Haidar also lashed out at President Amin Jemayel's decision to renew some 70,000 Lebanese passports of Palestinians living abroad, describing the step as "a conspiracy bringing Palestinians into Lebanon."

Arafat made his charges against Syria, and also thanked Jemayel for renewing the Lebanese passports, in a special television interview conducted in Tunis and aired Tuesday. The interview was the first he has given to the Christian-controlled Lebanese Broadcasting Corp. since he left Beirut in 1982. The broadcasting corporation speaks for the Lebanese Forces, the principal Christian militia in Lebanon and Arafat's onetime fiercest foe. In the interview, he also accused Justice Minister Nabih Berri's Shi'ite Moslem Amal militia of waging a war, at Syria's instructions, against refugee camps in Lebanon in a bid to evict an estimated half-million Palestinians.

Haidar rejected the charge at a news conference yesterday. "It is not true that Amal wants to kill women and children," Haidar said.

He countercharged that Arafat was forging a U.S.-blessed PLO alliance with Lebanon's right-wing Christians as a prelude for negotiating a peace settlement with Israel.

"This alliance between Lebanon's isolationists (Christians) and the PLO is an American precondition to welcome Arafat at the negotiating table," Haidar said.

He said Palestinians who wanted to fight Israel were welcome to do so from within Amal's ranks.

"But those who want peace with Israel should leave, to the so-many capitals that advocate peace in our Arab world," Haidar said.

Arafat claimed the alleged Syrian-Israeli deal was worked out by Robert McFarlane before he resigned his post as U.S. President Reagan's national security adviser in December.

Sandoz offers compensation for pollution of Rhine

BASLE (Reuter). – The Swiss chemical giant Sandoz promised compensation yesterday for the massive pollution of the Rhine River following a fire at one of its warehouses on November 1.

Local officials have joined Switzerland's neighbours in criticizing the company and the Swiss authorities on their handling of the disaster which caused 30 tons of toxic chemicals to spill into the river.

Sandoz technical chief Hans Winkler told reporters at the scene of the accident that the company, one of Switzerland's largest, would pay any justified claims.

"Sandoz and the insurance companies concerned are ready to ensure effective treatment of demands for compensation which we receive," Winkler said.

He said it was too early to mention figures, but added the company had liability insurance "of a level that is normal for the (chemical) industry."

Hans-Peter Sigg, a general manager of Sandoz, said: "We have assumed full and complete moral responsibility."

Environment ministers from France, West Germany, the Netherlands and the European Community told Swiss officials at a meeting in Zurich Wednesday that they expected Switzerland to pay for the damage caused in what has been described as Europe's worst environmental disaster in a decade.

Meanwhile, Basel's regional government has accused Sandoz of gross negligence. (AP, Reuter)

Soviet family returning to U.S.

MOSCOW (AP). – Members of an emigre family who returned to the Soviet Union three days ago after a decade in the U.S. said yesterday they have changed their minds again because the two teenage children are unhappy.

Faina Gonta said she was informed by the U.S. Embassy that the family would be allowed to leave Saturday on a flight to London.

But she said they have not yet received any tickets and have not been issued their exit visas by Soviet authorities.

Mrs. Gonta and her husband, David, who emigrated from the Ukraine 10 years ago with their two children and her mother, arrived Monday saying that in the U.S., they were "eternal immigrants" and their children were treated badly by schoolmates.

The event was publicized by the official press as part of a renewed campaign over emigres unhappy in the U.S. The Foreign Ministry telephoned Western journalists Monday, suggesting they meet the Gontas.

But Mrs. Gonta said by telephone yesterday that after three days, they contacted the U.S. Embassy about going back.

"I have nothing against Soviet officials or the Soviet Union," Mrs. Gonta said. "Their hospitality was fine. Everything is fine, except the children. They grew up in the USA and they want to continue their education in America."

The Gontas, who lived in New Jersey, need government permission to leave.

Majority out of SPD's reach in West German vote

By WLADIMIR STRUMINSKI
Jerusalem Post Correspondent

BONN. – It was hardly an encouraging beginning. As it entered the final, "hot" phase of the election campaign this week, the German Social Democratic Party (SPD) had to admit that its goal of gaining a majority in the Bundestag was unattainable.

National elections are to be held on January 25, and in the German electoral system some 48 per cent of the total vote would be needed to achieve a parliamentary majority, as some votes go to parties which do not make it to the Bundestag. But this is 10 percentage points more than the SPD achieved in the last Bundestag elections in 1983.

Until this week, the SPD has clung to the official aim of winning a majority even though the polls kept indicating that this was virtually impossible. Party chairman Willy Brandt tried to voice his doubts a few months ago saying that 43 per cent would be a success, too, but later denied that he was giving up the majority goal.

Today, many party members may wish that they had never mentioned anything about a majority on the national level, especially after the Social Democrats suffered crushing defeats in two state elections: in Bavaria last month and in Hamburg last Sunday, with 27.5 per cent of the vote and 41.8 per cent, respectively.

In Hamburg, the SPD lost 9.5 percentage points of the 51.3 per cent majority since 1983, and the Christian Democrats (CDU), which polled 41.9 per cent, surpassed them as the largest party.

In both state elections the leftist-ecological Greens scored impressive gains. They polled 10.4 per cent in Hamburg. Since the SPD rejects coalitions with either the CDU or the Greens, the city may be ungovernable in the future.

The polls indicate that the Social Democrats are likely to win not much over 40 per cent of the vote in the national elections, while the present Christian Democrat-Liberal coalition is expected to pass easily the 50 per cent mark.

After the Hamburg disaster, major turmoil broke out in the SPD. SPD Bundestag floor leader Hans-Jochen Vogel admitted that the chance of his party winning a majority had drifted "farther away." He and Brandt called for the prevention of a Christian Democratic majority – a far cry from appealing for one of their own.

The SPD also changed its campaign team. The campaign director, party spokesman and its deputy secretary-general, Wolfgang Clement, resigned all his posts after the Hamburg elections, and the secretary-general, Peter Glotz, took over. Johannes Rau, the SPD's candidate for chancellor, also announced that his party's campaign would be streamlined and would seek more contact with citizens.

These recent developments were, however, more than the result of tactical errors. Rather, the SPD's behaviour has been an attempt to break away from a double problem. On one hand, they are incapable of overcoming the ruling coalition by themselves on the campaign issues. On the other hand, the party has decided to reject out of hand any coalition with the Greens, despite the fact that the left wing of the SPD shares many of the Greens' views.

Klaus Liepelt, director of the Infas polling organization said early this week that the electorate's mood was friendly to the Christian-Liberal government despite high unemployment. Large sectors of electorate believe that the economic situation has improved and will go on improving under the present leadership.

The Social Democrats are clearly ahead of the CDU on the issue of bringing about social justice, but this is not enough to win the election. And, Liepelt said, the SPD has concentrated on issues which are of longer term rather than of immediate urgency, like the abandoning of nuclear energy, while people usually vote on short-term issues.



Johannes Rau

The October poll also found out that not everyone who supported such policies actually identified them as unique SPD ideas.

In addition, many doubts exist about the party's unity. Even though the party platform specifically rejects major left-wing notions like loosening, or severing the link with Nato, many people are aware that there is pressure within the SPD to dissociate West Germany from Nato and from the U.S.

Under left-wing influence the platform does demand, however, the scrapping of the "Star Wars" agreement between Bonn and Washington and efforts to achieve the withdrawal of American Pershing and cruise missiles from West Germany. There seem to be fears in some German military circles that a Social Democratic government would be reluctant to maintain the military strength deemed necessary to fulfil Germany's task within Nato.

Many of the left-wing's positions are anathema to right-wing Social Democrats. They feel that the party is deviating from traditional SPD positions and political philosophy. Right-wing Social Democrats – often party veterans – find themselves increasingly isolated in their local party organizations and have a difficult time at inner-party elections.

Also, the SPD is suffering from the collapse of the trade-union-owned construction conglomerate Neue Heimat which is nearly bankrupt from mismanagement. In a country in which the trade unions, while formally non-partisan, have been traditionally close to the Social Democrats, the Neue Heimat affair will cost the SPD votes.

For most disappointed SPD voters, the way to express their anger is to stay away from the ballot box, rather than to turn to another party. The SPD is trying to counteract this danger, but only the polling day will show how successful this effort has been.

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Uzi Landau, Shulamit Aloni face off on Akram Haniye

Left vs. right on the press

By DVORAH GETZLER
Post Knesset Reporter

How does a democracy protect itself against its enemies? According to MK Uzi Landau (Likud), the answer in Israel's case must be: "Aggressively," so that a no-choice situation is created for the enemy. Otherwise, he argues, moderate Palestinians will be pushed into the arms of the extremists. Not only should Palestinian journalist Akram Haniye be expelled, but his paper, *A-Sha'ab*, should also be closed forthwith.

Not so, according to Citizens Rights Movement MK Shulamit Aloni: a democracy cannot exist without the freedom of the press being maintained, she told the Knesset this week, citing the judgement of then High Court Justice Shimon Agranat, in the Communist *Kol Ha'am* case of 1953.

The PLO, argued Landau, in a surprising admission for a right-winger, was "first and foremost a political organization: it has a parliament...a government...a fund-raising organization that works in an orderly manner and dispenses funds."

Alas, Israel had concentrated for too long on "the terror war in Judea and Samaria against the PLO's military activities alone."

A virtually free hand had been given to all other PLO activities. The universities had been allowed to operate. The press had been allowed to run wild, so that East Jerusalem had become the international communications centre of the PLO. The educational system, charity organizations, trade unions, theatres, the arts, sports clubs – all had flourished and now formed the basis for the PLO's political activities.

But, said Landau, violence had sprung from all this. And the violence proved that Israel must address itself to and extirpate the political basis of PLO activity.

Haniye was the PLO executive within his paper, and a senior one at that. The security authorities had determined that his activities endangered the safety not just of the Jewish residents of the area, but of the Arab population, too.

Former attorney-general Yitzhak Zamir had refrained from applying to the courts because he had held that the law was insufficiently clear. But recently there had been a change. Two Arab newspapers funded by the Popular Front for the Liberation of Palestine had been closed, and their closure had been upheld by the High Court. The security authorities were to be congratulated on having had the courage to take on the courts.

The way in which Hanna Seniora and Faez Abu Rahme – "extremists and representatives of the PLO" – received and distributed funds, went in and out of government offices, met with Americans, and all scot-free, had made VIPs of the two. That was seen by the Arabs "as a legitimation of the PLO. It could not be understood in any other manner."

There was "a minority and a majority within every population ...The minority will always be idealistic and faithful to its principles." But the majority was usually prepared to walk the well-trodden path of compromise. A "firm hand" against the transfer of the vast funds – estimated variously at from $350 million to $1 billion per annum – brought across the bridges from Jordan would teach the majority to shun all the PLO front organizations – charities, universities and the like. That firm hand would serve as the "alibi" for the majority to flourish before the minority in justification of their compromise.

Thus far the outspoken Landau, in a motion for the agenda that spelled out with unusual clarity one attitude to a problem central to both the state and the political conflicts that divide the nation.

Aloni, firmly anchored in the Zionist left-wing, was more concerned with the dangers that such expulsion orders pose for Israel's democracy and its institutions.



Uzi Landau (Keren)



Shulamit Aloni (Israel Sun)

DEBATE OF THE WEEK

Freedom of the press, she pointed out, was not statutorily protected in Israel. Alas, there was little hope that the present Knesset, under the national unity government, would rectify that situation.

But Agranat had ruled that press freedom was not to imply a state press, a press under the thumb of the government, a press that, while it usually toed the line, could yet be permitted the occasional "naughtiness." Democracy, Agranat had ruled, was to be judged by its tolerance of harshly critical opposition views.

That ruling of over 30 years ago had served to fight all attempts to curb the freedom of the press.

A-Sha'ab appeared in Jerusalem. And that must be stressed, for Jerusalem was part of the State of Israel. The paper was, indeed, very sharply critical of government policies. Nor was this surprising.

For the paper was written by and for a people living under occupation, who were never pleased with that state. Those deprived of rights were never satisfied to be so deprived. Hence, *A-Sha'ab's* editor used words that were "very harsh indeed to the ears of any government that aspires to be democratic."

Haniye had committed no crime and could not therefore be brought to trial. All that could be done was to expel him. And expulsion was only possible because he was a resident of Ramallah, a town across the Green Line that did not exist when it came to dealing with the misdeeds of Gush Emunim leader Rabbi Moshe Levinger and his followers.

The legal provisions under which the authorities were trying to expel Haniye were a remnant of the British Mandate and had been termed "and I quote," said Aloni, by Menachem Begin and Ya'acov Shimshon Shapiro, then attorney-general, a "Nazi law" which they had sought to have the first Knesset abrogate.

The law had been amended in 1979 to make it impossible to expel someone from Israel proper. Had Haniye lived in Jerusalem, his expulsion would have been impossible.

Further, Shmuel Tamir, justice minister in 1979, had promised the Knesset plenum and its Law Committee that the amendments would also be applied to the territories. That promise was in line with an international convention which Israel had ratified: that no person be expelled from homeland and home.

Haniye, it was admitted by all, had taken no part in any terrorist activities. He said he belonged to the Fatah. But who in the territories said otherwise of themselves? Had not Bethlehem Mayor Elias Freij and ex-Hebron mayor Mustafa Natshe not said the same; had they not said "We're all Fatah?"

To say, on the one hand, that Israel had ratified the international convention to impress outsiders, and then to claim that the amendments to the "colonialist" Mandatory law had deliberately not been applied to the territories, was nothing but hypocrisy and double talk.

Why, Aloni asked, had the Press Council and the Israel Bar not alerted the public to the danger to a free press.

Had the Mandatory authorities dared to expel a peper's editor for his allegiance to the Zionist leadership, to the Jewish Agency, in the legitimate struggle of a national freedom movement for its rights?

Were we to assume that rights and justice were one thing for us, but something else for others?

Israel could not wage its national struggle by taking advantage of its sovereignty and deciding to silence those "who seek to give expression to their struggle for the same rights that we enjoy," Aloni concluded.

The matter is before the High Court, to which Haniye has appealed and by whose decision Defence Minister Yitzhak Rabin told the plenum he would abide.

But the debate within Israel continues and the Knesset this week drew the lines sharply for all to see.

Herzog crosses the line

By GREER FAY CASHMAN
Jerusalem Post Correspondent

NUKU'ALOFA, Tonga. – If nothing else of historic dimensions emerges from President Chaim Herzog's official visit to South East Asia and the Pacific, the tour at least created a milestone in the annals of the Israel Air Force.

Yesterday, en route from Fiji to Tonga, the last of the Polynesian kingdoms, the president's Israel Air Force plane crossed the international date line. The pilot said it was the first time that such a crossing had been made by an IAF carrier.

Immediately before leaving Fiji, Herzog met with representatives of the newly independent Marshall Islands. Herzog had been officially invited to visit the Marshall Islands, but was too pressed for time to do so. Instead, Hencai Balos, the minister for presidential affairs, and Carl Ingram, the presidential adviser, flew to Fiji for talks with Herzog.

The Marshall Islands, which suffered serious damage during American nuclear experiments some 40 years ago, receive $150 million compensation per annum. The money is used for development purposes. Balos and Ingram indicated to Herzog that their country was interested in establishing diplomatic relations with Israel pending parliamentary ratification. They also asked for Israeli aid in communications, vocational education, aviation, agricultural training and technological know-how. Herzog suggested that a Marshall Islands delegation visit Israel.

One of Herzog's last official acts in Fiji was to visit the Suva military cemetery, where he laid a wreath. The cemetery was originally established for Fijian soldiers who fell in battle against the Japanese during World War II. More recently, a special section was set aside for 19 Fijian soldiers who fell in Lebanon, where they had been serving with Unifil. Herzog made it a point to pause at each of their graves.

In discussions with Fijian Prime Minister Ratu Sir Kamisese Mara, Herzog again raised the sensitive issue of an Israeli diplomatic mission in Suva. Mara wants to wait until after Fijians go to the polls next year. Fifteen percent of the electorate are Moslems, and Mara does not want to antagonize them.

Herzog has invited Mara to visit Israel and is confident that he will come once the elections are behind him.

Herzog was invited to Tonga, 14 months ago, when the island's crown prince and foreign minister was in Israel. There is one Israeli living on Tonga and trading in black coral. Others have been sent in the past by various Israeli authorities to advise on agricultural problems and assist in development. Herzog believes that Israel can supply Tonga not only with know-how and consumer goods, but also with infrastructure.

Herzog admitted to journalists that what had given impetus to a state visit at this time was the growing Libyan influence in the region.

Geula-Raful spat won't lead to Tehiya break-up

By ASHER WALLFISH

This week's arguments between two of the best-known members of the Tehiya faction about the need for a purge in the Shin Bet (General Security Service) do not mean that the five-man right-wing opposition faction is undergoing a crisis.

But the fact that all five have their gaze fixed on the lofty ideal of a Greater Israel – the sole ideal which keeps them together – does not alter the feeling of some of them that their faction's battle for leadership is as bitter as that of any other party.

Their squabbling and verbal violence attract the attention of the media as they jostle for influence in the party. Like ambitious, effervescent or stubborn politicians everywhere, they are living out the frictions of everyday party relationships. But none of them are going anywhere else, and in any case they have nowhere else to go.

Tehiya put the more popular of the two squabbling MKs, Rafael Eitan, in the doghouse briefly this week. He had rebuked the second, Geula Cohen, for identifying leftist positions with disloyalty where service in the Shin Bet is concerned.

But Eitan, the faction's star vote-getter, did not remain in disgrace for very long. In an effort to square the circle, the faction decided that he and Cohen were both right, and pretended that Cohen had not said what she said over Israel TV on Sunday evening.

Apart from the Greater Israel objective, four members of the Tehiya faction have more in common with each other than they have with Eitan. He founded the Tzomet wing of Tehiya shortly before the 1984 elections when he first took up public activity after a lengthy military career in which he rose to the pinnacle – chief of general staff of the Israel Defence Forces.

In the eyes of Yuval Ne'eman (party leader), Geula Cohen (faction chairman), Gershon Shafat and Rabbi Eliezer Waldman (both Orthodox members of Gush Emunim), Eitan is a bit of an outsider and a lot of a newcomer to politics after their style.

The one who puts these reservations into words is Cohen. The rest are more restrained.

Ne'eman, Cohen, Shafat and Waldman have their complaints about Eitan from time to time. But after all, he is still No. 2 on the election list and he will stay that way, certainly as far as No. 1 Ne'eman, is concerned. And for very good reasons.



Geula Cohen (Israel Sun)



Rafael Eitan (Guthmann)

'No extremists in Tehiya'

The Tehiya Knesset faction's claim that no Tehiya MK impugned the patriotism of leftists in the call for a purge of the Shin Bet (General Security Service), does not square with the text of MK Geula Cohen's interview with Israel TV last Sunday night.

Cohen told TV staffer Menashe Raz that "members of Hashomer Hatza'ir, the Alignment or the National Religious Party, who support the idea of a state for the Palestinian Arabs, cannot serve in the Shin Bet."

In reply to Raz's question, she admitted that while "we might lose some good fighters as a result, we would also lose our entire State."

Cohen said: "We must prevent people whose position is counter to Government policy from serving in the Shin Bet.

"It is difficult to trust them in their service to the State, however much they might wish to serve it."

Cohen said to Raz: "There is no cause to prevent them disseminating their ideas. But they should be prevented from serving in sensitive security bodies, because they have to act as emissaries of the government. If they disagree, let them resign from the Shin Bet."

Earlier in the interview, Cohen said: "People in the Shin Bet, and I hope they are few, who are extreme leftists, close to the views of the Palestinians and the PLO, and who go to Romania to meet the PLO, make the Shin Bet inattentive to the danger of a man like Vanunu, out demonstrating in favour of a Palestine State."

Such Shin Bet men, she said, would see nothing wrong in demonstrating for the idea of a Palestinian State since they themselves also favour the idea.

Asked by Raz whether she felt that extremists in Tehiya ought to serve in the General Security Service, she said: "There are no extremists in my party, only Zionists."

Cohen, the founder of Tehiya, the tempestuous rebel and the illogical individualist whose mind follows her mouth, clashes with Eitan for temperamental as well as tactical reasons. But she knows in her heart of hearts that political newcomer Eitan brought the party enough votes for two Knesset seats in the last elections.

By that criterion, one or more of the rest of the faction must have earned his or her seat cheaply. Each of them tends to suggest that it was someone else.

In the 1984 election campaign it was Eitan, a sort of national symbol in the eyes of many Israelis, who managed for the first time to put the Tehiya message over in development towns and disadvantaged urban quarters, and among the sector of the populace sometimes called "the Second Israel."

In the political sense, Cohen is jealous of Eitan. She is unhappy with her No. 3 place on the 1984 election list, after Eitan. After all, she founded Tehiya seven years ago, well before her colleagues dreamed of the idea. She has reportedly already told Ne'eman that she wants No. 2 spot in the next election. But Ne'eman has told her she must stay right where she is.

U.S. Jewry waxes philosophical

By WALTER RUBY

CHICAGO. – In the past, when the leaders of North American Jewish Federations gathered for their annual conventions, they tended to focus on raising money for social service projects at home or in Israel, or on the lofty goals of saving oppressed Jews in Ethiopia and the Soviet Union.

This year, as 3,100 delegates gather in the mammoth Hyatt Regency Hotel in this very wintry city (outside temperatures below -15°C) for the Council of Jewish Federations' 55th Annual General Assembly, the focus is not on specific programmes but on the more philosophical and inward-looking theme of "Clal Yisrael – Federation's Role in Building Community."

In speeches and discussions at the conference, which got under way Wednesday and will continue through Sunday, a consensus emerged that the greatest threat to both North American Jewry and Israel does not come from the Arabs, Soviets, or home-bred anti-Semites, but from the self-destructive tendency within the Jewish world itself.

The federation leaders here are loudly warning that the ever-growing discord between Reform, Conservative, and Orthodox Jews over the most basic issues of "Who Is A Jew," patrilineal descent, and divorce, is rapidly leading to a situation where it is legitimate to ask, as the eclectic modern Orthodox Rabbi Irving "Yitz" Greenberg did in a recent article, "Will there be one Jewish people in the year 2000?"

The federation leaders, who have never hesitated to proclaim justifications for their movement, are now loudly proclaiming that the CJF, the umbrella organization of all the local federations, is the "central address of the Jewish community," and is therefore the only Jewish organization in a position to bring the members of all the warring streams under one roof.

Unity and community building were the central themes of the keynote address delivered by CJF president Shoshanah Cardin, a long-time leader of the Baltimore Jewish Federation.

According to Cardin, "while federations do not have a monopoly on the Jewish community...and don't have the resources to meet all needs ...federation is the one organization where the whole community can meet together and come together to examine [community] needs.

"We must reach out to all Jewish institutions – communal agencies, synagogues, and schools...and to every segment, faction, and individual in the community.

In what many here took as a veiled reference to threats by the leadership of the Reform movement to separate its fund-raising activities from UJA-Federation unless its programmes in Israel are more generously funded by the Jewish Agency, Cardin remonstrated, "Don't withhold money...*tzedaka* is a sacred principle. Money cannot be used for pursuit of power or for the redress of grievances."

Cardin emphasized that a strong affirmation of Jewish communal solidarity does not mean a withdrawal from the traditional Jewish and federation commitment to work to improve social conditions in the larger American society.

Amid scores of seminars, forums, and plenary sessions, delegates here are to be addressed by Foreign Minister Shimon Peres, Vice President George Bush, and Natan Sharansky (via satellite from Jerusalem).

Clowning it up in Dizengoff

Tel Aviv Tel Aviv
Robert Rosenberg

The theatrical season opened with Jack Lemmon. The art season opened with Yair Garbuz. And the music season opened with announcements of Rita's new record and the Philharmonic's 50th year.

And the street scene opened with clowns on Dizengoff.

"The beach season is over, so everybody comes to Dizengoff on Saturdays," said a red-and-white polka-dotted clown two weeks ago, tacking notices to trees about performances for birthday parties. This was before the unusual cold and impossible rain drove everybody off the streets.

"We guarantee an hour-and-a-half of quiet during the birthday party," the clown promised, obviously knowing a harassed parent's deepest desire on that once-a-year occasion – the birthday – that is the highlight of the social season for the child.

The birthday-party business isn't actually big business. But downtown, where there's often not enough room inside the small flats, the parks on sunny weekends are dotted with parties of kids flying balloons while their parents wait for it to be over.

The best performance on Saturday mornings, around the closed section of Dizengoff between the Agam Circus and the corner of Ben-Gurion Boulevard, is an improvised performance by the clowns.

Stewart, in his mid-20s, arrived as a Zionist four years ago. "Then I fell in love with a girl but she left me after three days, and I've been stuck here ever since."

On cue, his partner Nitzan chimes in: "From his sorrow comes his clowning." Nitzan has his own sorrow coming up – he's been drafted.

They have a difficult time being serious, especially after a performance and especially if the performance didn't go as well as they had hoped – though nobody in the crowd would have guessed that the two clowns were unhappy with their performance.

Their troupe has 16 clowns who perform on Saturday mornings.

Some are on stilts, others are on unicycles. They all juggle and do slapstick and other silly and not-so-silly things, which the kids enjoy.

They have "partially prepared" skits about kings and ministers and queens and princesses.

Partially prepared, they say, because they try to improvise, hoping for that little bit of inspiration that only a live audience can give.

All of the clowns in the troupe, which calls itself Maharaba, are drama students at the Yellin school. Their teacher sends them out on the weekends to appear on the most difficult stage – the street – in front of the most difficult audiences – children.

On the street they have to learn to adapt quickly, to give up their pride during those moments of anxious hope when the hat is passed around.

Before the crowd thickens, the cafes along the sidewalk are the best spots to watch from, but most of the seats are taken up by grandparents.

Soon after the shows begin, a large crowd gathers around the performers. Kids sneak through the legs of the adults to take up seats on the street inside the circle.

The clowns are not the only performers and artisans on the sidewalks between 10 a.m. and noon, when Dizengoff is closed to traffic on Saturday mornings.

Street artists selling kitschy paintings, chalk artists drawing Renaissance-style sidewalk murals, jewellers – some with heavy silver bracelets and others with cheap plastic beads – hawk their wares and talents. A man does quick pencil portraits.

Many are not Israelis. Some travel from one city's season to another city's season. Fall is a good time in Israel, with the holidays bringing tourists and the weather cool. Summer is for Europe – for Paris, Amsterdam and London.

A professional street artist can do a thriving – and hard to tax – business on the sidewalks of any city where people have a little extra money in their pockets, a leisurely moment to stop and browse, and a sense of humour.

In Tel Aviv, people are always looking for bargains, and there's something about a piece of jewelry sold by a 1960s refugee, who uses a velvet-lined carrying case as a sidewalk showroom, that makes it look like there's a bargain to be had.

SAVE THIS DATE!!

DATE — **Thursday, January 1, 1987 (6th Day of Hanukka).**
TIME — **9:45 a.m.–1:30 p.m.**
PLACE — **Ramada Renaissance Hotel, Jerusalem**

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3. Conditions of the tender as well as all other pertinent information can be obtained from Sunday, November 16, 1986 from the Agency, 17 Kaplan Street, Tel Aviv, room 717 between 9:00 a.m. and 12 noon, against a non-refundable payment of NIS 250.
4. A special tour of the construction site for contractors will be held on Tuesday, November 25, 1986 departing at 10 a.m. from the site, 4 Yehoshafat St., Haifa.
5. Bids should be submitted not later than 1:00 p.m. on Wednesday, December 17, 1986 at the address mentioned in paragraph 3 above.
6. This tender is open only to contractors registered in accordance with the Act regarding Registration of Contractors to abide by requirements of the Act and to be eligible to carry out the works as specified.
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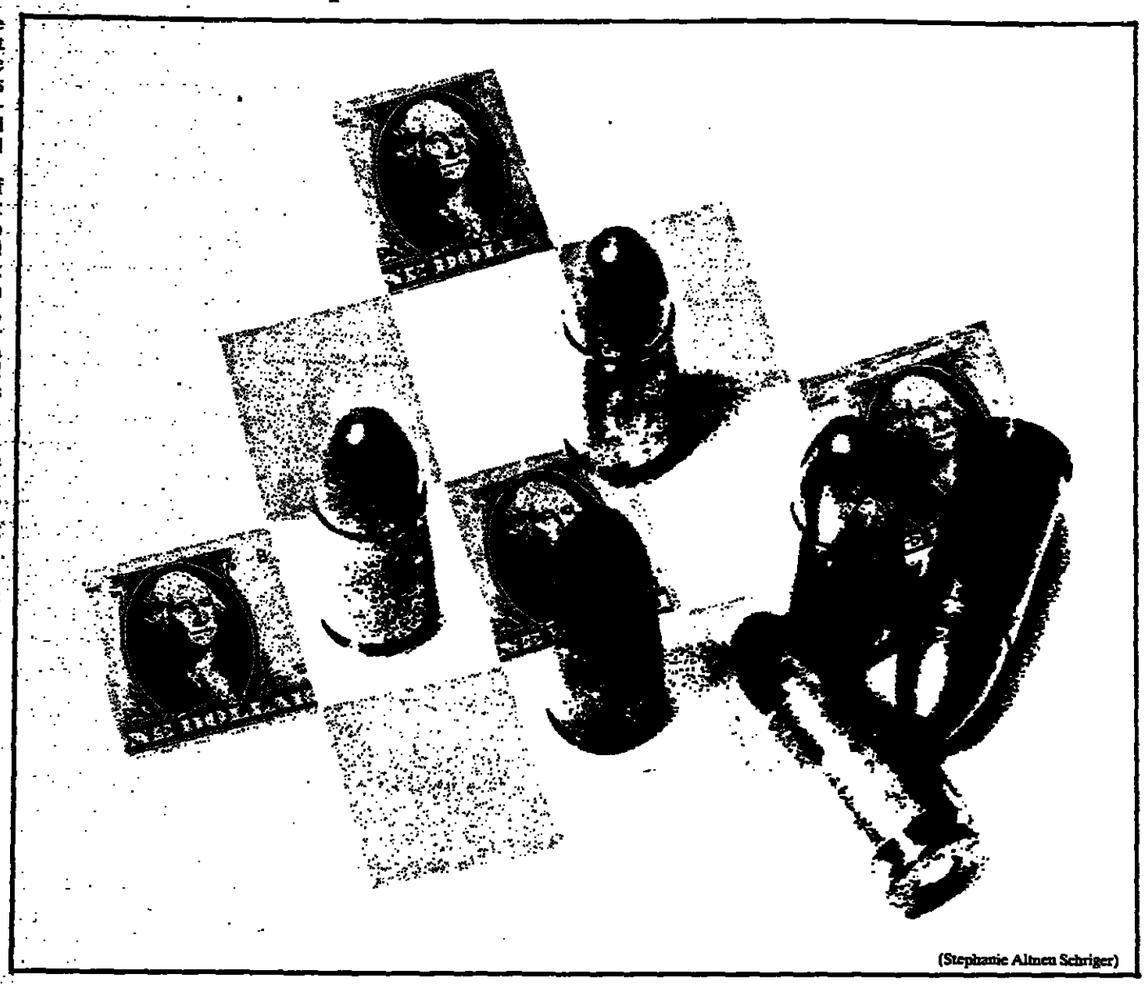
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Victim of blackmail

Hirsh Goodman considers why the president of a superpower paid ransom to a terrorist regime



(Stephanie Altman Schriger)

ON THE afternoon that American hostage David Jacobsen was released by his Islamic fundamentalist captors in Beirut, we were sitting in the office of a senior White House official in Washington. The official, intimately involved in the formulation of the administration's Middle East policy and a key member of the president's inner circle, shrugged his shoulders when asked about the rumour that Iran had been instrumental in securing Jacobsen's release.

"I have seen nothing that would indicate that this was true," he said, adding that if it were, he would have known about it. He was, after all, at the epicentre of America's decision-making apparatus and it was inconceivable that he would not be informed about an administration decision to deal with the Iranians, even covertly.

So convinced was he that the rumours of Iranian involvement were unfounded that in great confidence he expounded his own theory about Hizbullah's decision. Fearful of an Israeli reprisal for last month's attack at the Dung Gate entrance to the Western Wall that killed one person and injured 69, Hizbullah – which had been clearly identified by Israeli authorities as having been responsible for the outrage – released Jacobsen in return for American promises to restrain Israel.

"But given all this," the official added, pointing his thumb in the direction of the adjacent executive office building "I must say that I don't know what they may be up to on the 'dark side' of the corridor."

Indeed he did not know. Like the other key presidential advisers, including Secretary of State George Shultz, he had been kept totally in the dark, his advice not sought. The president acted alone, using a channel within the National Security Council so secret that its activities were unknown to even the upper echelon of the NSC.

The net result: undoubtedly the biggest foreign-policy blunder in Ronald Reagan's six years at the White House, the consequences of which will continue to reverberate for months to come.

ALREADY, the president has done incalculable damage to his personal credibility, especially in the context of his avowed policy never to negotiate with terrorists. Not only did he negotiate with terrorists, he sold them arms. Moreover, he did so while exhorting the rest of the world to take huge foreign-policy risks to fight terrorism.

If the time frames given in the American press are correct, while waves of American aircraft were taking off from England to bomb targets in Tripoli in response to Libyan terror last year, Col. James North and former NSC head/Robert McFarlane were in London trading powder for people with the Iranians – a nation whose track record in anti-American terror must arouse the envy of Mu'ammar Gaddafi.

The irony is deepened when one remembers that Jimmy Carter, a military minimalist, used military means, albeit unsuccessfully, to try to extricate American hostages from Teheran after the overthrow of the shah. Ronald Reagan, the unabashed proponent of military force as an extension of policy, conversely decided to arm the ayatollah, rather than wield the sword. The question is why.

ACCORDING to those close to the president the answer is clear. Reagan was simply unable to cope with the unrelenting pressure of the families of the seven Americans being held by Iran's surrogates in Lebanon.

Like Israel's former defence ministers Ezer Weizman and Moshe Arens, and incumbent Yitzhak Rabin, who swapped thousands of terrorists for a handful of Israelis at various stages of their careers, Reagan was unable to separate sympathy for the suffering of the captives and their families from cold, rational national interest. He succumbed to his personal emotions at the expense of his national and international duties; to his concern for the individual over responsibility for the collective.

To those who know him, Reagan's behaviour is not uncharacteristic, although on the surface it seems inconsistent with his public image. The president, they point out, loves people. That is his strength and the source of his popularity. He was, they say, genuinely moved by his three meetings with families of the hostages. He was also incredibly frustrated by the administration's inability to do anything about the situation beyond offering platitudes that were beginning to wear thin with both the families and the American public. He believed that he had to act and, apparently, the trade was the only viable course open to him.

We now know that when he first gave the wink and the nod that allowed McFarlane and North to go ahead with the deal, Reagan expected all seven hostages to be released simultaneously. That was not to be. Like all victims of blackmail, the president soon discovered that once a deal has been struck, the ante always goes up, that the blackmailer's appetite is insatiable once the victim is ensnared.

Instead of a one-time deal that had a high probability of remaining secret and could always be denied if leaked, the president found himself in a cleft stick, unable to retreat lest previous American concessions be revealed by the Iranians, and unable to advance unless Iranian terms were met. That the deal would eventually become public, as it did last week, was inevitable.

THE TIMING of the revelation could not have been less propitious for the president, coming only a few days after the declaration of American sanctions against Syria for state-sponsored terrorism and a few days before the Common Market countries were due to meet to endorse those sanctions. The first public hint that the Iranians were involved came in an Agence France Presse report from a pro-Syrian newspaper in Lebanon, undoubtedly leaked to the paper by Syrian intelligence in a master-stroke of retaliation for Reagan's crusade against Damascus.

The AFP report gained wider circulation when the Speaker of the Iranian parliament acknowledged next day that McFarlane had been in Iran but had been detained and expelled. By the middle of last week it had become impossible to contain the story any longer.

Every hour brought more details, including the alleged Israeli connection that from being of peripheral interest has become a main focus of the unfolding farce. Each new detail brought in its wake more damage to both the president and America's national interest.

Moreover, the West's staunch and remarkably cohesive anti-terrorist strategy has been severely undermined; U.S. relations with Iraq, Jordan and Egypt have been badly strained; and Israel's image has been seriously tarnished.

Another direct result is that the chances of securing the release of the remaining hostages are now minimal, while the incentive for taking more hostages has dramatically increased. In addition, President Reagan has set an example of weakness for other countries – such as France – to emulate in dealing with similar problems, now and in the future.

Toothless fight against terror

DAVID HOROVITZ/London

THE WEST'S much-vaunted anti-terrorism policy lies in tatters this weekend, as both America and France seem to have demonstrated that their repeated "no bargaining" pledges do not find expression in their behind-the-scenes policy making.

Paradoxically, in a week that saw Britain finally persuade its Common Market allies to take sanctions against Syria, the stand against terror has been exposed as a hollow facade, crumbling all too easily to the demands of political expediency.

Britain's forthright action in severing ties with Syria, with a minimum of fuss and delay, has found no echo. As soon as it had conclusive proof of Syrian government involvement in the Hindawi affair, Britain broke off relations and began lobbying for similar measures from its EEC partners.

The British Foreign Office now accepts that "perhaps we wanted a little too much, too soon," but when Sir Geoffrey Howe flew to Luxembourg a fortnight ago, he fully expected his 11 colleagues to provide "appropriate supportive action."

Britain, indeed, did not give its partners much time to consider. Furthermore, fewer than half the EEC foreign ministers were in attendance. But, Britain reasoned, there wasn't really a great deal to debate. Syria had been caught red-handed sponsoring an attempt to blow 375 innocent people out of the sky. The Old Bailey trial transcripts, together with independent intelligence service evidence, added up to what Howe termed "irrefutable proof."

Not only was there no agreement at Luxembourg, but there was also further embarrassment to follow in London this week.

The British diplomats are putting a brave face on it, of course, but the limited package of punitive measures finally accepted is hardly worth the paper it's written on.

The London talks, as expected, left Greece the odd man out, refusing to endorse a community statement condemning Syria's actions as "completely unacceptable." The irony of the situation lies in the fact that, despite its refusal to blame Syria for any terrorist action, Greece felt itself able to support the package of four sanctions.

Deputy Foreign Minister Theodore Pangalos explained to bemused reporters that Greece didn't sell arms to Syria, wasn't planning any high-level visits, and already had strict security arrangements for Syrian airline staff, diplomats and officials.

If a country that had no wish to sanction Syria could agree to the punitive measures, those measures could hardly be regarded as significant.

The package was in fact the result of long hours of negotiation among lower-level officials, trying at all cost to come up with something acceptable to all. Inevitably, they settled on the lowest common denominator. Even the arms clause bans only new weapons deals: if the French have something already in the pipeline, they can press ahead without breaking the agreement.

The Greek attitude represented a personal affront to Howe, no matter how much the Foreign Office tried to disguise this. Pangalos publicly equated Britain's comprehensive dossier, detailing the precise extent of Syria's role in the Hindawi affair, with the rather half-hearted attempt at a defence distributed by Damascus.

Whitehall sources told *The Jerusalem Post* that the Damascus defence was pathetic, with whole sections of the British dossier skated over or ignored altogether. Yet Pangalos found that his government could not choose between the two countries' reports, could not "play detective." Inherent in that statement was the implication that the Old Bailey findings might be incorrect, that Howe's independent evidence might be false, and that Howe himself might be mistaken in calling his evidence incontravertible.

IF THE Greeks were motivated by a desire to avoid damaging their warm relations with President Assad's regime, the French had even greater reason to tread carefully.

Prime Minister Jacques Chirac, it now appears, was playing a wily game – at the expense of the EEC's no-bargaining position.

On the one hand, he was suggesting that the Hindawi affair might have been a Mossad plot, while on the other his foreign minister was signing the sanctions package on the bottom line. Chirac seems to have had his cake and eaten it: *The Washington Times* interview kept the Syrians sufficiently sweet to allow two French hostages to be freed, while the French endorsement in London prevented a rupture in the EEC.

But the French behaviour, like that of the Greeks, shows the EEC package up as little more than hot air, an impression strengthened by Foreign Minister Jean-Bernard Raimond's attempts to split hairs when interpreting the EEC statement.

The statement, he told a private briefing for French reporters, did not represent a condemnation of the Syrian government, only of certain "Syrian citizens" involved in the Hindawi affair.

Questioned over this rather strange interpretation, Howe could only shake his head and pronounce himself unable to interpret the observations of his fellow ministers.

Away from the EEC, of course, details have been emerging daily of the covert arms-for-hostages dealings that the Americans have apparently been conducting with Iran. The full story has yet to come out, but even what has been revealed so far makes a mockery of the Reagan administration's stand on terror. It has always included Iran on its list of terror sponsors. As such, under Washington's own rules, there should have been no question of negotiation, let alone large-scale arms transfers.

Britain has emerged from this debacle smelling of roses, and Israel, which has always urged a tough line on Syria, should have reason to be pleased. Britain, unfortunately, has rather less to congratulate Israel about.

AS THE silence from Jerusalem on Mordechai Vanunu's travel arrangements resounds ever louder, Thatcher's government faces greater pressure at home from those wishing to bring Israel down a peg or two.

There can be little doubt now that Israel has badly handled the affair of Vanunu, the nuclear technician who sold the subterranean "secrets" of Dimona to *The Sunday Times*.

If Israel did not abduct him from British soil, it should have stated as much immediately, and should have explained clearly how he was brought out, however embarrassing that might have proved, according to diplomatic sources here.

If, on the other hand, the Mossad did bonk him on the head and bundle him into a crate at Stansted Airport, it should still have come clean, the sources felt.

As in Israel, there is little sympathy here for those who betray their country. Abduction would indeed have been an infraction of international law, but many, if not most, would have fully understood Israel's motives.

But for Israel to have to confess, eventually, to its misdeeds, at the prompting of the British ambassador, would prove the most embarrassing scenario of all.

It is irresponsible to talk of a breaking of relations, but Britain would be hard-pushed to quell the Arab demands for "even-handedness."

Even though the Foreign Office would never equate the Hindawi and Vanunu affairs, *The Post* was assured, the anti-Israelis would be baying for blood, and it is even possible that Her Majesty's ambassador would be recalled.

Iranian victory: a dangerous possibility

Arye Naor calls for a reassessment of Gulf policy

A REASSESSMENT of Israel's policy in the Gulf War is needed in the light of the recent reports about Israeli involvement in arms deals with Teheran. This is a very serious issue which involves our basic values and our self-image as well as our international image.

There is no doubt that when American lives are at stake, Israel's services should be mobilized to help. In this region and its periphery the United States has no one else to count on, and no one should be left in doubt as to where Israel stands on the matter of saving American lives. If we can play the role of intermediary we should, and so far we have always done so.

The White House sources who disclosed that it was an Israeli idea to gain the release of the hostages in Lebanon through arms deals with Teheran also proved that Israel had been involved in the Gulf War for quite a long time.

In reassessing that policy one has first to analyse the reasons for selling material to the Iranians. The decision-makers may have thought that the arms deals would enable Israel to establish and develop connections in influential circles in Teheran who differ from the extremist supporters and followers of Ayatollah Khomeini. With an eye on the long run, they may even have hoped that once Khomeini disappeared from the scene, Israel would be able once again to win a central, powerful position with the new leadership.

Such hopes are groundless. No one can tell when the aged Iranian ruler will step down and who will succeed him. In the late '40s, most observers were sure that Molotov would be Stalin's heir. But when the Soviet dictator died in the '50s, Molotov was not powerful enough to struggle against Nikita Khrushchev. The same could happen in Iran.

Nevertheless, one must admit that there have been some benefits from the arms-deal policy, one of them being the successful mediation with regard to the hostages. This proves that even in crazy, fundamentalist Iran there are reasonable men who are prepared to talk business. Does that not give hope for the future?

NO, IT does not. Armaments are not supplied to "circles" but to the country that buys them. The Ayatollah himself said that for weapons in his holy war against Iraq he was ready to deal even with Satan himself. And no wonder. Even such a strange character understands that to win his war it is not enough to send schoolboys to the front with "keys to heaven" around their necks.

That is the real reason for the "open-mindedness" some people seem to have found in Teheran. It is not a sign of a sane balanced mind which might be developed in moderate, rational Iranian circles. It is the policy of Khomeini himself.

The "more moderate" elements with whom some Americans, as well as some Israelis, want to establish contact in Teheran are mere wishful thinking. Those elements do not represent a real change, or even a likelihood of change in the Iranian political reality.

Six years ago, when the Gulf War broke out, most observers believed that Iraq was going to win quite easily. Under these circumstances it was reasonable to help Iran, notwithstanding its hostile attitude to Israel. But the strategic situation in the Gulf has changed, and now there is a danger of an Iranian victory. Turkey's maneuvers near its border with Iraq should flash a red light in Jerusalem. They indicate that an Iranian victory is a dangerous possibility. In these new circumstances, it is strongly recommended that the situation, and the policy resulting therefrom, be re-examined.

Iraq is not a more friendly, pro-Zionist country than Iran. But an Iranian victory, probably leading to the establishment of a new Shi'ite fundamentalist empire with more than 30 experienced divisions at its disposal would be extremely dangerous to Israel, as well as to moderate Arab countries.

Egypt, the only Arab country with which we have peace, supports Iraq in the war. Jordan does so even more actively and with greater dedication. The Saudis do so too, despite the troubles they have already had with President Sadam Hussein.

The only country neighbouring Israel which supports Iran is Syria; and that is from afar.

Libya's Mu'ammar Gaddafi gives his blessings. Is this the international company in which we would like to appear?

IT IS NOT only a matter of image. When Ben-Gurion decided on his periphery policy (still the basis of Israel's relationship with Iran, Ethiopia and Turkey), Israel did not have peace and diplomatic relations with any of its neighbouring Arab countries. At that time it was reasonable to seek legitimacy from afar, at the regional frontier, populated by non-Arabs. Indeed, it also was on these grounds that relations were established with the Christians in Lebanon.

But now the situation is different. We have peace with Egypt – the greatest achievement of Menachem Begin's premiership. Peace is not a static phenomenon, but a dynamic occurrence which has necessities of its own. One of them is concerned with Egypt's role in the Arab world.

Isolation from the rest of the Arab world will not encourage Egypt to pursue its peace policy with Israel. Since we have some differences of opinion with the Egyptians on matters really important to us, it is worthwhile paying attention to matters important to Cairo. If Egypt could persuade us not to have arms dealings with Iran it could prove to the rest of the Arab world – at least the relatively moderates – that a peace policy vis-à-vis Israel is advantageous. And, besides, a victorious Iran would be dangerous to some of our neighbours, even more dangerous than to us. This means that we and the moderate Arabs have a common enemy, and history has proved that this is the best key for opening gates between archenemies.

Last but not least is the moral aspect. Even anyone who agrees with arms sales usually without paying attention to the identity of the buyer ought to question whether deals with the Khomeini regime is morally justified. His is a kingdom of evil, a vicious regime, in whose eyes human lives and human values do not count. It is to be doubted whether a country can supply war materials to so immoral a regime and still regard itself as upholding human values and fulfilling its moral obligations. Israel has always prided itself on having exceptionally high standards in this respect.

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THE NEGEV MIRAGE & REALITY

SLEEPING GIANT

Liora Moriel

FORTY YEARS after David Ben-Gurion took the bold step of putting the south on the Jewish map of a future Israel by sending small groups of pioneers to eleven points in the Negev on the same October night, the Negev has sorely lacked a commanding vision. But the winds of change, slowly as they may be blowing, seem poised on the verge of sweeping the south out of its long stagnation at last.

Before leaving office as prime minister, Shimon Peres pushed for a ministerial committee to deal once and for all with the region's basic problems and needs and come up with a plan that would, once again, place the Negev on the map by the year 2000.

Ben-Gurion's vision, never a top national priority even in his own lifetime – although it was at least a popular, national dream – came up against a rival pioneering group with increasing popular support after 1967. "The Six Day War and the addition of new territories to Israel diverted attention from the Negev. Ben-Gurion's fall from power did not help either," Prof. Yehuda Gradus, dean of humanities and social sciences at the Ben-Gurion University of the Negev in Beersheba told *The Jerusalem Post*.

"Once, those who lived in the Negev were considered pioneers. The Negev was widely seen as an important national priority; but today, the Negev is perceived as isolated and miserable – a place for crazies," he added.

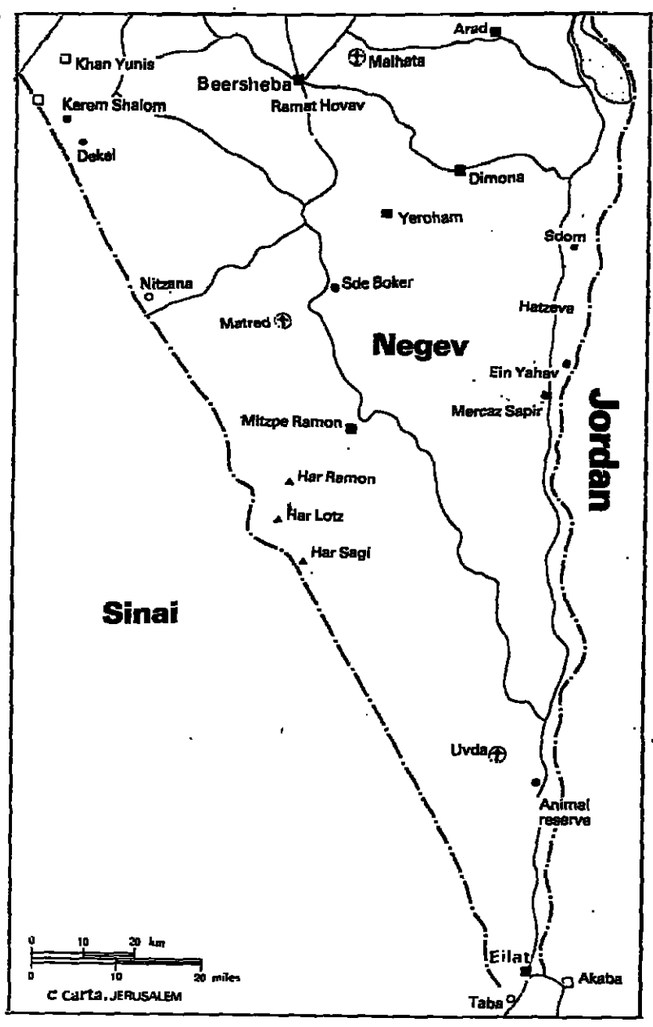
The Negev's pitfalls were also once its charms: The fact that the Negev is far removed from the centre was not always considered a liability; indeed roughing it in the desert was once perceived as a challenge.

Ben-Gurion saw the region as Israel's reservoir of land for mass immigration and a source of pioneering inspiration in science, agriculture and social psychology. More than an inspiration, the very challenge of the Negev was seen as necessary for survival. As he put it succinctly: "If Israel does not conquer the desert, the desert will conquer Israel."

Setting a personal example, Ben-Gurion moved with his wife to Kibbutz Sde Boker where he made his home. Seeking a burial site in his last years for himself and his wife Paula, he rode in a jeep all over the desert and finally chose a clifftop overlooking the breathtaking Zin valley near the kibbutz.

While the man is no longer alive, his charisma lingers on. Without publicity or fanfare, some 100,000 people arrive in tour buses every year at his grave, to pay homage to the man who secured the region for Israel with his spirit and daring.

At a recent ceremony marking the 40th anniversary of that night in 1946 when the outposts were set up hastily in the south, speaker after speaker noted that the Negev had never been seen, previously, as part of Jewish Palestine. While the tiny lookouts were not sufficient in themselves to repel the Egyptian army during the War of Independence, they managed to hold the Egyptians off long enough to allow the Israeli forces to come in and rout the invaders.



BEERSHEBA, now the urban heart of the region, had no Jewish population to speak of in 1948. A handful of soldiers were lured into staying by the offer of land allotments. The following year, seventeen families were brought over from the Cyprus detention camps, launching nearly 30 years of astounding growth, which peaked in the mid-70s.

Prof. Ilan Troen, director of the Ben-Gurion Research Centre in Sde Boker, described Beersheba's rate of growth as even greater than that of the boom towns of California, with the population increasing by leaps and bounds until 1975. In its first decade, the Negev as well as Beersheba absorbed waves of new immigrants from all over the world. Immigrants were placed on buses and open trucks and brought south to Beersheba and the surrounding moshav and development towns.

Soon three institutions were set up that would consolidate Beersheba's metropolitan status and bring academics, scientists and medical specialists to the region: the Applied Research Institutes (Ben-Gurion's idea, from which BGU grew); the Nuclear Research Centre in nearby Dimona (the brainchild of Shimon Peres) and the Soroka Medical Centre, (established by the Histadrut's health insurance fund).

Meanwhile, the government expanded the operation of the mining companies near the Dead Sea, such as the potash and phosphates plants, and helped establish chemical installations within the city – with no pollution controls, however, so that while providing thousands of much-needed jobs they also created problems for the area that are only now being resolved.

These plants combined to give the nation hard currency from exports, to the tune of some $1.5 billion. The government, on the other hand, reinvested only a fraction of this sum in the Negev.

WHILE THE NEW territories blossomed and even Galilee was given a helping hand, in recent years, the south was allowed to stagnate. Why?

There are several reasons. For one thing, there is no local leadership nor long-range planning from below: When the army left Sinai following the peace treaty with Egypt, the Negev failed to utilize the opportunity effectively for attracting new settlers to the region and initiating new development and growth. There was no planning: thousands of high-quality apartments and houses were built that nobody seemed likely to inhabit; new plants failed to relocate in the south and several existing ones closed. Just when there was real optimism about the prospect of new jobs in the region at last, unemployment intensified.

The frustration of shattered expectations resulted in drastically declining morale and the Negev began to show a decline in population. Dimona, once a success story, lost 10 per cent of its inhabitants; Mitzpe Ramon lost half.



Ben-Gurion... the charisma lingers on. (Micha Bar-Am)

True, one problem was and remains the fact that the Negev is conditioned to expect solutions from the outside, but that is not unreasonable in a heavily centralized nation. Both Peres and President Chaim Herzog, upon assuming office two years ago, promised to give the Negev priority. But good intentions alone are not enough.

BETWEEN THE DEAD Sea and Eilat, there is a minute population of 4,700. Between Beersheba and Eilat, there is only one municipality: tiny Mitzpe Ramon, with 2,100 residents. "The Negev is not a regional problem, it's a national problem," says Benjamin Yassour of Kibbutz Magen, who was hand-picked by Histadrut secretary-general Israel Kessar to direct its "push for growth" think tank.

"It's important to consolidate Eilat as Israel's southernmost settlement so as not to lose the Negev. We must develop from the periphery to the centre, not the other way round. If something drastic doesn't happen soon, we'll continue losing population," he predicted. Yassour is on the steering committee of the Negev 2000 Association which presented Peres with concrete proposals for change when he visited Beersheba last May. "I believe that our document finally caused him to take the matter to heart and set up the ministerial committee," said Yassour.

Ever since news of the committees formation reached the region, morale has improved.

A novel problem has arisen recently: whereas before, too few people and groups put the Negev on their agenda, now there are no less than three agencies for change in the region: the Assembly of Negev Representatives, funded by local and regional councils in the south; the Negev 2000 Association (apparently favoured by the ministerial committee headed by Peres); and a council made up of local authority, university and Beduin representatives and headed by two ministers, which was established by the Negev Law passed by the Knesset last summer. Each group has its own public relations firm, offices and budget and operations are based mainly in Tel Aviv and Jerusalem. Often, the same people sit on all three committees.

As long as conflicts caused by duplicating agencies do not cloud the issue, the new push to get the Negev moving could soon start showing results. Peres's visit to the U.S. is expected, among other things, to generate large infusions of funding for special economic projects in the Negev, including a new port for Eilat, a Negev railway and new industries.

Eldad Gissin, southern district director for the agriculture ministry and the Jewish Agency, told *The Post*: "For the first time in a decade there is real potential for growth."

Waiting for the big leap

Liora Moriel

RECESSION AND depopulation of the Negev are currently a fact of life. The region's towns no longer boast of the improved quality of life they offer. Local pride in achievement is also no longer in evidence.

Mayors used to tell visitors about the high level of education in their towns. Dimona, not an unusual case, spent 50 per cent of its municipal budget on education and cultural activities. In the end, the educated young people found that once they came back to town after their stint in the army, there was little for them to do.

"You can't blame these youngsters for not wanting to accept low-paying menial positions," the mayors later told reporters investigating the region's negative population growth. And it seemed as if some Negev leaders took a kind of perverted pride in the statement. Their sons and daughters were too good for the stagnating town, they seemed to imply.

In the 1950s and 1960s, the Negev flourished, but this growth can now be seen, in retrospect, to have been illusory. Thousands of new immigrants, mostly from poor, technologically unsophisticated countries, were sent in waves to the Negev, to settle in moshavim and development towns. They were taught to farm and they were taught to run simple machines.

"Sapir is the man responsible for the industrialization of the Negev," former Beersheba mayor Eliahu Navi, an admirer of Levi Eshkol's finance minister, was fond of repeating. Others are less enthusiastic. "Eshkol thought of the region as another *shtetl*, and spread out tiny towns all over. In the end, none was able to reach the critical population mass necessary for ultimate growth," another lamented.

Yeroham, the first development town established in Israel, is a case in point.

Set up in 1951 on a bend in the road south to Eilat, it was peopled with immigrants from uniformly disadvantaged backgrounds. A bottle-making factory and small shops were built and perhaps the town could have managed to become economically viable had the government not decided to build a new highway to Eilat that bypassed the town. After the road was opened, Yeroham began its inevitable decline into a nowhere town on a dead-end street.

Although the Interior Ministry pumped an amazing amount of money into the small town (its population hovers around the 6,000 mark) and, per capita, it has received more government funding than any other place in Israel, Yeroham today is experiencing demoralization, decline and decreasing employment. Just last week, Mayor Baruch Elmakias told a Knesset committee that there are simply no jobs for his constituents. Meanwhile, hundreds of high-quality flats and houses stand empty, sad and silent relics of the expectations for an economic boom earlier in the decade following the disengagement from the Sinai.

NAGAV: Syriac, Chaldean and Samaritan root = to be dry, or dried. Whence Negev, the south, the southern quarter or district.
Genesius' *Hebrew and Chaldee Lexicon.*

Shalom Danino, the Interior Ministry's southern district representative, said recently that Yeroham "has unique problems" of bad management and corruption, including a bloated roster of municipal employees. Nevertheless, he added, there are no plans for dispersing the elected council and appointing another in its place, as was done 10 years ago. "We believe that the municipality is now trying to carry out its activities along the budgetary lines we advocate," he said. He refused to comment about a report prepared by his own office about monetary improprieties in the town, unearthed by a former treasurer.

Danino did say, however, that the case of Mitzpe Ramon was "special and vastly different." The only town between Beersheba and Eilat, Mitzpe Ramon was also cut off from the main road to Eilat 25 years ago.

Just in the past year, the town's population slumped by half, to only 2,100. But Mayor Shmuel Cohen is optimistic. He is waiting for the government to ratify the decision by the Knesset Finance Committee to grant the town a full income tax exemption, which he hopes will turn the tiny town into a Mediterranean Vaduz.

"Ten families have moved to town in the past two weeks and the ones here are no longer thinking of leaving. Now we're on the right road to proper development and I believe that in the next decade we'll grow to 15,000. Mitzpe Ramon will be an important town in the Negev. There is a general feeling of positive thinking and we think that we can handle it well," he said.

The Negev. The southern section of Israel, lying between latitudes 29° 33' and 31° 15' N. An almost isosceles triangle with Eilat at its apex and Beersheba roughly midpoint on its base, which is 125 kilometres wide. The height of this elongated triangle is 250 km. The area of the Negev is 12,000 sq. km., about the same as the rest of Israel with the territories.

But urban planners have a different perception of the optimal smallest size for a city, and 15,000 is lower than their worst scenarios. They believe, on the whole, that an isolated town must have at least 50-60,000 people to be economically viable; a city must have more than 100,000. In their eyes, even Beersheba has not yet developed into a full-fledged regional centre for the entire Negev.

"I don't think the Negev will really develop until it literally becomes the last frontier, unless Russia forces its Jews out and thousands more come from elsewhere," said Tova Weinberger, an architect based in Beersheba. "People will first develop the dunes of Rishon Lezion. The Negev is our national reserve rather than today's priority."

'And Abraham journeyed toward the Negev and dwelt between Kadesh and Shur'
Genesis 20.1.

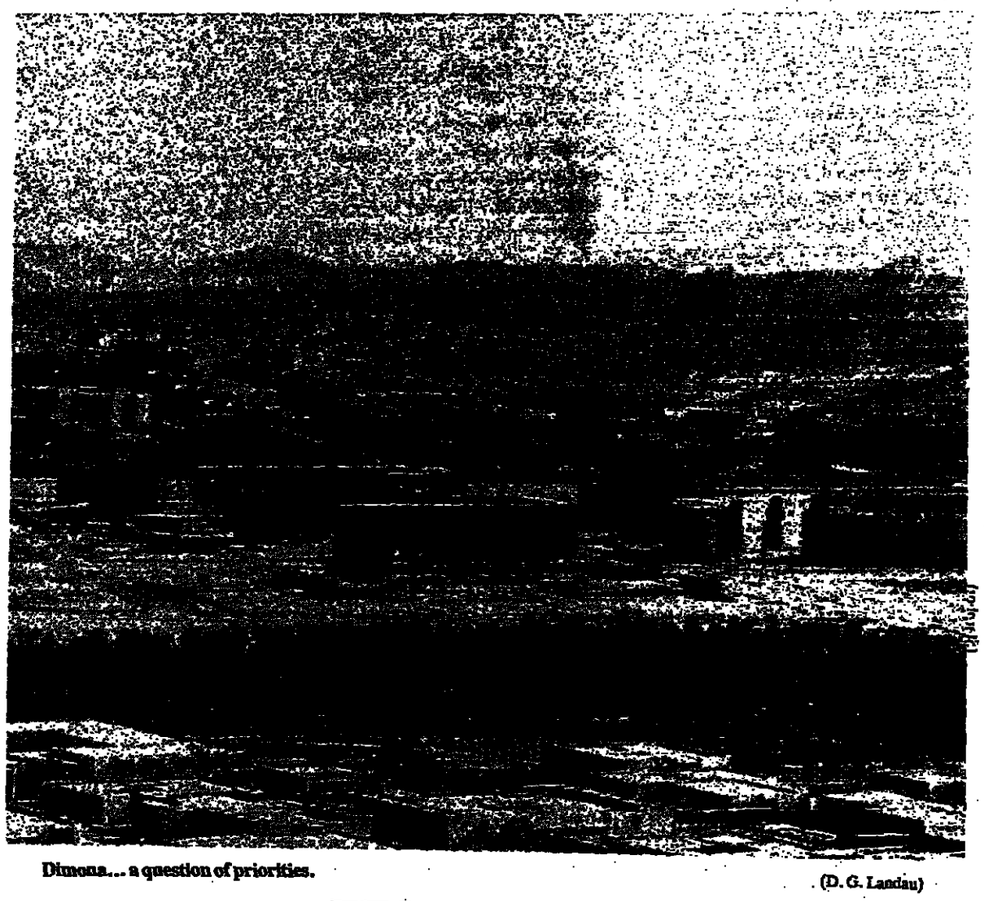
IS THE Negev then doomed to coast along until an external set of circumstances focuses attention on it once again? Some people are less pessimistic, believing that change can come soon – even tomorrow – if the right sort of planning is done today.

Already, some residents in Mitzpe Ramon are calling on the government to rethink its policy and award other subsidies, rather than full income tax exemptions, to far-flung towns. They want the government to fully subsidize health care, education, transportation and housing instead. Once this is done, they feel, many "strong families" from the centre of the country would be enticed to the isolated South.

Shalom Segev, president of the Beersheba Chamber of Commerce, favours reduced telephone rates for the Negev. "I've had a long correspondence with the communications minister on this matter. I think that it's unfair to charge Negev residents and industries so much, since almost every call from here is a long-distance call."

Proper planning for the Negev, some experts say, should focus on strengthening Beersheba as the area's cosmopolitan centre, and on Eilat as the periphery's vital port-and-rail link. The small development towns should be developed as bedroom or tourist, not industrial, centres. Thus, Mitzpe Ramon could become the service area for those travellers who want action vacations in the desert; Ofakim and Yeroham would become suburbs of Beersheba.

"There was no reason to establish Lehavim (a villa-village near Beersheba) when people could have been given incentives to build their own homes in Yeroham," said Benjamin Yassour of Kibbutz Magen, who is on the advisory committee to the ministerial council set up by then premier Shimon Peres for the development of the Negev. "Yeroham and Ofakim must lean on the regional infrastructures of Beersheba rather than become industrialized themselves."



Dimona... a question of priorities. (D. G. Landau)

Israel Nahman, who bought an ailing plastics factory in Ofakim employing a handful of people five years ago, now employs 48 people. All the plastics in the giant Ramat Hovav Industrial Park were made by this firm, he said. But today, the factory accepts jobs at below-cost remuneration so as not to fire anyone. The industrial future of Ofakim seems shaky.

"There is only one real solution, and that is a short-cut road to Beersheba, making the town just a 10-minute drive away from the big city," he said. But the army has consistently refused to allow the road to pass near its territory, so the plan has been shelved. "If Ofakim were closer to Beersheba, it would flourish."

The idea is to turn the small towns, now perceived as dilapidated and unattractive, into upbeat suburbs for upwardly-mobile familes looking for cheap, quality housing and clean air. Quality of life will once again be the main drawing card of the Negev.

Because of Ben-Gurion's centenary, and because people began to understand that if they want to expand Israel, the Negev has almost unlimited potential, there is room for optimism, said Yassour. He added that according to a study he has completed, "there is a correlation between industrial growth and population growth. In the past decade of stagnation, Israel's GNP did not rise and we lost, potentially, $10 billion annually. Worse, we lost 250,000 potential new immigrants."

So the development of the Negev is really essential to the growth of Israel as a nation and David Ben-Gurion's aphorism has been proven right: if Israel does not conquer the desert, the desert will conquer Israel. With proper planning, the Negev is the pole by which Israel can vault into the next decade and begin a new period of pioneering.

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David Krivine looks back – and ahead

A future in minerals

WHEN I came to Israel in 1950, the only sign of economic activity in the Negev was the relic of a factory – situated at the lowest point on earth and owned by the London-based Palestine Potash Company.

Some 35 years have passed since then, and a major activity has developed during that time, based mainly on three Dead Sea minerals: potash, bromine and magnesium, plus one land-based mineral – phosphates. Between them they provide the country with $765m. of production, half of it export earnings, and supply a living for 7,000 human beings, 4,000 of them in the Negev.

Twenty-five years ago, I was writing in this paper about chemicals in the Negev. The Sdom highway had been built, the government-owned Dead Sea Works had taken over from the defunct Palestine Potash Company, and 115,000 tons of that alkaline substance – a valuable fertilizer – was being exported.

The government proved to be an energetic entrepreneur. A four-year plan, financed in part by the World Bank, raised output to 600,000 tons in 1967 – an impressive achievement. However, the company was beginning to lose money, as prices had sagged.

Happily enthusiasm did not. Shmaryahu Filder, currently head of sales at Israel Chemicals Ltd. (ICL), explains that countries with a small industrial base cannot afford to throw in the sponge. "These are all the raw materials we possess. We have to stay in business in bad times so that we are there when the good times come."

ICL is now the parent company for all the Negev-mineral factories. One of its subsidiaries is IMI (Israel Mining Industries) which concentrates on research and development. IMI works on ways of cheapening output and up-grading the product. It has helped the potash industry. DSW is now in profit.

Who would have dreamed 20 years ago that it would be selling (in 1985) almost 2m. tons of this material for $200m., of which $150m. is export earnings – making profits of close to $40m.?

LIKE Caesar's Gaul, fertilizers divide into three. In order of importance they are N (nitrogen), P (phosphates) and K (potash). Germany has potash but no phosphates. Morocco has phosphates but no potash. Israel has both.

The farmer needs one or more of these plant nutrients in different proportions, depending on the type of soil cultivated.

Nitrogen comes from oil which is unfortunately not an Israeli product. But Israel is a leader in potash and phosphates, supplying approximately 5 per cent of the Western world's trade in those items.

During the mid-Sixties, phosphates were mined in Oron, output reaching 200,000 tons. The deposit is almost completely depleted, but other fields have been opened nearby. The biggest supply area is Nahal Zin, but that does not exhaust resources. The best field is Zohar, recently discovered. Total deposits in the Negev are estimated at 1.5b. tons.

We produce at present over 3m. tons of phosphates a year, two-thirds of it for export – and could raise output to 4m. tons, says Filder. At that rate, our certified reserves could keep us going for four centuries.

A fertilizer factory was built at Rotem in 1977. It has a phosphate field nearby called Tamar (initials of Ta'asyot Mishor Rotem, or Rotem Plateau Industries). It processes the phosphate rock into an intermediary called phosphoric acid and processes that into TSP.

How to dispose of these vast quantities of potash and phosphates? Likewise in 1977 – a fateful year – ICL bought a large factory in West Germany called Giulini Chemie, and in 1985 another called Stodiek Dünger. Between them they supply 20 per cent of that country's fertilizer market.

In 1982, ICL added another foreign plant, this time in Amsterdam, purchased from the Dutch Fertilizer Company. The three undertakings between them employ 1,300 workers and produce 700,000 tons.

"They were going cheap so we bought them," explains Filder. "It would have cost us much more to build corresponding factories on our own. Moreover, they give us a foothold in our largest selling area, Western Europe. The factories are themselves a captive market in a sense, because they have to buy our raw material."

Large exporting companies become multinationals of necessity. Customers in a foreign country like to deal with a local supplier who speaks their language and on whom they can depend. The Middle East, with its reputation for political turbulence, is not considered altogether reliable.

THE MIRAGE NEGEV & REALITY

Other confusion is avoided. For example: "A foreign client buying our phosphate rock to make TSP," Filder recalls, "complains indignantly that we are exporting TSP from Israel as well and that competes with their output.

"When Giulini supplies the Germans with TSP, nobody complains." It is no secret that Giulini belongs to Israel, but that does not seem to matter.

Selling internationally in an intensely competitive market requires plenty of ingenious devices. One of them is called tolling. "We contract with a foreign fertilizer manufacturer to buy a fixed proportion of their output – on condition they use our raw material for a fixed proportion of their production."

What does ICL do with all the superfluous fertilizer that it commits itself to buy from these overseas companies? "We re-sell it," he proclaims triumphantly. "The process is advantageous. It steps up our export of raw materials and at the same time allows us, through this re-sale business, to control a larger part of the international market."

THE most remarkable mineral of all is bromine. It earns fewer dollars than the potash industry but its market is more restricted, and within that market, Israel stands out as a giant. "The Dead Sea Bromine Group (DSBG) is the largest single producer in the world of elemental bromine," states Filder. "We also possess one of the world's largest factories for the production of bromine compounds."

Israeli deliveries account for 60 per cent of world trade in this chemical. Sales have increased at a breathtaking pace, from 94m. tons in 1983 to 112m. tons in 1984 and 135m. tons last year. Profits rose from nothing in 1983 to $15m. in 1985. Here again there is a foothold in Europe, Broomchemie, producing bromine compounds in Holland.

DSBG will be the fastest growing company in the ICL complex during the next five years. A $150m. investment plan is to increase capacity by half.

Dramatic also in the story of this chemical industry – which must be considered one of the most sensational branches of the Israeli economy – is periclase. I remember when champagne glasses were lifted shortly after the Six Day War on the signing of a contract with Austrian investors (specialists in the field) to extract and process magnesium from Dead Sea brines.

Periclase is used mainly for refractory bricks, installed in high-temperature industrial ovens, because they can stand up to extremes of heat. The Israeli variety is endowed with the highest degree of purity available. "DSP-grade MGO" (magnesium oxyde) is a standard concept in world parlance, even among people who are not aware that DSP stands for Dead Sea Periclase.

Output comes to 50,000 tons, earning $25m., 80 per cent of it export receipts. An increase is planned to 70,000 tons. A plant will also be constructed to process 5,000 tons a month into fine chemicals and pharmaceutical products. "earning," says Filder, "thousands of dollars per ton instead of hundreds."

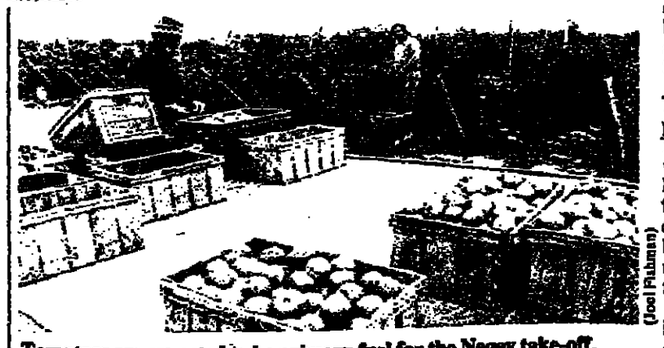
RETURNING to potash, expansion is billed here too. Output will rise by 200,000 tons, and a new variety is to be manufactured.

The standard fertilizer material is potassium chloride, good for most purposes; but some crops, tobacco for instance, cannot stand the chloride. Yet a compound there must be, because potassium alone is an unstable element. So DSW will invest in producing 150,000 tons of potassium sulphate, a quantity which may rise to 300,000 tons. This should tap a new market. (A company outside ICL-Haifa Chemicals – makes another high-grade and expensive compound: potassium nitrate).

ICL plans for the five years till 1990 to invest $500m. in expanding turnover, of all its subsidiaries together by 45 per cent. Target for exports is $700m., with a greater proportion of up-graded products. It is worth recalling that in the mid-Seventies, 70 per cent of sales were basic raw materials. Today, that figure is down to 40 per cent and by the end of the decade it will be 30 per cent. The sale of processed materials is going up, from intermediaries like phosphoric acid to end-products in the fertilizer and chemical industries.

These developments in the Negev economy will provide 700 more jobs. They are also a key to the general development of the region. Thus a 17-km. conveyor belt has just been completed from Sdom to the railhead at Rotem, costing $40m. This makes road haulage to Ashdod and the North unnecessary.

Trucks are still required for shipments south to Eilat port. If the long-talked-of railway link to Eilat comes into existence, it will be due mainly to the needs of the Negev's chemical industry, which should be its largest customer by far.



(Joel Plubmer)

Tomatoes are expected to be primary fuel for the Negev take-off.

Farm revolution round the corner

Abraham Rabinovich

LIKE A PLANT shedding its leaves at the end of a biological cycle and preparing for new growth, Negev agriculture is witnessing the withering away of failed farmsteads that marked much of the first generation of moshav settlement in the south, while bracing for a new flowering.

Ben-Gurion's vision of a blossoming desert has been dramatically realized by the founders of the rural Negev settlements who have converted barren landscapes into flourishing fields covering about 10 per cent of the Negev. The 68 kibbutzim and most of the 82 moshavim in the Negev have maintained an aura of wilderness pioneering, even as benign middle age overtakes agricultural settlements in gentler climates to the north.

However, the mass settlement of new immigrants on moshavim in the 1950s in the hope of seeing the newcomers "build and be built by" the land, was not a total success. More than half of the 30 moshavim in the Lachish region are considered to be in a state of disintegration, according to Pinhas Moscu, deputy director of the Negev Region of the Jewish Agency Settlement Department. These settlements are overwhelmed with debts and unable to develop the social cohesion needed for a cooperative settlement. Another 10 moshavim further south appear to be in a similar situation. The authorities are now examining each of these settlements to determine whether they should be disbanded as cooperatives and their land and water allocations turned over to productive settlements. The failure of these settlements, says Moscu, is entirely due to social factors.

At the other end of the spectrum, geographically and economically, are the moshavim of the Arava where the annual turnover per family is $80,000.

The northern administrative boundary of the Negev, as reckoned by the settlement department, is near Kiryat Malachi. Of the 350,000 persons living in the region between there and Eilat – 60 per cent of Israel's land mass – the bulk live in the cities of Ashkelon, Beersheba and Eilat and the smaller development towns. Residents of the 150 kibbutzim and moshavim comprise only one-seventh of the population. This small rural community, however, is the dominant presence in the Negev where it farms 1,200,000 dunams of which half is irrigated.

A new era will open up in the Negev within a few years, says Nissim Zvili, director of the settlement department. "Beginning in 1990, the department will cease dealing with settlements in the central region which now receive about 30 per cent of our resources, and our efforts within the Green Line will be concentrated almost entirely in Galilee and the Negev." Although resources will be fairly evenly divided between these two areas, the land-scarce Galilee settlements will be reinforced with industrial and tourism facilities while efforts in the Negev will be primarily agricultural.

> 'Give me a blessing, for having set me in the Negev; give me therefore springs of water.'
> Joshua 15.19.

A combination of old-fashioned wasteland pioneering and state-of-the-art agricultural technology will be deployed to launch the Negev into the 1990s. Dozens of new settlements are envisioned in the western Negev, the Arava and Negev highlands. Where water is a limiting factor, agriculture is to be irrigated by capital-intensive efforts like glasshouse tomato production for the export market. A one-dunam glasshouse costs about $50,000 but the annual yield would be $12,000-$13,000.

TOMATOES ARE expected to be a primary fuel for the Negev take-off. The humble vegetable has long been vaunted as the miracle manna of Israel's desert agriculture capturing foreign markets with early yields drawing astronomic prices from delighted European housewives, but results until recently had been less than hoped for.

Now, says Moscu, new strains have been developed by Israeli scientists that not only boast a superb taste and robust appearance but also a long shelf life, making them suitable even for the distant American market. Trial marketing in the U.S. this year has proved highly encouraging. The tomatoes are also to be grown in open fields where they will mature later to provide year-round marketing.

The Pithat Shalom bloc is seen as a major growth area in the future. The bloc was established in 1980 by two kibbutzim and two moshavim evacuated from the Yamit bloc just across the international border with Egypt. They were subsequently joined by other moshavim. All the moshavim in the bloc experienced initial difficulties but, according to Zvili, the situation is now stabilizing.

Three existing settlements in the Nitzanim area are to be joined by three more settlements in the near future although water remains a serious problem – recent attempts to drill for water have, so far, proved disappointing. "If we find water there," says Zvili, "the opportunity for agricultural settlement is virtually unlimited."

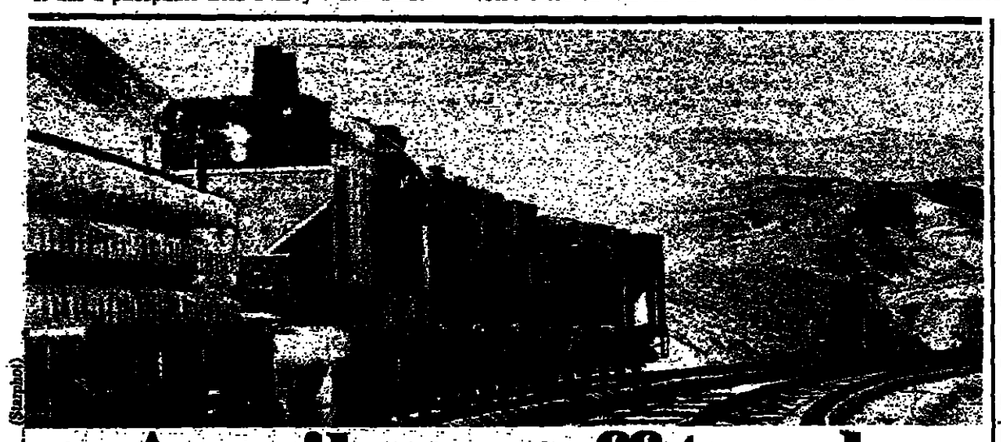
Some of the most interesting developments, both in innovative farming and in rural settlement, are taking place in the Arava.

Kibbutzim in the southern Arava have undertaken pisciculture – growing fish for export in ponds in the desert valley and in cages in the waters of the Gulf of Eilat. A first shipment of eight tons of Arava fish sent to Europe this year drew the exceptionally high price of $8,000 a ton. The kibbutzim are also marketing a new king-size date drawing high prices in Europe.

The moshavim in the central Arava, which specialize in growing winter vegetables for the European market, are tapping warm underground water to quicken the ripening of melons.

The proposed Voice of America station will further boost the central Arava by bringing 150 new families to Mercaz Sapir, the regional centre. A new bloc of five non-agricultural settlements is to be created in the hills 400 metres above the Arava floor, west of Ketura.

Predicts Zvili: "The revolution in the Negev will come in five years. We will begin dealing with development again, not with paying off debts."



(Stambol)

A railway off track

Ya'acov Friedler

PERHAPS the most striking thing about the geography of Israel is that it is long and narrow – practically tailor-made for a railroad.

Yet powerful interests have for the past 40 years been able to prevail on indifferent politicians to motorize the country and keep the railways, a stepchild, little regarded and less loved.

Despite Ben-Gurion's vision for the Negev, and two Israeli wars fought to assure shipping to Eilat, succeeding governments have done little to make the southern port viable and put the Negev on the map, by developing the only means that can do both – a railroad to the south.

It is not for want of prompting. Our national psyche is stamped with the remembrance of the "Uganda Scheme" of a century ago, when the British government offered Theodor Herzl an "East African Zion" on a Kenyan plateau, in order to drum up business for the Uganda Railway they had just built.

Today we can observe our neighbours busily building railroads. Jordan has had its railway to Akaba, across the Bay from Eilat, since 1975 and is currently spending $60 million to develop the narrow-gauge track. Syria is expanding its railnet to link Damascus with Aleppo and the ports of Latakia and Tarsus. Iraq, despite its long war with Iran, is also developing its tracks.

Only in Israel, where we are about to witness the takeoff of one of the world's most advanced fighter planes, the Lavi, have we allowed so basic a facility as the railroad to degenerate into a sort of old-fashioned curio instead of developing it into a modern mass transit and cargo system that has done so much to make Switzerland what it is today.

The only politician who has done something about the railways in the past decade is MK Pessah Grupper who made the passenger trains stop at his home station, Atlit, to facilitate his commuting to the corridors of power. They're even building a platform there now.

UNFORTUNATELY the railways have been, since the establishment of the state, under the jurisdiction of the Transport Ministry, which has had more ministers than any other, and has been headed by a series of general managers who may have been well-intentioned but quickly began thinking small when they settled into the archaic railroad.

"We did what we could with the limited budget the government put at our disposal," railways spokesman and economist Ilan Falkov told *The Jerusalem Post*. "We have got as far as Mt. Zin (south of Beersheba)" from where, since December 1977, the cargo trains have been taking phosphates to the Ashdod port.

"Now it's just 173km. more to Eilat," he noted. But, when a few years ago the "big chance" turned up for a 43km. track to Sdom in the east, for potash transportation, the railways were once more pushed aside and in 1984 it was decided to build an 18km. conveyor to its Zefa spur instead.

"Our proposed track would have negotiated the most difficult terrain and would have made it easy for us to continue due south to Eilat at last, without any more major topographical obstacles."

But it was not to be. The experts decided that the conveyor, yet to be tried over so long a distance, would be "cheaper." The railways management still disputes this, noting that in fact the potash works had to build a terminal at Zefa for the incoming potash, not to mention the tie-in with Eilat that was once more thwarted.

As it is, the management has completed its detailed plans to extend the track from Zin, via Hatseva to the Sapir regional centre, a good way to Eilat. The 45km. stretch passes through the toughest terrain of Mt. Negev and would cost an estimated $38 million. "If we get the green light we are ready to go," Falkov said.

To go all the way to Eilat would cost an estimated $130 million for the track and another $28 million for the rolling stock, four engines and 210 wagons.

If this dream line is ever built, the railways obviously intend to run passenger trains to the southern resort too. They already have plans for three engines and 18 air-conditioned coaches, which would be enough to run three trains each way daily, with a capacity for 1,000 passengers each. They would take a little less time than do buses and offer a slightly cheaper trip. However, the journey would be in much greater comfort.

THE RAILWAY to Eilat would revive the whole rail system, becoming as it were the locomotive to propel it into the 20th century, starting with doubling the single track it now runs on.

Nobody has ever estimated how many millions, perhaps billions of dollars, Israel has wasted in importing cars and trucks and keeping them fuelled and repaired, because we have resisted building a viable railway. And it's not even for want of investment funds. Ever since 1949, foreign investors, private companies and governments have repeatedly offered to finance a railroad to Eilat. Even now an Australian delegation is due to look into the matter.

The railways, the management points out, are the only government department that competes directly with private enterprise, the buses and trucks, but is so hamstrung by the government as to make it a non-starter from the word go.

The real solution is privatizing, the new general manager, Eliahu Barak believes, and the next best is to make it an autonomous authority, probably in a merger with the Ports Authority that is now being mooted.

Barak, 61, an electronics engineer, was an Aluf Mishne in the regular army until his retirement in 1973, and has since been a company manager, ambassador to Colombia and director-general of the Communications Ministry. He took over the railways a year ago and if he'll Think Big, he may yet make Israel Railways take off and fulfil its role in the economy, starting with opening up the Negev all the way to Eilat.



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THE NEGEV MIRAGE & REALITY

Wilderness is paradise enow...

Haim Shapiro

"I SIMPLY love the desert. I just want to go off and be alone in the wilderness."

The speaker was a statuesque Dutch blonde, chatting in the warmth and comfort of an Amsterdam pub. She and others like her are intrigued by the Negev, but whether their dreams can be translated into tourist dollars is another matter.

In theory, it should not be so difficult. People go to the most unlikely places for holidays – windswept islands off the coast of Scotland, barren peaks in the Himalayas, mosquito-infested beach resorts in Mexico and cities blighted by human poverty and wretchedness in India. They will stay for days on end in game reserves with minimal facilities in the vain hope of seeing a lion or an elephant.

I could not help thinking about my Dutch acquaintance and others like her one winter's day a few years ago when, on an assignment for *The Jerusalem Post*, I visited the Ramon Crater, or *machtesh*. The wind was blowing and there was a heavy fog when we left Beersheba, and by the time we reached the Ramon Park, on the edge of the crater, there was a driving rainstorm.

Crouching on low stools over a fire in a tent, we sipped hot mint tea as we watched the rain come whipping across the tent's open side. From time to time a small branch or bush would come flying across our field of vision.

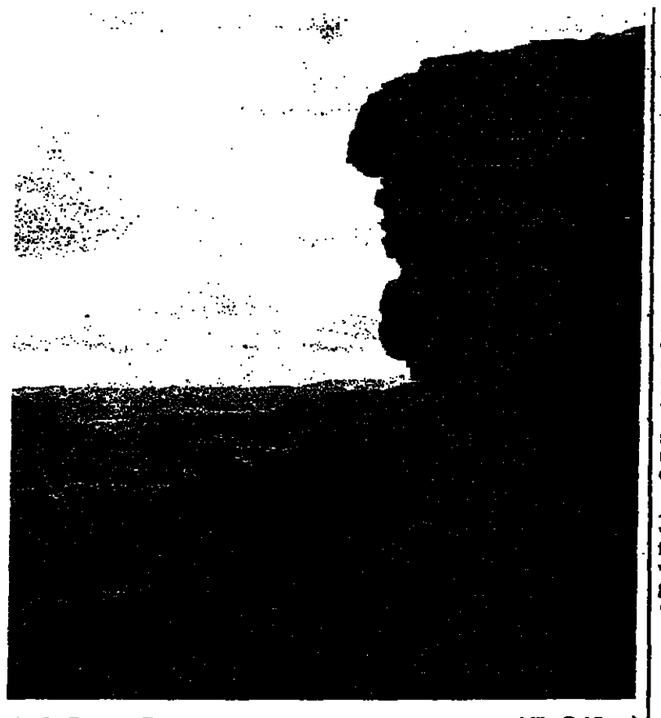
The grandeur of the savage storm more than compensated for the fact that this was one of the few days of the year when fog obscured the magnificent view from the new visitors' centre in Mitzpe Ramon.

AFTER VISITING the crater and the visitors centre, we made our way to the home of a local resident. It was built of natural local stone, with a picture window encompassing the view and an open fireplace providing warmth and comfort. It occurred to me that the living-room, perhaps only a little larger, might have made the ideal lobby for a small hotel.

This would, of course, attract geologists, coming to study the largest erosion-created crater in the world, its geological strata dating back to the Triassic period, with fossils of extinct marine reptiles. The 34-kilometre-long crater forms what experts consider to be a window from which to view the history of the earth.

To the casual visitor, the alternating bands of light and dark rock are impressive enough; but for the geologist, there is a view that in Europe could only be had by going down a mine-shift. There is the incredible area of unstable, angular rocks, known to the locals as "the carpentry shop."

ALL THIS I had seen on an earlier visit, when I also saw ancient Israelite water installations and the remains of their desert farming. I also learned that a night-time excursion with a spotlight would reveal an amazing array of desert wildlife. Not only does the spotlight expose the night creatures; it also holds them frozen still for the tourist's camera.



At the Ramon Crater (Mike Goldberg)

But even in daytime, one should be able to catch a glimpse of the wild asses that are again roaming the area, thanks to the efforts of the Nature Reserves Authority, which has raised the animals that were extinct in the area from a strain brought in from Iran.

Meanwhile, the attractions of the area are open to Israeli youth groups, who visit it in increasing numbers, and to families who usually come for a day's visit. Facilities range from the relative "comfort" of a youth hostel, to a camping site, where running water and flush toilets are laid on at no cost.

THERE WERE probably more visitors to the region in the 1950s and 1960s, when the main road to Eilat passed through Mitzpe Ramon. Then, at least, the tourist buses stopped long enough for the passengers to get out and stretch their legs, and perhaps even have a cup of coffee.

It was during those days that the not unimpressive Nabatean and Byzantine site of Avdat was reconstructed, providing another point of interest on the road to Eilat. Today, Avdat is off the beaten track and most of the time the only sound heard is that of the wind, blowing through the walls of its ancient fortifications.

The idea of Mitzpe Ramon as a centre for the more intrepid type of tourist is hardly new. A brief survey of the archives of *The Jerusalem Post* reveals that virtually every time a reporter makes one of the infrequent visits to the town, he is told that "a hotel, or perhaps a motel," is planned. There is even a site on the edge of the crater, commanding the stupendous view.

No doubt one day a hotel will be built. It may be in time for my blonde friend from Amsterdam to send her grandchildren there.

Israel's last real frontier

UNTIL THE disengagement of the army from the Sinai and the urbanization of the Negev Beduin at the beginning of the decade, there were only about a dozen leopards in the region. Their number has since increased, as they have more freedom of movement. Some have been spotted as far south as Sde Boker and Mitzpe Ramon.

It is believed that the southern species is slightly different from the more northern leopards and may be closer to the panther.

Giora Ilani, the Nature Reserves Authority's expert on the subject, who had until recently raised a female leopard cub in his backyard, would like to keep the Negev as a giant nature reserve, so that animals would be able to roam wild, unharmed by hunters. To him, the Negev is the country's last bastion against the dangers of technocracy.

"Instead of establishing more and more settlements, we should leave the region undeveloped so that we can take our children on nature hikes undisturbed by machines and so-called progress. This is a small country and this is our last real frontier," he said.

Several companies have taken up the challenge and have begun to organize action tours on camelback, in jeeps and on foot. But the NRA has warned that some of the jeeps are disturbing the natural habitats of deer and other animals as they stir up the dust. The army is another troublesome factor, carving up large tracts of undeveloped land for its training grounds and firing ranges, and sometimes destroying precious flora and fauna.

> 'One may visit the groups of young men and women who have settled in the Negev desert...I always approach these settlements with a feeling of awe...in the middle of the desert, quite alone, working energetically, gaily, without making a single complaint.'
>
> Chaim Weizmann, *Trial and Error*.

'Freeman' Peres is the big hope

Liora Moriel

AFTER ONLY six months of operation, the Assembly of Negev Representatives, with a delegate from each of the 26 local and regional councils in the Negev and the surrounding area, has chalked up an impressive result: the establishment of the ministerial council for the development of the Negev, headed by Shimon Peres.

"We're giving him a chance to do something for the Negev as he promised," said Zvi Hazan, the assembly's chairman and driving force. "He did not hand the matter over to a senior clerk for action, by decided to attend to it in person."

"Peres has taken on three tasks as foreign minister and vice-premier. The peace process depends on King Hussein, the immigration of Soviet Jewry depends on Gorbachev. But the development of the Negev depends on Peres alone. That's why we made him a freeman of the Negev – so that he will act on our behalf."

In the United States this week, Peres is trying to interest Jewish industrialists in investing in viable enterprises in the region. He is accompanied by Prof. Haim Eilata, president of Ben-Gurion University of the Negev.

Hazan is not impressed by claims by others that their lobbying was behind Peres's decision to adopt the Negev.

"I don't care for the credit, I care for the results, "he said." "The important thing is that we are an influential body if only by reason of the fact that all 26 of us were elected directly by the people. What is important is that we got Peres and Arye Dulzin, president of the World Zionist Organization, together on this. It was they who decided to raise $100 million for the Negev through a special task force. This is a promise that has yet to be realized."

HAZAN, a native of Brazil, is a member of Kibbutz Bror-Yayil and chairman of the Sha'ar Hanegev district council. He told *The Jerusalem Post* that the Negev cannot afford to pass up the opportunity of gaining public support and funds during Ben-Gurion's centennial. He recalls the missed opportunity of 1979, when the army left the Sinai but people did not settle in the Negev.

"We were living in imagined prosperity and felt that nothing could go wrong. We ignored the signs – such as that young people were leaving places like Arad."

Hazan works around the clock on plans for the all-round development of the entire region. His desk is covered with files on health care, including bringing in mobile intensive-care units; road improvement and bridge-building so that important arteries will not be paralysed by rainfall; welfare schemes such as old-age homes and tourism.

With regard to the last, a ministerial committee recently visited the Negev and has approved a hotel for Mitzpe Ramon, to be built by the government's Mivnei Ta'asia company and eventually to be run by one of the large chains.

THEY ARE also asking the government to set up a regional scientific research institute to deal with the subject of water. "We can't rely on fantastic rains like the present ones, that come once every 20 years," Hazan said.

He added that the proposed third pipeline to the Negev, which will bring treated sewage water from the Dan region, is important but still inadequate. "This will add 90 million cubic metres of water to farmers annually, but we need much much more."

Industry and Trade Minister Ariel Sharon, himself a resident of the south, has promised to bring industries to the region, but so far has been unsuccessful. The beer-bottling plant destined for Yeroham, with a massive government infusion of funds, was in the end never built there, for example.

"Prime Minister Yitzhak Shamir has promised to place the Negev on his agenda," said Hazan. "Our task is to have our finger forever on the pulse of the government to see that things get done here."

Because the Negev is perceived as the natural frontier for massive immigration, Hazan has suggested that the Negev adopt Soviet Jewry and establish an international lobby for this purpose.

One of the plans now under discussion calls for Russian-language pamphlets on the Negev to be distributed in the USSR and in Vienna to try to attract potential immigrants to the Negev. Today, there are 28,000 Soviet Jews in the south.

The argument for regional autonomy

David Krivine

IN the beginning, in the days of Ben-Gurion, the Negev had a promising future, but those hopes have been dashed. Israel's southern desert has remained an underdeveloped area; so has the Galilee. Peripheral zones do not have a chance under Israel's centralized system of government, says Yehuda Gradus, professor of geography (and dean of the faculty of humanities and social science) at Ben-Gurion University in Beersheba.

Eilat became a tourist paradise – but it did not become a regional growth centre. A city gets to be a growth centre if it transmits growth impulses to its hinterland. Eilat's hinterland provides it with a picturesque backdrop and little else.

Not that the Negev region is altogether torpid. Its population has risen steadily from 15,000 to 300,000. Beersheba – endowed with a big general hospital and a full-size university – accounts for a large percentage of that. The government has tried its best, granting tax rebates to approved investments. But with the notable exception of the Israel Chemicals group, most industrial investments have not taken root. Nor have the townships created between Beersheba and Eilat.

IT cannot be otherwise. The Negev is doomed to stagnate owing to the structure of the political system in Israel. At present everything is concentrated at the centre.

According to neo-classical economic theory that ought to be good. The government controls all resources and decides how they should be distributed according to its scale of priorities. The assumption is that the government's scale of priorities is based on an objective consideration of the national interest.

Unfortunately that is not always the case. In practice the democratic system is weighted in favour of pressure groups. The question is which pressure groups have pride of place. In Israel it is the political parties – and under the existing electoral system they too are concentrated at the centre. The provinces have no say.

To quote Gradus again, "The constituent units of the Israeli state are not territorially based but ideologically based." If I may risk a remote comparison: the U.S. is often mocked for not being ideological enough. No great or basic policy differences divide the Republicans from the Democrats. Representatives tend to fight for local interests, and that is considered primitive.

But is it? The decentralization of power among 50 states has made each of them a mini-republic, self-dependent, in charge of its own affairs. Instead of being supplicants dependent on handouts from Washington, the provinces build up their own resources with their own efforts. The dynamic of development is widely distributed over every part of the U.S. and this may be one reason why the country is so well off.

The Negev wants more money for development. But it does not provide many votes. And the centralized political parties impose priorities on the government in accordance with their interests.

If the voting system were changed and elections based on constituencies, the regions would have a voice in political affairs.

Electoral reform however is not enough. The whole system of lining up with begging-bowls outside the Treasury and the Knesset Finance Committee is destructive. The Negev should not be demanding income, it should be creating it.

Gradus suggests dividing Israel into four regions: Galilee, coastal plain, Jerusalem and Negev. Each should have its own elected council, its own administration, its own tax-collecting powers, its own budget. At whose expense would the regions draw their authority? At the expense (I suggest) of both the central government and the municipalities. The mayors of Jerusalem and Tel Aviv want bigger prerogatives. Let their sphere of control, almost regional already, become fully regional and let them have those prerogatives.

It will not make a great deal of difference to Jerusalem and Tel Aviv because they are privileged already. They are the core locations of economic activity, capital-formation, political decision-making.

PERIPHERAL regions like the Negev, on the other hand, would benefit greatly. At present, they are sub-systems with limited access to finance, markets, means of production, sources of investment, cultural activities or anything else. The problem is not unique to Israel. The uneven development of territories is a holdup in other countries too, leading to a renaissance of regionalism.

Gradus believes the gap is growing between the affluent core of Israel and the (relatively) impoverished outskirts. "Citizens of the periphery still bear a terrible grudge against the once-reigning Labour establishment for having dumped them in remote isolated towns and left them there in a state of benign neglect."

Their votes have gradually shifted away from Labour to Likud. Examining 22 towns in Israel's northern and southern peripheries, Gradus shows that at the 1965 elections Labour had a clear majority of votes in every single one. By 1981, the Likud had a majority in nine places. Moreover in 1965 it did not glean more than 28 per cent of the poll anywhere. In 1981 it had more than 40 per cent in each city.

This change is a protest against the Labour-created centralistic system, in Gradus's view. The paradox is that the Likud is even less concerned with regional decentralization than Labour. It is blocking electoral reform. Besides, it has special interests of its own, notably: the occupied areas.

THE NEGEV is trying to find a voice, with no great result. An Assembly of the Negev was set up by the head of the Sha'ar Ha'Negev District Council, Zvi Hazan.

Jaques Amir, mayor of Dimona, has shepherded through the Knesset a Negev Law, but it has no teeth. Benzion Carmel, due to be mayor of Beersheba in April, has formed a further organization for "Negev in the Year 2000."

All these have little effect, in Gradus's opinion. If the Negev were given regional self-government, that would be different. A new spirit would blow over this wasteland, the local population would take their destiny in hand. New forces would be attracted to have a part in a dramatic process of growth and development. Entrepreneurial attitudes would emerge: the zone would be made productive, creating its own resources.

The modern trend world-wide is towards decentralization, at all levels. In economics it is called privatization, in administration it is called regionalism. The idea is to let development come from below instead of being delegated from above.

Giving independence – to universities, TV channels, business companies, geographical regions – is a liberating process. If the Negev were permitted to run its own affairs, the place would be unrecognizable ten years from now, Gradus is sure of that. If it is kept in its present quasi-colonial status, it will remain what it is today – and apathetic backwater.



Part of the Makhteshim chemical works in the desert industrial park. (Mula Haramaty)

Desert industries

Liora Moriel

WHEN THE Negev was first industrialized in the 1950s, nobody cared about what it did to the air, the earth or the water. The important thing was to bring jobs to the wasteland. The Machteshim Chemical Works, for example, was set up in Beersheba in 1952 to produce insecticides. At the time, the plant was on the farthest edge of the town; today, it is not quite in the centre, but too near for comfort.

For many years, citizens complained of noxious fumes from the plant. In 1976, public pressure resulted in the government's decision to move the plant's installations, as well as those of the Dead Sea Bromine Company, 12 km. to the south, thereby initiating the Ramat Hovav Industrial Park.

There are now five plants in the park, all of them profitable – and polluting. As the directors are fond of explaining, "We don't make chocolate." What they do make are important products with a growing world market. Last year alone, the five plants combined to make $160 million for Israel abroad.

Part of that money is invested in trying to improve the ecology they harm. Soil samples are studied and the water is checked periodically. Soon, the air will also be monitored.

The plants set up their own local council, because the government failed to establish a proper authority to inspect the park's compliance with environmental laws. The council has hired its own adviser on problems of dangerous industrial wastes. He has already come up with a controversial scheme for speeding up the evaporation of fluid wastes through vaporization.

One of the park's problems is that it is linked with the 200-dunam national toxic-waste disposal site on its northern perimeter.

The site plays an important part in ensuring that dangerous materials are disposed of safely. Before it was operational, experts believed that some 90 per cent of these toxic wastes were dumped illegally in ravines, abandoned quarries and even down the drain. While in the beginning the site was run inefficiently, today it is trying to put some order into the sorting, burial and treatment of dangerous wastes.

The Machteshim Chemical Works still has some facilities in Beersheba, but it is now preparing a special pipeline that will pump its polluting fluid wastes beyond the city limits and, eventually, to the Ramat Hovav Industrial Park where it will be treated along with the rest of the dangerous fluids generated by the chemical industries there. These employ thousands of local workers and constitute an important economic base for the Negev.

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Abraham Rabinovich writes of Mordechai Vanunu's troubled search for an identity

The man who wanted to be somebody

MORDECHAI VANUNU, one of society's invisible men, said "notice me" last year when he posed nude for an art class at Ben-Gurion University.

He said it again when, in a brief space of time, he turned Christian, turned Communist, became an advocate of the Palestinian cause, went into voluntary exile and was arrested for selling his country's nuclear secrets.

A study of this man has less to do with splitting of atoms or divided loyalties than with a sundered personality desperately seeking fusion with its missing parts.

A fairly clear picture of Vanunu's haunted personality emerges from the numerous interviews given to reporters in the past week by former high-school classmates, army mates and university acquaintances – almost none of whom described himself or herself as a friend. Their testimony makes it evident that the nuclear renegade who was mysteriously wafted from Europe into an Israel detention cell a little while ago was himself betrayed some time in his youth by forces in life too great for him to handle.

Vanunu was nine years old when his family immigrated to Israel from Marrakesh in 1963, part of the mass immigration of Moroccan Jews who were settled by the government in raw development towns and moshavim around the country, to fill in the nation's map. Moroccans constituted the largest of the Jewish "ethnic" groupings settling in Israel from countries around the world, but they occupied the bottom of the social scale. The bulk of the educated and monied Jews leaving Morocco had chosen to settle in France and Canada where they quickly re-established themselves in business and the professions. The less-worldly Jews who emigrated to Israel from the teeming *mellahs* or ghettos of Moroccan cities and the remote Atlas Mountains adjusted with relatively little complaint to the often harsh living conditions, which were all the newly-established country could provide, and with gratitude at being able to live in a Jewish state.

The Vanunus were directed to Beersheba where they were given an apartment in *Shchunat Daled* (D neighbourhood), an area of faceless apartment blocs whose name reflects its anonymity. Their neighbours, like themselves, were large families, mostly from Morocco, living in cramped conditions. The elder *Vanunu, Solomon, a devoutly* Orthodox Jew, was addressed as rabbi by fellow congregants in the small synagogue he frequented, but he earned his living in the marketplace of Beersheba selling religious artifacts from a stall.

Mordechai was the second of eight children and his father's admitted favourite. At age 14, Mordechai was enrolled by Solomon in the Wolfson Yeshiva in Beersheba, affiliated with the national-religious Bnei Akiva movement. A fellow student from that period told *Ma'ariv* reporter Aharon Dolev that Mordechai had started off as a good student but slowly lost momentum. "He became indifferent and withdrawn. It became necessary to make him do things, even to clean the yard when it was his turn on the roster."

Indifference bordering on alienation would continue to mark Vanunu during his regular army service, when he became a squad commander in the engineering corps. The men in his unit saw him as lacking in initiative and shirking responsibility when he could. Men from his reserve army unit with which he later served in Lebanon remember him – those who remember him at all – as withdrawn, surly, strange.

WHEN VANUNU enrolled in Beersheba University in 1978, he was "a Kahanist hawk," according to fellow students. Such extreme right-wing views were common in the neighbourhood in which he grew up. He began working in the nuclear reactor in Dimona after responding to a newspaper advertisement for technicians and undergoing security screening.



Mordechai Vanunu had emerged from his army service into a new world, one in which the values and perceptions with which he had been raised seemed to have no place, as he sought to find his own way. He had left his *kipa* behind, never attended high-school class reunions or met with childhood friends. He visited his parents less and less. He earned a good salary at Dimona, attempting to play the stock market when that became the national pastime, and was badly hurt when the market crashed.

It was at the university, however, that he hoped to break through into that other society – not the humble one that his parents had gratefully settled into, but the glittering, educated society that plainly ran the country. His academic efforts, however, were largely a frustration. He tried his hand at studying economics and fared badly. He transferred to geography and when he did badly there as well, moved on to philosophy. "We used to ask him 'Nu, Motti, what are you going to try next year'?" recalled a fellow student last week. Vanunu was deeply offended by these sallies and would turn away without answering.

Shut off from his old world and unable to break into the new, his frustrations turned into a deep and growing bitterness. At first this was directed at the Ashkenazim. "He projected a deep sense of deprivation," says Dr. Zeev Tsakhor, a history lecturer to whom Vanunu occasionally vented his feelings. "He assumed Ashkenazi dominance in Israel that encompassed all social strata and an Ashkenazi consensus closing off all possibilities of advancement for oriental Jews."

In time, Vanunu's anti-Ashkenazi feelings became anti-Jewish and anti-Israeli. He became the principal spokesman for the Arabs on the Beersheba campus, arguing their case with a growing passion that fellow Jewish students saw assuming an irrational intensity. At a quickening pace, Vanunu's personality underwent an almost total transformation.

The former "Kahanist hawk" had become an outspoken advocate not only for Arab student rights but for the Palestinian cause; he applied for membership in the Israel Communist Party. The former yeshiva boy had not only severed any connection with Orthodoxy but reportedly made contact with the Anglican church in Ramallah. The formerly bashful young man, not known ever to have had an Israeli girl friend, responded to an advertisement for a nude male model for a university art class and posed twice. He wanted to do so again but was not invited back as he could not stand still. However, at a student party he suddenly rose and stripped naked, saying later that he was testing himself to see whether he could bring himself to do it.

Vanunu had reached the point of ultimate testing. At the beginning of this year, at age 32, he set off for the Far East, telling acquaintances he was going there to find himself. Within a few months, Rabbi Solomon's son had been baptized and the Dimona nuclear technician had sold what purported to be his country's nuclear secrets to the *Sunday Times*. Reading about himself now in the Israeli prison where he is awaiting trial, Mordechai Vanunu may feel that he has finally broken through.

The story of Mordechai Vanunu serves to show that the secrets of the human soul remain far deeper and more complex than the secrets of the atom.

How they plotted to take the Negev away

Jon Kimche

FOR THIRTY YEARS historians and politicians have been looking at the causes of the Suez crisis of 1956 through the wrong end of the telescope. As a result they saw the entire operation out of focus – and nothing more so than the issue of collusion.

It is astonishing that this should have happened again at the conference of over 200 international Suez experts which met last month at the Ben-Gurion University in Beersheba.

This upside-down reading of the Suez crisis at Beersheba is all the more surprising considering the academic, military and diplomatic weight of the participants – and in view of the documentary and personal evidence that is now available.

Thus, anyone of the shrinking band of survivors who had been privy to Ben-Gurion's private views at the time must have been aware that the seeds of the so-called Sinai Campaign – it was, in fact, the war for the Negev – had taken firm root by the end of 1955.

In this context, nothing could be more mistaken than the assumption that Ben-Gurion's "Diaries" (which become available to academics and students next month) always accurately record Ben-Gurion's innermost thoughts or intentions. When he wrote them, his principal purpose was to record, but his powerful secondary urge was to educate rather than inform future readers. This was an all-consuming passion with him.

In a way, he wanted to educate the Jewish people from beyond the grave. In terms of historical evidence, therefore, the "Diaries" have to be assessed with discretion – especially on the Suez question.

For Ben-Gurion knew from early spring 1955 about the Anglo-American plan which had been given the code name "Alpha". It was knowledge of the general aim of the plan, if not all the constantly changing details, that caused him to prepare himself for a show-down with Nasser and – later – with his own foreign minister, Moshe Sharett.

Yet "Alpha" has remained the missing factor in all Suez histories – British, French, American, Israeli and Arab. This accounts for the totally distorted picture in which the centre-piece is the secret and reprehensible collusion of Britain and France with Israel.

As we shall see, "Alpha" was the initial collusion that sparked the Suez crisis. It was not, however, collusion with Israel but Anglo-American collusion with Nasser against Israel.

"ALPHA" WAS THE brainchild of Anthony Eden while he was still at the Foreign Office and of John Foster Dulles at the State Department. It grew out of a report presented by Eden's new under-secretary in charge of Middle East affairs, Evelyn Shuckburgh, in which he presented a detailed and opinionated account of his tour of the region and discussions held in all the major Middle Eastern countries. This became the working text for "Alpha".

Shuckburgh concluded that in order to preserve British influence (amended to read *western* influence so as to tempt the Americans), it was necessary to deal with two main irritants blocking the way "to a working relationship with Nasser," who was considered the key influence in the Arab world.

The first of these irritants was the presence of 80,000 British troops in the Suez Canal zone, and the other was "the greatest irritant of all, Israel." It was this prescription that alarmed Ben-Gurion as far back as March 1955, judging by my notes of private conversations with him.

On the strength of his report, Shuckburgh was deputed by Eden and Dulles to prepare, together with his opposite number in the State Department, Francis Russell, detailed proposals for a settlement on the lines which had been discussed: Nasser's friendship for the West in return for a place in the Negev.

Dulles was in a hurry. They had only about twelve months, he told Eden, before pressure from the Jewish lobby in the forthcoming presidential election made it impossible to impose the necessary concessions on Israel.

Accordingly, Shuckburgh and Russell started work at the State Department in Washington under conditions of the highest secrecy. Messages to London had to travel "by locked box only and to be returned to the Green Division for custody.' Neither the British cabinet nor the embassies in Cairo and Tel Aviv were to know. The French and the Israelis were to be kept in the dark.

Prime Minister Churchill was not informed.

Nasser was not told either. But – like Ben-Gurion – he had private sources in Washington. Nasser knew what was in the wind and decided to pre-empt the Ango-Americans and set his own terms for participating in the "Alpha" collusion against Israel.

He authorised his minister of national guidance, Saleh Salem, to go public and this is just what Salem did on 20 March 1955, in a big way. According to a Foreign Office minute attached to the report of Salem's proposal, Nasser had earlier discussed these terms with minister of state, Anthony Nutting and had met with no evident rebuff.

Nasser had also met Eden the previous month and had come away from both the Nutting talk in October 1954 and the discussion with Eden, satisfied that the British concept of "Alpha" essentially followed his own way of thinking. He would undertake to safeguard the Suez Canal and its uninterrupted functioning and in case of war (in which Israel would not be involved) would provide base facilities for the British and Americans.

In return for this there would be a territorial settlement which would entail the transfer of the Negev, including Beersheba, to Arab rule and Israel's acceptance of the 1947 partition boundaries. In exchange for the Negev transfer, Israel would be able to hold on to Western Galilee.

THAT WAS THE "Alpha" deal in the raw. Its publication by Egypt greatly embarrassed the British and Americans because they had planned a deal that would be acceptable to Nasser but not so totally objectionable to Israel. Secret talks followed with Nasser and his foreign minister, Mahmoud Fawzy, and it was agreed by Cairo, London and Washington to exercise the greatest secrecy concerning further discussions.

Dulles asked Eden to impress on Nasser the need for a speedy agreement. Nasser should "take advantage while there is still time of the relatively favourable policy of the present U.S. administration towards the Arabs." Israel's confidence and pretensions had been reduced to a comparatively low ebb by the policy of the United States. Moreover, the U.S. would make it clear to Israel that Israel's prospect of getting security guarantees and military and economic aid from the U.S. would be gravely prejudiced if she failed to collaborate with the overall American proposals.

This marked the end of the first phase of the "Alpha" proposals. Ben-Gurion was becoming increasingly worried. Not only by the American stance but also by his own foreign minister and some of his senior officials. The Americans were targeting Sharett as a possible buyer of the modified "Alpha" plan. Some of Sharett's responses to Dulles during their meeting in Washington could be taken as ambivalent, to say the least.

By late September, Eden reported to Dulles that "Alpha" was going well and that he proposed to initiate a new phase with a personal intervention when he addressed the Lord Mayor's banquet at the Guildhall, on 9 November 1955.

Eden's speech was to be the set piece for the decisive phase of "Alpha" before the pressures of the American presidential campaign intervened. It was carefully prepared. Nasser was consulted at every stage. During the last 48 hours before Eden rose to speak, the British ambassador had seen Nasser four times before the latter had approved every dot and comma of Eden's Guildhall speech.

IT WAS THE CROWNING act of the "Alpha" collusion that was to put Israel on the spot. Eden made his speech. He was prepared to mediate between Israel and her Arab neighbours on the basis of the 1947 UN Partition Resolution and the 1949 armistice boundaries. Whatever fine points the Foreign Office put on the speech, it was seen as the British signal to the Arab world.

Nasser sent a message approving Eden's text and then went public and put his own gloss on the Guildhall terms. The price for a Palestine settlement, as he called it, was not only that Israel must accept the 1947 partition boundaries and the transfer of the Negev from Beersheba to Eilat, to Egypt, but that Jordan too, should agree to the establishment of an Arab Palestine west of the Jordan. Hussein, with Glubb still at his side, assured his people that the Arab Legion would soon reconquer Palestine.

And in Baghdad, the security chiefs of Turkey, Iran, Iraq, Jordan and Lebanon, met to concert plans "to combat Zionism".

In Washington, Francis Russell met with Shuckburgh who told him that Eden felt something should be done to reassure Israel that she would not be asked to give up *the whole* Negev. The Americans objected to this. In Russell's words, as recorded in a *top secret* despatch to the Foreign Office, "it would be a pity to do anything which would reduce the pressure on the Israelis at this moment... The U.S. government has made it plain to Mr. Sharett that they regarded a concession in the Negev as the touchstone of Israeli sincerity in seeking a settlement."

On 20 January 1956, Ben-Gurion – now again prime minister – placed Israel on an emergency footing and instructed the Histadrut to prepare for a call-up of 250,000 in the event of war, not 100,000 as hitherto.

The road to Suez had been charted by "Alpha"; what followed afterwards was almost incidental. For Ben-Gurion the target was to break the Nasser-Eden-Dulles alliance designed to wrest the Negev from Israeli sovereignty – and to do this by whatever means were at hand. He did so, ironically, in the company of the reluctant progenitor of "Alpha" – Anthony Eden.

THE MIRAGE NEGEV & REALITY



Telereview/Philip Gillon

Crime-busters all

THE HEARTS of all of us in Israel must have gone out to those three lovely young women, who were the victims of such terrible crimes, as we watched in fascinated horror Israel Television's new programme, *Crime Investigation*. The waste and pity were blood-chilling. Our only consolation is that one of them survived, largely through the power of her own will.

Somewhere out there in the darkness of the night, I hope the guilty man (if it was just one man) was cowering, and feeling the weight of the national revulsion he had inspired. Perhaps he will be driven by seeing the reconstruction of his crimes to confess his guilt.

There were two approaches to viewing the programme. One was to consider it from the public service point of view: through it the police were appealing to the nation for help. The other was to watch it as a novel type of TV docudrama thriller, taking off from where *The Chelsea Murders* left us the previous night.

The second approach involved deriving some sort of "entertainment" from the sad fate of these beautiful women. This reaction, although inevitable and intended by the producers, naturally gave my conscience a chance to rage at me in fury for being "entertained" by such horrors. I let it rage.

A further complication was that the producers used Rafi Ginat, of *Kolbotek*, as the compere. He did a very good job indeed. But the sight of him firing questions at the policemen resulted, by a sort of conditioned reflex, in my expecting him to quiz them about their sins of omission and commission, as he would have done in his usual programme. After a while, fortunately, I got used to him in a new role, trying to present his guests in the most favourable light possible.

The production as a whole was very good, one of the best things Israel Television has done: Ginat and director Yossi Tsemach, and the cameramen, are to be congratulated on a remarkable achievement. Despite the marathon length of the show – the English original on which it is based is far shorter – my interest never flagged for a moment.

Indeed, I found the news at nine a disturbing irritant, and the Italian so-called entertainment, the second interruption, an exasperating bore. Fortunately, Jordan came to the rescue with *Strangers and Brothers*, a serial Israel must get.

Actually, the third part of *Crime Investigation* was a very disappointing anti-climax. I suppose that I have been conditioned by the thousands of thrillers I have seen and read to expect a denouement in the final episode or chapter as a *sine qua non* of such a product. Here we had waited for 55 minutes with ever-increasing impatience to learn what the programme had achieved, only to be fobbed off with a lengthy recapitulation of what we had seen, some statistics of how many calls had been received and some hints that some of these had given the police very important leads.

We gathered that these leads included phoned-in reports of rapes or attempted rapes in very similar circumstances. Later I read in the press that six such cases in the Negev had been disclosed for the first time. I think, however, that Tsemach must find some way, in future programmes, to save the final part of the show from bathos.

The re-enactment of the first two crimes was so realistic that I hope no children were watching. In the third case, the murder of Lucy Amos, there was more restraint and some blurring in the presentation of how the crime was committed. Nor in this case did the programme's makers deal at all with the possibility that this victim might have known the man in the 1983 Subaru, bearing in mind that she had been warned not to take lifts from strangers.

There were other gaps in the vast array of facts with which we were bombarded. Presumably, in the first two crimes, bullets were recovered. I expected to hear from ballistic experts whether these were fired from the same weapon, or at least that the experts could not tell if they were. They surely could have said, at least, what was the calibre of the bullets. Such evidence seems relevant to the question of whether the same man committed the two crimes.

The police have obviously done a stupendous amount of hard work. Yet I was surprised that there are still 200 white Subaru '85 models unchecked in Israel. Fifteen months have elapsed since the first crime was committed. Where are these 200 Subarus? What is causing the hold-up in checking them?

I wonder whether the police were wise to notify the criminal that they had the number of the Minolta camera. If he still has it in his possession, he will now destroy it. But I must admit that this particular revelation seems to have produced many phone calls, so I am probably wrong when I question the wisdom of the announcement.

Considering the docudrama as a film meant to "entertain" us, I found it enthralling, despite the fact that it moved at so slow a pace. The police officers, particularly Pakad Yossi Ben Ami, were photogenic, sincere and intelligent. Nitsav Shimon Tal was most impressive. I am sure that the investigation is in good hands.

The programme might have been augmented by a psychiatrist or psychologist giving us a psychological Identikit of the criminal to go with the physical Identikit. What sort of man gets his kicks from rape and murder? Is he attracted by the helplessness or the resistance of his victim? Does he get an added thrill from killing her, or does he murder only as a practical precaution against being identified? What pushed him outside the pale of humanity – was he denied the breast by his mother, or locked up in a dark cupboard by his father?

RAFI GINAT appeared in his customary role in the *Kolbotek* programme about immigrants from the West running, running, running through the highways and byways of Israeli bureaucracy. This is such old hat, and there are unfortunately so few olim these days, that I hope the selection of the problem as *Kolbotek*'s main item is not an indication that they are running out of abuses with which to make us fume with frustrated indignation.

Having said this, I must add that the treatment of the familiar theme was well done. We really felt for poor Sharon, the idealistic Canadian, and Hava, the American who has immigrated with three children. Hava came to the paranoiac conclusion, "I think that the Israelis don't want me. I experience a lot of resentment. They're jealous. Rude."

If it is any consolation to these unfortunate women, I assure them that nothing personal is intended. We all go through exactly the same problems, and feel the same rejection, even if we are sabras or veterans. Why, on the very same *Kolbotek* we were taken to an Israeli version of Dante's *Inferno*, the Bezek offices in Jerusalem, where we met people who had been shuffled around from clerk to clerk for six hours without getting anywhere.

Absorption Minister Ya'acov Tsur made an excellent point: he said that immigrants suffer more than other Israelis because while we only have to deal with one thing at a time, they have everything concentrated into their first three months. Getting documents from the Ministry of Interior office in Jerusalem; getting a mortgage; getting assets through the customs; finding a home; getting transfer of a property; getting a phone; getting gas laid on; getting a Kupat Holim card; getting a driver's licence; getting a car – we have all had to do these things, and still have to do some of them from time to time.

But, as Tsur indicated, we don't try to do them all simultaneously, and we also know from past experience where to go, when offices are open, what documents are needed. And we don't try to learn Hebrew at the same time. If Sharon or Hava had ever tried to do so many new things at the same time in Canada or the U.S., they would probably have found life there almost as overwhelming and paranoiac, although done in English.

Despite all the difficulties, I hope that they will settle down in Israel. I gathered that Sharon is unmarried: we were given no indication of Hava's marital status. There is a further pitfall about which I must warn them: in the old days, an unscrupulous adventurer might have married an unmarried *olah* for her rights, now he does so in order to get a green card when he induces her to take him to the U.S.

THE WEIRD Vanunu affair resulted in some strange television news items, but nothing to compare for sheer zaniness with the late-night news interview with Knesset Member Geula Cohen.

By the time we get to the late news, after four hours of dedicated viewing, I am supine in an armchair, half-dozing. But Ms. Cohen brought me out of that chair like a rocketing pheasant when she proclaimed her doctrine that anybody on the Left, including members of the Peace Now movement and the Alignment, must be barred from any sensitive post.

Since then she has tried to tone down her remarks by saying that they applied only to the extreme Left. I had the clear impression that she included Peace Now and the Alignment among the proposed victims of her taboo, i.e., she wants it to apply to about half the country. In due course, no doubt, she will propose that all these Jews should be expelled, together with all the Arabs, so as to leave Israel a fit place in which heroes and heroines of the Right can plan further expansion of the borders.

Another outcome of the Vanunu affair, and of the arrest of Jewish millionaires, is that we have become aware of the vast powers of arrest, and detention without bail prior to trial, which the police have inherited from the inhumane laws passed by the Mandatory regime.

It is one thing to use those laws to keep Arabs on the West Bank in order by imprisoning them indefinitely without trial, or expelling them by edict. If those Arabs don't like it, they know what they can do. But it is quite another thing to use the laws to oppress Jews as well.

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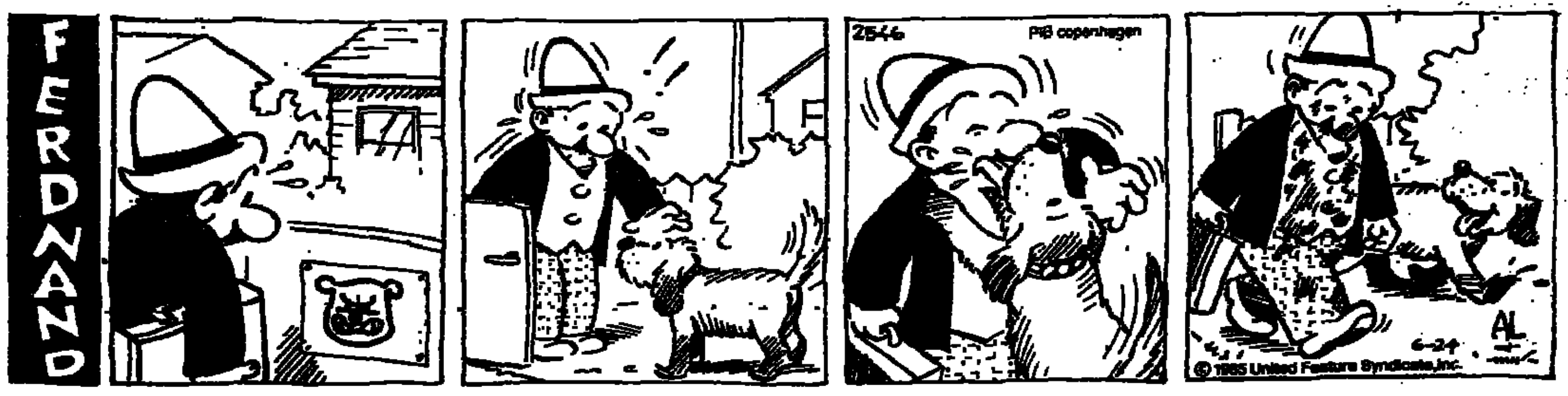
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In a moment of fear

The Tora portion read this week is lech-lecha *(Genesis 12:17-27).*

Tora Today/Pinhas H. Peli

ABRAHAM DID not rise to the top, to the position of "the beloved of the Lord" and the founding father of his people, by an easy and convenient way. His life, as well as the road to his life's goal, was no bed of roses, but rather full of suffering, trial and tribulation. According to the rabbis in the Mishna (tractate Avot 5:4), he had to go through no fewer than 10 painful tests before being called "knight of faith."

Those are culled from the biblical account of Abraham's life and are listed in Maimonides' commentary on the Mishna. The first and tenth tests are marked by the scriptural opening words of *lech lecha*, "Go thee," or better yet, "go to yourself." Those words appear first in the command of God to Abraham to uproot himself from his country, kinsmen and father's house (Genesis 12:1) and again in the command of God to Abraham to take his son, his only son whom he loved, and offer him as a sacrifice (ibid., 22:2).

Abraham's "going to himself," to become Abraham (from being just Abram), started and culminated with two agonizing tests, both of which he passed with dignity, to emerge as the eternal paradigm of perfect faith.

In the first test he was ordered to cut himself off from his past, in the second from his future.

Abraham was thus to remain utterly alone in front of God, stripped of country and kinsmen, father's house and child. He acquired his faith in total aloneness, without any support system to help him carry its burden. Only thus was he qualified to become the founder of a people that would find itself many times in the future all alone in the world.

Abraham was called (Gen., 14:13) *ha-ivri*, "the Hebrew," which also means according to rabbinic interpretation, "the one from the side," (comp. Number 21:13) because very often he and his descendants would find themselves on one side as against the whole world on the other side. Abraham went through painful tests of existential Jewish aloneness and loneliness in the first and last of the 10 tests that shaped his personality and career.



Abraham and his sacrificial son. (From an illustration by Doré)

THE FIRST test not only cut him off from his country and kinsmen, but also took him to a new land. It is there that he would find a home for himself and be called upon to open a new page in human history. It is there that God would give the world another chance to start again the building of humanity which had deteriorated in corruption and idol worship. This time he would start with a family, destined to grow into a people, the people of God.

Abraham's departure from his country and contemporary society was to enable him to build this new divinely-inspired and guided people. This people was not to run away from the world and seclude itself in some remote enclave that lives by and for itself only. Jewish particularistic separatism had always had its universalistic goals and aspirations. Jews never prayed nor acted for their own benefit only, but for the "perfection of the world." God made Abraham realize that the best way one can serve universal goals is by resorting first to his own particularity.

In a different age and different context, a great American Jew, U.S. Supreme Court Justice Louis Brandeis, used to say that for Jews, "the way to be better Americans is to be better Jews." Likewise, Abraham could become "a blessing" to the world only after establishig himself in his own land, the land which God showed him. It is only there that the promise of the Almighty would be fulfilled "and in thee shall all the families of the earth be blessed" (Gen. 12:3). And again "Abraham shall surely become a great and mighty nation, and all the nations of the earth shall be blessed in him" (ibid., 18:18). This is repeated again, once more, after the binding of Isaac (22:18).

That this charge of serving as "a blessing" to all humanity is not only a "side issue" within the destiny of Israel, is proven in the fact that it is repeated three times in regard to Abraham who was called *av hamon goyim*, "a father of a multitude of nations" (Gen. 17:5). It is also repeated again and again in God's promises to the other founding fathers of the Hebrew nation Isaac (ibid., 26:4) and Jacob (28:14), as they are about to settle down and build the land.

Even after reaching the land and settling there, Abraham does not preach or practise isolationism. When the leading five kings in the area wage war and Abraham's nephew Lot is caught in between, Abraham mobilized his army and went out to intervene (ibid., 14:1-24). When the war was over and the king of Sodom offered Abraham a share in the booty, Abraham refused to accept, making the following statement: "I have lifted up my hand unto the Lord, God Most High, maker of heaven and earth, that I will not take a thread nor a shoelatcher nor aught that is thine, lest thou shouldest say, I have made Abraham rich" (ibid., 22-23).

At this point in history Abraham had a golden opportunity to be accepted by his neighbours and become integrated as a weighty factor in the region. He passed over this opportunity and gallantly refused the offer. He knew that the meaning of his being in this part of the world was not to become just one more middle-eastern nation adopting the ideas and morals of the environment, but to represent a different posture *vis-a-vis* the world. Instead, he used this auspicious occasion to acquaint his neighbours with his theological credo and to publicize his faith in the "God Most High, maker of heaven and earth."

IN THE MIDDLE of the story of the war between the super-powers of the five kings against the other five kings and Abraham's decisive part in its outcome, Tora inserts another little story in which Malchizedek, the king of Salem, appears. "A priest of God the Most High," Malchizedek met Abraham as he was returning victorious from the battle, brought forth bread and wine, and welcomed Abraham with a blessing: "Blessed be Abraham by the God Most High, maker of heaven and earth, and blessed be God the Most High, who hath delivered thine enemies into thy hand." In addition to the bread, wine and blessing, Malchizedek also offered Abraham "a tenth of all."

Who was this legendary Mal*chizedek the king of Salem*-Jerusalem? There are many speculations in answer to this question in both Jewish and non-Jewish traditions (see Louis Ginzberg, *Legends of the Jews*). According to the biblical story, he must have been a well-known high-level religious leader of his time. He appears in the story as one who acts nicely towards Abraham, treating him with respect and friendship.

Where was Malchizedek until then? Why didn't we hear from him at the time when Abraham came wandering into the new land and was in need of a friendly gesture and contact with a kindred soul of another religious leader?

It was only after Abraham made his mark as a victor on the battlefield that Malchizedek was ready to come out into the open and greet him. The world we live in is, alas, a world that reckons with power. Even as great a religious leader as Malchizedek did not dare recognize Abraham for his unique religious contribution or outstanding acts of kindness, until Abraham showed himself to the world through his military prowess. This is of course unfortunate, but it was nevertheless hailed by Tora as a benevolent act, because sometimes there are those religious leaders of world renown who for reasons known only to themselves would not recognize Abraham or his people Israel, even after they established themselves among the rest of the world as a power to be reckoned with.

"AFTER THESE things, the word of the Lord came to Abraham in a vision, saying: 'Fear not, Abraham, I am thy shield'!" (ibid., 15:1). "After these things," one would have a sound sense of security. Why was he afraid precisely then, that the Lord had to come and reassure him that he must not fear?

It was victory itself that caused Abraham to worry. He knew well that world opinion is not going to swallow easily the new image of the Jew, changing from victim to victor. He knew that although he got involved in the war only in self-defence and in order to save his kin, it would not deter some world organizations from taunting him as the aggressor. He was justly afraid of the backlash that might come as a result of his success. It was therefore the right time for the Lord to come and tell him "fear not!"

Rabbi Peli is professor of Jewish thought and literature, Ben-Gurion University of the Negev.

RELIGIOUS SERVICES

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Tel Aviv	4:23 p.m.	5:20 p.m.
Haifa	4:13 p.m.	5:17 p.m.
Beersheba	4:20 p.m.	5:17 p.m.
Eilat	4:24 p.m.	5:24 p.m.

Tora Portion: Lech Lecha

JERUSALEM

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Israel Schen: teacher, translator

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His devotion to the ideals of Hebrew education took him to Tiberias for some time where he taught high school Bible studies.

Like his father Leopold, who had headed the Jewish National Fund in Great Britain, Israel Schen worked for the Zionist movement in various capacities, including spending time in South Africa as a *shaliah*.

As well as being a proficient pianist, he possessed a profound knowledge of Hebrew, Arabic (which he taught at Haifa university), English literature, the classics and, of course, music.

A man of humour and a kind and generous nature, he will be sadly missed by his friends. *M.G.*

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FN059-10/f4

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Advertisements can be placed in Luah Ma'ariv at advertising agencies and Luah Ma'ariv offices only. Classified advertisements reaching the Luah Ma'ariv head office by 5 p.m. on Thursday will appear in this section on Friday.

Vehicles

Cars for Sale

Fura, 5, 1984, 36,000km., one owner. 08-483457, 08-473915, home.

Malaga GL 1200, 1986 (guaranteed by company), extras. 052-35956.

Ronda GL, 1983, one owner, 32,000. 03-204889, 03-474261.

Ronda GLX, 1983, one owner, well-kept. 03-353414, evenings.

Seat Agency, Hod Hasharon, possible exchange of old car for new, also by instalments (1987 models on display). 052-45567.

Seat 1200 GLX, 1984, one owner, 45,000, list-price. 053-28142.

1000, 1983, one owner, original airconditioner, excellent, NIS14,500, 33,000km. 03-864382.

127, 1983; Subaru van, 1984; from private. 03-9325686, not Shabbat.

Bargain, personal imports at lowest prices. Escort, Sierra, Scorpio, BMW, Mercedes, special payment terms 03-484272.

Car Exchange offers a wide variety of cars, for sale, purchase, mediation and exchange. 03-751974.

Charade 1000, 1983, 053-56775, Saturday mornings, weekday afternoons.

Charade 1000, 1983, 2nd owner, excellent, 60,000km. 052-27692.

Charade, 1983, 48,000, extras, automatic. 03-726991, 03-496115-7.

Charmant 1300, 1983, one owner, excellent, 43,000km. 569144.

Credit Cars in Petah Tikva offers a variety of cars, commercial and private, exchange possible. 03-910694.

De Tomaso 1300, 1982, one owner 03-486395, weekdays, 03-245617, Saturdays.

Innocenti, 1982, 1,000cc. 052-541378.

Martin Cars: Renault 4 - 14, Peugeot Familia, and more. 03-236196, from 13.00.

Personal import, 1987, all models from Germany. Peleg, 30 Sokolow, Ramat Hasharon. 03-492482.

Ronda GL, 1983, good, one owner, 35,500. 052-24277; 052-27956.

Selection of Daihatsu, 1985, from rental, as new, bargain. 03-373104.

Swift, 1985, airconditioner, one owner, excellent 17,500km 03-255985.

Swift, 1985, private, metallic, year's test. 052-45952.

We've grown! In stock: Oldsmobile, 1982 + Opel Kadett, 1983 + jeeps + Renault 4 + Rom Carmel + various types vans + Ford Transit and Brenda. Half-year guarantee. Rehov Yisraeli, 33 Ben Zvi, Jaffa. 03-825718, 03-839653.

Daihatsu Charade, 1983, 30,000km., one owner, bargain, well kept. 03-725703, evenings.

Daihatsu Charade, 1983, one owner, good condition, due to departure. 063-62289.

Innocenti Mila, 1982, 59,000, one owner, well-kept, extras. 03-254890.

Ronda GL, 1985 (Porsche), one owner, year-test, 43,000km 052-21933, 03-9715225.

Charade 1000, 1983, one owner, 4 gears, beautiful. 052-22969.

Charade, 1983, airconditioner, alarm, stereo, equalizer, rare bargain. 03-390115.

Charmant, 1983, 1600, 5 gears, metallic, one owner, 355186.

Seat Ibiza, 1985, airconditioner, radio, alarm. 03-260898, 03-451529, not Shabbat.

Your Rent, car rentals, is renovating the car fleet and offers cars for sale, 1985 models, types: Subaru, Fiat, Ford. Details, 5 Rehov Pines, Jerusalem. Tel 02-228658, 09.00-18.00.

ALFA ROMEO

Alfa 33 1.5, Green Clover, 1986, electric, original airconditioner, one owner, as new. 03-5464622, 03-5464928, 03-424808, evenings.

Alfa 33, 1986, extras, white, year's test, 15,000km. 03-222525, office.

Alfa Romeo 2000 GTV, 1985, airconditioner, one owner, list price. 03-767415, afternoons, not Shabbat.

Alfasud 1200, 1981, 3rd owner, excellent condition, 95,000, 052-425357.

Alfasud, 1982, due to departure, beautiful, excellent condition, radiotape, 48,000km. 03-484723, from 14.00.

Alfasud, 1982, excellent condition. 08-240056, mornings: 03-995848, afternoons.

Alfasud 1.2 SC, 1983, well kept, 43,000. 03-654571, 03-584173.

Alfasud 1.2, 1982, one owner, extras, excellent. 03-344554.

Alfasud 1200, 1982, 55,000km., excellent condition. 03-9643707.

Alfasud 1300/5, 1979, original spray. 03-9232616, 03-913258.

Alfasud, 1978, bargain, 100,000km. 03-984551.

Alfasud, 1982, 75,000km. 03-787112/3, Avi; 055-51788, evenings.

Alfetta 1.8, 1984, one owner, airconditioner, extras, 35,000. 04-715785.

Junior 1600, 1973, externally and mechanically excellent, list price. 052-83857.

Alfa 33, 1984, one owner, 34,500km., accessories. 03-883368.

Alfasud 1351, 1983, mechanically excellent, radiotape, one owner, test 02-636586, 03-253889.

1.2, 1982, test, tape, excellent condition. 053-25376.

Alfasud 1351 TE, 1979, 116,000, rare condition. 03-239394.

Alfasud, 1978, 1300, after overhaul, well kept. 053-88652.

Alfasud, 1978, superior mechanical condition. 04-977857.

Alfetta 1800, airconditioner, 124,000km., 2nd owner, single driver at company, excellent condition, NIS 21,000. 03-280151, 03-229295, Aharon.

AUDI

100, 1974, well kept, 72,000km. 052-449445, weekdays.

80 1300 CL, 1982, metallic, one owner, excellent. 03-424110, 03-429158.

80 1300, 1985, 27,000, excellent, extras. 053-46035, home: 053-25626, work.

80 1600, 1982, automatic, one owner, excellent condition 03-342612, 08-413978.

80 1600, 1983, automatic, 22,000, one owner, from disabled. 03-415085.

80 1800 CD, 1986, automatic, airconditioner, stereo, list price, 34,000km. 03-497903, 09.00-18.00.

80 1300 CL, 1982, one owner. 03-471282.

80 1300, 1978, excellent condition, test. 03-295992, 03-984776.

80 1300, 1982, excellent condition, one owner, radiotape. 421882.

80 1500, 1974, automatic, excellent, extras. 03-9612449.

80 1600, 1984, beautiful, automatic, airconditioner. 03-887596.

80, 1976, automatic, test, battery, starter, tyres. 03-9221290.

Audi 50, 1976, mechanically excellent, list price, test. 03-801755.

Audi 80 1300, 1982, one owner, airconditioner, radiotape. 03-498991, 03-470765, 03-831947.

Audi 80 GLF, 1979, excellent, airconditioner, automatic. 03-334553, work: 03-415507, home.

Audi 80, 1983, one owner, excellent. 03-356490, work: 03-724389, 03-848270, home.

Audi 1300, 1982, 2nd owner, good condition. 052-23254, 052-21942.

Audi 80 1300 CL, 1982, red, list price. 03-873918.

Audi 80 1300, 1983, one owner, excellent. 053-93043, 053-37275.

Audi 80 1300, 1986, radiotape, alarm. 08-227173.

Audi 80 1600, 1981, automatic, excellent condition. 03-812476.

Audi 80 LS, 1981, automatic, one owner. 76,000km. 03-370888.

80, 1600, 1986, automatic, power steering, stereo system, 440km. 03-242152.

80 1600, 1985, automatic, 58,000, like new. 051-34371, 052-556382.

80 CL 1300, 1983, one owner, excellent. 051-887804, 051-889905.

80 CL 1300, 1982, 30,000, airconditioner, extras. 03-217643.

80 GLS, 1980, 80,000km., airconditioner, private. 03-867325.

80, 1985, one owner, airconditioner 03-832696; home, 03-316381.

80, 800, automatic, one owner 03-895431, home: 03-9718288, work.

Due to departure. 80, 1982, 1300; also Suzuki, 1984, bargain 055-96531.

For sale/exchange. Audi 80 SE, special, 2nd owner, 45,000km. 08-453227.

1982, 1300, excellent condition, 74,000 + additions, 18,500. 03-868292.

80, 1985, 1600, automatic, airconditioner, metallic, rare condition. 03-246274.

80, 1983, 1300, well kept, bargain, unique, one owner. 03-482780.

AUSTIN, MORRIS

Austin Metro 1300, 1983, 33,000km. 03-414453.

Maestro, 1985, airconditioner, extras, excellent condition, one owner. 063-86415.

Mini Minor, 1978, automatic, good condition, 75,000. 03-747787.

Mini-Minor 1000, 1974, well-kept, excellent condition, test. 055-36301.

AUTOBIANCHI

1982, excellent condition, from nurse. 03-492372, evenings; 03-290009, mornings.

1982, excellent condition, from nurse. 03-492372, evenings

Autobianchi, 1977, after overhaul, year-test, well-kept. 052-554619.

Autobianchi, 1979, red, overhaul, receipts, good condition. 03-227477.

Autobianchi, late 1979, private, test, 3rd owner, well kept. 03-769088.

Elegant, 1981, one owner, as new, list price. 760081, home.

Junior, 1982, one owner, as new, 29,000. 052-542102; 052-88202, work.

Junior, 1981, white, excellent condition, test, radio. 03-256820.

Junior, 1982, superb, radiotape, extras, 50,000km. 03-482513.05Autobianchi Junior, 1978, test, extras, good condition. 03-910003.

Junior, 1983, excellent (Hertz), radiotape. 03-492102, 03-473672.

Junior, 1986, one owner, metallic, extras, 10,000km. 03-255862.

Autobianchi, 1978, year's test, excellent condition. 063-89361, 063-96439.

Autobianchi, 1985, one owner, 38,000km. 08-247538, Eli.

Elegant, 1983, 2nd owner, 43,000km., excellent. 03-494603.

Elegant, excellent condition, 1982, 45,000km. 053-44303.

Junior, 1982, 2nd owner, mechanically and externally excellent, from rental. 03-9711195.

1979, good condition, 94,000, 2nd owner, list price. 052-78971; 03-631392, work.

Autobianchi Elegant, 1980, 66,500km., one owner. 03-424725, 03-262474.

Elite, 1983, one owner, one driver(!), well kept! 55,000. 05-556463.

Junior, 1979, excellent condition, private, additions. 03-392213.

Junior, 1981, good condition, former rental, 03-9711719.

Junior, 1984, 50,000km., tape, June test. 03-299790.

B.M.W.

1502, 1976, excellent condition, all extras. 03-790384, 03-701426.

316 1800, 1981, automatic, airconditioner, extras, list price. 052-24318, 052-444252.

315, 1983, beautiful, extras, silver, 2nd owner, well kept. 03-490758.

316, 1800, 1984, third owner, 55,000km., like new. 03-470093, 03-255346.

316, 1984, automatic, exchange possible. Cars at The Best. 03-447152.

316, 1985, automatic, black, airconditioner, many extras, $32,000, for serious only. 03-5562922.

316, 1984, 4, automatic, new airconditioner. 067-90855, 067-92768.

318, automatic, 1980, 126,000, well-kept, list price. 03-7512961, work.

512 A, 1986, automatic, airconditioner, one owner, 16,000km. 04-562110.

528 A, late 1983, airconditioner, extras, list price. 10 Haoranim, Savyon.

For sale, BMW, 1982, one owner, test, 58,000km. 03-673140.

318, 1977, year's test, rare condition. 03-383574; Saturdays, 03-808439.

316/2, automatic, 1985, new, 55,000, list price. 03-947265.

316/4, 1986, automatic, extras, list price. 053-37676, 053-35654.

318, 1978, excellent, test, extras, NIS 15,000. 055-81650.

CITROEN

1300, semi-automatic, 1981, second owner, good condition. 03-777720.

Bargain! GSA Pallas, 1982, excellent, radio. 051-38987, 055-85533.

GSA, C-matic, 1983, airconditioner, 65,000, NIS 16,250. 052-447929.

GSA, 1981, grey metallic, 74,000km. 03-984734, weekdays.

Pallas C-matic, 1983, one owner, radio, alarm, like new. 03-352664.

Pallas, 1983, like new, one owner, red, 50,000. 052-555725, evenings.

Pallas, GSA, 1983, one owner, beautiful. 051-38987, 055-81611, Giora.

Pallas, 1979, 70,000km., 2nd owner, excellent. 053-58030.

Visa 1124, one owner, 1982, 48,000, June-test. 04-386026.

Visa, Super A, 1983, 40,000, one owner, test. 03-411136.

B.G. Garages - Tel Aviv Citroen Agency, 25 years of Citroen servicing, display hall, service and repair. 52 Mordechai, Tel Aviv. 03-334087, 03-331339.

Citroen GSA, 1983, one owner, excellent. 08-226544, 08-232012.

Citroen Visa, 1983, 25,000km., 2nd owner 03-499573.

Deux Chevaux 600, 1973, in country from 1978, superior. NIS 2,000. 03-883060.

For tourist, BX 16 TRS, 1986, 6,000km., accessories. 03-787264, weekdays.

GSA Pallas C-matic, 1984, one owner, kept as new, 29,000km. 03-481480.

GSA Pallas C-matic, 1983, one owner, 57,000, excellent 052-456743.

GSA Pallas C-matic, 1982, year's test. 03-907185, home: 03-9222872, work.

Visa, 1985, 2nd owner, 17,500km., like new. 03-377795, 03-371521, Ezra.

Visa, 1983, 1124, 33,000km., excellent, accessories. 055-57066.

Visa, 1983, 1124, test, well kept, bargain. 03-5560913, 03-762540.

Visa Super, 1983, one owner, 24,000km., year's test, wonderfully well kept. 03-651319, 03-397536, Saturday.

COMMERCIAL CARS

404, 1977, standard body, test, 9224423; 902594, home.

Bargain, Transit, 1983, mechanically and externally excellent, guarantee. 052-456797.

Chevy van, 1980, one owner, 130,000km. 03-492736, 03-416895.

D300, 1979, long body, excellent, one owner. 03-853562.

Dodge commercial D200, 1974, test, NIS6000. 052-441776.

Fiorino, 1981, benches and windows Suzuki Agency, Herzliya. 052-86966.

For sale Mercedes 608D, 1981, long closed body. 067-63475.

GMC van, 1982, automatic, without engine, bargain. 051-27046, 051-22258.

Iveco van 55-10, 1984, 6,000km., new. 08-470883.

LT45, 1984, one owner, closed, excellent, extras. 03-9323118, not Shabbat.

Mercedes 608D, 1982, closed, private, excellent condition, list price. 065-72051, 065-71277.

Peugeot 504 van, 1982, closed body, general overhaul, bargain. 03-236287.

Peugeot 504 van, 1982, closed, year's test, excellent condition. 03-826773.

Peugeot 504 van, 1982, one owner, private, 100,000km., list price. 063-99997, 063-99888.

Peugeot 504, one owner, excellent condition, 60,000km., airconditioner. NIS 17,720. 03-249149, from Sunday.

Peugeot J5, 1984, windows and benches, credit. 03-204585, 03-440788.

Peugeot J5, commercial, 1984, only 38,000km. 053-35454, 053-22614, not Shabbat.

Peugeot van, 1983, excellent condition, 063-32707, evenings; 063-66187.

Peugeot 404 van, 1975, closed body, test. 052-544363, from 17.00.

Peugeot 404, 1970, body, mechanically excellent. 055-58656.

Peugeot J5, 1983, bargain, must sell. 904164.

Peugeot J5, 1983, one owner, windows, good condition. 03-379240.

Regatta, 1985, one owner, extras, 21,500km., like new. 051-37456.

Rom 1981, standard body, 6,500 including VAT, good condition. 03-837608.

Rom van, 1980, private, excellent, closed body. 03-287568.

Seeking Transit 1982/83, double cabin, from private, one owner. 03-764533, not Shabbat.

Subaru 1600 van, 1984, body, 53,000km. 03-951832.

Subaru 1600, 1980, excellent, test, radiotape. 08-467217.

Subaru 1800 4X4, 1981, after overhaul. 03-721880, from Sunday.

Subaru 4X4, 1980, axles, engine, clutch, receipts. 052-63122.

Subaru 600 van, 1982, body, new engine. 08-437050.

Subaru van 1600, 1982, one owner. 03-9226259.

Talbot, 1982, 2nd owner, not from company, nice. 03-780898, till 14.00.

Transit, 1978, excellent, 2nd owner. 03-773158, 03-780069, not Shabbat.

Transporter, 1978, windows and passenger benches, radio, well kept. 03-258705.

Transporter, 1983, water cooling, 2nd owner, excellent condition. 393631.

Transporter, 1986, benches and windows, list price, 7 months, 40,000km. 051-24132.

Volkswagen double cabin, 1971, year's test, bodywork and spray, 03-481630.

Volkswagen double cabin, 1970, engine 1983, as new. 03-7518832.

Volkswagen double cabin, 1983, 89,000. 067-66606, not Shabbat.

Volvo N 88, double, 1973, good condition. 052-24361.

Ford Transit, 1979, needs bodywork and spray, appropriate price. 03-621017.

GMC Vandura, 1981 model. 04-954151, mornings; 04-954194, evenings.

Peugeot 404, 1979, standard box, 2nd owner. 03-9226989.

Peugeot 504 van, 1982. 08-453314, 08-463528.

Rom Carmel, 1979, excellent condition, list price 7514143.

Special, transit minibus, automatic, 1981, radio, list price. 04-724795.

Subaru 1600, 1986, box, airconditioner, one owner, 20,000km 052-20369.

Subaru 4×4, 1979, tyres, radiator, spray. 067-51528.

Talbot, 1983, good condition, one owner. 03-652495.

Transporter 10 + 1, 1983, airconditioner, 30,000. 055-81876.

Volkswagen Caddy, 1984, standard body, 39,000km. 03-446743.

504, 1983, one owner, excellent condition. 055-86824, 055-84471.

Bargain, Peugeot 404, 1973, test, no body. 052-83176.

Ford Transit, 1979, windows, seats, excellent condition. 03-9240603.

Peugeot 504, 1983, without box, from private, list price. 055-83355.

Peugeot van, 1982, superior condition. 063-99068, 063-99715.

Simca 1100, commercial, 1977 + windows, excellent condition. 08-342913.

Simca 1100, 1981, test, body. 052-82667; 052-85569, from 14.00.

Subaru 1600, 1979, 4x4, excellent condition. 03-827256; Saturday, 03-584949.

Transporter 2000, 1983, windows, seats, year's test. 03-821579; 03-859343, home.

Transporter, 1979, excellent, overhaul, windows, radio. 052-84876, 052-83302.

Volkswagen LT 1979; Transit, 1976; Mercedes 207, 1979. 057-74107, 057-72249.

FIAT

127, 1985, private, 2nd owner, excellent condition. 03-778536, 03-317891.

127, sport, 11-81, black, second owner, 59,000, test, excellent. 03-941329.

127, sport, 1981, beautiful, mechanically excellent, extras. 052-22722.

127, 1978, good condition, extras. 03-958551, 08-223045.

127, 1983, 3-door, one owner, test. 03-9643515.

127, 1985, 1050 engine, good condition. 03-5561464.

127, 1986, 2,500km., levy. 03-700659, afternoons.

127, Panorama, 1984, one owner, 8 months' test. 03-997763.

127-2, 1983, test, radio, excellent condition. 03-994193.

127-3, 1050, 1984, 15,500km., test. 03-782763.

128, 1982, 1100, NIS 9,000. 03-287995, 03-228586, not Shabbat.21Renault 5, 1986, 3-door, one owner, 5,000km. 03-9231134.

128, 1982, one owner, like new, 10,000km. 03-478617, not Shabbat.

4, 1200, 1979, excellent condition, test, radio. 03-905251.

4127-2, 1983, one owner, like new, test. 03-9322019, 03-9320608.

Fiat 124, 1400, 1974, special, good condition. 03-916611.

Fiat 127, 1050, 1983, excellent condition, list price. 03-479938.

Fiat 131 CL, 1981, list price, stereo. 08-233768.

Fiat Ritmo, 1982, 1100, radio-tape, good condition. 08-438528.

From one owner! Ritmo 1100, 1983, excellent condition, list price. 052-25080.

Uno Fura, 1986, available immediately, one owner. 03-776417.

124, 1974, mechanically good. 03-443111-2, not Shabbat.

127, 1983, one owner, 31,000km., airconditioner, list price. 03-252276, 09.00-16.00.

127, Sport, 1981, black, extras, well-kept. 03-9232205 (03-9327562).

Bargain, Fiat 127, 1985, former rental. 052-81602, 03-492517.

Fiat 127, 1981, excellent condition. 053-87259.

GL, 1984, excellent, 24,000km. 051-883690, not Shabbat.

Ritmo, end 1982, 46,000km., one owner, list price. 055-83065, 03-393630.

Uno 55 S, 1984, well-kept, 42,000. 03-7512819, 03-739992.

124, station, 1974, 2nd owner, well kept, test. 03-956201, evenings.

127, 3rd owner, 1976, private, list price. 03-9329274, after 12.00.

127, 1978, August test, 3rd owner. 03-9328441, not Shabbat.

127, 1985, excellent condition, from private, 1050cc. 03-9612061.

127, 79, 88,000km., excellent condition, list price. 03-447786.

127-3, 1050, 1985, one owner, 23,000km. 03-889322.

127-3, 1050, September 1986, 1600km. 03-9613107.

127/5, Super, excellent, 1982, radio, extra, test. 053-93419.

131, 1600 CL, 1981, airconditioner, 03-473234, home; 03-459134, work.

131, 1978, 1600, automatic, 2nd owner, radio-tape. 063-97612.

131, automatic, 1978, 85,000, extras. 03-252086, not Shabbat.

1983, 3 doors, one owner, excellent condition. 954190.

Fiat 127, one owner, 1985, 35,500km., excellent. 03-954221.

For serious, 123, luxurious model, from doctor, 1979, well kept, like new. 03-953952, 03-992202.

Ibiza, metallic, late 1985, 18,000km. 889266.

Panda, 1982, one owner, excellent condition, radio. 03-314568.

Ritmo 60, 1981, well kept, mechanically excellent. 03-301189.

Ritmo 60, 1982, one owner, mechanically excellent, extras. 03-726330.

Ritmo 70, automatic, 1983, one owner, 31,000, from disabled. 03-946506.

Ritmo CL, 81, excellent condition, 43,000km. 03-860220, 03-842819.

Ritmo 1300, 1983, automatic, private, rare condition. 03-449139.

Ronda GLX, 1983, excellent condition, year-test. 03-220006.

Seat Ronda GL, 1984, one owner. 03-482811.

124, 1974, 1400, automatic, year's test, excellent. 333177.

127, 1975, excellent condition, economical, test. 03-356772, 03-712453.

127, 1982, 3 doors, 35,000km., excellent. 03-457403.

127, 1983, 27,000, one owner, test, as new. 03-914098.

127, 1983, one owner, superior condition, 23,000km. 03-5514250.

127/3, 1982, 48,000km. 03-350957; 03-314392, Saturdays.

127/4, 1979, 3rd owner, good condition, list price. 052-559417.

128 Sport, 1974, levy, test, well kept. 051-37602.

131, 1300 TC, 1981, 60,000, 2nd owner. 03-339911, work.

Bargain! Ritmo 1100, 1983, alarm, tape. 052-551347, 052-540872.

Fiat 127, 1979, excellent. 052-33880, home: 052-33841, work.

Fiat 127, 1982, 48,000km., list price 063-36829.

Ritmo 60 CL 1100, 1981, good condition. 055-50385.

Turbo, 1986, extras, one owner. 03-281912, home; 03-202983, work.

FORD

1100L, 1984, extras, 2nd owner, well kept, beautiful. 053-99824.

Bargain! Due to departure. Sierra GL, 1983, automatic, airconditioner. 03-492520, evenings.

Campaign! Ford engines, 1100-1300, NIS 500. Ozer Halafim. 03-999266.

Cortina 1600, end 1980, automatic, year's test, excellent, NIS 13,900. 03-423323.

Erica 1300, 1982, one owner, excellent, 53,000km. 03-732503, 03-472030.

Erica, 1982, 2nd owner, 44,000, test, excellent, list price. 03-734848.

Cortina 1600, 1982, automatic, airconditioner, metallic, one owner. 03-5052340.

Cortina 1600, 1982, governmental airconditioner, excellent, $10,500. 052-63819.

Erica 1100, 1983, German, 42,000, year's test. 052-425426.

Erica 1300, 1985, one owner, 25,000km. 03-716001.

Erica 1300L, 1983, one owner, as new, radio. 03-484272.

Erica, 1984, German, 24,000km., NIS 23,000. 08-491763.

Erica, 1986, 4,000km., extras; Erica 1987. 03-997643.

Escort 1100, 1975, 4 doors, good condition. 03-871475.

Escort station, 1977, automatic. 03-288969; 03-280496, until 14.00.

Escort, 1969, after overhaul, test in 10 months. 03-490422.

Escort, 1971/4, 400, mechanically excellent, extras. 03-875293.

Escort, 1975, dual-purpose, rare, extras, 3,800. 053-27150.

Fiesta 1100, 1984, private, one owner, well kept. 03-335754, office.

Fiesta, 1979, from private, excellent, 85,000km. 03-343762, 052-547286.

Fiesta 1100, 1982, rare, from company. Tzameret Cars, 03-373393.

Fiesta 1100, 1983, one owner, test, 31,500km. 03-847788.

Fiesta 1100, 1984, one owner. 03-486537; 03-769259, evenings.

Fiesta 1100, 1985, one owner, extras. 03-354856, 03-346184.

Fiesta 1100, end 1985, excellent condition. 416837, 426908.

Fiesta 1100L, 1983, original spray, one owner. 03-346867.

Fiesta 1100L, 1984, one owner, from private. 03-427137, evenings.

Fiesta 957, 1982, private, test, 60,000km. 03-957534.

Fiesta 957, 1983, as new, 2nd owner, 41,000km. 03-498578.

Fiesta 957, 1983, one owner, test, 45,000km. 03-345847.

Fiesta, 1979, private, mechanically excellent. 03-348511, Dorit.

Ford Escort 1300, station, 1979, May test. 03-702455, 052-443126.

Sierra 1300L, 1984, one owner, excellent, 30,000. 065-87592.

Sierra 1600, 1983, list price, 55,000km. 057-424233, 057-414621.

Brenda 1300, 1976, list price. 02-287111 (519); 02-343556, evenings.

Brenda 1300, 1980, automatic. 03-9615113; 03-7518418, work (governmental).

Brenda, 1981, automatic; Renault 1979; Rom Carmel, 1977, 1981, reconditioned. 08-473074, 08-492775.

Brenda 1300, 1979, automatic gear, year-test. 052-81819.

Brenda 1300, 1979, year-test, excellent condition. 03-870589.

Brenda, 1981, automatic, year's test, NIS9,500. 03-942596.

Cortina 1600 station, 1977, automatic. 055-85763, 08-451856.

Erica, 1983, one owner, excellent, radio, 40,000km. 03-288034.

Escort 1100, 1974, after overhaul. 053-30500, not Shabbat.

Escort 1100-4, 1974, list price, May-test. 03-358580, evenings.

Fiesta 1100, from rental, 50,000, 1985, airconditioner. 03-826752, 03-845233.

Fiesta 957, 1983, excellent, one owner, 70,000. 03-479598.

Ford Brenda 1100, 1978, excellent, bargain! 052-542053, home.

Ford Brenda 1100, 4 doors, 1977, overhaul. 08-472711.

Ford Fiesta, 1985, one owner. 03-337294, afternoons.

Sierra 1300 GL, excellent condition, 1984. 057-415946, 057-81349.

Cortina 1300 GL, 1982, German, one owner, 38,000km. 03-492838; 03-828481, work.

Cortina 1600, 1982, automatic, one owner, good condition. 08-454006.

Cortina 1600, automatic, 1979, from rental, 10% under list price. 03-217501.

Cortina station, 1982, 1600, automatic, test, list price. 03-340487.

Cortina 1600 GL, 1982, 77,000km., test. 03-261897.

Cortina 1600, 1982, automatic, one owner. 08-455929, not Shabbat.

Erica 1981, special, German, 76,000. 03-872134, not Shabbat.

Fiesta B 957, 1978, 3rd owner, 1st from rental. NIS 6,000. 03-477343.

Fiesta L 975, 1982, one owner, 39,000, like new. 03-849623; work, 03-334310.

Fiesta, 1100, 1984, one owner, 35,000, excellent condition. 03-856454.

Fiesta, 1982, previously rental, excellent condition, radio, spray, 65,000. 04-712544.

Fiesta 1100 L, 1983, 29,000, one owner. 7515464, from 14.00.

Fiesta B, 1983, one owner, 55,000km., NIS 13,000. 052-452993.

Fiesta L, 1984, 27,000km., one owner. 053-51351.

Fiesta, 1985, 1100, one owner, excellent condition. 03-300398.

LX, 1984, 35,000, one owner, especially well-kept. 052-33459, from 21.00.

Sierra, 1300, 1983, 2nd owner, 37,000, list price. 03-774172.

XL, 1984, excellent condition, one owner. 03-485251.

XL, 29,000, excellent, 1985, year-test. 03-748013.

Brenda 1100/4, 1976, former rental. 03-429519.

Cortina station, 1974, automatic, one owner. 03-22923, from Sunday.

Escort 1100, 1970, year's test, good mechanical condition. 03-374681.

Escort 1100/2, 1974, mechanically superior, list price. 03-748425.

Escort 1300, 1978, one owner. 03-5519624, after 19.00.

Fiesta 1100 L, 1984, 2nd owner, extras, test, wonderful. 03-993518, 03-994235.

Fiesta 1100, 1985, 12,000km., as new, radio tape, airconditioner, NIS 19,000. 03-457325.

Fiesta 957 L, 1982, one owner, 100,000, 1987 list price. 051-47264.

Fiesta 957, 1983, booster, 47,000km., excellent condition, has been rented, NIS 11,500. 052-35168, home; 03-205771, work.

Fiesta 1100 L, 1984, one owner. 03-402430, 03-408704.

Fiesta 1100, 1984, 37,000km., year's test. 03-445973.

Fiesta 1100, 1986, one owner. 03-902825.

Fiesta Ghia, 1984, one owner, 26,500km., alarm. 053-22284.

Fiesta L, 957, 1983, metallic, like new. 03-9369230, 03-9367838.

Fiesta Popular 1100, 1984, one owner, well kept. 03-747860.

Ford Brenda, 1976, 70,000km., one owner. 053-30229.

Transit, 1975, 1981 engine, year's test. 03-9320298.

LANCIA

Bargain, Delta 1300, 1982, one owner, private, NIS11,800. 03-442627.

Beta 1600, 1977, excellent, stereo, list price. 03-9643855, 03-871391.

Delta, 1982, one owner, excellent, stereo, list price, 89,000. 03-356339.

Lancia Delta 1300, 1983, 2nd owner, well kept. 423521.

Lancia Delta 1300, 1983, one owner, 21,000km. 053-44005.

Must sell, bargain. Lancia Delta, 1982, beautiful. 03-846756.

Prisma 1600, 1984, airconditioner, radiotape, as new. 055-50856.

Delta, 1982, 2nd owner, 64,000km.; year's test. 455949.

Delta, 1983, one owner, bargain. 03-429013.

Lancia Delta, 1982, excellent condition, one owner, from woman. 03-429082.

Bargain, Prisma, 1984, airconditioner, from rental, new, receipts. 055-81650.

Lancia Delta 1300, 1983, 58,000, well kept. 052-558756, 052-83301.

Lancia Delta 1300, 1983, well kept, one owner. 03-9322728.

LORRIES

Dodge lorry, diesel, 6½ ton, 1984, new condition, closed body, airconditioner. 03-837146-8.

For comfort and efficiency, install a hydraulic side made by Amir, Israel's largest seller. 03-730895, 03-737441.

For sale, M.A.N. tractor, 9-12-15 metre trailers in good condition. 052-456365; 02-28619, evenings.

Ford 14/16, 1977; 12/10, 1979. Epstein Cars, 03-411000, 03-429695.

Mixer White-Cummins, 80/3 + credit, 55,000km. 03-5321950.

Scania single-cabin + wagon, after overhaul. 057-943668, not Shabbat.

Volvo N10, 1979, excellent dumper. 08-491504.

Bargain, Ford, 16/14, 1975, 7½m. 052-63975.

Ford 1210, 1979, overhaul, test, closed box, 03-236495, not Shabbat, 057-941588.

Ford Cargo 911, 1986, box, insulation, cooling. 053-43206, 053-44912.

Leyland, 1968, for work, 2,500. 03-742402, from 15.00.

Fiat tipper, 1219, insulation 78; Peugeot, Subaru vans. 03-844065, 03-5560499, work.

Ford 1210, 1979, superior condition, overhaul. 03-9644222.

Renault GP 13, as new, 50,000km., credit. 04-823130.

MERCEDES

200, 1977, as new, automatic. 03-9239461, evenings; 03-900577, work.

200, 1981, automatic, airconditioner, excellent condition. 063-38533.

230 E, 1983, electric roof, power steering, beautiful. 03-9229332.

230, 1973, standard, one owner, rare, extras, test. 03-9325712.

Mercedes 280 SEL, 1983, completely automatic, all extras, one owner, credit possible. 03-456829.

190 E, 1984, 18,000km., airconditioners, power steering, electric windows, NIS 94,000. 052-559079.

N.S.U.

Bargain, Prinz 1000, 1971, mechanically excellent. 03-5525326, 03-813257.

Prinz 4, 1970, good condition, list price. 052-32052.

Prinz 1000, 1969, good condition. $400. 03-841772.

OPEL

Ascona 1.3 S. Deluxe, 1983, automatic, airconditioner, extras. 08-475396, 08-471743.

Ascona 1300 Luxus, 1984, one owner, superb, extras. 08-436803, 03-375978.

Ascona 1300, 1983, automatic, one owner, 32,000. 03-787476, 03-340962.

Ascona 1300, 1983, automatic, one owner, airconditioner, excellent. 03-5322584.

Ascona 1300-5, automatic, 1984, one owner, list price. 03-828569, 03-448149.

Ascona 1600, 1981, airconditioner, automatic, 15,500. 03-814274, 03-856830.

Ascona 1600, 1984, automatic, airconditioner, one owner, metallic. 03-331560.

Ascona, 1986, automatic, metallic, airconditioner, extras, one owner. 052-547501.

Ascona 1300S, 1983, one owner, private, as new. 03-429301.

Ascona 1600, 1977, automatic, private. 03-903710, not Shabbat.

Ascona 1600S, 1984, extras, list price, 38,000km. 057-34030.

Ascona, end 1983, one owner, like new, 44,000km. 03-354110.

Corsa 1200S, 1985, airconditioner, alarm, stereo, year's test. 03-729940; 052-26141, David Moshe.

Corsa 1200 LS, 1986, 8,500km. 03-236949, work: 052-32185, home.

For serious, Kadett, new, 2 doors, automatic, airconditioner, stereo, wheels. 03-445093.

Kadett 1300, 1982, automatic, well kept, excellent condition. 052-443101.

Kadett 1300S Special, 1983, 5 doors, one owner, 29,000km. 03-259063, from 14.00.

Kadett station 1300 S, 1984, automatic, one owner, well-kept, extras. 03-485241.

Kadett, 1982, automatic, from rental, excellent condition. 08-221414.

Kadett 1.3 station, 1986, new, personal import. 03-731037.

Kadett 1300 S, 1982, 5-door, one owner, 55,000km. 03-942406.

Kadett 1300S, 1983, 5 doors, one owner. 052-446257.

Kadett 1300S, 1983, one owner, year's test. 051-31815.

Kadett 1300S, 1984, 5 doors, 36,000. 03-782341.

Kadett G, 1984, personal import, one owner. 055-54650.

Michaeli Garage, Ashkelon, authorized service and parts for Chevrolet and Opel. 051-24935, 051-22707.

Opel 1300 Special, 1982, 5 doors, excellent condition, 80,000km. 03-738713, between 17.00-21.00.

Opel Kadett station, 1979, automatic, mechanically excellent. 08-453691.

Opel Ascona, 1983, good condition, 27,000km. 03-871908.19Kadett station, 1983, one owner, year's test, excellent. 03-358796.

Opel Kadett, 1982, 5-door, good condition. 843318.

Rekord Berlina, 1984, one owner, automatic, electric, power, airconditioner, 37,000. 03-845218.

Ascona 13 S, luxury, automatic, 1983, import, like new, one owner, magnesium, backaxles. 03-9644354.

Kadett, 1984, one owner, well-kept, year-test. 053-41014.

Ascona 1300 Luxus, 1982, automatic, airconditioner, stereo. 03-449139.

Ascona 1600S Luxus, 1983, automatic, extras, 4 doors, 48,000, metallic black. 08-410613.

Ascona 1600, 1983, one owner, must sell due to departure abroad. 04-224848.

Ascona, 1300S, 1983, special model, one owner, airconditioner. 03-880479, 03-895592.

Ascona, 1600, 1981, automatic, airconditioner, 41,000km. 03-726484.

Ascona 1300 S, October 1985. 08-229743; 08-221391, work.

Ascona 1300, 1982, excellent, extra, must sell. 051-98393.

Ascona 1600 Delux, 1984, automatic, one owner. 08-476301.

Ascona Luxus, automatic, 1982, one owner. Work. 625124, 624089.

Corsa, 1984, 20,000, alarm system, excellent, list price. 03-842380.

Due to departure! Ascona S, 1983, automatic, 40,000km., list price. 03-959924.

First come first served! Ascona 1600, 1981, standard gear. 053-35332, 053-25383.

Kadett, station, 1983, list price, 2nd owner. 08-450585, 08-463993.

Kadett, station, 1984, automatic, from disabled, 25,000km. 03-800779, not Shabbat.

Kadett 1200, 1982, 2, one owner. 057-959252, 03-902485, Saturday.

Kadett 1300, 1982, well-kept, 49,000km., automatic. 03-479445.

Kadett S, 1983, new condition, one owner, accessories. 08-473429.

Kadett, 1983-5, 37,000km., extras, rare. 03-992563.

Rekord 1800, 1984, one owner, 29,000km., automatic, airconditioner, power steering, radio. 03-416658.

Rekord, 1979, rare, 2nd owner, power steering, automatic. 03-9234563.

Ascona 1300, 1984, automatic, excellent, one owner. 03-426718, 05-402075.

Ascona, 1973, automatic, mechanically excellent condition, beautiful. 03-707764.

Ascona 1300, 1980, from rental, 100,000km. 03-339607, 03-474107.

Ascona, 1981, 20,000km 053-47136, work; 053-58102, home.

Ascona, late 1982, 1300, 46,000. 03-585116; work, 03-655161.

Corsa, 1986, Special. 053-30340, work; 053-64232, evenings.

For connoisseurs, Ascona GT 16, 1986, one of a kind, many extras. 03-426699.

Opel Ascona 1300, 1982, automatic, luxurious, one owner, 80,000km. 03-478874.

Rekord station, 1966, excellent condition, test. 03-5515445.

PEUGEOT

104 GL, 1982, 2nd owner, well kept, 52,000. 03-485665; 03-498811-337, work.

104 GR, 1982, metallic, extras, well kept, 055-861989, work: 051-33278, home.

104 SR 1219, 1982, one owner, list price. 08-455451, 08-451904, 08-467585.

104, 1983, one owner! Excellent! 03-634971, 03-411051, not Shabbat.

104 1124, 1982, 2nd owner, well kept, 43,000km. 448041.

104 1124, 1982, one owner, well kept, 43,000km. 055-58256.

104 954, 1981, one owner, excellent, 44,000. 03-219439, 03-768568.

104 GR, 1982, one owner, 61,000. 03-471354; 03-434258, work.

104 SR, 1982, one owner, metallic, as new. 03-741485.

104, 1980, well kept, NIS7,000, 57,700km. 03-900530.

204, station, 1976, well-kept, radio, test, list price. 052-457326.

305 GL, 1984, as new, excellent condition, one owner, immediate. 052-20657.

304, 1972, sport coupé, 2nd owner, overhaul, special spray. 03-280313, 03-222977.

305 1290, 1982, as new, list price, 51,000km. 03-992880.

305 GL, 1982, well kept 08-226691; 08-241312, work.

305 station, 1984, superb condition, NIS16,800. 067-92150.

305, 1980, excellent condition, 80,000km. 801018, 808301.

305, 1982, 59,000km. 067-21636, 18.00-21.00.

305, 1982, good condition. 03-233947; 03-848115, evenings.

305, 1982, one owner, 32,000km. 03-317396, work; 03-5512440, home.

305, 1982, test in 8 months, 38,000km. 03-942307.

305, 1984, beautiful, one owner, 29,000km. 03-786493, 03-333254.

504, 1979, automatic, airconditioner, stereo, test, excellent. 053-96032.

504, 1982, automatic, airconditioner, NIS21,500, 150,000. 03-779053.

504, 1978, automatic, private. 03-9231737, from 10.00.

504, 1979, automatic, beautiful, as new, 122,000km. 03-331560.

505, 1983, one owner, airconditioner, power steering. 065-22383, 065-97142.

From diplomat, 505, 1985, automatic, power steering, airconditioner, 25,000km., list price. 052-72254.

Peugeot 504, 1971, automatic, overhaul, excellent, list price. 03-905348.

Peugeot 104, 1982, 38,000km., one owner. 03-411850.

Peugeot 104, 1982, test, list price. 03-731344.

Peugeot 204, 1974, radio, NIS3,500. 03-296621-2-3, work.20Peugeot 104 GR, 1982, excellent, one owner. 053-54187.

Peugeot 305 1300, 1983. 03-7516964, 03-7516051, not Shabbat.

Peugeot 305 1500, 1979, one owner, metallic, 85,000. 03-802629.

Peugeot 404 van, 1986, mint condition. 051-24278.

305 GL, 1985, metallic, like new, 14,000km. 053-23063.

305, 1982, excellent condition, one owner, tape. 03-747374.

305, mid-1982, one owner, from doctor, list price. 03-411503.

404, private, 1964, mechanically excellent, year's test. 052-27470.

505, 1984, 2000, all accessories, one owner, company. 03-336343, 03-337851, from Sunday.

505, like new, 1982, automatic, original airconditioner. 496939, 707888.

Peugeot 104, 1983, one owner, 115,000km, 052-36545.

1974 van, body, seats, year's test. 08-460793, 08-470990.

304, 1978, test, wonderful condition. 03-847778; evenings: 02-526362.

305, 1290, 1982, 50,000km., 2nd owner, excellent. 03-5059227.

504 SR, automatic, 1983, one owner, all extras. 055-51772, home: 055-21161, work.

Peugeot 404, 1972, 6 months' test, radio. 03-299607.

RENAULT

15 TS, 1974, automatic, beautiful. 055-94176: 03-262111, ext. 550, work, Avigail.

124 Special, automatic, 1974, excellent condition. 03-914341, 03-9712365.

12, station, 1975, yellow, original, truly rare! 03-9321417.

126, 1974, excellent condition, economical. 03-806992.

127, 1983, well kept, excellent condition. 03-9222439, not Shabbat.

127, 1976, pedantic owners, well cared-for. 03-748166, evenings.

127, Seat Fura, 1985, good condition. 880650, 880456.

127, September, 1986, metallic silver, NIS 18,000. 03-995086.

131, 1980 and 1978, automatic, beautiful, like new. 03-781119, 052-24914.

132 GLS, 1978, power, airconditioner, electric windows. 03-720846.

14, 1200, 1979, metallic, excellent, list price. 052-87166, afternoons.

18, 1400, 1982, one owner, excellent condition, airconditioner, year's test. 03-716921, 052-553479.

18, station, automatic, 1981, test, bargain. 052-552734, 052-70608.

18, 1980, one owner, 1400, 80,000km. 03-9717843, work.

5, 1300, automatic, end 1979, year's test, stereo, luxurious, NIS 10,000. 03-322874.

5, 1983, 1108, 5-door, one owner, well kept. 03-7516946, after 16.00.

5, 1982, excellent, 44,500km., metallic, one owner. 03-353096.

5, 3-1983, excellent condition, extras, list price. 051-33966.

5-5, 1982, second owner, 80,000. 03-996318; 03-5121748, work.

6, 1108, 1975, test, NIS 2,500. 052-456233, 063-37729.

9 GTC, 1983, one owner, test, well kept. 03-587129.

9 GTC, 1984, excellent condition, one owner. 052-546998.

9 TC, 1100, 1983, one owner, test, levy. 053-50999.

9 TC, 1982, one owner, 36,000km., excellent. 03-760297.

9 TC, 1983, 1100, 49,000km., one owner. 052-28155.

9 TC, 1983, one owner. 220920, home; 831173, work.

9 TSA, 1984, luxurious, bargain, exchange possible. 03-7512289.

9-1400, electric, 1983, one owner, below list price. 057-77854, evenings.

Bargain! For serious only, TSA 11, 1985, completely new. 03-313295, 03-736365.

Bargain! 5 GTL, 1983, extras, 47,000. 03-412893.

For a woman! Renault 15 TL, automatic, 1975, metallic. 03-322826.

Renault 5, Le Car, 1984, airconditioner, beautiful, like new. 03-482555.

Renault 9, 1400, 1985, automatic, airconditioner, extras, list price. 03-914506.

Renault 12 Delta, 1982, one owner, 35,000km. 063-33813.

Renault 12, 1974, after overhaul. 03-484034, 057-82725.

Renault 5 X 5, 1984, airconditioner. 02-432361, 055-25810.

Renault 5, 1981, 2nd owner, private, good condition. 03-482378.

Renault 5-5, 1982, 34,000km., radio-tape. 03-709327.

Renault 9, 1250, 1985, good condition, one owner. 03-355284.

Renault 9, 1985, list price, airconditioner, 21,000km. 03-258937.

Ritmo Super, 1975, 1982, excellent, 59,000, 2nd owner. 052-22058, 052-32465.

Sochnut Harchev is purchasing Renault 14's, 1977-80, any condition, throughout Israel! 03-868795, 03-595636.

Super 5-5, 1986, levy, 10,000, NIS 21,000. 03-870782.

9 GTC, 1983, one owner, well kept, excellent condition. 03-5591785.

11, 1986, guarantee, extras. 08-467690, not Shabbat.

18, automatic, excellent condition, 1982. 03-491515, work, Sarah, mornings.

18 station, 1980, one owner, after overhaul, year-test. 052-21758.

4, 1100, long, 1979, 8 months test. 383128.

4, 1979, one owner, excellent condition. 03-397533, not Shabbat.

5, 1977, excellent condition, import, test. 03-456004, evenings.

5-5, luxurious, 1100, 1981, 5 gears. 08-463577.

9 GTC, 1982, one owner, excellent condition. 03-864831.

9 GTC, 1983, 35,000, one owner. 08-224006, 03-9714088, work.

9 GTC, one owner, 1983, 35,000, excellent. 052-451519.

9, late 1982, 1100, one owner. 08-459884.

Renault 9, 1100, GTC, 1984, one owner, 27,000, test, like new. 08-249886; 08-227149, 08-229537, evenings.

Renault 9, 1983, 54,000km., for sale. 03-472348.

TS 5 1300, personal import, 1981, one owner. 03-5464691.

9 C, 1982, 41,500, as new, due to receiving company car. 03-483274.

18, 1647, 1982, original airconditioner, 2nd owner, metallic. 03-403034.

5, 1984, Le Car, one owner, airconditioner, 30,000km. 053-96777.

9, one owner, excellent, metallic. 03-473033; 03-403496, work.

For serious only, Renault 25 GTX, May 1986, 6,000km., extras. 052-72305.

SAAB

Saab 99, 1973, 2000 engine, automatic. 08-411601.

SIMCA / CHRYSLER

Auto Bat Yam purchases all Simca and Talbot models. 03-863448.

Simca 1100, 1978, rare condition, test. 03-331560, 03-857848.

Simca Chrysler, 1975, excellent, test, radio-tape. 03-260068.

Sochnut Harchev purchases Simca 1307, 1508, 1510, 1100 and Horizon, any condition, throughout Israel! 03-868795, 03-595636.

1100, 1982, private, dual-purpose, 60,000km. 03-399659.

Horizon 1300, 1979, GL, metallic, well-kept. 03-492167.

Horizon 1500, 1980, luxurious, overhaul. 621692; 781952, evenings.

Simca 1000, 1973, one owner, well-kept. 03-312759; 03-314749.

Talbot 1300, 1982, one owner, test, 03-815037, 03-595073.

Talbot 1592, 1980, automatic, 100,000km. 03-742116, 03-748184.

1100/5, 1975, test, list price. 03-493707, 08.00-10.00, 19.00-21.00.

Horizon GL 1300, 1982, one owner, metallic. 052-63203.

Simca Chrysler 1307, 1979, mechanically excellent, 100,000km. 03-720848.

Solara 1600, automatic, 1983, power-steering, airconditioner. 03-749860.

Talbot Samba, one owner, 1983 model, 33,000km. 894370.

1100, station, windows, 1975, NIS 1,800, excellent. 03-919023.

SUBARU

1000, Swift, 1985, from rental, NIS 14,500, like new. 052-665515.

1300 coupe, 1986, airconditioner, one owner. 03-228932: 03-843255, home.

1300, 1982, 2nd owner, 90,000, mechanically excellent. 03-906291, 03-782970.

1300, 1983, alarm! 40,000km., extremely well-kept! 052-557390.

1300, 1983, automatic, 2nd owner, airconditioner, metallic, 43,000. 551874.

1300, 1983, automatic, 40,000, 2nd owner, excellent. 03-451857, from 18.00.

1300, 1984, automatic, airconditioner, one owner. 03-290819: 03-747466, afternoons.

1300, 1984, metallic, mechanically and externally like new, test. 052-555391.

1300, 1984, one owner, for driving lessons, like new. 03-864981, home; 03-812308, work.

1300, 1985, manual, one owner, rare condition, test. 052-447144, evenings.

1300, 1986, automatic, 3,500km., metallic, alarm, Rav-Bariah. 03-9322834, from 11.00.

1300, 1986, automatic, airconditioner, 4,000 and insurance. 03-249138, 03-425459.

1300, automatic, 1984, one owner 27,000, excellent, list price. 03-342973.

1300, automatic, 1986, one owner, 11,000, excellent, list price. 052-441722.

1300, bargain, 1981, excellent condition. 03-341312, 03-712958.

1300, end 1983, private, one owner, 43,000. 08-476854.

1300 coupe, 1986, beautiful, NIS 25,200. 057-967030, 057-422553.

1300, 1982, 4,600km., airconditioner, test. 03-775203, 03-621638.

1300, 1982, 5-gear, 6/87 test, 2nd owner. 03-894432.

1300, 1982, 5-gear, metallic, 53,000km. 03-9322834, from 11.00.

1300, 1982, excellent condition, 53,000km., one owner. 03-824527.

1300, 1982, from doctor, one owner, rare, 21,000km. 03-910348.

1300, 1983, 40,000, metallic, 7-month test, excellent. 03-475811.

1300, 1983, metallic blue, automatic, alarm. 03-825382, 03-745359.

1300, 1983, one owner, 30,000km., metallic, excellent. 03-237515.

1300, 1983, one owner, 60,000km., excellent. 065-91163.

1300, 1983, one owner, excellent condition, 46,000km. 03-859535.

1300, 1983, one owner, test, like new, 54,000km. 052-34518.

1300, 1983, one owner. 052-448436, home; 03-343458, work.

1300, 1984, 29,000km. 2nd owner. 052-38473, from 12.00.

1300, 1985, one owner, airconditioner, NIS 23,000. 484905.

1300, 1986, automatic, 0km., new, immediate! 03-258705.

1300, 4-door + 2-door, 1986 and 1987, immediate, 0km. 052-441426.

1300, automatic, 1983, one owner, extras, 16,000km. 950906.

1300, metallic, 1985, 10,000km., excellent condition. 03-9224134.

1300-5, hatchback, 1983, one owner, 40,000km. 052-541666.

1600, automatic, 1979, radio, one owner, 95,000, good condition. 03-392609, work; 03-744577.

1600 DL, station, 1981. 055-21435-7, Shafir, weekdays.

1600, 1978, 3rd owner, private, especially well-kept. 03-716232.

1600, 1979, test, beautiful, after general overhaul. 052-449879.

1600, 1981, automatic, excellent, 70,000. 08-437811-528, David.

1600, 1984, new condition, test, 2nd owner. 03-889525.

1600, 1986, manual, airconditioner, NIS 29,500. 08-493336, home.

1600, 1986, regular gear, white, new. 851323.

1977, 1400, well-kept, good condition, beautiful. 03-5525279, 03-829997.

Bargain price! 1300 coupe, 1986, one week on road. 03-843618.

Coupe 1300, 1986, metallic, airconditioner. 03-483695.

Coupe, 1986, one week on road, NIS 26,000. 03-217037, 03-772074, 03-449517.

DL 1600, 1983, excellent condition, NIS 16,500. 067-20110.

DL 1600, 1986, automatic, metallic, blue. 7519429, Nissim, work.

For quick-deciders, 1600, 1986, metallic, like new. 08-220626, 08-246826.

Hatchback, 1300, 1981, 72,000, year's test, airconditioner, original stereo, extras, excellent: 03-476037.

Jeep van, 1984-86, special, airconditioner, extras, one owner. Suzuki Agency, Herzliya. 052-86966.

Justy 1000, 1986, new, extras, running-in. 052-552196, 052-84803.

Mini Subaru, 1979, good condition, bargain. 03-5517790.

Sale, rights for Subaru 1300, 1987, immediate supply! 03-809452.

Station 1600, 1983, manual, 51,000, metallic, excellent, alarm. 03-871564.

Station, 1986, 5,000km., NIS 26,000 + levy. 837866.

Subaru 1300, 1981, airconditioner, excellent condition, test. 03-496374.

Subaru 1300, 1982, excellent condition, 53,000, 3rd owner. 03-774046.

Subaru 1300, 1983, 3rd owner, private, extras! 03-9366225.

Subaru 1400, private, 1979, well-kept, like new, list price. 03-872125.

Subaru 5-1600, 1980, sport, airconditioner, stereo, test. 03-827703.

Subaru coupe 1300, 1986, metallic turquoise, airconditioner. 03-483695.

Subaru 1300 DL, 1983, one owner. 08-220545, evenings.

Subaru 1300, 1981, one owner, year's test. 052-32235.

Subaru 1300, 1982, metallic silver, 64,000km. 03-955684.

Subaru 1300, 1986, one owner, 4,500, turquoise, extras. 052-33903.

Subaru station 1600, 1982, extras, 2nd owner. 052-442002.

Subaru, 1985, one owner, private, new condition. 03-781459.

1300, 1982, 58,000km. 051-887722, home; 051-880911, work, Maxim.

Station, 1979, airconditioner, after overhaul. 03-948446.

Subaru 1600, 1979, one owner, excellent condition. 991398.

1300, 1982, 2nd owner, 54,000km., excellent. 08-413655; 08-412582, Saturdays.

1300, 1982, 2nd owner, from private, 52,000km., excellent. 03-808702.

1300, 1983, automatic, airconditioner, like new. 03-790606, from afternoons, not Shabbat.

1300, hatchback, 1983, one owner, good condition, bargain. 055-53039.

1300 station, 1984, one owner, 30,000km., excellent. 08-473856.

1300, 1980, one owner, private, metallic, like new. 03-613517.

1300, 1981, private, excellent condition. 067-52379.

1300, 1982, 2nd owner, accessories. 03-588492, evenings.

1300, 1982, one owner, test, excellent condition. 03-782010.

1300, 1983, 70,000km., one owner. 08-463766; home, 08-474348.

1300, 1983, one owner, new condition. 03-392899.

1300, 1984, metallic, one owner, 35,000, alarm, stereo. 063-33941.

1300, automatic, 1986, one owner, $17,000. 055-81023.

1300, from October, 1983, one owner, extras, 44,000km. 03-882564.

1300, metallic, dream-car, 34,000km., airconditioner, 728379.

1300, new, 1986, exchange possible, 1,800km. 03-840905.

1300, one owner, excellent condition, 1983, 38,000km. 08-436006.

1300-5, 1983, excellent, year in rental, 14,500. 03-612373, 053-97445.

1300-5, 1982, one owner, 76,000, test, levy, extras. 03-5514385.

1300/5, 1984, like new, 15,000km., one owner. 03-959713.

1600 DL, 1982, excellent, airconditioner, year-test, one owner (driving school). 03-749003.

1600 station, 1978, automatic, stereo. 03-942770, evenings; 03-997463.

1600, 1983, airconditioner, 37,000km. 03-824881; 03-586607, evenings.

1600, automatic, 1983, one owner, 49,000, airconditioner, extras. 05-847088.

1600 GLS, 1983, 53,000, airconditioner, accessories. 08-232470.

1600 station, 1979, 2nd owner, 90,000. 03-731573, 08-436351.

1600, 0km.; 1300, 1986; 1600, 1979. 03-381002, office.

1600, 1981, well-kept, metallic, year-test. 03-432867, 03-354949.

1600, 1986, 0km., metallic blue. 03-5522270, 03-860158.

1800, GLF, 1982, automatic, airconditioner, test, levy, 2nd owner, 90,000, list price. 051-881471.

1981, 1600, airconditioner, accessories, well kept. 08-459859.

1982, one owner, 5 gears, 6 months' test. 03-9227631.

1986, 1300, airconditioner, 11,800km., one owner, accessories, NIS 25,000. 052-87572.

1986, 1600, airconditioner, automatic, 1,500km. Work. 03-377355, 03-399801.

700 DeLuxe, 1983, like new, rare bargain. 03-585377.

700, 1983, excellent condition, one owner. 052-24089, evenings.

Bargain, 1300, 1982, 2nd owner, 50,000km., well-kept. 03-9366096.

DL 1300, 1983, like new, one owner, 30,000km. 03-5511399, from 17.00.

DL 1300, 1983, 37,000km. 03-457238, 08-439489.

Justy, 1985, 5 doors, 17,500km., radio. 03-733538.

Justy, 1986, from private, 5,700km. 243025, 456269, 9226274.

Station 1600, 1983, 51,000, airconditioner, one owner. 03-906589, 03-807306.

Station, 1979, airconditioner, alarm, stereo, year's test. 063-75426.

Station 1600, 1979, 60,000km., excellent condition. 08-476490.

Station 1600, 1983. 067-58211, mornings; 067-58350, evenings.

Subaru 1300, 1980. 08-452857, home; 08-463339, work.

Subaru 1300, 1981, stereo, excellent condition. 03-284271.

Subaru 1300, 1982, excellent, 30,000km., test. 03-747767.

Subaru 1300, 1984, 27,000km., one owner. 03-741548.

Subaru 1400 DL, 1977. 03-335433, work; 03-9721317, home.

Subaru 1400-4, 1979, one owner, radio, excellent. 03-879422.

Subaru 1600, automatic, 1976. 03-295790; 03-652038, home.

Subaru 1600, station, 1979, good condition. 03-991982, 03-956248.

Subaru 600 minibus, 1981, test, 57,700km. 03-889920.

1300, 1983, one owner, private, kept like new, metallic. 03-316316.

1300, standard, white, from November 1986, available immediately. 03-806896.

1300, 1982, airconditioner, one owner, good condition. 052-72015.

1300, 1984, 16,500km., one owner, alarm, stereo. 03-9369150.

1300, standard, 1986, new, late September. 03-383219, 03-313585.

1400 GL, 1973, well kept, 11 months' test. 055-24346.

1600 GLF, 1983, 25,000km., airconditioner. 03-445210: 03-249511, work.

1600, automatic, 1983, airconditioner, 30,000, well kept. 03-336713, 03-716997.

1600 GL, 1985, one owner, white, 20,000, rare. 057-690002.

1800, automatic, 86/7, 3,000, all extras. 03-336713, 03-716997.

1981, 97,000km., 2nd owner. 055-31794.

DL 1600, 1978, original, well kept, stereo system. 03-334764.

Licence revoked, 1300, 1986, airconditioner, all extras. 03-787219.

Station, 1600, 1983, excellent condition. Kibbutz Nachshon, Gideon, 08-220866-7-8.

Subaru 1300, 1983, well kept, additions. 03-901471, 03-912572.

Subaru 1300, 1984, one owner, white, 38,000km. 03-226772.

Subaru SF, 1972, overhaul, test, mechanically good. 03-911210.

Subaru, 1978, station, good condition, 10 months' test. 03-779677.

Suburu 1300, 1984, excellent condition, like new. 051-880134, 055-85685.

Suburu 1300, white, 1986, 4,500km., test. 08-450138.

هكذا من الأصل

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Advertisements can be placed in Luah Ma'ariv at advertising agencies and Luah Ma'ariv offices only. Classified advertisements reaching the Luah Ma'ariv head office by 5 p.m. on Thursday will appear in this section on Friday.

SUSSITA

1974, van, mechanically excellent, test, list-price. 03-353012.

Rom, 1977 (Ford), mechanically and externally good, list-price. 03-615186.

Rom, 1981, general reconditioning, 6-months' guarantee; NIS 5500. 03-869086, 03-840535.

Van, 1978, Ford engine, standard body. 03-9368567.

Rom Carmel, 1979, dual-purpose, one owner, radio. 03-374351.

Rom Carmel, 1979, reconditioned, under list price. 052-444347.

U.S. CARS

Blazer 4X4, 1980, as new, bargain, $13,500. 053-44177.

Buick Century, 1979, beautiful, well kept, overhaul, airconditioner. 03-445623.

Dart, 1973, airconditioner, test, well kept, for serious. 03-903829, 03-907677.

Fairmont, 1979; airconditioner, automatic, beautiful. 03-427137, 057-958647.

Grand Prix, 1979, excellent condition, $17,000. 03-320704, 03-380134.

Oldsmobile Cutlass Supreme, 1975, electric, airconditioner. 03-830733, 03-251647.

Oldsmobile Cutlass, 1981, 8 cylinder, one owner. 03-664096, work; 03-916285, home.

Oldsmobile Omega 6, 1983; from rental, 57,000km. 03-261787, work; 03-726396, home.

Oldsmobile Cutlass Saloon, 1979, well kept, electric. 727121-2-3.

Pontiac, 1978, 8 cylinder, automatic, $5,500. 03-267014.

For auto hobbyists and collectors only. Oldsmobile Cutlass Supreme 1974 cared for by chauffer, mechanically and externally superb. NIS 15,000. 052-559491, 16.00-19.00, Ro'i.

El Camino, 1979, closed body, 8, well kept. 03-402356.

Oldsmobile Cutlass, 1980, 4 doors, 8 cylinders. 03-374981, 03-862791.

Oldsmobile Cutlass, 1979, silver, one owner. 03-5323131.

Omega Brougham, 1982, 2nd owner, airconditioner, like new, 39,000, NIS 44,000. 03-268932.

VAUXHALL

Viva 1300-4; 1974, test, private, original! 03-863448.

VOLKSWAGEN

Beetle, 1981, one owner, 37,000, test, extras. 055-20942; 055-51718.

Beetle 1970, excellent, extras, radio, 140,000. 03-358353, after 17.00.

Beetle 1200, 1982, one owner, excellent, 68,000km. 03-909684.

Beetle 1300, 1972, well kept, list price. 03-773343.

Beetle, 1964, engine 1972, year's test, beautiful. 03-880213.

Beetle, 1972, excellent condition, 2nd owner, radio. 03-485241.

Derby 1100, 1981, one owner, radio, metallic, excellent. 052-72833, evenings.

Golf 1100, 1979, excellent condition, well kept. 08-240542, 08-221585.

Golf 1100, 1982, one owner, beautiful, exchange possible, 26,000km. 052-26758.

Golf 1100, 1982, private, one owner. 051-27046, 051-22288.

Golf 1100, 3 doors, 1982, year's test. 053-96938, 052-85804.

Golf 1100/3, 1982, from rental, 70,000. 03-717656.

Golf 1100/3, 1982, one owner, test, 23,000km. 03-883763.

Golf 1100/5, 1979, rare. 03-724193; 03-766988, home.

Golf 1300/5 S, 1980, metallic spray. 03-5592885.

Golf 1300/5, 1982, bargain, one owner. 03-895580.

Golf, 1982, bargain, excellent condition. 08-229831, afternoons.

Jetta 1300, 1982, one owner, single driver, 03-250838; 03-914026, not Shabbat.

Jetta 1500, 1981, automatic, 4 doors, private, special. 03-241637.

Passat 1600 station, 1980, extras, airconditioner, from rental. 063-89540, ext. 315.

Polo 1983, excellent mechanically and externally, beautiful. 08-436120.

Polo 1981, 3rd owner, stereo, extras. 03-858722, 03-828524.

Polo 900, 1979, excellent condition, 3rd owner. 03-769253.

Polo, 1979, as new, test, radio, alarm, 7,900. 5462928.

Scirocco 1500, 1981, standard gear, excellent condition. 03-9374702.

Urgent! Jetta 1300, 1983, private. 03-779739, not Shabbat.

Bargain, Golf, 1976, frozen engine, test, from rental. 03-9360601.

Beetle 1302, light blue, 1972, American model, list-price. 052-552801.

Beetle 1200, 1975, excellent, year-test. 08-231634, 08-229484.

Beetle, 1986 Allied engine, 1973, NIS 5500. 052-910565.

Jetta 1300 CL, 1982, metallic brown, as new. 03-331560.

Jetta 1600, 5 gears, 1982, list price. 057-673205, 057-691713.

Passat 1300, 1983, one owner, airconditioner. Volkswagen Agency. 03-335754.

Transporter 1985, excellent condition. 055-92322, home; 055-92669, work.

Transporter, automatic, airconditioner, 1981, only 58,000km., arranged for passengers and towing. 057-81280.

Beetle 1303, 1973, semi automatic, test, radio, well kept. 03-729894, work.

Beetle 1200, excellent, 1973. 03-9362179, not Shabbat.

Beetle 1300, 1970, excellent condition. 03-849428, George.

Beetle, 1963, mechanically excellent. 03-333902.

Brasilia, 1973, one owner, excellent condition, for serious. 055-53229.

Golf 1600, automatic, 1984, 27,000km., one owner, list price. 03-257292.

Golf 1100/3, 1976, private, excellent, well kept. 063-72396.

Golf 1100/3, 1982, 71,000, excellent, 2nd owner. 03-950541.

Golf 1300, 1981, one owner, excellent condition. 03-995451.

Golf 1500, 1978, 5-door, excellent condition. 053-49094.

Jetta CL, 1982, one owner, 68,000km., excellent. 052-85628.

Jetta, 1981, 70,000km., automatic, excellent condition. 03-849416.

Jetta, 1982, one owner, 52,600, test. 03-958670; work. 03-5575735.

Passat 1500, 1974, station, mechanically good. 08-410199.

Passat, 2nd owner, 1975, good condition. 052-29272.

Polo 900, 1979, from rental, excellent condition. 052-23989, evenings.

Polo Classic, 1983, 69,000, beautiful, excellent. 03-773440, 03-351479.

1600, commercial, diesel 1986, like new, 051-22102, not Shabbat.

Beetle, 1964, 1980 engine, good mechanically, 2,300. 03-245261, Dalia; 03-455532, home.

Golf, 1100/5, 1981, well kept. 063-39775, 053-32159.

Passat 1600, 1976, 2nd owner, test. 03-477995; 03-743297, work.

Santana, 1983, one owner, 28,000, new condition. 03-725572, 03-751420).

VOLVO

144, 1973, excellent, new gear, guarantee, beautiful. 052-544872.

244 2000, 1977, automatic, airconditioner, 2nd owner, list price. 4 Jabotinsky, Bat Yam, Rotero.

244 DL, 1982, airconditioner. 055-31808, work; 055-59960, home.

245, 1975, exchange possible. 03-777627, work; 03-742844, home.

Bargain, 343, late 1978, automatic, year's test. 03-264295; 03-225911, afternoons and Saturdays.

Station DL, 1982, airconditioner, automatic, list price. 065-95262, 065-92232.

Station GL, 1981, from doctor, all extras, excellent condition. 04-258903.

Volvo 2000, 1978, automatic, power, airconditiner, from rental. 03-331560.

Volvo 244 DL, 1980, automatic, airconditioner, power steering, electric windows. 053-39241.

Volvo 244 GL, 1986, automatic, electric windows, radio, bargain. 03-476738; from 17.00.

Volvo 144, 1969, spray, tires. 03-704455, not Shabbat.

240 GLA, injection, 1986, exchange for house. 03-203514.

80 GL, 2nd owner, automatic, airconditioner, test. 732637; work, 860898.

GLE 760, 1983, excellent condition. 053-33691, 053-28206, Shlomo, 10.00-16.00.

Volvo 144, 1971, radio-tape, mechanically excellent, beautiful. 053-28420.

144, 1969, engine needs reconditioning, priced accordingly. 653004, work; 7514986, home.

144, 1971, excellent condition. 03-9320112.

240 DL station, 1983, automatic, 50,000. 02-719162, weekdays.

244 DL, 1982, airconditioner, power, electric windows. 03-287838.

345, 1982, 2nd owner, airconditioner, well kept. 069-41516, 053-28813.

Station, 1979, 2000, automatic, airconditioner, excellent, list price. 053-51497.

WILLYS JEEP

Jeep 42, original, good condition, without test, NIS 4,500. 053-88316, 053-88470.

Willis Jeep, 1953, well-arranged, year-test. 02-710429, evenings.

Sale, CG 6 jeep, 1983 model. Apply mornings to garage coordinator, Maoz Haim. 065-89568.

Motorbikes

Bargain! Derby Cross 125, test, extras, $1800. 04-521813, 03-662488.

Benelli, 1981, 50cc., extras, beautiful. 03-5321518.

C-matic Cavalero, 1983, 2nd owner, 959863.

CDA for XT motorcycle; 550. 03-881677, 03-287137.

Derby Cross 50, 1983, excellent condition. 03-447159.

Fantic Cavallero, 1983, rare condition, $1300. 03-472998.

For serious only! Yamaha RD, 1983, like new. 03-313044, Avi.

Honda CX 500, 1978, excellent condition. 03-596531, not Shabbat.

Honda CX 500, 1980, on road since 1983. 052-33930.

Induro Cajiba 250, 1983, 18,000km. 03-712905, evenings.

Israeli Club for Classic Motorcycles, trial for old bikes on obstacle course. 29.11.86, 10.00, Ben Shemen Forest, 03-793425.

New! General electrical and electronic blinkers for all types of motorcycles. 27 Derech Hahagana, Tel Aviv, 03-336747.

Pantic Induro, 1984, 50cc., excellent. 063-62222.

Sale, Vespa, 1964, needs renovations, bargain. 03-482345, 03-265622.

Sale, BSA 600, 1960 + BMW 750, excellent. 08-458659.

Sale, Benelli motorcycle, 1983, excellent condition. 474862.

Spare parts, by order, for Japanese motorcycles, supply within month. Profile Motorcycles, 03-287137.

Suzuki 50-W, 1986, water-cooler, alarm, tarpaulin (canvas), 2,000km. 747011.

Suzuki GSX 250, 20,000km., excellent condition, extras. 052-455929.

Suzuki DR 250, end 1984, excellent. 04-532086, 04-245013.

Suzuki X 50, 1985, black, 9,300km. 03-740403.

Triumph, 650-58, excellent condition, year's test. 801054.

Vespa Rallye 200, 1984, 18,000km., list price. 03-318564.

Boxer Piaggio C, 1985, excellent, 6,000km. 03-358176.

DR, 250, one owner, 1984, extras, list price, 39,000. 08-227976.

Fantic Competition, new + piston 80 carboretor 26. 03-872610.

Harley Davidson, 1957, good condition, test. NIS 7,300. 053-88316, 053-89470.

Immediate sale! Winter 1986 campaign. See Avnir ad in this column.

Kawasaki 1000 Z, 1979, 62,000km. 03-225145, evenings.

Motoguzzi 500, custom, 1983, 19,000, excellent, 8,600. 04-571705.

Winter 1986 Campaign, Avnir Ltd., Suzuki motorcycle importers and Ofer Ltd., Vespa and C Piaggio importers announce winter 1986 discount campaign, immediate delivery. FM 50, Suzuki's hit, moped, 50cc, for aged 16, automatic, 2 riders, kick start. Separate containers for petrol and oil, 91 octane, Petrol, oil gauges, speedometer, odometer, blinkers, brake light. Price including VAT, NIS 2100 (we pay deposit). CX 50, the Suzuki's sophisticated moped, 50cc, for aged 16, automatic, electric starter, separate container for petrol and oil, 91 octane. Petrol and oil guages, blinkers or brakes light. Price including VAT, NIS 2,100 (we pay deposit). Vespa Piaggio C, 50 cc. No. 1 moped in Israel, automatic, 2 riders, for aged 16, price including VAT, NIS 1,635 (we pay deposit). Vespa PX 150 Sprint mopeds, price including VAT, NIS 4,090 (not including deposit). PX 200, NIS 4,650 (including VAT, without deposit). Now, immediate delivery. To available in Vespa and Suzuki agencies throughout Israel and in main agency, 6 Rehov Hassadna, Tel Aviv. 821865, 826676.

Sale, Sprint 150, 1969, excellent, $500. 03-459476, 03-231995.

Suzuki motorcycle, all 1987 motorcycle models, immediate delivery from stock. Avnir Ltd. 6 Hassadna, Tel Aviv, and Suzuki and Vespa dealers throughout Israel.

Suzuki GSX 550 AS, 1986, 10,500km., extras. 052-34414.

Vespa 200, 1983, especially well-kept. 03-233872, 052-33265.

Derbi FD, improved, 1985, good condition. 03-403954.

Motorbike, Piaggio 81, one owner, kept like new, list price. 03-474042.

Car Accessories

Michaeli Engines, guaranteed, installation for Audis, Renaults, Peugeots, Fords and more, various gears and chasses. 051-24935.

Garages

Carburetor Institute Yehud, requires expert and apprentice. 03-562952; 03-356573, evenings.

Garage in Tel Aviv, 600sq.m. for sale/rent. 03-856830, 03-814274.

Italiano Garage near Canion requires good mechanics and bodyworkers. 03-707812, garage; 052-450793, home.

Zivli Garage, Petah Tikva, requires sprayer + certificate, urgent. 03-9229114.

Driving Schools

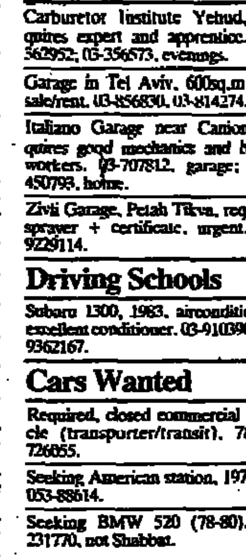
Subaru 1300, 1983, airconditioner, excellent conditioner. 03-910390, 03-9362167.

Cars Wanted

Required, closed commercial vehicle (transporter/transit), 78-80. 726655.

Seeking American station, 1972-76. 053-88614.

Seeking BMW 520 (78-80). 04-231770, not Shabbat.



Jerusalem

Cars for Sale

Your Rent, car rentals renews its car fleet and offers 1985 cars: Subaru, Fiat, Ford. Details at 5 Rehov Pines, Jerusalem, 02-228658, 09.00-18.00.

ALFA ROMEO

Alfa 33, 1984, airconditioner, from company. 92,000km. 02-866089.

AUDI

80 CL, 1300, 1982, well kept, pretty, light-blue. 02-416508.

AUSTIN, MORRIS

Metro 1300, 1983, 17,500, one owner, 02-528069, evenings.

Metro 1300, 1983, 17,500, one owner, 02-528069, evenings.

AUTOBIANCHI

Autobianchi Normal, 1976, former rental, third owner, 124,000km. 02-421286.

B.M.W.

BMW 1600, 1970, 02-911881, evenings, Yossi, not Shabbat.

COMMERCIAL CARS

Renault Trafic + windows, seats, 1985. 02-228841, Uri.

Transit, 1979, 10 passengers, excellent mechanical condition. 02-380304.

FIAT

127-4, excellent, 1980, 54,000, 5th owner. 02-521111, Jack, 02-662138.

127-4, excellent, 1980, 54,000, 5th owner. 02-521111, Jack, 02-662138.

127-5, 1983, test, extras. 02-238369, weekdays; 02-976058.

FORD

Fiesta 1100 L, 1985, one owner, private. 02-636077, 02-866492.

Escort 1100/2, 1972, May test, mechanically good. 02-863483.

Escort station, 1977, automatic, good condition. 420501, weekdays.

LORRIES

Renault GT 13 lorry, 1983, closed box. 02-824388.

OPEL

Ascona 1600, automatic, 1984, luxurious, airconditioner, stereo, test, 42,000km. 02-527094, weekdays.

PEUGEOT

104, 1980, 85,000km., mechanically excellent, one owner. 02-422947.

305 GL, 1982, 2nd owner, 51,000km., year's test. 02-819013.

G5, 1984, 02-412980; 404, 1979, 02-411878.

Peugeot 304, 1976, mechanically excellent, year's test. 02-762187.

Peugeot 304, year's test. 822925, work; 857071, home, after 20.00.

RENAULT

Renault 14, 1982, list-price; Daihatsu 1000, 1986, automatic. 02-243403.

Renault 5 X, 5, 1984, airconditioner. 02-432361, 055-25810.

14, 1982, bargain, mechanically excellent. 02-723514, evenings.

Bargain, 9TC, 1983, one owner, 24,000, test. 02-419282.

9 TC, 2nd owner, 1983, 51,000. 02-225307; 02-351776, home.

SUBARU

Subaru 1300, 1982, one owner, excellent condition, 56,000km. Tel. 632034, evenings.

1300, 1983, one owner, excellent, 71,000km. 02-414147.

Subaru 1300, 1984, one owner, 54,000, excellent, list price. 02-852490.

1300, one owner, 57,000, excellent, test, late 1982. 02-816639.

VOLKSWAGEN

Golf 1300 GL, 1982, convertible, improvements, 50,000km., one owner. 02-523952.

Golf 1300 GL, 1982, convertible, improvements, 50,000km., one owner. 03-523952.

Passat 1600, automatic, 1983, airconditioner, from disabled, 52,000. 02-760887.

Golf 1100, 1982, year's test, single, one owner. 02-7151141.

Golf 1100/3, 1982, 75,000, one owner, 20,000. 02-690179.

Golf 1450, 1979, test, 2nd owner, excellent. 02-815589; 02-237523.

VOLVO

245 GL, station, 1982, bargain. NIS 32,000. 02-865231, 02-864827.

740 GLE, 1986, 12,000km., excellent condition. 02-661410.

Motorbikes

Fantic RSX 125 Induro, 1983, extras, red. 02-667586.

Haifa

Cars for Sale

National Licensing Bureau – auto check before purchase and test. 04-740998.

ALFA ROMEO

Alfa 33, 1986, 1200cc., one owner, 10,000km., airconditioner, tape. 04-255477.

AUDI

Audi 100, 1970, year's test, excellent condition. 04-222145.

AUSTIN, MORRIS

Austin, mini, automatic, 1979, test, list price. 04-380552, evenings.

B.M.W.

316, 1984, one owner, personal import, airconditioner, power steering, metallic, like new. 04-512173.

1984, one owner, 4 doors, 32,000km. 04-230264.

CITROEN

Visa 1124, 1984, one owner, private, like new. 04-236389.

Citroen Pallas, 1983, 2nd owner, 65,000km., extras. 640583, work; 239511, home.

Pallas, 1978, 80,000km., well kept, year's test. 04-719150.

COMMERCIAL CARS

Sale, 504, new! Last delivery, 1986. 04-706957, 04-891135.

GMC Vandura, 1981 model. 04-954151, mornings; 04-954194, evenings.

FORD

Brenda 1300, 1979, 2nd owner, year's test. 04-234950, 04-42249.

OPEL

Ascona 1300-5, 1984, automatic, one owner, list price. 04-986144, 04-987057.

Kadett 1300, automatic, 1982, 5-door, stereo. 04-254230.

Kadett, 1300, 1983, automatic, special, 21,000km. 04-246174.

Musti Ascona 1300, luxus, 1984, 40,000. 04-386896, 04-665145.

Opel Kadett 12, 1982, one owner, single driver, well-kept. 04-233340.

Rekord station, 1983, 33,000, one owner. 04-912078, afternoons.

Ascona, 1300 S, 1982, 62,000km., NIS 19,000. 04-456986.

PEUGEOT

505, 1800, automatic, 1984, power steering, airconditioner, 90,000km., from company. 04-241298.

RENAULT

9, 1983, GTS, 38,000km., radio-tape, alarm. 04-977474.

SUBARU

1000 Justy, 1986, new, 3,500km., airconditioner. 04-715743, 04-711349.

1600 station, 1983, 32,000km., new airconditioner, test, 10 months, like new. 04-666944, 04-663748.

1600, 1985, metallic, 9,500km., NIS 245,000. 04-512995.

1300, 1982, one owner, excellent, year-test. 04-893717.

1600, excellent condition, 1983, airconditioner, list price. 04-243012.

Station 1800, automatic, 1983, one owner, American model. 065-91755.

Subarus 1300, end 1983, excellent, one owner, 50,000. 04-220788.

1300, 1983, 34,000km., 2nd owner, private. 04-256798, 052-542744.

Subaru 1300, automatic, 1986, one owner, 1,900km. 04-355007.

1600, 1980, excellent, one owner, 94,000, year's test, list price. 04-706768, 03-849348.

Subaru 1800, 1980, automatic, airconditioner, metallic. 04-643558, 04-526972.

Subaru 1300/4, 1983, one owner, 54,000km., excellent. 04-385513.

Motorbikes

Vespa 200 + starter, 1986, one owner, accessories. 04-332236, 04-673508.

Flats

Bargain, 3 storey building for sale, 13 Rehov Meron, Tel Aviv. Amitai, 471414, home; work, 03-661429.

Contractors

David Elitsur and Partners are building in Ramot, villas, breathtaking view. 02-665099.

Givatayim! Roof-flats + room, luxurious, in prestigious building, new! Morris and Sons Realty, 03-721778, 03-739229.

Under construction, 3, 4, 5 and roof, Ramat Gan, Givatayim. Ron Flats, 726545.

Amihai Buildings: Rishon Lezion, Gan Nahum, 4½, 5, prestigious flats. 03-954454-0, evenings, 052-78969.

Ramat Hasharon, Rehov Mordechai corner Ha'avodah, high location, very quiet, luxurious 5-room flats. 03-441111, 03-427408, Eisenberg.

Z-Rom Ltd. is building in Givatayim: Borochov, 4-room flats (in two buildings); Ahdut-Ha'avodah, 5-room flats (in two buildings); Rehov Keren Kayemet, 4-room flats and penthouses. Netanya: Rehov Rishon Lezion, 4-5 room flats, roof-flats and penthouses; 37 Rehov Yehuda Halevy, 3-4-4½ room flats and roof-flats, 5-5½ rooms, in building with Shabbat lift; Rehov Emek Hefer, most luxurious cottages: 03-253511, 053-33818.

Givat Savyon, for sale, house, 40, and special house, stage aleph and bet. Savyon commercial centre. Sunday-Thursday, 16.00-18.00; Friday, 13.00-18.00, 03-357191. Africa Israel Investment, 03-650281.

Ramat Hasharon, avenue, special 4-5 room flats. Yitzhaki, 03-454207/8.

Savyonei Aviv, Ramat Aviv Gimmel, 4-5 rooms, 146sq.m., roof flats. Model flat, 28 Shlomo Ben Yossef, Sunday-Tuesday-Thursday, 16.30-18.30; Saturday, 10.30-13.30. Africa Israel Investment, 03-650281.

Shikun Tzameret, special cottages, high standard. Yitzhaki, 03-454207/8.

Tzameret Aviv, Ramat Aviv, Rehov Brazil, 4½-5½ rooms and roof flats, Sunday-Thursday, 16.30-18.30; Saturday, 10.00-14:00. S.A.P., 03-886565, Africa Israel Investment, 03-650281.

Hadar Yosef, Nahalat Yitzhak, Givatayim, Neot Afeka, prestigious roof-flats. 03-471433.

Villas & Houses

4, huge, seaview, 2 showers, underground parking, $87,000. 03-580161, Zipporah; 03-580905, from 20.00

Adjacent to Bar Ilan, 200sq.m. cottage, custom-designed, NIS 230,000. 03-900942.

Azur! Fantastic! New, large cottage, improved, extras, 185,000. La'am, 03-200450-5.

Bargain! Neve Tzedek vicinity, detached house, 3, tabu. 03-330686.

Bargain, Herzliya, villa, 4, plot, 400, pool. 052-541318.

For diplomats, Herzliya Pituah, rental, 300sq.m. cottage, no agents. 08-457363.

Givatayim, Shechunat Borochov, 4 + roof and room, new. 03-722151.

Herzliya Hatzeira, wonderful cottage, under construction, 6 rooms, basement. 08-470458, office; 03-357333, home.

Herzliya Pituah, quiet location, huge cottage, immediate! 03-471433.

Herzliya Pituah, villa, good location, 5, basement. 052-70181, 052-72266.

Herzliya, bargain, corner cottage, investments, $135,000, available immediately. 052-545998, 052-546166.

Herzliya, two-family, spacious, 300sq.m., Land Authorities. 052-84475.

Hilton vicinity! New 300sq.m. duplex! 320sq.m. penthouse, seaview! International-quality luxury! Exclusive to Blecher, 03-226132.

Hod Hasharon, cottages, under construction, 400sq.m. land. 052-449302, 053-44437.

Holon! Sale, for serious only! 2 adjacent cottages, luxurious, spacious, very high construction standard! Available immediately, no agents, 350,000 (representative rate) each! 03-219088, 03-894232, 03-5564604.

Immediate! Herzliya, spacious, improved cottage, 6 rooms. 052-554169.

Kfar Shmaryahu and Ramat Hasharon, luxurious house. Yerid Dirot, 03-491231.

Kfar Shmaryahu and Ramat Hasharon, luxurious houses. Yerid Dirot. 03-491231.

Kfar Sava, due to departure, 4-room villa, $50,000. 052-447602.

Neot Afeka, very luxurious penthouse, 8th floor. 03-425370-1. 03-424915.

Netanya, near sea! Cottages under construction, $75,000 + VAT, mortgage possible, $30,000. 053-27206, 053-27360, 053-31129.

Penthouse-flat/roof/balcony required, Raanana, Kfar Sava. 052-29416.

Petah Tikva, cottage, 6, renovated, quiet street, immediate. 03-9229798.

Raanana, 6-room cottage to rent, phone, long-term possible. 065-68572, not Shabbat.

Raanana, bargain, corner cottage, 170m. built, under construction. 052-456487.

Raanana, 300sq.m. cottage + large middle floor. 052-441451.

Raanana, sales, 380sq.m. cottage, land, quiet! 052-445067.

Ramat Hasharon, west, new, beautiful, large, unique. 03-483327, 03-403934.

Rental, Shikun Dan, 3-level cottage, phone. Tal Realty, 03-733828.

Sale, Kfar Vitkin, farm, house and orchard. 08-470040, 04-243527.

Sale, farm in Moshav Kfar Ahim. 03-990465.

Savyon, villa, 6, well-arranged, well kept garden! Centre, 351492.

Seeking private house, rental, quiet area. 2½-3½ + room + phone, Hasharon, Petah Tikva, Kiryat Ono areas. 03-9230520, 03-909402.

Shikun Dan! Luxurious villa, approx. 400sq.m. plot + 300sq.m. built, Success, 03-455205.

Shikun Dan, under construction, luxurious cottages, bargain price! Maya, 03-7510823, 03-7510223.

Tzameret, Shlomzion, Harav Friedman, beautiful cottages from 300,000. Kinyan, 03-230025, 03-237702.

Verdant Herzliya! Cottage, 5, well-arranged, corner, flexible occupancy. 150,000. Anglo-Saxon, 052-87258-9.

Vitkin, Maharal, Sharett, Belkind, luxurious penthouses, from 40,000. Kinyan, 03-233535, 03-239251.

Bargain! Two-family cottage, Ramat Hasharon, lounge + 3, spacious, 3 conveniences, special design, excellent location, expansion possible. 03-481079.

Caesarea, villa, 7 rooms, rental/sale, long term. 03-496999, 052-451789.

Developed farm including two houses and persimmon orchard, central Israel. 052-36103.

Even Yehuda, old house, 617sq.m., $115,000. 053-98977, 053-97081.

For serious only! For sale, luxurious cottage, Holon. 03-805527, 03-5560165.

Herzliya Pituah! Villa, under construction, 265,000! Sha'ashua, 052-72878, 052-558731, Sha'shua.

Herzliya Bet, villa, 2 flats, top – 5 rooms, bottom – 3½ rooms, convenient, for exchange with small house in area. 052-78293, 052-78439.

Herzliya Pituach, cottage for sale, 5, well kept, carpets, garden. 190,000. Canadian, 052-556677/2061.

Herzliya Pituah, rental, charming house, 3 bedrooms, long term. Anglo Saxon, 052-554443.

Herzliya Pituah, rental, cottage, 8, furnished/unfurnished, 1,700. Canadian, 052-556677-2061.

Herzliya, luxurious cottage, 5 rooms, basement and attic. 03-655074.

Hod Hasharon, cottages under construction, 420sq.m., 6 rooms, Rehov Beduim, Magdiel. Anglo-Saxon, 052-454133, 052-455530.

Holon, 6 room flat, roof, 4 tenant building, $165,000. 03-841834.

Immediate! Sale, due to departure, beautiful row cottage, Herzliya Bet. 052-78613.

Kfar Sava, Rehov Tel Hai, 6 room cottages. 03-664631.

Kiryat Krinitzi, cottage, 6, spacious, additions. 03-343136, not Shabbat.

Kochav Ya'ir, rental, 7 rooms, available immediately. 03-785135, not Shabbat.

Married couple seeks small house for rent, Kfar Shmaryahu/Nof Yam. 052-559474.

Moshav Denya, large house, 225,000. 08-439465, not Shabbat.

Neve Ne'eman, sought-after area, 3 + 700sq.m. plot. 052-25048, 052-38269.

New roof-flat, spacious, 205,000. Penthouse, 03-444375, 035460503.

Quiet north, 7, 267sq.m., 2 levels, roof, $300,000. Anglo Saxon, 286181.

Quiet north, roof flat, 4½, 140 + 140, high, view to sea. Anglo Saxon, 286181.

Raanana, 550sq.m., 200sq.m. built, excellent location, $180,000, 052-446586.

Ramat Aviv Gimmel, luxurious penthouse, for serious only. Isco. 03-426293/4/5/6/7

Ramat Chen, ½ dunam, two-family, for building, 225,000 complete. 03-747381

Ramat Hasharon west, near centre and country club, beautiful cottage National - Ramat Hasharon. 03-481255, 03-472430

Ramat Hasharon, bargain, 5 room cottage, basement immediate. $160,000. Isco, 03-4035323, 03-472490.

Ramot Zahala, well arranged cottage, 300 built. Anglo Saxon, 03-424310, 422190.

Rehovot, single penthouse, quiet. $215,000. 08-475054, evenings.

Required! Rental, 10-room villa, Ramat Gan, Givatayim, Herzliya, for old age home. 03-734276, 03-952807.

Rishon Lezion, 5 rooms, well-kept, 190,000, immediate payment. 03-964327.

Rishon Lezion, eastern neighbourhood, must sell, improved cottage, worth seeing, $130,000, 03-951161.

Rishon Lezion, two-family – half dunam, 2 rooms. 03-941540.

Sale-rental, south Carmel, wonderful villa, 400 built, breathtaking view, new. 04-982523, Hezz.

Seeking to buy/rent, villa, 5, Ramat Aviv/Ramat Hasharon. 03-440545

Seeking to purchase house-plot Kiryat Ono 03-889524.

Tel Aviv and Eilat – for holidays! 2-4 furnished, seaview, lift. 03-445556

Afeka! Quiet, 500sq.m. house, 500,000. Gioran, 052-84639.

For sale, bargain, one time offer, 5 room cottage, 7 Rehov Hashezif, Caesarea 052-553877.

Givat Savyon, remaining cottage, luxurious, 215sq.m. on 250sq.m. land, available in February 1987. Africa Israel Investments. 03-650281, afternoons 03-357191.

Herzliya Pituah, luxurious and modern house on dunam, excellent location, 700,000. Cohen-Levin. 052-557689.

Herzliya, cottage, 5 bedrooms, country-style kitchen, 146,000 052-70844.

Hod Hasharon, Neve Ne'eman, must sell at any price, due to health reasons, house + 75sq.m. land, Land Authorities. 052-33773.

Kiryat Bialistock, cottage, bargain, 300sq.m. built, 700sq.m. plot, 3 storeys, basement, storeroom, $170,000. 03-356915.

Moshav Nir Zvi, 170sq.m. cottage + 10 dunam orchard + garden, 5 rooms, double conveniences, solar boiler. 08-223054.

Near Habimah, 2 + ½, 100sq.m. roof, permit for construction of additional room. Bayit Belev, 03-201975.

North Tel Aviv, Hashevet, villa for rent, central airconditioner, $2,500. 03-449463.

Prestigious and quiet north! 4, roof + room, lift, parking. Monitin. 03-5461565, 03-5460515.

Ra'anana, selection of cottages, starting from $140,000, good location. 052-445650.

Ramat Aviv Gimmel, luxurious roof flat, 5 rooms, for serious, 235,000. Gimmel, 03-424584, 03-424472.

Flats Wanted

Anglo Saxon couple looking to house-sit a 4-5 room house or flat for extended period in Tel Aviv area. Call from Saturday evenings. 03-796508.

Couple interested in renting house 2-3, phone, in Herzliya-Nof Yam. 052-454790, 03-477853.

Seeking to rent flat/furnished room, partnership possible. 067-66558.

Flats Tel Aviv - Yaffo

Flats for Sale

North, 4, luxurious, phone, immediate, quiet. Dirot Hakikar, 03-257011.

Hotel area, under construction, remaining: 1. 3 room flat in 4 tenants building. 2. 4 room cottage flat with separate entrance. National Tel Aviv, 03-236320, 03-236738.

1 - 1½ ROOMS

North, 1-room flat, ground floor, suitable for office. 03-444234, evenings.

Bograshov, nice one room flat, high parterre, window bars, phone, 36,000, instalments possible. 03-201283, work.

Hadar Yossef, one room flat, 2nd floor, immediate, 24,000. 03-796574, from afternoons.

Bat Yam border, 2½, construction possible, beautiful, additions. 03-867650.

Kiryat Sharett, 3, on pillars, phone, solar boiler + option. 03-5562787, evenings.

North, nice one room flat, closed balcony, 3rd floor, 40,000. 03-233001.

North, one room flat, quiet, 3rd floor, phone. 03-241878, 03-237063.

On Kibbutz Ragliot, 1½, solar boiler, 1st floor, $12,000. 03-239874.

2 - 2½ ROOMS

Emek Bracha, 3, 1st floor, on pillars, dinette, parking, phone. 03-246924.

Hyrcanos, 2, ground floor, frontal, window bars, luxurious. Dirot Hakikar, 03-257011.

2½ room roof flat, Rehov Frishman, NIS 120,000. 03-221689, mornings.

Arlozoroff! 2, ground floor, beautiful, investments. 55,000. 5461844, 454158.

Bavli, 2, 2½, well kept, lift. Monitin, 03-5460515, 03-5461565.

North, 2 rooms, 3rd floor, lift, 60,000. 03-234219.

Ben Yehuda centre, 2, roof, sea view. 03-823441, 08.00-09.00.

For serious, 2, 2nd floor, Rehov Bar Kochva, $55,000. 03-296215.

Hatayassim Road, 2½, 3rd floor, solar boiler, kitchen, phone. 03-392139.

Neve Sharett, 2, renovated, American kitchen. 03-484785, not Shabbat.

North! 2½, 1st floor, frontal, contents, well arranged. Ahuza. 03-232511.

North, 2 large rooms, well arranged, 1st floor, balconies. $60,000. 03-658826, work.

North, 2½, 2nd floor, excellent, possibly 2. 03-656019, 03-652270.

North, Ibn Gabirol, 2½, nice, well arranged, 3rd floor. 03-226015, work.

North, Shlomzion, 2½, rear, large, quiet, well arranged. 03-441484.

Ramat Aviv, 2, dinette, 2nd floor, 62,000. 735358, 450293.

Sokolow, centre, quiet, parterre, 2 large, hall, closed balcony, solar boiler, window bars. 03-5513224, work; 03-747012, home.

2 large, large hall, 3rd floor, on pillars, solar boiler 03-820026

2 rooms, closed balcony, partially furnished, ground floor, frontal, 3 exposures, 6 Rehov Hapardess, near Municipality, 50,000 03-482210.

2½, American kitchen, balconies, phone exposures, excellent bus connections. 02-998563.

Exclusive to Ahuza north, 2 + roof, well arranged. 03-226063, 03-232511.

Genuine bargain! Hovevei Zion, 2, beautiful, ground floor 47,000. Le'am, 03-2004505

Neve Sharett, 2½, beautiful! Must sell! 50,000! Anglo Saxon, 03-499263

Neve Sharett, quiet location, 2 rooms, furnished, charming, ground floor, phone, solar boiler, extension possible. 03-448436, from afternoons.

North, quiet, near Kikar Hamedina, 2½, facing park, 3rd floor, no lift. 03-442910.

North! Sharett! 2½ large, quiet, 9 steps. 75,000 03-218012.

Quiet north! 1st floor, 2½, phone, airconditioner, contents. 052-447471

77 Rehov Emek Israel, corner Chelnov, 2 rooms, 55sq.m., 3 balconies, phone, well kept, $25,000. 03-378611.

Bargain, Derech Heil Hashiryon, 2, immediate occupancy, phone 03-655184

3 - 3½ ROOMS

Jaffa, Sderot Yerushalayim, 3, 96sq.m., 1st floor 03-837560, 03-5426664

Rotenshtreich end of Hatayassim, 3 rooms. 053-25273, 053-34000, 053-43453.

Shoftim, 3, frontal, lift, parking, huge. Dirot Hakikar, 03-257011.

3 rooms, beautiful, well arranged, 3rd floor, new kitchen. 03-660976.

3½ rooms, 90sq.m., American kitchen. 059-77681, home, 059-72191, evenings, Edna.

3 large, 2 exposures, 6 flats in building. 03-321166, 03-747374

Ahyat Hanoar, 3, luxurious, 3rd floor, lift, double conveniences, as new. 03-257527.

Bargain, Derech Lod area, 3, phone. 069-75446, evenings.

Bavli, 3, well kept, 2nd floor, frontal, lift. Monitin, 03-5460515, 03-5461565.

Hashoftim, 90sq.m., lift, parking, $5,000 Canadian Intercontinental. 03-286222, Maldan

Levi Yitzhak, wonderful, 3½! Amsterdam, 4, lift, bargain! Prague, 3 + garden! Roof flat under construction. 03-5462039, Cottage.

Nahlat Yitzhak, sale, 3, improved, well arranged. 03-262603, evenings.

Nahmani, 3, ground floor, large, phone, balconies. 57,000. 450293.

Near GRT Singlowsky, 3, dinette, kitchen, 4th floor, well arranged, frontal. 03-5460090, work: 03-405255, home.

Neot Afeka, 3, phone, solar boiler, on pillars, immediate. 03-411758.

North, 3, renovated, sea view, 80,000. Ha'ir. 446691, 451939.

Ramat Aviv Gimmel, 3, 8th floor, view, improved, available in 1½ years. 427048.

Ramat Aviv, 3, on pillars, comfortable, for serious only. 03-411831.

Yad Eliyahu, 3, investments, 10th floor, airconditioner, fantastic view, 52,000. Exclusive to Blacher. 03-226132.

Yad Eliyahu, immediate, 3, 3rd floor, well arranged, solar boiler. 03-395363.

Yad Eliyahu, 3, on pillars, 1st floor, $53,000. 259952, Levy.

3½ special, almost new, sea view, + plenty of offers. Ilanot. 03-225694.

Bargain! 3 rooms, nice, well arranged, 3rd floor, Neve Eliezer. 03-399644.

Bargain! 3 nice near Gordon, quiet. Paz, 03-297981.

Bavli and Lamed! 3, 3½, lift, parking. Monitin. 03-5460515, 03-5461565.

Bavli! Well kept, 3, lift, high, 80,000. 454158, 5461844.

Bavli, 3, lift, new kitchen, view. Kinyan. 03-230007.

Ben Zvi, Jaffa, 3, 2nd floor, improved, kitchen. 03-846323, 03-837349.

Carmiel, 3½, 3rd floor, well arranged, centre, kitchen, solar boiler. 03-243424.

Hadar Yossef, 3, wonderful, quiet, 2nd floor, immediate. 03-484521, 03-490649.

Kikar Hamedina area, 3, 3rd floor, well kept Kinyan. 03-233535, 03-239251.

Little Tel Aviv, 3, 1st floor, over shops, well arranged. 03-894150, 03-444084.

Ma'oz Aviv, 3, 3rd floor, well arranged, phone, airconditioner. 03-265287/8, 03-477442.

Ma'oz Aviv, 3 rooms, 96sq.m., top floor. 03-481297.

Mahanayim, 3 large, well arranged, quiet, special, 6th floor. 03-392265.

Municipality area, 3 large and well kept, frontal. Le'am, 03-2004505.

Near Emile Zola, 3, 3rd floor, frontal, 72,000. 03-230867, 03-260963.

Near Habima! 2½, huge, 1st floor, 79,000. Inter Yisrael, 03-294141.

Near Habima! 3, additions, phone, furnished, renovated, 95,000! 03-732153.

Near Hadar Daphna, 3, spacious, 100sq.m., 2nd floor, on pillars, 84,000. 03-476197; evenings, 03-252977.

Neve Barbur, Tel Aviv, 3½, nice, well arranged, spacious. 03-398515.

Prestigious north! Kikar Hamedina, 2½, frontal, quiet, spacious. 5462734.

Quiet north! 3½, on pillars, frontal, parking. Monitin, 03-5460515, 03-5461565.

Quiet north! Near Kikar Hamedina, 3 large, lift, parking, frontal. 03-217315.

Ramat Aviv Gimmel, 3 beautiful, additions, 4th floor, lift. 03-427814, 03-222287.

Ramat Aviv, 3, additions, wonderful area, 1st floor. 03-415735.

Rehov Ha'universita, Ramat Aviv, 3, improvements, 1st floor, on pillars, 80,000. 03-429420, not Shabbat.

Sharett, 3, beautiful + selection of offers. Ilanot, 03-224402.

Special and renovated, Ma'oz Aviv, 3 large, 4th floor, immediate occupancy. 03-482711.

Tel Kabir, 3, frontal, well arranged, 3rd floor. 03-833341, 052-25061.

Tel Aviv centre, 3, spacious, 4th floor. 03-286421, 14.00-16.00.

Yad Eliyahu, 3, 3rd floor, well arranged, renovated. 03-334732.

3, completely renovated, ground floor, double bathroom, quiet street. Anglo Saxon, 286181.

3 rooms, Migdalei Dizengoff, 20th floor. 069-44686, 069-40370.

Ariosoroff, 3, dinette, 1st floor, phone, immediate. 02-539701, weekdays.

First come, first served! Bavli, 3, wonderful, lift, additions. 03-219546.

Mahanayim, Ziklei Hanina, 3, well arranged, possibly furnished. 03-366377.

Near Kikar Hamedina, 3, quiet, modern and sophisticated. 238176, 233021.

Neot Afeka, 3, well arranged, 3rd floor, no lift Anglo Saxon. 03-424310, 422190.

Pretty north Tel Aviv, 3, luxurious, on pillars. Leopold, 03-622865.

Ramat Efal, 3½, 3rd floor, $95,000, for serious. 03-356542, 03-613678.

Ramot Zahala, 3½, additions, on pillars, 4 tenant building, 2 separate entrances, quiet. 03-485904.

4 ROOMS & MORE

Bavli, special, 4 + improvements, excellent exposures, 120,000. 03-451431.

Border Ramat Gan/Bavli, 4 luxurious, American kitchen, lift. 03-237810.

Ramat Hehayal, 4 rooms, 2nd floor, 03-492026, evenings

Shechunat Hatikva, for sale, 4, 2-storey corner house. 03-379269.

Arnon, 6, 190sq.m., bargain, 150,000, Canadian Intercontinental, 03-286222, Maldan.

Bavli, Ramat Aviv, Naveh Avivim, 4, 5 + lift, penthouses. Monitin, 03-5460515, 03-5461565.

Kikar Hamedina, 4, wonderful improvements, 4th floor. Kinyan, 03-230007, 03-230025.

Nahmani, 4, balconies, 3rd floor, quiet Bayit Belev. 03-200525.

Naveh Avivim, 5 spacious, improvements, frontal, for serious. Gimmel. 03-424584, 03-424472.

North, 4, 1st floor, large lounge, 125,000. Kinyan, 03-237702.

Ramat Aviv Gimmel, 4 spacious, view, immediate. Gimmel. 03-424584, 03-424472.

Ramat Aviv, 4, $115,000, 5th floor, lift. 03-418661, evenings.

Ruppin, new flat, quiet street. 03-232156, not Shabbat

Shapira, 4, beautiful, new, improved, lift and parking. 03-826034, Yossi: Saturday. 03-5534080.

Very luxurious building being constructed, Lamed, adjoining Ramat Aviv Hotel, on 4 dunam park: 5-room flats, spacious, penthouses, view, and more. Exclusive to Bayit Vegan, 03-474902.

Ramat Aviv, Naveh Avivim, 4, luxurious, improvements, 120. 03-421967, 03-427542.

4, lift, exclusive, near Kikar Hamedina. Ilanot, 03-225694.

Bavli, lounge + 3 bedrooms, airconditioner, double conveniences. 03-451092.

Emek Habracha, 4, 1st floor, on pillars, view of park, including complete bedroom. 03-250712.

From foreign resident! 140sq.m., luxurious, lift, parking, contents. Keys at office, 03-219679, 03-258064, Metzuda.

Lamed! 4-5, lift, parking. Monitin. 03-5460515, 03-5461565.

Lamed, Burla, 4, beautiful, large, lift. Dromex, 052-550520.

Opposite Hayarkon Park, 4, 110, 85,000. Anglo Saxon, 03-490269.

Quiet and prestigious, 4 well kept, lift, frontal. Monitin. 03-5460515, 03-5461565.

Yad Eliyahu, 5, 8th floor, double conveniences, additions, immediate. 03-393748.

For religious, Emek Braha, luxurious flats, 4, 2 flats to a floor. 03-664631.

North, quiet, 4, parking, lift, central airconditioning. Anglo Saxon, 286181.

Ramat Aviv Gimmel, 5, 140sq m., well arranged, high immediate occupancy. $145,000. Isco, 03-426293-4-5-6-7.

Ramat Aviv Gimmel, 5, high, new, $200,000. Anglo Saxon, 424310, 422190.

Ramat Aviv Gimmel, 5½, luxurious, marble, fitted cupboards, kitchen, immediate enterance. Isco, 03-426293-4-5-6-7.

Ramat Aviv Gimmel, Dov Gruner, 4, improved, quiet. Anglo Saxon, 424310, 422190.

Ramat Aviv Gimmel, Dreznet, 4, high, 130,000, occupancy in one year. Pimko, 03-423454.

2 large, hall, 1st floor, frontal. 177/8 Dizengoff.

Bargain, Feuerberg, 3, large, ground floor, $24,000. Bayit Balev. 03-204696.

Nahalat Binyamin 4 large rooms, arranged for business, phone. 03-651840.

North, 3 nice, 2nd floor phone, well kept! 03-235302, 052-28577

Roof flat, 3 rooms, solar boiler, fitted cupboard. 03-375517

Sderot Ben Gurion, 3 rooms, quiet location. 218656, evenings.

Tel Aviv, 3, phone, Melchett, 296803, Saturday, 12.00-16.00, 654580, weekdays, 09.00-14.00.

Tel Aviv centre, 3 room flat, 2nd floor, immediate. 03-624743

Flats for Rent

Bugrashov, bargain, 3, 3rd floor, phone. 03-736849, mornings.

North, 2½, no phone, army preferred. 03-234435.

2, phone, possibly 3, partially furnished. 03-656019, 03-652270.

3½ in new, prestigious house, 3rd floor, view, open air, 4 exposures, lift, parking, central, very quiet. 03-5462991.

3rd flatmate, nice and quiet for Gordon, $90. 03-243089.

4, luxurious, high, (un)furnished. Canadian Intercontinental. 03-286222, Maldan.

Dizengoff, 3, furnished, phone, for couple, long term. 03-224596, 03-201981.

Neot Afeka, 4½, view, lift, immediate, bargain. Eco, 03-442347.

North, 3, 2nd floor, furnished, for married couple. Keret. 03-285774, Maldan.

North, 2, hall, quiet, spacious, 4th floor, phone. 03-428477.

Bilu, unfurnished, 3, balconies, phone. 350. Hammer, 03-204899, Maldan.

Dov Hoz, 3, phone, partially furnished. 03-261579, 03-284341.

Habima, 3, 2nd floor, phone, for couple/flatmates, 300. 03-241869.

In new apartment building, Emek Bracha, rental, various flats: 4 rooms, double conveniences, phone, covered parking. $500. Anglo Saxon, 03-286181.

Lamed, 4½, unfurnished, long term. 450. Nirveh, 03-418490.

Nahmani, 4 rooms, 3rd floor. 03-475741, 052-546588, evenings.

North, Hatzionut, 4½, spacious, immediate! 03-354246, 03-344860, Ilan.

Ramat Aviv Gimmel, 3, option for another 2 rooms, furnished, phone. 03-421545.

Ramat Aviv, 4½, beautiful, unfurnished, phone. 500. 03-446483.

Required, flatmate for enchanting roof flat in heart of Tel Aviv. 03-288496.

Required, flat, 2-2½, north, for 2 students. 055-54970, 03-226905.

Shikun Dan, west, 3½, $500. Anglo Saxon, 03-499263.

Tel Aviv, 3 + roof, lift, long term. 450, Li-Ram, 03-324056.

Keymoney

North, 1-room flat, 4th floor, no lift. 03-227037, not Shabbat.

2 nice, roof, agreed by the owners. Ben Gurion/Dizengoff. 03-296215.

Furnished Flats

Sderot David Hamelech partially furnished, approx. 145sq.m + dinette + hall. $500 03-257042, 421216.

Tel Aviv and Eilat' 2/4 furnished, sea, lift. 03-445556.

36-Bet Shimon Hatarsi, 2; 17 Burla, 4, 03-441651, 057-54531.

4, 4th floor, no lift, near Dizengoff Centre, renovated, like new, special, large, quiet, 2 conveniences, solar boiler, phone. 03-621102, 08.00-10.00; 03-299321, 19.00-22.00.

Ben Yehuda, 3, 3rd floor, furnished, phone, for couple. 300 03-248116

Bnei Zion, 3, fully furnished, long term, 350, Nirveh, 03-418490

Flatmate, immediately, Oasis, first-come-first-served. 03-739116, 03-291251-6280

For tourists, near Hilton, dinette, phone, balconies 03-239044.

Kikar Massarik, furnished room, phone, refrigerator. 03-230004, 12.00-14.00.

Naveh Avivim, Rav Ashi, 4, 750, long term, Nirveh, 03-418490.

North, 2½, phone, airconditioner, for married couple, for couple to be married, 330. 052-23469.

North Tel Aviv, 2 and 3½, phones, immediate. 03-455337.

Rental, Tel Baruch, furnished 5 room villa, one year. 03-485569.

Flatmate for new flat, furnished, phone, end of Kvish Hatayassim. 03-399603.

Roof flat, Lev Tel Aviv, 3 rooms, phone, 657790.

Furnished Rooms

North Tel Aviv, for young woman, room in flat + all amenities. 03-456970

Flats Wanted

Ramat Aviv Gimmel, 3-4 room flat required for long term rental. 03-420983.

Room for rent, ground floor + conveniences, phone, kitchen; area of King George, Shlomo Hamelech, Habima, Zamenhoff. 03-287487.

Couple is urgently seeking flat in Tel Aviv and surroundings. 03-656019, 03-861003.

Flat owner! We'll rent or sell your flat! Free! Ilanot. 03-225694.

For couple, rental, 2 rooms in quiet north and Givatayim. 03-288366.

Gratis! Free! We will rent your flat, according to your instructions + free contract. Meda-Dirot, 03-246242.

Seeking flat, Tel Aviv-Ramat Aviv, excellent conditions of payment. 03-224414.

Seeking furnished one room flat in Tel Aviv and Gush Dan. POB 2424, Afula.

Seeking to buy 1½ - 2, Gan Me'ir vicinity, not ground floor, no agents. 03-657839, 03-223352.

Seeking to buy Tel Aviv north/centre, 3-4 room flat, needing thorough renovation, 1st or 2nd floor, no agents. 03-449780.

Seeking to rent, flat/house, 5 rooms at least, in North/Ramat Aviv. 03-414393.

Private, north, required 2½-3 rooms, rental. 03-769478.

Seeking 1-2 room flat, monthly rent. 03-5464513, work: 03-415762, home

Holon Bat Yam

Flats for Sale

Campaign of flats, 3, 4½, 5 rooms Bat Yam. Pay NIS 4,500 and a mortgage and you will own a flat in Ramat Hanassi, 29 Rehov Harav Maimon, corner Anna Frank, details at site on Sunday, Wednesday, 08.00-15.00, and at Solel Boneh office, 39 Montefiore, Tel Aviv, 03-298861, campaign follows company rules.

1 - 1½ ROOMS

Centre, room + hall, 2nd floor, frontal, phone, 27,000 03-959680

2 - 2½ ROOMS

Bat Yam, 2½ + ½4, 3rd floor, partly frontal, Josefthal, 03-597067.

Jessie Cohen, Gaonim, 2 rooms, 7th floor, $26,000. 03-852761.

Bat Yam, 2, 1st floor, Aba Berdichev, phone, solar boiler, display cupboard. 03-869994.

Bat Yam, 2½, 58 Hashmonaim, 2nd floor, furniture, Saturday, 895908, work.

Bat Yam, 2½, phone, frontal, 2nd floor, well arranged. 03-596831.

Bat Yam, 2 + ½, solar boiler, 19 Nitzana, 03-866375, 03-594181.

For sale, 2 rooms, 58sq.m., 3rd floor 03-804427.

Hankin, 2½, phone, solar boiler, lift, 58,000. 854715, 848589.

Holon, 2, ground floor, 3/1 Sprinzak, 18.00-20.00.

Tarizav, 2½, 3rd floor, well arranged, American kitchen, additions. 03-853562.

Zvi Shatz, frontal, 2½, 3rd floor, parking, solar boiler, well kept. 03-880746.

Bat Yam centre, 2½, hall, improved, ground floor. 03-863042, weekdays.

Bat Yam, 18 Katznelson, 2 large rooms, phone. 03-866445.

Bat Yam, 2 rooms, immediate 03-861893.

2½, well-kept, 74sq.m., 2nd floor, solar boiler, Bat Yam. 03-590509.

3 - 3½ ROOMS

Bat Yam, 3, well arranged, 3rd floor, American kitchen, solar boiler. 03-5518330.

3 large, dinette, 1st floor, on pillars, well arranged, additions, 03-646122.

3½, front-corner, 3rd floor of 4 possibly fully furnished. 03-660473.

3, new, dinette, phone, parking, lift 03-5514569, 03-475388.

Anilevitz, 3½, 5th floor, well arranged, flexible occupancy. 03-886896.

Bat Yam, 3 + ½, centre, kitchen, double conveniences, solar boiler 03-594197.

Bat Yam, 3 rooms, additions, excellent condition, flexible occupancy. 03-560368.

Bat Yam, Arlosoroff, 3, special, solar boiler, 2nd floor, flexible. 03-597618.

Bargain! 3 room well arranged flat, dinette, 59 Katznelson, 34,000 03-5517815.

Bargain, 3 rooms, furniture, electrical appliances, due to departure. 03-853956.

Bargain, 3½, Sderot Ha'atzmaut, 55,000, 125sq.m. 03-598202, 03-874273

Bargain, Bat Yam, 3, well arranged, American kitchen. 03-862553, 03-875552.

Bat Yam, 3 large, luxurious, dinette, high, lift. 03-869704

Centre, 3 large, well arranged, 54 Sokolow, Holon, Avraham.

Hahistadrut, 3, frontal, 3rd floor, lift, $51,000 03-5591831

Hankin, near Mikveh, 3, 3rd floor, no lift, 70,000, 849097.

Hermon, 3, 2nd floor, dinette, well arranged, $49,000, 03-804065.

Histadrut-Hankin, 3 + ½, 4th floor, no lift, 55,000, 03-959680.

Holon, 3, 4th floor, no lift, well arranged. 03-858149, 052-547691.

Holon, 3½, well kept, American kitchen, airconditioners, 3rd floor, parking. 03-845648.

Holon centre, 3, spacious, well arranged, 1st floor. 03-885547.

Holon, 3, centre, beautiful, 3rd floor, frontal. 449236, 5561253.

Kiryat Herzog, for religious, 3, dinette, 4th floor, frontal, well arranged. 03-706811.

Zachariya Harofeh, 3½, 2nd floor, frontal, beautiful. Ezri, 845662.

Bat Yam, 3 rooms, well arranged, 3rd floor, frontal, parking. 581643.

Yossef Tal, Bat Yam, 3, dinette, American kitchen, solar boiler 03-877004.

4 ROOMS & MORE

Bat Yam, 3 + ½, well arranged, country-style kitchen, phone, solar boiler. 03-595735.

Bat Yam, 3 rooms, well arranged, 4th floor, immediate occupancy 03-745493.

Bat Yam, Ramat Hanassi, 3½, 1st floor, including dental clinic. 03-760063, 03-9610723.

Holon, Kiryat Sharett, 3, frontal, $33,000, 4th floor, no lift. 03-832782, 03-5567308.

Holon, Kiryat Sharett, Har Hatzofim, 3 rooms, 3rd floor, balcony, large. 03-5592589.

Holon, new, luxurious, 3 + roof + room, additions, bargain. 03-858835.

Immediate, 5 luxurious rooms, double conveniences, 150sq.m., mortgage possible. 03-450908-7, 03-842656.

Must sell! Holon, 3, large, 108sq.m., no agents. 08-450841.

Azor, 4 rooms, dinette, 2nd floor. 03-808318, evenings.

4, bargain, ground floor, garden, phone, solar boiler, 55,000. 880191.

4 rooms, roof, new, 4 tenants, parking. 03-817739.

Bat Yam, 4 large, double conveniences, parking, 72,000, flexible. 03-588067.

Bat Yam centre, Rehov Hagvul, 3 + 1, additions. 03-581653.

Bat Yam, Rehov Shapira, 5 room cottage flat. 03-5527051.

Holon, 4, 120sq.m., double conveniences, parking, lift, good area. 894948.

Holon, centre, 4, 1st floor, on pillars, well arranged, parking. 03-841991.

Holon, 4, beautiful, $55,000, 158 Rehov Bialik. 03-867715.

Kiryat Shmona, 5 rooms, 4th floor, lift, improved. 845862, Ezri.

Nahum David offers in Holon: Kiryat Shmona, 5 rooms, 5th floor. 03-894397, 03-5562490.

Neve Remez, 6, luxurious, immediate occupancy. Me'ir, 843030.

Nice 4 room flat, Bnei Brak border Ramat Gan. 03-780315, 03-700421.

Under construction, Shai Agnon, 4, roof, frontal, lift. Tzameret, 03-587461.

Bat Yam, Anne Frank, 4, dinette, 3rd floor. 03-476830.

Holon, Kiryat Sharett, 10 Keren Kayemet, 4½, on pillars, 64,000. 03-848657.

Flats for Rent

Holon, Kiryat Sharett, 3 rooms, 4th floor, phone, lift, unfurnished. 03-5566684, 17.00-20.00.

Holon, Neot Yehudit, 3, phone, solar boiler, 4th floor. 03-5591859, 03-9711932.

Bat Yam, 4½, luxurious, 3rd floor, no lift, parking. Hammer, 03-201290, Maldan.

Bat Yam, 3, unfurnished, parking, lift, $150, 03-238246.

Holon, 2, solar boiler, phone, option for furniture 03-864684, 03-840017.

Rental, 4½ rooms, Neot Rahel, phone, airconditioners. 03-841343, 03-355658

Holon, Yosefal, 3, furnished. 03-228538, work hours.

Furnished Flats

Furnished, 3 large, no agents' fees. 08-450841.

Monthly rental, flat, Tel Giborim, Holon, 2 furnished rooms. 03-452608.

Bat Yam, 2 furnished rooms, $125, no taxes. 052-549208.

Flats Wanted

Seeking ground floor flat in Holon. 052-22681.

Dan Region

Flats for Sale

Petah Tikva, penthouse, lovely, 4 rooms, 4th floor, lift, 052-445114.

1 - 1½ ROOMS

One room flat, well kept, Ramat Gan centre. 03-723447.

2 - 2½ ROOMS

Abba Hillel, 2½ like 3½, well arranged, frontal, 58,000. 03-735530.

2 + ½, well arranged, frontal, central, quiet. 736594; 381888, work.

2 near Beilinson Hospital, immediate. 03-330667, evenings + messages.

2, 1st floor, large, well arranged, quiet, agent 03-315616, 03-313966.

2, dinette, solar boiler, phone, exceptionally well arranged, bargain. 03-9328695.

2, excellent location, 4 tenants, extension possible. 721778, 739229.

2½, Shikun Vatikim, Ramat Gan, solar boiler, airconditioner, 3rd floor, available for year. 03-786711.

Luah Ma'ariv · The Jerusalem Post

Advertisements can be placed in Luah Ma'ariv at advertising agencies and Luah Ma'ariv offices only. Classified advertisements reaching the Luah Ma'ariv head office by 5 p.m. on Thursday will appear in this section on Friday.

Bialik, 2 large, 3rd floor. $49,000. 03-231660, 03-734172.

Bnei Brak. 2 huge rooms. 2nd floor. excellent exposures. 03-799282, evenings.

Bnei Brak, 12 Ibn Gvirol. 1st floor, 2 rooms, well arranged, fitted cupboards, American kitchen, $45,000. 03-7511059, afternoons; 03-221487, office.

Excellent area, 2, huge, unique, improved, well arranged. 735132.

Givatayim centre, 2, hall, 3 balconies, 2nd floor. 03-767939.

Givatayim, Rehov Rahel, 2 rooms, quiet. 03-455949.

Jabotinsky, near, 2 + ½, beautiful, spacious, 4th floor, no lift. 03-721516; 03-702569, evenings.

Petah Tikva, 2, ground floor, immediate. Dirot Harel. 03-917442, 03-914661.

Petah Tikva, 2, ground floor, renovated, centre, 37,000. 9221273, 903503.

Petah Tikva, 2, hall, 1st floor, 2 balconies, phone, frontal. 03-904236. Sunday and Thursday, 12.00-16.00, no agents.

Petah Tikva centre, 2½, 4th floor, parking, phone. 03-904957.

Ramat Gan, 2½, 1st floor, on pillars, 3 exposures, spacious. 03-771205.

Ramat Gan, Rehov Ha'amal, 2 + ½, 3rd floor. 03-734220.

Seeking flat in Kiron, in exchange for plot in Ganei Hatikva. 347074.

Abba Hillel, 2, renovated. 03-370060, weekdays; weekends, 03-586665.

Bargain! 2½ + airconditioner, cupboard, 30,000, immediate. Dirot Yisrael. 03-901913.

Bargain, Ramat Gan, 2 large, parterre, 40,000. Tal Realty. 03-733828.

Bargain, 2½, huge, central, quiet, 4th floor. Shai. 03-909105.

Golomb, 2-family, row, 2 + garden. 765949, Regev.

Pardess Katz, 2, ground floor, phone, hall, solar boiler, storeroom. 03-782747.

Pardess Katz, 2½, like 3, renovated, 3rd floor, solar boiler, phone. 03-709435.

Petah Tikva, 2 well arranged, 38,000, central and quiet. Diran. 03-905593.

Ramat Gan, Hibat Zion, 2½ large and well arranged, ground floor, 48,000. 03-706429.

Ramat Gan centre, 2 rooms, 1st floor, phone. 03-727198.

2½, Kiryat Borochov, Ramat Gan, Grandos, extension possible. 03-740898.

Petah Tikva, Chen, 2 + ½, lovely, well arranged, phone. 03-9220496.

3 - 3 ½ ROOMS

100sq.m., 3 exposures, parking, tabu, 9 tenants, flexible occupancy. Saturdays, 03-7517520; weekdays, 057-949339.

Bargain, 3, quiet, central, kitchen cupboards + furniture in rooms. 03-781804.

Petah Tikva, Zahal, 3½, 4th floor, no lift, solar boiler, well arranged. 03-9225256.

53 Trumpeldor, near Degel Reuven, 3, empty, on pillars, 3 exposures, parking, no agents. 03-727653.

Givatayim, Givat Rambam, 3, 2nd floor, well arranged, solar boiler. 03-313758.

Kiron, 3, on pillars, dinette, solar boiler. 03-712452, not Shabbat.

Kiron, 3 rooms, available immediately. 053-70387, afternoons.

Petah Tikva, Spinoza, 3, American kitchen, additions, 2nd floor, frontal. 03-9321622.

Petah Tiva, Zahal, 3, 2nd floor, well arranged, Pladelet, solar boiler, cupboards. 03-9228904.

Petah Tikva, 49 Mintz, 3, dinette, new, 2nd floor. 052-443815.

Ramat Gan, 3, dinette, American kitchen, additions, charming. 03-777564.

Ramat Gan, Herzl, corner of Yahalom, 3, 2nd floor, frontal. 03-762366.

Ramat Gan, 3, improved, beautiful, central, quiet. 03-776751.

Bargain, Petah Tikva, 3 large, 5th floor, lift, kitchen. 03-9232995.

Borochov, 3! Excellent location, spacious, with potential. Morris and Sons Realty. 03-721778, 03-739229.

Givat Savyon, 4, 3rd floor, no lift, excellent location, well arranged, cupboards, airconditioner, solar boiler, new. 03-346216.

Givat Savyon, 3, 98sq.m., 1st floor, $62,000. 03-341303.

Givatayim, 3 + ½, lift, excellent location, 95sq.m. 765949, Regev.

Givatayim, 3, 110sq.m., 3rd floor, 6 tenants. Tal Realty. 03-733828.

Givatayim, Amal, new on market, 3; 4 roof flats; cottage flats. 03-7510823.

Givatayim, Arlozoroff, new on market, 4, $110,000, 4 + roof + room, $145,000. Maya. 03-751223, 03-7513518.

Givatayim centre, 3½, 2nd floor, adjacent parking. Tel. 324472.

Hibat Zion, 3, kitchen + many additions, 3½ in tabu. 707978.

Ma'ayan, 2½ + ½, 3rd floor, no lift, modern, luxurious, additions, special, 76,000. 03-310605.

Or Yehuda, 3, beautiful, well arranged, additions, 20/9 Hashalhevet, convenient conditions. 03-350160, work.

Petah Tikva, 3, 2nd floor, 3 exposures, instalments possible. 03-916626.

Petah Tikva, 3, suitable for young persons, 1st floor, $34,000. 03-907727.

Petah Tikva, 3½ rooms, 4th floor, no lift, phone, additions. 03-903472.

Petah Tikva, bargain, 3½ rooms, 4th floor, no lift, like new. 03-910707.

Petah Tikva, bargain, centre, 3, 2nd floor, phone, cupboards. 03-9227372.

Petah Tikva, 3, 1st floor, lift, new, 60,000. Diran, 03-905593.

Petah Tikva, 4, 3rd floor, lift, beautiful. 052-455962.

Ramat Efal, 3½, $95,000, 3rd floor, no lift, well arranged, instalments possible! 03-716898.

Ramat Gan, centre, new, 4, $90,000, 4 + roof + room, $115,000, fully luxurious. Maya. 03-7513518.

Ramat Gan, 3, 2nd floor, quiet, immediate, 68,000. 747905, Gad.

Rambam, 3 + ½, 3rd floor, spacious, well kept, improved. 03-793059.

Shechunat Ben Gurion area, 3½, 1st floor, on pillars, airconditioner. 03-5561206.

Tel Ganim, Kaplansky, frontal, 3rd floor, 3 + dinette, parking, 102sq.m. 03-742499.

Tel Ganim, Ramat Gan, 3½, 2nd floor, well kept, like new, additions. 03-769367, 03-347295.

Yosephtal, 3, renovated, 3rd floor, not top floor, 28,000. 03-913462, 03-911973.

Givat Savyon, 3, like new, 98sq.m. 03-478097, 03-349125.

Givatayim, 3½, frontal, 2nd floor, luxurious, parking, heating. 728974.

Petah Tikva, Spinoza/Simhoni, 3½, well arranged, 3rd floor, solar boiler. 03-9321879.

Petah Tikva, Ein Ganim, 3, 70sq.m., parking, immediate. 03-909248.

Yehud, 3½ rooms, well kept, parking, private, convenient instalments. 03-362120.

Bargain! 3, Ramat Gan centre, 46,000, A.B.C.. 03-736066.

Seller is exempt from commission fee! Sale/rental at Kaufman Yaakov realty. 03-778824.

4 ROOMS & MORE

Ahad Ha'am, Gan, 4, improved, 3rd floor, lift. 905433.

Bargain, Ramat Gan, 4, 110, well arranged, 65,000. 03-770885, 03-254314.

Givatayim, excellent location, 4 + built roof. 03-318790, evenings.

Ramat Gan, 5, (originally 2 flats), 170sq.m., ground floor, high location, excellent, $120,000. 03-470605, evenings.

Petah Tikva, centre, for religious! 4½, huge, furnished, residence/office. 03-901305, 02-522717.

Givatayim, Reines, 4, dinette, 1st floor, on pillars, 140sq.m., whole floor. 03-269470.

Harcuveni, 4 rooms, 3rd floor, 6 tenants, charming, quiet neighbourhood. 03-770511.

Kfar Ganim, 4, 1st floor, 82sq.m., parking, solar boiler, 68,000. 03-9226261, not Shabbat.

Kiron, 4, 3rd floor, well arranged, double conveniences, solar boiler. 03-350059.

Petah Tikva, Haim Cohen, 4, luxurious. 9222768.

Ramat Gan, Sderot Yerushalayim, 4, central heating, lift, 2nd floor, luxurious. 03-941030.

Ramat Ilan, 4, well kept, carpets, cupboards, 3rd floor. 03-353225.

Shikun Dan, 4, luxurious, 4 tenants in building, double parking. 03-477871.

Bargain! 4½, new, Ein Ganim, 4th floor. Dirot Yisrael. 03-901913.

Givatayim, prestigious area, 4, $125,000. 03-318993.

Kiron, 4, 3dr floor, new on market! Center. 03-346441, 03-351425.

Kiryat Ono, 3 large, 60sq.m., 3rd floor, $55,000. 03-358469.

Petah Tikva, 4 rooms, ground floor, yard, construction possible. 03-9322556.

Petah Tikva, Kfar Ganim, 5 rooms, luxurious, additions. 03-9228528, 03-9228825.

Petah Tikva, centre, 4½, 2 balconies, solar boiler, phone. 03-889184.

Ramat Gan, under construction, from contractor, 4 rooms, quiet. Tal Realty. 03-732248.

Shlomo Hamelech/Lieberman, 4 beautiful, improved, frontal, fantastic! 03-295308.

Tel Ganim, 4, very nicely improved, high, for serious. Hai, 03-497914.

Givatayim, 5 rooms, 170sq.m., luxurious, view, parking. Isco. 03-426293/4/5/6/7.

Givatayim, luxurious 5 room flats. Rehov Modi'in Reines, for religious only. 03-664631.

Kiryat Herzog, Bnei Brak, 3, 4 and 5 room flats, adjacent roof, for religious only. 03-664631.

Kiryat Ono, 4 room flat, 120sq.m., improved. Anglo Saxon, 03-341333.

Petah Tikva, 3, 4 room flats, immediate occupancy, for religious only. 03-664631.

Seller is exempt from commission fee! Sale/rental at Kaufman Yaakov Realty. 03-778824.

Flats for Rent

4, partially furnished, excellent condition. 03-341470, afternoons.

Petah Tikva, to let, immediate, 2 rooms, 2nd floor. 03-9227372, evenings.

Givatayim, Rehov Rahel, 2 + ½, phone, well arranged. 03-324476.

Ramat Gan, 2½, ground floor, fully furnished, phone, airconditioners, washing machine, window bars. 03-720848.

Ramat Gan, 3, partially furnished, phone, parking. 724395, not Shabbat.

Ramat Gan, Krinitzy, 2, furnished, phone, $220. 03-725483, 03-739312, 04-337687.

Rental, 2-family, Rehov Yavniel, Givatayim, 2 bedrooms, phone, fitted cupboards. NIS 6,000/year. 03-357901.

Flatmate required for 3 room flat, fully furnished. 03-764375, evenings.

Ganei Tikva, 2, garden, phone, solar boiler. 03-357675; evenings, 03-355456.

Givatayim, 2½, nice, unfurnished, phone, cupboard. 03-245650, 03-312570.

Givatayim, Ma'ayan, 3, phone, well arranged, beautiful. 03-721447, work.

Givatayim, nice room for young woman, use of kitchen. 03-311695, evenings.

Hamasgeria Junction, Ramat Gan, 3, phone, new, furnished. 03-744149.

Monthly rental, 3½ room flat, Ramat Gan, phone, unfurnished. 03-311976.

Ramat Gan, Bialik, 3½, new, lift, parking, Pladelet. 052-443734.

Rental, 3 room flat, unfurnished, phone, immediate. 03-318531.

We register your flat free among students who're seeking to rent a flat. Sherut Hadiyur of the Bar Ilan Students Organization. 03-352658, 03-350347. Hanoch.

Petah Tikva, Kfar Ganim, 4 rooms, 2nd floor, phone, immediate. 03-9234746.

Furnished Flats

Givatayim, non-smoking roommate (f) for 2½, phone, solar boiler. 313915.

Givatayim, to let, 2 rooms. 03-764179.

1½, furnished, phone, good area. 867777, 17.00-20.00.

Immediate! Ramat Gan, fully furnished one room flat, phone 03-764362.

Ramat Gan, 2, on pillars, hall like room, phone. 03-725122, evenings.

Ramat Gan, Arlosoroff, ground floor, one room flat, phone. 052-554333.

Ramat Gan, Haroeh, 2 fully furnished rooms. Tel. 03-783877.

Ramat Gan, fully furnished 2 room flat + yard, rental. 03-841187.

Student flatmate (f) for Ramat Gan centre flat, NIS 130. 03-724045.

Flats Wanted

Petah Tikva! Flats required, rental/sale, no agents, free contract + gift! Dirot Yisrael! 03-901913.

Private, seeking to purchase 3½-4½, Ramat Gan. 03-730375.

Seeking to rent villa-cottage-penthouse in Shikun Vatikim, Ramat Gan. 03-490944, Hezi/Yoki.

Hasharon

1 - 1 ½ ROOMS

Kfar Sava, centre, 1½ rooms, construction possible, $39,000. 052-27296.

2 - 2 ½ ROOMS

Petah Tikva, centre, 2½, 4th floor, no lift, beautiful, well-arranged. 03-918843, evenings.

3 - 3 ½ ROOMS

Herzliya, Rehov Weizman, 3½, spacious, parking, frontal. 052-544382.

Ra'anana, selling selection of flats, 3-3½, good location. 052-445650.

30 Yehuda Halevi, 3½, 2nd floor, improved, excellent area. 052-552502.

3½ rooms, additions, 8th floor, flexible occupancy. 052-23185.

Bargain, Rishon Lezion, Shechunat Abramovitz, 3, dinette, 1st floor, wonderful. 03-995982.

Kfar Sava, 3 large, 2nd floor, no lift, available within year. 052-35194.

Kfar Sava, 3½, $63,000, immediate. Tel. 052-33149, Saturday.

Kfar Sava, house + land, Aliya, 3 rooms, ½ dunam. 052-440038.

Lod, good area, 3½ rooms, well arranged, phone. 08-230558.

Mahanayim, 3½, 5th floor, Ben Gurion, instalments, 62,000. 052-45978.

Ra'anana, centre, 3, 1st floor, solar boiler, phone. 052-450883, 052-451259.

Ramat Eliyahu, 3, 3rd floor, frontal, phone, solar boiler, 9613324, evenings.

Ramat Hasharon, 3 rooms, 3rd floor, spacious, well arranged, improved. 03-480613.

Ramat Hasharon, 3, high, lift, parking, well arranged! Maya, 03-7313518, 03-7510223.

Rishon Lezion west, 3, 4th floor, no lift, luxurious, phone, 36,000. 03-955923, 03-997627.

Rishon Lezion, 3, dinette, 2nd floor, phone, parking, immediate. 03-9644944, work, Michael: 03-942624, home.

Rishon Lezion, centre, 3 rooms, dinette, beautiful, lift. 03-313615.

Rishon Lezion, centre, Rimon, 3½, 1st floor, new, immediate! 03-959577.

Dream flat, Herzliya, 3½, dinette, frontal, 6th floor. 052-551707.

Herzliya, 3, dinette, 2nd floor, quiet, well arranged, flexible. 052-81417.

Herzliya, 3, dinette, phone, 1st floor, quiet, $41,000. 052-444347.

Herzliya, 3½, 105sq.m., double conveniences, lift. 052-551523

Herzliya, central, 3½, 3rd floor, no lift, frontal, quiet. 052-83033.

Hod Hasharon, 14 Rehov Mashabim, 3 large rooms, 3rd floor. 03-332656, till 14.00; 03-268057, after 15.00.

Kfar Saba, 3, renovated to 4, good, quiet location. 052-32815.

Ramat Hasharon, 6 tenant building, 3 + room and roof, many improvements, 3rd floor, 115,000. Fimko, 03-423454.

Ramat Hasharon, under construction, 3 rooms and 3 rooms + roof, from $72,000. Isco, 03-405532/3, 03-473490.

4 ROOMS & MORE

Herzliya Hatzeira, 4, beautiful, 2nd floor, 3 exposures. 052-550623.

Herzliya, 4, phone, 2nd floor, no lift, bargain. Canadian Intercontinental. 03-490163.

Kfar Sava, Hagra, 4, 4th floor, no lift, phone, parking. 052-443650.

Ra'anana, 4, 2nd floor, walk-in-cupboard, spacious. 052-448216, not Shabbat.

Ra'anana, 5, 1st floor, 150sq.m., luxurious kitchen, flexible availability. 052-449057.

Ra'anana, Gdud Ha'ivri, 3rd floor, no lift, 4, 120sq.m., additions. 052-446741.

Ra'anana, 4, 1st floor, new, 84,000. Nechassim Vedirur. 052-31086.

Ra'anana, 4, 5th floor, lift, 87,000. Nechassim Vedirur, 052-31086.

Ramat Hasharon, Ussishkin, 5 + roof, nice, 3rd floor, no lift. 03-477240.

4 rooms, new, 3 storey building, lift. 052-78308.

4, 1st floor, American kitchen, 55,000. Dirot Hazut. 05-942389.

4, dinette, 130, luxurious, 5th floor. 03-997913, 03-625066, work.

5, improved, 2 entrances, 3rd floor. 03-959461, not Shabbat.

Bilu, 4 + roof, well arranged, $86,000. 03-9644028.

Central and quiet, 4, 1st floor, on pillars, well kept, improved. 052-546623, not Shabbat.

For quick decider! Ramat Hasharon, 4 spacious, nice. 03-483327, 03-405934.

Herzliya, 4 + dinette, split-level, 2nd floor, rear. 052-554584.

Herzliya, 4 luxurious, parking, lift, double conveniences. 052-547653.

Herzliya, 5, improved, central and quiet, immediate! 052-545446, 03-656244.

Herzliya, 4, 117sq.m., well kept, for serious, 82,000. 052-556598.

Kfar Sava, central and quiet, 5 rooms, new, double conveniences. 052-440038.

Kfar Sava, under construction, prestigious streets: Rothschild, Aharonovitz and Yerushalayim, 4 and 5 room flats, split-level penthouse. 052-34093, 052-23051.

Lod, bargain, 4, double conveniences, phone, lift. 03-236159.

Ness Ziona, immediate occupancy, 5. 03-953526, office: 03-993059, 03-993473, home.

New! 6, central, 5th floor, lift. 052-540544, 052-540539, Star.

Ra'anana, 4, central, quiet, wonderful, 3rd floor, lift, heating, parking, additions. 052-27251.

Ra'anana, selection of 4 room flats, starting from $72,000. Ideal Home, 052-34015.

Ra'anana, under construction, 5 rooms, large, bargain. 052-26411, office.

Ramat Hasharon, Neve Rasco, 5, 2nd floor, parking, wonderful! 03-482547

Ramat Hasharon, Szold, 4, 2nd floor, spacious, additions, phone. 03-470566.

Ramat Hasharon, high floor, many additions, parking. 03-480251.

Rehov Bnei Binyamin, 4, new, 1st floor, $89,000, immediate occupancy. 052-545998, 052-546166.

Rishon Lezion west, 8th floor, 4, additions, roof and building permit, $96,000. 03-869384, 03-862185.

Rishon Lezion, 4, well arranged, 2nd floor, phone, parking, tabu, American kitchen, solar boiler, immediate occupancy. 03-995487.

Rishon Lezion, Ganei Esther, 5 large, luxurious, immediate. 03-959577.

Rishon Lezion, Jabotinsky., 4½, 1st floor, frontal, new, immediate. 03-959577.

Rishon Lezion, centre, 4, 4th floor, lift, double conveniences, 68,000. 03-941121.

Tzel Alonim, 4½, 8th floor, large, standard, 55,000. 03-959680.

For religious, Raanana, Rehov Schwartz, 4, 5 room flats. 03-664631.

Givat Savion, 4, new, high floor, Anglo Saxon, 03-341333.

Herzliya Hatze'ira, 4, quiet, flexible occupancy. 052-554881, 03-860997, evenings, weekdays.

Herzliya, Golomb, 4, 1st floor, additions, flexible occupancy. 052-85765.

Herzliya, new residential area, central and quiet, large and spacious flats, 4, 5 rooms, high standard. 03-664631.

Hod Hasharon, 4, luxurious, excellent location, double conveniences. 052-457201.

Hod Hasharon, 4, spacious, prestigious area, bargain. 052-25048, 052-38269

Hod Hasharon, immediate occupancy! 4 room flat, 4th floor. 052-35730.

Kfar Saba, 4, well arranged, 125, 82,000, excellent location. 052-25104.

Kfar Sava, 4, improved, spacious, good neighbourhood. 052-449722.

Raanana, 5, well arranged, excellent location, 1st floor, lift. 052-454210.

Raanana, Rehov Hamaapilim, 4, 128sq.m. 052-441048.

Ramat Hasharon west, 2 storey building, 5 rooms, 1st floor, $148,000. Isco. 03-405532/3, 03-473490.

Ramat Hasharon west, 2 storey building, 3, roof, permits to build 24sq.m., $115,000. Isco, 03-405532/3, 03-473490.

Flats for Rent

Flatmate required for 5 room flat in Ramat Hasharon. 03-405281.

Hod Hasharon, 4 large, walk-in-closet, phone, 2nd floor. 052-912410.

Neve Amirim, 5 spacious, phone, heating, parking, $325. 03-225644.

New, luxurious 4 room flat, closed balcony. 03-594197, 03-859114.

Ra'anana, 3, solar boiler, phone, year in advance. 052-450838, 03-778951.

Ramat Hasharon, 4½, beautiful, new, phone. 03-778431, not Shabbat.

Rental, 3 rooms, phone, fitted cupboard. 03-252353, 052-541005.

Quiet flatmate(f) for furnished, phone, Ramat Hasharon, $135. 03-471815.

Ramat Hasharon, Neve Amon, 44 Nordau, cottage, yard. 03-472713, 03-472714, 10.00-13.00.

Furnished Flats

Religious flatmate required for 3 room flat in Herzliya, phone. 03-910565.

Herzliya Heights, 3½ and 2 rooms, pretty, swimming pool, tennis. 052-552812.

Southern Region

Flats for Sale

Nes Ziona, detached house, on approx. 1 dunam, villa area. 03-995745.

Be'er Yaakov, Moshav Harhava, 8 Rehov Nahum, 2½ room house + 2½ dunam land.

1 - 1 ½ ROOMS

Bitzaron, for sale, 1½ room flat + garden, extension possible. 424346.

2 - 2 ½ ROOMS

Kiryat Malachi, 2 room flat, 2nd floor. 055-85190, 055-82286.

Rishon Lezion centre, quiet location, 2½, 4th floor, no lift. 055-92958.

Rishon Lezion, Kiryat Sapir, 2½, 2nd floor, quiet, immediate occupancy. 03-284257.

3 - 3 ½ ROOMS

Must sell! 3½ rooms, 4th floor, frontal, improved. 03-9649287.

Rishon Lezion west, 3½ rooms, 3rd floor, no lift, phone. 03-955150.

Rishon Lezion, 3 + ½, beautiful, improved, frontal. 03-950904, weekdays.

Rishon Lezion, Rehov Yerushalayim, 3, 1st floor, frontal. 959974, not Shabbat.

Ness Ziona, 3, 84sq.m., 1st floor, well arranged, additions. 08-476177.

Rishon Lezion, must sell, 3, 3rd floor, frontal. 03-930910.

Bargain, Mazkeret Batya, 3, 3rd floor, phone, construction possible. 03-359595.

Rehovot, 3, lift, beautiful, excellent location. 08-465106.

Rishon Lezion, west, 3½, improved, special, kitchen, 4th floor. 993576.

Rishon Lezion west, 3, improved, beautiful, 3rd floor, lift, $48,000. 03-9643229.

4 ROOMS & MORE

Rehovot, Etzel, 4 large, improved, 4th floor, solar boiler. 08-461264.

Rishon Lezion, Hafetz Haim, new flat in quiet centre, lift, from private. 03-941030.

Rishon Lezion, Neve Carmit, 4 room flat, luxurious, frontal. 999381, evenings.

Western Rishon Lezion, 4, 4th floor, no lift, spacious, frontal, solar boiler. 03-998269.

4, 2nd floor, improved, lift, parking, phone, airconditioner. 08-460168.

4 rooms, double conveniences, central heating, $39,000. 08-241370.

Gedera, Weizmann, 4 rooms. 055-94060, home; 055-92300, work.

Rishon Lezion centre, immediate occupancy, 4, luxurious. Hemed. 03-996614.

Rishon Lezion, Ganei Esther, 4 rooms, 5th floor, immediate. 03-625281.

Rishon Lezion west, 4 large rooms, parking, 2nd floor. 03-995451.

Rishon Lezion, 4 rooms, 5th floor, lift, parking, improved. 03-958751.

Rishon Lezion, next to Dakar, yard 500, 3 rooms, balcony and one-room flat. 03-999563.

Purchase Sale

For Sale

4 Motorola multi-frequency. 04-223807, mornings; 04-244503, evenings.

Amir Company is selling forklifts and hydraulic platform wagons, quality products, from Denmark, immediate supply. 03-730895, 03-737441.

Amir Company sells and rents equipment for work 03-730895.

Bargain! For sale, tin sheet shelves and stands, used office furniture. 621079.

Bargain, sale, equipment for dental clinic. 03-435433.

Carpentry machines, angled band saw and mechanical press. 08-413670.

Diving Club Dolphin for sale: U.S. divers and Bauer compressor, 15kw., Caravelle boat. 055-50461, 055-32426, Leonard.

Double bed and 2 antique chests of drawers. NIS 1,500. 03-358350.

Due to departure, flat contents + modern electrical appliances. 052-451826.

Flat contents + Yamaha organ and guitar, excellent condition. 052-455962.

Flat contents + new graphics table. 03-762286, 03-316372.

For sale, Yale benzine, 2½ ton, in working condition, 1,500. 055-22369

For sale, sweeping machine + engine. Waen type. 067-63729, 067-63816, Doron/Ze'ev.

Machines and iron parts for metal-workshop, 4 Pinsker, Petah Tikva. 03-906466.

Nagi Chai purchases refrigerators, flat contents + transports throughout Israel. 03-705201, day; 03-794421, night.

Offset compatible Gestetner 329. 03-267727, 08.00-12.00, for Baruch.

Panasonic answering machine + remote control, guaranteed, new in packing, bargain! 03-254803.

Panasonic video camera, like new; automatic cameras, like new: flash Minolta, 03-793259.

Perliss painting and varnish, connected to compressor, new, in packing. 052-443158.

Pistols, rifles 0.22, hunting rifles, large selection. 052-72613.

Sale, 450 rain jackets, suitable for soccer-spectators. 03-913843, 03-9322278, Moti.

Sale, bargain, Sampler Profit 2000 Synthesizer + modern amplifier, excellent condition, bargain price. 03-457922.

Sale, bargain, Yamaha KCS 100 keyboard amplifier, suitable for all types of keyboards, bargain price. 03-457922.

Spray-painter, electro-static, Wagner, 6 months in use. 03-900879.

Teppele + tile cutting machines, earth packer in packing. 03-497894.

We buy and purchase surplus of electric and electronic materials and cables. 03-380574.

Washing machine, dryer, improved stereo, radio equalizer ?????, toaster, new. 03-447451.

2 Lincoln and Allied polishing machines 03-313599, 03-774738.

Bargain, Heilderberg printing machine, ½ sheet letter press (46x56). 04-663061.

Bargain, used canvases, excellent condition, various sizes. 04-740643.

Cupboards, oven, youth beds, lounge, kitchen table. 03-5513806.

D&G forklifts, new, campaign, 2½ ton automatic diesel forklifts, $14,800, includes taxes and customs. 03-831354, 03-830981.

For sale, Mayer circular knitting machines, 18 guage. 03-7519704.

For sale, chicken grills, chairs, tables. 03-477885, 052-29625.

For sale, production surplus of sweaters, sweatshirts. 03-7519704.

Tadiran switchboard for sale, 3 external lines, 9 internal lines. 03-7519704.

2 Baron mixers, 40/60l., working condition. 03-781282.

Bargain! Used windows and doors, antique style. 052-558049.

Beautiful antique French cupboard, 2-door, marble-coated on top, unique wooden hand work. 03-717705, 03-340793.

Convector oven + 18 plate cart, excellent condition, for baking, bakery, NIS 11,000. 03-232656, 03-260662.

Equipment for dentist, including x-ray, bargain. 051-23012, 051-36960.

Flat contents, due to departure, furniture (also antique/colonial), electrical appliances (partly new in packing), baby articles and more. Saturday, from 09.00-17.00. 3 Devora Hanevia, flat number 4, Ramat Hasharon.

Flat contents: Compact Miele washing machine, oven, special sideboard, sofas/beds, etc. 03-268086.

For sale, used steel containers, from 1,000-20,000 litres. 052-61098.

Leather nappa lounge suite, used, very good condition, dinette, extending table + 6 upholstered chairs. 03-415069, 17.00-21.00.

Safe, 2 doors, 4200kg. 04-674493, not Shabbat.

Amana 25, Fisher stereo, dryer, Miele washing machine in packing. 02-864467.

For sale, Tedex 60 XF + directors' phone. 03-450771, 03-454795.

Multi-line system, used, good condition. 03-499588.

Panasonic electronic answering machine + beeper, new. 03-722883.

Seeking to buy or rent luxurious Moto-car. 053-39241.

V.H.F. Motorola, station +3 portable. 03-284830; 03-286941, work.

Vacuum packing machine for sale, excellent condition. 03-9328260.

Air Conditioners

Kor-Bezek service for airconditioners, sale of split airconditioners, 2.5, NIS 2,200 including installation. 03-282250, 03-287622.

Boats

New Alfa and Bik surfers, from NIS 800. Surfing suits have arrived, amazing prices. 063-61373, 063-79381.

Set of plans for 13,500m. sailboat. 03-352213.

Boilers

Yoni Electricity accepting electricity work, all types. 03-383928, day.

Books

Medical cosmetics, treatment of pains, problematic hair and hair-transplants, nutritional counselling, acupuncture. 03-228750, 03-228747.

Sale, Time-Life Encyclopaedia, 57 volumes, like new. 08-223673.

Buying used and antique books, many languages. Polk, 03-288613.

Computers

Apple 2 Plus computer + 2 disk drives, extras. 03-218594.

Apple compatible + monitor + disk drive + printer + 80 columns. 03-876586.

Computer Fair! Interesting offers for PC compatibles, Atari specialists. Free disk for bringing this ad! 03-402489.

Excellent Apple compatible, special price, first come first served. 08-231654.

IBM Turbo and Genoa compatible for group purchase, concentrated, special price. 03-239369, office.

P.C., XT compatible + printer + 100 diskettes and books, in packing. 055-53229.

Package! Computer P.C., 20 mega, printer, Brother, accounting machine, duplication, 4,500. 03-664808, 03-651543.

Printed paper on rolls, small quantities + business name (Logo) and colours, Dan Shapira. 03-318680.

Amazing, AT computer + 20mb., 10 times the performance. Unimind Computers Ltd. 03-333902.

Bargain, Commodore 64 home computer + tape, printer. 313714.

Carpets

2 unique Persian Kashan carpets with certificates! 138x217, 234x330. 08-471422, 052-29818.

Clothing

Tokyo Hakabir Fashions, 8 Neve Shaanan, Tel Aviv, manufacturers of jeans, wholesale and for children/youth. 22 per pair.

Cooking Equipment

Pe'er oven for baking and cooking + grill, excellent condition. 03-454108.

Furniture

Bargain! New velvet lounge suite, rocking chair. 03-748635.

Beautiful wooden American buffet, massive. 03-9223121, not Shabbat.

Beautiful lounge corner, 5 armchairs, Danish. 03-413689.

Bed, chest-of-drawers, corner, white linen box. 03-865704.

Cupboard, shelves, double table (one unit), linen box. 04-721044.

Dining table, 2 metre long, 6 chairs. 03-350220.

Due to departure, lounge suite, 3+2+1, new. 053-39634.

For sale, lounge suite in Louis the 16th style + dining room set. 052-557864, 052-556729.

Lounge suite, modern, 1 + 2 + 3, like new. 03-5592350.

Sale, house contents, good condition. 03-9612060.

Six vinyl armchairs + round glass table, Italian, NIS 400. 03-882216, 03-738015.

Velvet lounge furniture 1 + 2 + 3, foreign-made, new, luxurious. 03-491833.

Bamboo lounge suite, 600; B/W television, 350. 03-441015, evenings. 03-441015.

Kozo upholstery, reconditioning upholstered furniture, by expert upholsterer. 03-822628.

Double sofa + armchairs + lounge table. 315872, not Shabbat.

Lounge suite, good condition, 1 + 2 + 3. 03-741303.

Dinette, 6 chairs, for sale, good condition, NIS 350. 03-311286.

Office desk and chair, lounge table, stools, etc. 03-261037.

Office Furniture

For sale, new answering machine. Sanyo, T.A.S. 1000. 03-202866.

Office safe, Bariah, 80 x 1.20, excellent condition. 03-441357, 03-5460489.

Heating

Akrimat pot-bellied stove for sale, good condition + container. 03-352985.

Immediate supply in 13 convenient payments, all types of gas, electric, kerosene and radiator ovens. Lebel Eliyahu, 29 Sderot Yerushalayim, Jaffa; 59 Jabotinsky, Rishon Lezion.

Steam oven for sale, new, large. $800. 065-66207.

Musical Instruments

Accordion + accompanying equipment, good condition. 03-632952, Louis, daytime.

Bargain, new Siel 80 OLT synthesizer, $1,000. 03-345482.

English piano, excellent condition. 03-314331.

For sale, excellent piano, Ullmann, Hungarian luxury. 03-320611, afternoons.

For sale, Riga piano, $1,500. Tel. 03-345482.

German piano, good condition, NIS 1,900. 03-448844, evenings.

Professional playbacks for all hits, new compositions, by order, professional recordings at low prices. NIS 25 per song, including cassette, in studio. Kochav Nolad, 155 Dizengoff, Tel Aviv, 03-227284.

Steinway piano, American, upright, unique sound, $6,000. 03-792917.

Used pianos, ⅓ in cash and remainder in 10 non-interest, unlinked shekel payments. Merkaz Hapsanterim, 48 Ibn Gavirol, 03-265842.

Yamaha FC 20 organ, new. NIS 2,000. 03-775017.

Bargain, for discerning, German Hoffmann piano, excellent condition. 04-842678.

Bentel piano, made in England, excellent condition. 03-247450.

Premier drums, original. 053-40532, evenings, not Shabbat.

Arab riding mare, black, native born. 052-31926.

Fawn Great Dane puppies, 7 weeks. 067-58229.

For sale, Afghan puppy(f), beautiful, sire Israel champion. 03-353983.

Inexpensive and delightful aquariums, delivery to clients home. 04-384365.

Irish setter puppies, purebred, no papers. 055-84271.

Mixed-breed cats and dogs, for warm homes. 052-35146, 03-491088/212.

White Persian kitten (purebred), beautiful. 03-998373.

Bargain, French Gabot piano, 35 years old, 3,000. 03-732941.

Kawai piano, US 50 B 3, black. 04-923641, after 21.00.

New/used pianos, reasonable conditions. Herzog, 24 Mazeh, 03-283153.

Bargain, Ullman piano, excellent, NIS 2,000. 03-846808.

Piano? Expert will test and chose the piano before your purchase. 03-801004.

Pets

Bought a Rottweiller and got a mutt? You did not consult the Club! 052-440915, 065-73453.

For sale! Excellent, pedigreed Mastino Napolitano pups + certificates. 03-320442.

Pedigreed Basset puppies, no certificates, bargain. Avi, Kibbutz Kfar Glickson, 063-85940, ext. 391.

Pedigreed Cocker Spaniel 3½ years old, trained and charming, looking for warm home. 03-403030.

For sale, gelding for riding, nice, good-natured. 051-99720, evenings.

Arabian colt, 7-months; Arabian filly. 08-454530.

Available, mixed dogs, large breed, beautiful, cared-for. 052-78934.

Pedigree, German shepherd, pointer, Doberman, Cocker Spaniel, miniature dogs for children. 03-941274.

Cocker spaniel, pinscher, Pekinese and more, at Oz Kennels. 03-915928, 04-978342.

Doberman, 4 months; seeking to buy white Persian. 03-375307.

German shepherd puppies, lovely, certificates. 03-588763, not Shabbat.

Miniature pinscher puppies, beautiful, certificates, brown. 08-471075.

Yorkshire terrier puppy, pure bred, bargain due to departure. 03-9223032.

Refrigerators

Amana 22, full-length doors, beige, new, in packing. 052-445029.

Amana 25, new, in packing, dispenser, NIS 7,000. 053-27945.

Bargain, sale, Amcor 15 refrigerator, excellent condition. 03-792598.

General Electric refrigerator 18, Westinghouse washing machine. 052-29101.

Norge 21, 1½ year in use. 03-338040, from 14.00-17.00.

Sale, Tadiran refrigerator, completely new. 03-810878.

Westinghouse refrigerator, 25 cube, in packing, 3-door. 04-246646.

For sale, Amcor 13, excellent condition. 03-311103.

Amcor, topaz, new conditin, NIS 200. 03-415364.

General 22 refrigerator, guarantee, new condition. 03-917038.

American Calvinator parts, 22cu., yellow, like new. 03-480904, 03-493746.

Refrigerator for butchery, 3 door + 4 door. 03-9328260.

Sewing Machines

Sale, Bernina 317 sewing machine, Swiss manufacture. 03-235801.

Industrial sewing machines for sale. 03-7519704.

Stereos

Bargain! Excellent stereo system, in components, first come, first served. 03-398159.

Bargain! Professional stereo system, in parts + Akai reel-to-reel tape deck. 03-396782.

Bargain, Philips digital radio-tape, improved, for vehicle, in packing. 052-23825.

For connoisseurs only! Mixer, Yamaha equalizer, 200 watt speakers. 03-216103.

Sansui 160W with remote control, NIS 7,000, suitable for dance leaders. 03-230341:

1. JVC car radio-tape, digital scanner; 2. Akai 60w, amplifier, computerized; Akai electronic reel-to-reel tape deck + Wharfedale 120w, speakers + new Technic turntable, due to departure. 08-471422, 052-29818.

From DJ, lighting equipment, tapes and mixer, cheap! 052-550751, 052-557384.

Only at Tuner can you buy a stereo system for 8 equal shekel payments, without credit cards! 158 Derech Petah Tikva, Tel Aviv, 09.00-18.00.

Televisions

Bargain! National and JVC videotapes, new, in original packing, large cassettes, sophisticated remote control. 03-391559.

Graetz video + remote control, new, in packing, bargain. 052-443158.

PVC video and CSA camera Akai, in packing. 03-787778, for Shulamit.

In packing, National M3 video camera + accessories, 3,750. 063-24243.

Washing Machines

Miele 756, new, slightly damaged during transport. 052-443247.

Purchase

Copying lathe required and one phase carpentry machine. Apply to Nissman Yisrael, POB 1275, Safed.

Nissim purchases furniture, inheritances and money. 03-836315, 03-311845, 03-315485.

Uzi buys everything: refrigerators, contents, liquidations, inheritances. 03-830032.

Personnel

Situations Vacant

Carpentry workshop, Holon, requires carpenter, assistant carpenter. 03-807787, work.

Driver required, central region, gimmel licence, for distribution. 03-856389.

Driver required, after army, gimmel licence, forklift experience. 03-823242, 03-832819.

Due to liquidation of carpentry workshop, carpentry machines. 03-833552.

Excellent carpenters required + professional assistants, excellent conditions, Petah Tikva. 03-374178.

Experienced and responsible carpenter required, Petah Tikva. 03-900879.

Kfar Azar, carpenter + assistant required, good conditions. 03-772766, 03-353785.

Professionals required for custom-made carpentry work, good conditions for suitable. 03-829082, 03-855350, 03-860473.

Serious driver + moped for deliveries and errands, good conditions. 03-331892.

Worker required, general knowledge of carpentry, for installations. 03-5566603.

A-B Printers, Binyan Merkazim, require printers for Roland half sheet 2 colours and Dominant ¼ sheet, 2 colours. 832481; evenings 358380.

Advertising company requires young man, after army, minimum 2 years' driver's licence, working hours 09.00-17.00. Tel. 03-221177.

Architecture practical engineer, minimum 5 years experience, full time, 5 days weekly. 03-2831467.

Beni Tal Security Ltd. requires security workers + weapon, 114 Ben Yehuda, Tel Aviv.

Car upholstery workshop requires: car upholsterer + worker + apprentice. 03-659005.

Commercial firm requires storeroom worker. Yoel, 03-831082.

Dynamic agent to distribute technical products, car essential. 03-650510.

Electronics firm requires storeroom worker + general work. 03-380668, 03-377699.

Entertainment Co. requires marketers, full/part time, high earnings. 03-914266, 02-819227.

Experienced fork-lift operators for immediate work, good conditions. A.V.T., 03-203052-3.

Experienced typist for ½ or ¼, interested, varied work, second shift. 03-264637.

Eyeglass frame factory requires production workers, on job training. 7510990.

For Arazim: keyboard operator + IBM PC computer know-how. 04-668166, 1 Herzl, 3rd floor.

For Arazim: welding metalworker + pressure piping experience, TIG welding method, draught reading, staff management experience. 04-668166, 1 Herzl, 3rd floor.

For Eshed Orthopedics, seeking vocational school graduates after army for very interesting, challenging work. 03-7517442, 03-732681.

For advertising project, dynamic young men/women required, basic salary + commission. 03-257673.

For clothing field: 1. salesperson (not split shift); 2. storeroom worker. 03-653678.

For general maintenance, seeking young man from Tel Aviv area. 03-620252, 03-9223384.

Fuji Laboratories require agent + driver's licence, after army. 03-888521/2.

General maintenance, young man from Tel Aviv area possible. 03-620252, 03-9223384.

Herzliya metal factory requires storeroom worker + purchaser, technical background preferred. For interview call: 052-556150, 08.00-16.00.

Holon, solar boiler factory requires worker + licence. 03-807324.

Kibbutz Ramat Hakovesh seeks cook, salaried employee, kibbutz work experience. 052-458485, until 13.00.

Large established printing press requires: 1. printer; 2. assistant printer; 3. worker with technical background for box adhesion machine; good conditions for suitable. 03-348032.

MacDavid requires counter workers, 28 years and over. Call 220626, from Sunday, 12.00-15.00, Shlomo.

Models(f) for sculpture + painting. Send photo, POB 16310441. Tel Aviv.

Moshav Na'aman requires packing house worker, experience preferred, residence on site essential. 02-922930, 02-927898, 02-922098, 08.30-13.00.

Moshav Na'aman requires vegetable and fruit marketer, central area. 02-922930, 02-927898, 02-922098, 08.30-13.00.

Nature Care requires hostesses for: Petah Tikva + area; Kfar Sava, Raanana, Hod Hasharon, high earnings. 03-907581.

North Tel Aviv, dental clinic seeks dentist, Israel graduate. 03-269815.

Offset printers requires printer and assistant. 03-805215

Petah Tikva old age home requires experienced auxiliary personnel, shiftwork. 03-9323339; evenings, 052-445336.

Petah Tikva, Aznnon Floor Tiles requires technical school graduate + driver's licence, to operate automatic floor tile production line. Yoffe, 03-9231901-2, 08.00-09.00 and 14.00-16.00.

Pitkit requires experienced graphic/paste-up artist. 36 Harakevet, Tel Aviv.

Pitkit requires printer. 36 Harakevet, Tel Aviv.

Plant requires students + unskilled workers, flexible hours. 03-811035.

Prestigious clothing manufacturer with reputation requires experienced agent, good appearance (car preferred). POB 5244, Tel Aviv 61052.

Production worker + technical background for glue factory, Tel Aviv, good conditions. 03-384424, 03-373739.

Psychiatric hospital requires: house manager, part time; maintenance person, ¾ position; auxiliary personnel; cleaning workers. 03-843890.

Qualified environmental/health practical engineer, experienced, required for health inspection in food houses. 03-330132, 03-334715.

Raanana printing press requires worker to train for work at site (student possible). 052-448834.

Raanana, Sdgei Hasharon requires students for night work. 052-457525/61.

Responsible worker for tar contractor, appropriate salary. 03-332141, 03-478075, home.

Salesperson + driver's licence for marketing centre of metal factory. 03-582883-4.

Seeking English teachers for Kiron and Tel Aviv. 03-228545, 03-243428.

Seeking agents to distribute educational series, good conditions. 03-296648.

Seeking agents with contacts to distribute housewares + gifts toshops, Haifa, north, Jerusalem region. 03-378861.

Seeking agents/sales representatives with technical background + industrial machine sales experience, good conditions. 03-611547.

Seeking experienced operators for Bobst and Heidelberg mould machines, good conditions. 03-794588, evenings.

Seeking food products demonstrators for marketing chains in Tel Aviv, Bat Yam, Givatayim, Netanya, Herzliya; flexible working hours, good salary. 03-708950, 03-786753, 03-791666.

Seeking general repairman + car, good conditions. 03-372775, 03-705346.

Seeking mechanics before/after army, good conditions. 03-216153, ask for Shimon.

Seeking printer for multilith machines, permanent work, excellent conditions for suitable. 03-707120, 03-700336.

Seeking sales representative to market gifts and jewellery, high earnings assured, car essential, promotion possible. Send handwritten reply + C.V. + experience to POB 3627, Haifa.

Seeking shop manager + assistant manager for chain of shops, young demobilized officer preferred, Arabic required. 03-726786.

Seeking spacesellers for innovative newspaper, south area, excelent conditions for suitable. 055-23361, 055-25569, 055-24521.

Seeking worker for field work, Tel Aviv, full time, 2 shifts. 03-268157.

Seeking: excellent manicurist-pedicurist, expert in electrolysis (depilation), hairdressers, blowdryer operators, trainees, for Salon Jacques. 03-230030.

Seeking: 1. textile dyer; 2. printer for automatic textile printing machines. Work in Kfar Sava, good promotion possibilities, 3 shifts, 5 days weekly. 052-23257/8, work.

Seeking: practical engineer, engineer, architect, draughtsperson. 03-392451, 03-397613, from 16.00.

Space-sellers required for monthly. 03-7510632, 09.00-14.30.

Stationery business requires: 1. young salesperson, experience preferred; 2. serious young person; 3. messenger for 1.5 scooter. 03-614114.

Storeroom worker + experience in housewares field. 03-830231/3; 052-556162, Saturday.

Storeroom worker with driver's license for gift marketing. 03-9613325.

To care for plants, seeking devoted worker + Vespa licence. 03-5322395.

Tel Aviv computer firm requires lab manager, experienced only should apply in handwriting including curriculum vitae, to Computrade Computers, 19 Bugrashov, Tel Aviv 63342.

Tel Aviv, religious boarding school requires counsellor with boarding school experience. 03-490534, 03-484291.

Tel Aviv, responsible cashier required, hours 18.00-24.00, 03-268157.

Young man/woman required to learn bookbinding profession, excellent conditions for suitable. 03-707120, 03-700336.

Travel agency requires experienced sales promoters for internal/outgoing tourism. 03-243271.

Urgent: kindergarten teacher + hard-working assistant for Aleka creche. 03-470783, 03-449103.

Wireless control centre requires telephone operators, shift work. 03-295957.

Yavne paper products plant requires offset printers, shift work. Apply to Dov, 08-437566.

Young man after army + licence + matriculation. 03-288385, 08.00-16.00.

Tel Aviv video library requires worker, 14.00-09.30. 03-294940.

Young dynamic staff requires salesperson. Shalom, 03-722113.

Cosmetics firm requires storeroom worker-driver, experienced, references, 5-day week. 03-830720, 03-832106, from Sunday.

Couples required, Tel Aviv residents, to clean offices, evenings, high wages! 03-933831, 03-998188, between 10.00-16.00.

Double cabin and Transit owners required to transport workers from Ashkelon, Ramle, Petah Tikva, Raanana, Netanya and Gush Dan. 03-8103667.

Driver required, over 15-ton licence, to operate cement pump. 03-7510098.

Dynamic Holon plant requires storeroom worker, experienced in work with chemicals. 03-806699.

Electrical engineers' office requires draughtsperson. 03-441789.

Eshed requires professional plumbers, preference given to car owners. 03-322294.

Experienced graphic artist for part time work, Petah Tikva, 36 Hovevei Zion, Shahar, 03-918390.

Experienced, self-employed road-draughtsperson for occasional draughts jobs. 03-445478.

Graphic paste-up artist, minimum 2 years' experience, required for full time independent work, including designing; job includes work with graphic computer (training given), very pleasant atmosphere and good wages. Rhoda, 03-292949.

Holon plant requires production workers, good conditions. 802239.

Kibbutz Hagoshrim seeks young kibbutzniks on year's leave, to work in factory and guest house. 069-452125.

Large marketing company, Tel Aviv, requires messenger with moped, preferably with driver's licence. 03-659304-5.

Leather belts factory requires agents to distribute to boutiques, preferably with connections. 830237, Mordechai.

Letter press printer for ½ Heidelberg. Aliya. 03-828117; evenings, 052-450675.

Maintenance man required, full time. 292651.

Mechanical quality inspector required for Herzliya area, 3 years' experience, immediate work, good conditions for suitable. Tigbur, 03-282257/8.

Metalwork shop requires young pensioner. 03-5101316.

Petah Tikva, pensioner required as part-time technical storeroom keeper. Write, POB 175, Givatayim.

Required for cloth labels, serious worker (career army), driver's licence, training will be given. 03-652495.

Required for periodical, experienced, highly motivated space sellers; great challenge and high income for suitable. 03-494588, from Sunday.

Sales agent, swimsuit line, required for central region. 03-834530.

Sales promoters required in advertising; proven experience essential, attractive appearance and perseverance; good conditions for suitable. For interview, call 03-650911.

Seeking experienced graphic artist, good conditions for suitable. 03-657966.

Seeking experienced digger operator, for work in Tel Aviv area. 052-25444.

Seeking serious tractor + wagon operator, Gush Dan. 053-57886, 052-31616.

Seeking technical building construction draughtsperson, experienced. Office, 03-442546; evenings, 052-553015.

Seeking worker for snack bar in office building. 07.00-15.00. 03-673830

Seeking worker, after army, vocational school graduate, for work with brakes, net starting salary NIS 700. 03-371048.

Seeking young man for varied jobs in printing house. 03-704606, 03-704686.

Seeking agent for lingerie factory, northern area. 03-7515062.

Seeking forklift electrician. 03-9229294, Gideon.

Seeking forklift mechanic for outside jobs. 03-9229294, Gideon.

Seeking spare parts storeroom worker. 03-9229294, Gideon.

Storeroom planning expert, advice in choosing the storeroom, assessor, conveyance, activation and management. Eng. Yossi Bergman, 03-737647.

Storeroom worker required with driver's licence; traveling salesman throughout country. Apply in writing only to 96 Allenby.

Young men + motorscooters + motorscooter licence, familiar with Tel Aviv, excellent salary. 03-203437-8.

"The best become pilots". If you want to fly and aren't afraid of difficult work, call us immediately for an interview. 03-612780; Avi, Ofer.

A.A. requires young men, 23-36, after army, for training as senior computer operators, good conditions for suitable. For brochure with details, POB 37256, Tel Aviv.

Aderet Factory, Shomron, opposite Kamei Shomron requires production technician in field of bonuses, preferably with experience in textiles, 07.00-15.30, for residents of Herzliya, Raanana, Kfar Sava, Netanya, Petah Tikva, transport assured. 052-39540, David.

Apprentice after army, vocational school graduate, required for lathe work. 03-707240.

Asif requires women vegetarians/natural food devotees, countrywide, for phone orders, home work possible. 03-447344.

TEL-AVIV DAHAF HEAD OFFICE 8 Beit Hashoeva Lane (94 Allenby Corner) Tel. 03-622547

TEL-AVIV DAHAF DIZENGOFF 116 Dizengoff St. Tel. 03-239952 (Open 24 hours a day)

TEL-AVIV DAHAF ALLENBY 123 Allenby St. Tel. 03-611806 (Kikar Ha'moshavot)

TEL-AVIV DAHAF BEN-YEHUDA 7 Ben-Yehuda St. Tel. 03-656120 (Opp. MOGRABI Cinema)

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Advertisements can be placed in Luah Ma'ariv at advertising agencies and Luah Ma'ariv offices only. Classified advertisements reaching the Luah Ma'ariv head office by 5 p.m. on Thursday will appear in this section on Friday.

Arbel Carpets, Tel Aviv port, requires worker after army, driver's licence, as storeroom assistant and young men before army. Apply to Yitzhak on premises.

Department of developing talent of the Star is Born Studios requires amateur and beginner singers for professional recordings with playback, low self-participation fee of NIS 25 including cassettes, 155 Dizengoff, Tel Aviv. 03-227284.

Dispatcher for Hadar Taxi, Ben Gurion Airport, shift work. 03-375018-7, from noon.

Double-cabin and Transit owners, for transporting workers from Ashkelon, Ramle, Petah Tikva, Raanana, Netanya, Gush Dan. 03-810366-7.

Electronics Line requires mechanical assemblers, electronics technicians, assistant storeroom keepers with electronics know-how, starting Sunday. 03-337214.

Experienced children's clothing fashion designer required. 03-7515062.

Experienced plumber required for permanent work for installing pipes in new houses. 03-348745.

Experienced to manage sand cleaning business, Ashdod, possibility of salary and commission. 03-473271.

Fireproofing company requires workers. 03-314270.

Food company in Petah Tikva requires hard-working secretary for varied work, full time. 03-915215.

Foreman required for earthmoving and development works, central region. 03-321388, 03-317190, 03-477938.

Fortran programmer experienced in CAD/CAM. 052-33499.

Gardener + licence for Kiron area. 03-353093, evenings.

Girl/woman required for cafeteria in Jaffa. 03-313244, Kobi, evenings.

Hard-working youth, before army, required for varied office work, for 2 months. 03-283121-2.

Household goods and gift shop requires young man after army + licence as storeroom worker and agent. 03-9233382.

Industrial Fergnson operator required. 03-321388, 03-317190, 03-477938.

Jewellery factory requires workers with art background, also polisher. 03-812879.

Large company requires 17-year-old apprentice, full time. Apply to personnel, 54 Ibn Gabirol, Tel Aviv.

Library for the blind requires readers in Hebrew, Arabic, Yiddish and Russian for recordings in Tel Aviv studio. For further details call 03-229960, Sunday-Thursday, 08.00-16.00.

M.S.H. Aluminium Shutters requires professional workers for production and assembly. 03-813507.

Metalworking workshop, Ramat Hagolan, requires top metalworker with previous experience, accommodations supplied, Moshav Eliad, Ramat Hagolan. 067-63722.

Mizra Products, Ramat Hasharon, requires suitable worker, former kibbutznik or moshavnik preferred. 03-473936.

Modern knitwear factory, Petah Tikva, requires machinist. 03-9234184-5.

Our company in Tel Aviv seeking worker with technical background, 5 days weekly. 371237.

Pharmacist for Ramat Gan pharmacy, flexible hours. 03-499312.

Polgat shop, 32 Allenby, requires experienced cashier. 03-658593, afternoons.

Rembrandt Studio requires models for photography and drawing, also inexperienced. 03-240846.

Required! Tipper lorry drivers + trailer licence. 03-804488-9, 03-804063, Shlomo.

Responsible and dedicated lab worker + driver's licence. Holon. 03-5560916.

Salesperson + driving licence + electricity know-how, car. POB 39466 61393.

Security personnel for work on site, patrolling and areas, ex-combat units. 03-289433.

Shagrir, Ramat Gan, requires operator for shift work, ex-army command position. 03-7514433.

Shaham Nursery requires gardening workers, preferably experienced. 03-721668, home.

Switchboard operator, Petah Tikva area, 16.00-20.00, Fridays, 08.00-13.00, immediate work, hourly basis, good conditions. Tigbur, 03-282257-8.

To assemble fashion jewellery, dedicated, hard-working and quick workers. 03-330461.

Women aged 25-45, countrywide, for profitable marketing work, pretty with initiative, articulate, dynamic. 03-725167.

Worker required for Shekem, Ibn Gabirol, part time, one week mornings, one week afternoons. 03-622796, Ilana.

Worker with experience in buying and selling used cars to manage car lot. Apply in writing to POB 2730, Ramat Gan 52127.

Young man + driver's licence for manage store in Rehovot (shift work). 03-374178.

Young people, Bat Yam-Jaffa residents, as salespersons. 03-592638, Shaul.

Lorry + crane, experienced driver, for steady work, good conditions. 03-823934.

Lorry-driver required, licence for 15+ tons, Rishon Lezion resident, preferably with private vehicle. 03-990561-2-3.

Production engineers for responsible purchasing or systems-organization position, also project-management. Ayush, 03-241855.

Reichman Furniture Ltd. requires a) circular saw-operator for melamine and experienced furniture painter; b) unskilled workers for on-the-job training. Call in morning: 03-358760, 03-343326.

Storeroom worker, after army, driver's licence. 03-377074.

A hit! Students, released soldiers, high-school students: NIS 45 for 3 evening hours, 13 Beit Hillel, Tel Aviv, opposite Hakirya.

Advertisemnet company requires models (male, female and children), all ages, for advertisement and fashion films. 03-5101762-8.

Agents for leather and vinyl belts and bags, good conditions. 03-615188.

Aluminium cutter and assembler for shutter factory, experienced. 03-334287.

Business manager, in Eilat, with initiative and managerial abilities, up till age 40, preferably experienced. Apply in handwriting to POB 33423, Tel Aviv, 61500.

Driver required + gimmel licence, to distribute food, experienced preferred, Or Yehuda area. 03-347245.

Driver required, family man, Gush Dan resident, with licence over 16 ton. 03-792624.

Epod Magen requires supervisor and organiser of security, experienced preferred, good conditions for suitable. 03-5463442, 03-5463874.

Driver, for full day, grade 3 licence. 03-383082, Reuven.

Dynamic salespeople required for employment service. 03-295445.

Emperia Shel Kolnoa requires video library managers in Netanya, libraries in Netanya, library workers in Ramat Hasharon, Herzliya, Raanana, Hod Hasharon. 03-7516055.

Experienced English teachers for interesting and very challenging work, evenings, high salary for suitable. 03-912774, 03-903215.

Factory producing chemicals, Holon, requires experienced production worker. 03-806699.

Food plant requires agent for distribution route + experience. 03-5560884.

Forming new band, we need: a singer and musicians, army-disabled. 03-257680, 03-447502.

Gumi'avir requires: a) upholsterers for youth beds and lounge suites; b) cutter. Work in Petah Tikva. 03-9228739, 13.00-16.00.

Hakikar Car-Park requires cashiers, Fridays-Saturdays, suitable for students. 03-281781.

Hamenia requires experienced driver for passenger lorry, Gush Dan resident. 03-372295.

Hotel requires head waiter, shift leader for lobby cafe, barman, waiters. 03-715715, 03-715746.

Knowledgable worker required for airconditioning field + driver's licence. 03-5463704.

Lorry driver over 15 ton + crane operation knowledge and mechanics know how. POB 4857, Tel Aviv, 61048.

M.G.M. Computers require independent salespeople to sell communications equipment for business computers. 03-913529, 03-903744.

Machinery draughtsperson for technical office, machine production plant. 03-9221869.

Metal factory in Petah Tikva requires construction draughtsperson, beginner possible, full time. 03-9233158.

Person experienced in preparing for print (graphic artist, typesetter or montageur). 03-262474.

Physiotherapist required for private medical clinic; experience in back problems and neurology. 03-720394.

Press worker required, permanent work. 03-806519, 03-5592147.

Printing press, Herzliya, requires hand typesetter and printer for GTO. 052-573573.

Private investigator, licensed or specializing, for permanent work, Gush Dan resident, at least high school education, after army, car essential. Apply in writing with detailed C.V. to S.H.K, General Investigation Services, 8 Rehov Angel, Tel Aviv 65224, discretion assured.

Private investigators office requires licensed investigator, priority to Arabic-speakers. 03-625789.

Psychiatric hospital, Hod Hasharon, requires experienced, full time, assistant cook. 052-38667-8.

Radiator shop requires very experienced top worker + less experienced workers. 03-255694, 03-218477.

Required agents + cars, countrywide. 03-379123.

Responsible person, native English speaker, additional languages - German, French, Spanish, advantage, typing, shifts, not secretarial work. 03-339841-5; from Sunday.

Retired, Hebrew and English speaker as receptionist in Herzliya Pituah apartment hotel, 08.00-14.00. 052-81719.

Sales agent required for household appliances and gift shops, experienced in field only. Lehamik, Ltd., 7516105.

Seeking worker to run storeroom, includes assembly, supply. 03-217080, from Sunday.

Skilled and responsible worker for wood field + skilled/unskilled workers living in Bat Yam/Holon/Rishon Lezion area. 03-912351, 03-911941.

Storeroom-purchaser for service garage in Rishon Lezion, technical storeroom worker/clerk preferred. 03-995643.

Textile factory requires storeroom worker + stocktaking. 03-824675.

Textile manufacturing company, Ramat Gan, requires storerooms and storeroom workers. 03-7514950.

Tool business requires switchboard operator, after army. 08.00-15.00. 03-822084.

Transport company seeking work organizer for Tel Aviv branch; for over 30, previous experience. POB 34063, Haifa, 04-674762-3.

Ultra-orthodox public dental clinic requires qualified dentists, full time. 02-245212, 09.00-13.00.

Young retired to operate photocopy machine, full time. 03-6255344, Avigail.

Young women required for quality control and photography for closed circuits, central Tel Aviv. 03-812175-6.

Young woman required, live-in, domestic + children. 03-472241.

Accountants office in Tel Aviv requires switchboard operator, experienced on Tadex, work from 14.00-17.00, Fridays. 08.00-13.00: 03-664561.

Carburetor institute requires worker experienced in field, special conditions for suitable, secrecy assured. 03-255694, 03-218477.

Counter and table servers required, apply to Mashbir, Allenby, at cafeteria.

Dental assistant in Tel Aviv, part time. 03-262872.

Experienced salespersons for serious, national company, excellent conditions, personal contract, interesting, team work. 03-260287, 15.00-16.30.

For early risers with broad knowledge in social studies, interesting work, from 04.00. 03-612432.

Jewellery plant requires persons for permanent work. 03-663229.

Ma'aseh Oman Hand-Made Artistic Carpets Company requires wallpaper hangers and storeroom worker. 03-707111, 03-793121.

Seeking car mechanic, Petah Tikva, preferably experienced with Audi, Volkswagen. 03-916587.

Wax workers required for jewellery, preference to experienced. 03-821319.

Worker required for plant shop in Tel Aviv. 03-375885.

Young person, after army, for storeroom orders, knowlede of English. 03-837146-8, 08.00-16.00.

space seller for English newspaper, good conditions. 052-554698, 03-297316.

ACCOUNTANTS

Accountant's office, Rishon Lezion, requires experienced bookkeeper. 03-993540.

Accountant's office, Ramat Gan, requires independent bookkeeper, part time. 7515501, 7512377.

Bookkeeping clerk required full time, previous experience essential. 03-811707.

Bookkeeper, grade 2 or 3, minimum 2 years' experience, for Petah Tikva plant, full time position. 5-day week. 03-9222987. Haim in bookkeeping.

Clerk-keyboard operator required for bookkeeping + English. 03-837146-8, 08.30-16.00.

Commercial company requires experienced independent bookkeeper. Apply in writing to POB 29572, Tel Aviv 61294, for bookkeeping.

Commercial company, Ben Gurion Airport, requires grade 2 bookkeeper, 2 years' experience, computer knowledge, full time. Call Lea, 03-9711266-7.

Construction company, Tel Aviv, requires independent bookkeeper, experienced in building field. 08.30-14.00, 5 days weekly. POB 21450, Tel Aviv.

Experienced bookkeeper required, preferably retired, from 16.00. 03-700661.

Experienced bookkeeper required. 03-825286, 03-831094, 03-824057.

Financial company requires retired experienced bookkeeper. 03-656938.

Import firm requires independent experienced bookkeeper + computer operation. 03-661296-7.

Olivetti bookkeeping machine operator required, with bookkeeping knowledge; full time. 03-657920.

Seeking experienced Phillips-330 computer operator. 03-622035, 03-621356.

Seeking grade 3 bookkeeper, experienced, 5 day week. 03-661575.

Study bookkkeeping and computerized bookkeeping for 1 month at Pe'er Institute. 03-991238.

Grade 2 bookkeeper + at least 2 years' experience for 08.00-16.00 and Fridays. 03-374178.

Industrial factory requires experienced bookkeeper, full time, good conditions, central Tel Aviv office. POB 4702, Tel Aviv, 1111.

Tel Aviv commercial company requires self-employed bookkeeper, grade 3; previous experience essential, 08.00-14.00. POB 1268, Tel Aviv, 61012.

Ben Gurion Airport factory requires bookkeeper, grade 2, 2 years experience, computer experience, full time. Tel. 9711266/7, Leah.

Company producing textile, Ramat Gan, requires bookkeeper and clerk with bookkeeping know-how. 03-7514950.

Experienced and independent bookkeeper for Adin Neufeld industry. 30 Levanda, Tel Aviv. 03-370888.

Independent bookkeeper, part time, flexible work hours. 03-224497.

Technion, External Studies Department, Tel Aviv, requires accounting clerk, full time, continuous working hours except for two days split shift. Apply to Technion, External Studies Department, 14 Lessin, Tel Aviv, 262134.

Bookkeeping office requires: 1) office experienced bookkeeper, full time; 2) experienced salary calculator, part time. 03-384025, 03-376257, from Sunday.

CLERKS

Accountant's office requires clerks, experienced in computer operation, full time, including over-time. Tel. 03-623545.

Accountant's office requires keyboard operator, only experienced on I.B.M. PC, from 11.00-17.00. 03-613021.

Active volunteer organization for youth rehabilitation requires responsible secretary and experienced in office management, command of Hebrew and English + typing. 03-459373, 03-5460478.

Assessors' office requires clerk-typist from 08.00-15.00. 03-382449.

Assessors' office requires messenger + office work, 08.00-15.30. 03-293764.

Binat Computer Communication Ltd. requires receptionist/switchboard operator, for 13.00-17.00, full highschool education + good English, Gush Dan resident, organized transport to work possible, Sunday-Friday. Suitable candidates should apply from Sunday 09.00 to Revital, Personnel department. tel. 03-498811.

Communications company requires typist, full command of English and German, flexible work hours. 03-245191.

Energetic clerk required to manage office + background in computers, excellent conditions. 03-5463941.

Experienced Hebrew typist, full time, English desirable, experienced on IBM wordprocessor preferred. 03-721635, 03-730157, from Sunday.

Experienced Tadex switchboard operator, for large Tel Aviv company, 08.00-16.00, full week. Tel. 03-218283.

Experienced clerk required for interesting work including English typing, 08.00-14.00, Herzliya. 052-83841.

Full time accounts clerk required. Apply to Sophy, 03-627111/0.

General clerk reqired, computer operation + typing know-how, experienced. 03-623881.

Hebrew-English typist required, experienced. 03-294441, Amir, Roni.

I.B.M. PC keyboard operator reqired, 08.00-16.00, good conditions. Apply to Piri Fashion, 10 Rehov Hafetz Haim, corner 56 Nahalat Yitzhak, Tel Aviv.

Import office requires telex operator-English typist, part time, 14.00-17.00. English mother tongue. 03-479477.

Insurance company requires experienced computer clerk. 03-650402, 03-658163.

Large company requires excellent typist, Hebrew and office work. Apply to Personnel, 54 Ibn Gavirol, Tel Aviv.

North Tel Aviv lawyer requires Hebrew typist, a little English. 08.30-15.00. 03-374178.

Public institution requires clerk for work on terminal. 03-298224.

Required, clerk-secretary, split shift, Holon. Tel. 03-5566603.

Responsible and energetic sales clerk to organize and manage (car). 03-737794.

Responsible and serious for office work on computer, bookkeeping assistance and telex. 03-625916.

Responsible clerk, after army, afternoons, 15.00-19.00. 03-5460515, 03-5461565.

Tel Aviv accountant's office requires balancesheet typist, experienced on word processor, full time 03-625033.

Tel Aviv fashion house requires keyboard operator, experienced in stock, from 12.00-19.00. 03-225644.

Tel Aviv insurance company requires secretary, after army, experienced at typing and bookkeeping + know-how. 03-622264.

Tel Aviv textile factory reqires clerk + keyboard operator, bookkeeping know-how and experienced in PC operation. 03-824675.

Young woman, experienced in managing office to distribute books. Tel. 03-288385; from 08.00-16.00.

keyboard operator for I.B.M. PC computer, flexible hours. Migdalor, 03-226312.

Attractive (!) required as realty clerk, full time. 03-738055.

Experienced keyboard operator for comp-edit. type setter computer, Hebrew/English. 03-625162.

Clerk with bookkeeping/computer know-how, work in Dizengoff Centre, every day, 10.00-17.00. 03-290411, 03-290369, from Sunday.

Commercial firm requires experienced secretary, full time, native English speaker, typing, Hebrew working ability, good conditions. 03-262193, Rosenfeld.

General clerk, high school graduate, after army, 08.00-15.00. Applyto Jacobi and Sons Ltd., 123 Allenby, 2nd floor, between 14.00-16.00.

Holon realty agency requires pretty and talented secretary, 09.00-14.00. 03-807831.

Independent, experienced and responsible secretary. 07.30-17.00. Kiryat Ono. Send handwritten reply to POB 316, Kiron, for Secretary.

Plant requires responsible and experienced secretary to run office. 03-347339.

Rishon Lezion law office requires secretary, high school graduate, academic trend, full matriculation, + typing know-how. 03-999005.

Secretary for dynamic advertising agency, 08.00-13.00, Kfar Sava. 052-23141.

Secretary for import firm, typing experience + English, bookkeeping. 03-411697.

Secretary-typist for public institution, high school graduate, 3 years experience, full time, 6 days weekly. Shosh, 03-820102.

Seeking clerk with 3 years Hebrew-English typing experience. 787112.

Seeking excellent English typist, word processor experience, 09.00-15.00, 5-day week. POB 1426, Tel Aviv 61013.

To run special events office, Holon, seeking talented for independent, interesting and challenging work. 03-5565042.

Tel Aviv lawyer's office requires clerk, afternoon hours, preferably 13.00-19.00. 03-225175-7.

Tel Aviv marketing firm requires organized clerk, English-Hebrew typing, 08.00-14.00, 5 days possible. 03-611546.

At Sherutal you will learn a desirable profession! Word processing, keyboard operating, typing. Tel Aviv, 03-624144; Kfar Sava, 052-444342.

Advertising office requires secretary/typist, basic graphics knowledge. 03-814595.

Clerk with bookkeeping knowledge required, work hours 08.00-16.00. 03-9234550, 03-9232542. Sarah.

Full time clerk required for Ben-Ram Communications, Tel Aviv. 253026.

International transport firm requires import/export clerk, English knowledge. 03-615519, 03-615831.

Lawyers' office, Bat Yam, requires secretary, experienced in typing and office management. 03-581666.

Office in Diamond Exchange requires clerk, attractive appearance, English essential, full week, over 25. 264534.

Seeking clerk, full time, to coordinate service department, preferably after Zahal technical storeroom clerks course. POB 949, Bnei Brak.

Seeking experienced, responsible clerk for full time job including Fridays. 03-655097.

Tel Aviv clinic requires English/Hebrew-speaking reception clerk. 03-449588.

Young woman required for computers and development, perfect English and math. 03-717612.

Cardiomatics requires industrious, intelligent secretary to manage office in afternoons, Hebrew-English language and typing essential. For interview: 03-204451.

Public relations office requires good secretary + typing. 03-721703.

Secretary required for foreign trade and financing company, office work and contact with clientele in Israel and abroad. Qualifications: Hebrew and English, typing in both languages, previous experience essential. Good conditions for suitable. 03-295434.

Secretary, bookkeeping knowledge, Hebrew-English typing, full time. 03-738553.

Clerk, part time, lawyers' office. 03-210348.

English secretary + fluent Hebrew, word-processing know-how, 08.00-16.00, for international advertising consultant. 03-459137, 03-455559.

International firm requires experienced secretary. English/Hebrew speaker, typing, paper-work. 03-664822/3.

North Tel Aviv, secretary required, split shift, experience in insurance and attending clients preferred. 03-5461843; home, 03-496152.

Part time clerk for lawyers' office. 03-210348.

Project management company requires excellent English-Hebrew secretary + word processor and bookkeeping know-how. 03-202963.

Secretary-receptionist + experience, Kfar Sava, area resident, from 15.00-20.00. 052-444206.

Secretary-typist for computer company, after army. 03-727128.

Seeking keyboard operators for afternoon work, English knowledge. 03-334031.

Clerk for general office work, full time. 373268.

Excellent Hebrew-English typists for interesting work requiring wide general knowledge. 03-612432.

Industrial plant, Ramat Hehayal area, requires clerk/keyboard operator, full time, from 06.30, preference to resident of Ramat Hehayal and environs. 03-477141, from Sunday.

International shipping company requires Hebrew-English typist, fluent English essential. 03-7515222.

Law office requires excellent typist, continuous work day. 03-611461.

Large firm requires hard-working, thoughtful and polite clerk, interviews from Sunday, 16.00-18.00. 17 Sderot Yehudit, Tel Aviv.

Seeking responsible young woman for quality control and packing in plant producing silver jewellery, English essential. 03-663229.

T.L.M. seeks experienced Hebrew-English word-processor operator. 02-232922.

Typists for Ramat Gan law office, split shift. 03-730012, 02-725973.

DIAMONDS

Round stones, required for all parts, + cutter, good conditions. 03-832379.

For taperers and large baguettes, contractors and workers, good conditions. 03-7518447, Yossi.

To learn cutting, receiving serious students, flexible hours. 03-888304.

Bagnoires! Contractor for entire stone, medium and large, good conditions. 333177.

Diamond setting workship requires serious young people, inexperienced, until age 25. 7510587.

For marquises, seeking excellent professional for interesting offer. 333177.

Bnei Brak, 250sq.m. for rent, power, lift, phone, 1st floor. 03-9233387.

For Hamashbir, Dizengoff, photography department, experienced salesperson, apply on location.

Men after army, preferably religious, required for harvesting, janitorial, cleaning and maintenance work in Ramat Hagolan, live-in, 067-63574, not Shabbat.

Metalwork plant, Tel Aviv area, requires assistant storeroom worker. 03-483151-2-3.

Pensioner cashier required for half day, apply to Mashbir, Allenby, at cafeteria.

Seeking cutters, contractor's conditions; seeking strong lower cross-work. 03-5515878.

Unskilled workers required for shoe factory, 42 Rehov Levanda. 03-378681.

Young person before army required for aluminium and glazer work. 03-319060, 03-5460921.

DOMESTIC HELP

Domestic, 5 times weekly, 08.30-16.30, NIS 550 net. 03-5461131, evenings.

Pleasant woman for childcare, 4 times weekly, afternoons. 03-423864.

Au pair required (live-in). Herzliya Pituah, to care for baby. 052-78363.

Emek Habracha, metapelet required for year-old baby. 03-267303.

Experienced domestic, 1-2 times weekly, near municipality. 03-226892.

Family service requires metapelets for children, attendants for elderly, domestics, high salary. 03-5462805-6.

Herzliya Pituah, housekeeper, live-in, preferably foreign resident, excellent conditions. 052-78692.

Herzliya Pituah, young woman for housekeeping + live-in, foreign resident only. 052-70983.

Herzliya, domestic + live-in, references, separate entrance. 052-77138.

Herzliya, housekeeper, *full* week, live-in possible. 052-556699.

Holon, metapalet required for baby, references, Sunday-Friday, 08.00-16.30. 03-5569258, afternoons.

Housework and child care, from 11.00, Tochnit Lamed, good conditions. 03-428766.

Immediate, Herzliya-Pituah, metapelet required with/without live-in. 052-72619.

Kfar Azar near Tel Hashomer, domestic required, 4 times weekly, 450. 03-349723.

Metapelet + house work, full day, live-in possible, required in moshav near Netanya. 03-481794, 03-633012.

Metapelet + housework (domestic also employed), 12.00-17.00, 5 days weekly. 03-441838.

Metapelet required for 2 children. 03-425350, from 18.00.

Metapelet/au pair for baby, 07.30-15.30, Tel Aviv. 03-444258, evenings.

Raanana, seeking woman to care for 3 children, cooking, light housework, 12.00-16.00, references essential! 052-445250, evenings.

Ramat Aviv, metapelet for baby and kindergarten boy, 42 hours weekly. 03-779913, 03-428364.

Ramat Chen, metapelet required for aged 4½-6, 5 days weekly, from 12.00. 03-749261.

Ramat Gan, domestic required once weekly, references. 03-732115, not Shabbat.

Ramat Gan, experienced metapelet required for aged 5½ and 8, afternoons. 03-707795, afternoons.

Ramat Gan, metapelet required for baby, 5 days weekly. 07.30-14.00. 03-708540.

Ramat Hasharon, au pair required for 2 children + housework, live-in. 03-402427.

Ramat Hasharon, metapelet for 2 kindergarten children, 12.00-16.30. 03-494138.

Ramat Hasharon, metapelet required for older children, live-in + housework. 03-490721.

Ramat Hasharon, young woman required for housekeeping, 5 days weekly, 5 hours, references. 03-483327, 03-403934.

Ramat Yitzhak, domestic required once weekly. 03-742116, 03-748184.

Ramat Aviv, metapelet + cooking, 5 days, 10.30-15.30. 03-429033.

Ramat Gan, metapelet, references, 5 hours daily. 03-740523.

Ramat Gan, serious domestic required thrice weekly. 03-764859.

Required, attendant for elderly disabled + housework help. 03-724859.

Savyon, domestic required, live-in. 717846.

Seeking worker for kindergarten, Ramat Gan, 72 Hayarden. 03-784066, evenings.

Tel Aviv, domestic required, references, 4 hours daily. 03-236712, 03-221785.

Tel Aviv, metapelet required full time + housework. Home, 03-254056, 03-381626.

Tel Aviv, seeking moshavnikit to care for 2 children + live-in, references. 03-282687, days; 03-236049, evenings.

Young woman/student required afternoons, for housework, responsible, live-in possiblr. 03-782633.

Zahala, metapelet required for 4-year-old girl, 15.00-20.00, 4 days weekly. 03-227291, 03-496971.

Neot Afeka, domestic, 3 times weekly, 03-471286, 03-485025.

Ramat Aviv, housekeeper required, live-in possible. 03-427313.

Au-pair required to care for young boy + housework, live-in. 052-20195.

Domestic required, 4-5 times weekly + cooking. 052-553195.

Herzliya, metapelet required for two children, 12.30-16.30, Sundays-Thursdays, including cleaning. 052-77564.

Kfar Shmaryahu, for house without children, woman required for housekeeping, live-in. 052-72753.

Mature metapelet for infant, 4-5 times weekly. references. 052-550645.

Metapelet required for 2-year-old, 12.00-16.00. 03-910665.

Petah Tikva, metapelet + references, for infant + boy in kindergarten. Sundays-Thursdays 08.00-15.00 and Fridays 08.00-13.00. 03-9232112.

Raanana, solution for working mothers from 12.00 for kindergarten and 1st and 2nd grade children + lunch. 052-21249.

Ramat Aviv, metapelet from 11.00-14.00 or housekeeper + child care from 18.00-14.00. 03-419044.

Dror au-pair services, metapelets, domestics, nurses, physiotherapists. 03-290911.

Ramat Efal, seeking woman for housework + cooking, 5-6 times weekly, 09.00-15.00. 03-358499.

Seeking devoted and responsible woman to care for 2 children, 5 days weekly, Rishon Lezion. 03-613248; evenings, 03-9649345.

ELECTRICITY

Electricians/wirers for electricity panels, experienced, Tel Aviv area residents. M.S.K., 03-839698.

Petah Tikva, Amir Co. service department requires technical service worker, mechanical and hydraulic know-how. Write to POB 175, Givatayim.

Seeking wirers for electricity panels, 5 days weekly. 03-254162.

Service technician for telephone electronics workshop, conditions. 03-454277, 452678.

Technician to install and repair phones (experience preferred). 03-230971, 03-241915.

Technicians to service photo-copy machines, electronics know-how + English. 03-625344.

Television-video workshop requires young person, vocational school graduate, work until 17.00, trainee possible. 17 Carmia, Tel Aviv, near Habima.

Yamit Hotel, Tel Aviv, requires certified electrician. 03-651111, Koti.

Mechanical engineer required for senior position, minimum 10 years' experience in industry; chemical engineer, experienced in polymer or bitumen products, required for private Holon plant; English essential. POB 2905, Tel Aviv 61028.

Seeking practical engineer/construction technician for work, Tel Aviv area, 3 years' experience in public works and expert in inspection and quantity surveying, car owner preferred. 03-453533.

Specurity requires installations technicians for alarm and communications systems, experienced. 03-650627.

Electronics practical engineer and technicians for work in Israel and abroad. POB 36294-5, Tel Aviv.

Seeking television technician for instruction, mornings or evenings. 660893, 660881.

Service technician for photocopy machines, electronics graduate. 03-332464, 03-337551.

HAIRDRESSING

Required, good *hairdresser*, good conditions, convenient hours. 03-764826.

Experienced blow dryer operator required for Bnei Brak hairdressers, good conditions. 03-797949.

Holon, excellent hairdressers, blow dryer operators, + manicurist, good conditions. 894219.

Seeking excellent hairdressers, blow dryer operators and manicurists, good conditions. 03-421974.

Yanka hairdressers require excellent blow dryer operators and trainees. 03-244297/8.

Advanced trainee for hairdressing salon, Tel Aviv, 5 day week. 03-5461985, evenings.

Hairdresser required, 08.00-14.00, *Bat Yam*. 868073; *evenings*, 862423.

Ramat Hasharon, Salon Natali, requires haidresser + blow dryer and trainee. 03-493746.

MESSENGERS

Pitkit requires messenger on scooter. 36 Harakevet, Tel Aviv.

$1,000 for messenger with vespa, fully familiar with Tel Aviv. 03-7519317.

Largo Aviler Ltd. requires 3 messengers/delivery men, vespa and car licence, minimal English. 03-835252, 03-827472; 12 Shocken, Tel Aviv.

Messengers with moped licence, full time work. 4 Hanegev, Tel Aviv, room 18.

Messenger boy required. 03-257321, Sarah.

Messenger work, licence and/or vespa, good conditions. 471329.

Seeking messenger before army service with moped licence. 03-281971, Aliza.

Seeking moped licence owners, high base salary + commission. 03-663605.

Serious, quick messenger with bicycle for copying business. 03-5462768.

Stop! High salary, conditions, for vespa/moped owners only! 03-229077.

Messenger company requires messengers with/without tools, familiarity with Tel Aviv not necessary, part time possible. 03-413494.

Messenger/retired with/without car, for office in Bnei Brak, part time. 03-789974.

Messenger required, before army. 03-7519441.

Moped owner, full time, for computer company. 03-777061, Nili.

Youth required to work in shop + errands on bicycle. 03-614872.

Messenger, Tel Aviv area, preferably with car. 03-383482, 02-663627.

Experienced messenger with Vespa, very high pay. 03-337250.

Messenger + Vespa licence, after army, Ramat Gan-Petah Tikva area. 03-281781.

Seeking messenger with moped for full or half day work, Tel Aviv area. Apply to Yossi. 03-247291.

METAL WORKERS

Bnei Brak industrial plant requires metalworker/lathe operator. 03-782110, Jozy.

Miller, turner or vocational school graduate required. 03-9611130, 03-591691.

Miller and turner required, Holon industrial area. 03-8013389.

Plastics plant, Kfar Ezer, requires miller/turner (preferably die-caster). 03-355174.

Young metalworker required for lift work. 03-737626.

Metalworkers + assistants for metal factory, Raanana industrial area, Solel Boneh Building. 052-452941.

Tel Aviv factory requires production workers. 03-255311-2-3.

GCV-operator (digger) required in Eilat. 059-78701, mornings; 059-77343, evenings.

Pantograph operator, (blade cutting), experienced + independent work ability. 03-9367846.

SALES STAFF

Experienced and responsible salesperson for lingerie shop, 16.00-19.00. 03-410650, 03-483942.

Experienced salesperson for fashion shop, Dizengoff Centre. 03-287486, 03-737634.

Gift shop, Tel Aviv centre, requires experienced salesperson, part time, languages. Offers in writing to POB 1334, Tel Aviv 14747/aleph.

Mercurial woman, open minded, who wants to earn a lot and advance, flexible working hours. 03-734133, 03-722315.

Polgat shop, Beit Kalka, 116 Derech Petah Tikva, requires experienced salesperson for men's department. Apply afternoons to shop manager.

Radbinovitz stationery, 3 Bialik, Ramat Gan, requires experienced salespersons.

Tel Aviv, shop manager, experienced with textile products. 03-661431.

Teta branch, Beersheba, requires salespersons, fashion field. Apply to branch manager. Rehov Keren Kayemet Le'israel, Midrahov. 057-72454.

Teta branch, Petah Tikva, requires salespersons for fashion field. Apply to branch manager. 6 Rehov Kaizor, Midrahov. 03-908381.

Experienced independent sales agent for bedroom suites. Tel Hai Carpentry, 052-444943, 052-453694.

Firm in exhibition and advertising field requires salesperson, nice appearance, expressive ability, car essential. 03-216179.

Petah Tikva, large realty agency requires serious agent from Petah Tikva. 03-913013.

Sales agent required, attractive, experienced, driver's licence. 052-441189.

Sales representative to distribute Entertainment 87 book, Gush Dan, age 24-35, car an asset. Moshe, 03-289129.

Young firm requires sales managers throughout Israel, agents, clerk. 03-735568.

Excellent clothing manufacturer seeks experienced sales representatives, countrywide. 02-226228, Gavriel.

Experienced agents + vehicles required, for marketing in toy shops, workers' committees, and Arab sector. 03-743854, 03-7512270.

For national business manual in food field, Tel Aviv branch, experienced space sellers required, vehicle essential, excellent conditions for suitable. Sunday-Tuesday 10.00-14.00 only, 03-290188, Avi.

NIS 2,500 monthly + airline ticket to USA for super-salespersons! 03-484603.

Petah Tikva, salesperson required for leather clothing shop. 03-611278.

Publishing house requires sales promoter for shops and institutions. 03-249602.

Salesperson for household appliance and gift field, preferably with experience and references. 03-452802.

Shmueli Optica requires salesperson, previous experience advantageous. 03-482257, evenings.

Trustworthy, serious and experienced salesperson for jewellery branch + references. 03-622284.

Agents required for realty agency, split shift, high income. 03-424584, 03-424697.

Attractive, experienced salesperson for gift shop. Dizengoff Centre. 280091.

Baderech, the largest transportation monthly in Israel, requires experienced space-sellers, for suitable: base salary + commissions, equal to $1,500. 03-494588, from Sunday.

Ladies' boutique, Ramat Hasharon, requires young woman, part time, English/Spanish knowledge. Upside Down, 53 Sokolow.

Plant for decorative items and gifts, Tel Aviv, requires agents + car from Tel Aviv, Jerusalem. 03-838070.

Polgat Ivanir requires salesperson for men's department, part time, retired possible. For details please apply to Amos, 03-244151.

Ramat Aviv, experienced salesperson for clothing, mornings, preferred from area. 03-417444.

Salespersons for most sought-after product, evenings, car essential, high earnings. 03-324975, 03-316971.

Want to earn NIS 100 a day? Market a product in demand. 03-828642.

SECURITY

Bnei-Tal Security Ltd. requires security guards + weapon. 114 Ben Yehuda, Tel Aviv.

Guards for shifts, Tel Aviv and Beit Dagon, weapon owners preferred. 03-263491.

Required for security work, Tel Aviv area, after army, combat unit, morning work. 03-412131.

Security company requires security guards, morning hours only. 03-882395.

Seeking ex-combat unit commander for security work for mobile control centre, daytime. 03-343562.

Sherut Hashomrim requires guards for shift work, Petah Tikva area. Apply, 131 Yehuda Halevi, Tel Aviv; 225571, 347211/2/3.

SEWING & CUTTING

Bruriya Bridal Salon requires seamstress, 13.30-19.00, excellent conditions for suitable. 03-657993.

Cutter and assistant cutter, training and advancement possible, excellent conditions. Tadmit, 03-737170.

Dan Cassidy requires industrial machinist, experienced, full day, good conditions. 03-7519935.

Excellent quality sewing workshop working mainly for export with sophisticated equipment for sports and tricot wear available for new clients. 03-376818.

Experienced seamstresses, pleasant atmosphere, excellent conditions, 5 days, home seamstress and sewing workshops. Tadmit, 03-737170.

Experienced curtain seamstress, full time. 03-864452.

Finish department - handwork, ironing, quality control, 5 days, excellent conditions. Tadmit, 03-737170.

Home seamstresses required for women's clothing factory. 03-378804.

Old age home, Raanana, requires nurses, attendants and general workers, accomodation possible. 39 Borechov, Raanana, 052-21031.

Yardena furniture, Ramat Gan, requires experienced seamstress for leather work. 03-724567.

Experienced designer for Dizengoff Centre fashion shop. 03-287486, 03-737634.

Experienced machinist with overlock for home work. 03-5101210.

Jacques Limor Ltd. requires tailors and seamstresses. 7 Derech Hashalom, 03-256294.

Lodzia Rotex sewing workshop, Bnei Brak, requires machinists for 2-needle overlock, 5 day week. Apply at 7 Jabotinsky, Bnei Brak.

Overlock operators required, excellent conditions, pleasant atmosphere. 03-336945.

Sewing workshop required, central region, for children's clothing. 03-494752.

Sunflower requires experienced pattern maker for girls' and childrens' clothing, part time possible. 03-824443.

Tel Aviv ready-to-wear requires excellent seamstresses to work in workshop and at home, not Shabbat. 03-773466.

Studio for high fashions requires professional seamstresses, good conditions. 03-285943.

Machinists required for overlock and Singer. Serena Knits, 03-823807, 03-837439.

Aero company requires: tailors, machinists, handworkers, pasters. 03-379492.

Fashion factory requires experienced quality controller. 03-653276.

Hannah requires machinists for Overlock and Singer, NIS 900 per month. 03-379413.

Honigman Fashions for women and children requires: 1. experienced overlock and Singer machinists; 2. women for hand work and quality control: 5 days weekly, good conditions, full social benefits. 03-836266-7-8, 7 Benvenisti, Tel Aviv.

In family atmosphere, machinists for clothing plant, all social benefits. 03-287848.

Seeking excellent zigzag machinist for fashion plant. 03-613923.

Srigamish plant requires professional/non professional machinists for all types of machines. Apply to Shula, Personnel Department, 32 Rehov Harakevet, Tel Aviv, Central Bus Station.

Srigei Hashahar, Bnei Brak, requires professional cutter, assistant cutter, good conditions. 03-741178, 03-776045.

Tel Aviv sewing workshop requires cutters, pressers, assistants, non-professionals. 03-812195.

Ferrari requires model seamstresses, superior conditions for suitable. 03-210918.

Shirt factory requires model seamstresses, part time, Tel Aviv, good conditions for suitable. Apply to Anastasia, 03-265432.

Situations Wanted

Mechanical practical engineer + experience accepts draughting and planning work. 03-948750.

Retired police officer, with car, seeks suitable work, preferably afternoons. 03-737484, evenings.

Seeking precision electronics/mechanics work at home. 03-482423.

Woman, experienced with bank adjustments, clerical work, English, seeks part-time work. 5-days. 03-248918, from afternoon.

Word processor operator on IBM PC accepts typing jobs (including laser printer). 03-452933.

Practical engineer + electronics engineer accepting work repairing digital cards. 052-29125.

Pensioner, recently export manager of large company, interested in parttime work, export field. 03-739357, afternoons.

Combat medic wishes to care for elderly, special shifts. 03-268659.

Business

Commerce with Hungary! For importers! We can get discount on every product you want to purchase in Hungary! 08-461333, 08-454548.

For business people, bargain, Pelephone for car, like new, NIS 4,500. 03-878402.

For sale, active mechanical workshop, Tel Aviv, bargain. 03-354504.

Metal plant including structures, large area, various equipments for cutting, bending, welding, perforating and compressing by steam presses up to 700 ton,+ considerable potential for employment (also for frequent field work) seeking cooperation with similar plants for implementing metalwork jobs, good conditions. 051-25125; evenings, 08-461289, 051-30743.

Amazing! Tochnit Hanahar, PC/XT + 20mb., Brother printer, priced from NIS 3,900 for firms and factories, accompanying business software, stock, bookkeeping, sales, AT computer, Brother printer, campaign price. Unimind Computers Ltd., 03-333902.

Available immediately, working delicatessen, *Herzliya centre*. 03-386917.

Ben Yehuda, 350sq.m. hostel, tabu, 180,000. 03-284760, 03-280744.

For managers and buyers going to exhibitions in Italy, you need experienced person to guide you through the language and mentality problems and all negotiation stages. 03-221091.

For sale, 50% of company marketing natural products. 03-333902.

Haifa shop seeks marketing/agency, north. POB 46502, Haifa.

Keymoney, 3 rooms for offices/workshops, phone. Ran Realty, Entebbe, 03-249357.

Monthly rental, clothing plant + equipment, 225sq.m., part possible. 03-382070.

Owners of shops over 50sq.m. interested in joining Ophir Letinuk chain, call: 03-726786.

Seeking qualified electrician to establish partnership for vehicle electricity and airconditioning. 03-957094.

3,800 diverse export surplus backpacks for sale, export price, $13,000. 03-707398.

Auditing, cost, budget, planning and financial and economic analysis services. Moshe Green, 03-236810

Commercial company requires inactive investor, around $50,000 (securities possible), for consumer product for local and export market. 03-423191, evenings.

Dynamic partner/investor required for active business in music and amplifier field. $30,000 investment. POB 7045, Tel Aviv, for music services, discretion assured.

For rent, independent wholesale food service, 100 + 30 storeroom, Holon, equipment for sale. 03-802301.

Holon, garage for heavy vehicles or tractors for rent. 03-804466.

Monthly rent, active carpentry shop, 200sq.m., machinery, gallery. 03-842681, evenings.

Monthly rent, equipped dental clinic, Bnei Brak. 03-702928, from Sunday evening.

Partner required for building project (preferably in field), 59% return, maximum risk up to $200,000 to be guaranteed by property. POB 33485, Tel Aviv.

Active shop in domestic electrical appliances seeking offers by importers or agents for consignment sales. 063-32685, 063-35870.

Active pizzeria available + entire equipment + licence. 03-498225.

Advertisement office and publishing house reqires partner, graphic artist preferred. 052-453197.

Available, Dizengoff, active realty office. 03-247026.; 03-5462569, home.

Commercial company with shops, storerooms and plots at central locations in Beersheba, seeking offers for agencies and/or partnership. POB 166, Beersheba, 057-70210/1.

Fibre-wood directly from the factory. For manufacturers, carpentry shops and merchants, excellent quality, unpolished, 17mm. thick, measures 1.80x3.70, 1.20x1.80, 58x2.50. Only commercial quantities. Lir, 08-243646, 08-225211-2, Martin.

For sale, distribution area for dairy products. Tel. 03-864028, evenings.

Haifa area, factory requires factory outlet business in Tel Aviv centre, monthly rent, long term, phone. *Possible employment for shop owner*. 04-732379, 04-722977, evenings.

Interest for investors NIS 4.25%, $2.75%, good guarantees, (not bank). 03-379386.

Kfar Sava, flourishing household utensils shop available. 052-72903, evenings.

Marketing company in Florida seeking interesting offers. U.F. Ron, INC POB 9623, 33075, Florida.

Marketing manager available, very experienced in consumer goods, open to offers and business deals. Write to Mogendorf, 9/21 Kaplan, Petah Tikva for number 25.

Owners of shops, 50sq.m. and larger who are seeking to join Ophir Letinok chain should contact 03-726786.

Partner required for realty office, Ramat Gan centre. 03-792707.

Rehovot, available, shop + agency + business in electricity field. 08-476304.

Rental, active restaurant, Jaffa centre. 03-353582, evenings.

Rights for baking products distribution area in Netanya, abundant income. 052-23974.

Rubber stamps, pens with signature within 24 hours. Ligraph, 234 Dizengoff, Tel Aviv, 03-5462931.

Seeking to rent letterpress printing shop in centre. 03-953152, 08-450811, afternoons.

Selling, ½ sheet folding machine; 9 points collector. 03-828117; 052-450675, evenings.

Small metalwork plant seeking work, such as: dismantable galleries, constructions and shavings processing. 03-9611130.

Interested in purchasing buildings with protected tenants. Canadian Intercontinental. 03-286222, Maldan.

Most successful delicatessen in Raanana for sale. 052-454514, evenings.

Ashdod, office + possible storeroom, central location in industrial zone, interested in merchandise distribution agencies to south, other offers. 055-51979.

Bargain! Sale, pharmacy in Tel Aviv, many decades established. 03-650741.

Energetic, aged 39, references, car, open to offers, approx. $100,000. POB 65110, Tel Aviv 61650.

Kitchen contractor, high quality + catering and equipment for 200 people, seeking to run industrial kitchen. 052-86513.

New! Exciting business for ready-food shops or vacant shops, Gush Dan. First come, first served! 03-402287/9; 03-499422, office.

Available, active grocery, populated area, school. 03-7512746.

For car import company, serious partner required, investment. 03-246274.

Petah Tikva, established grocery for sale, excellent location. 03-918153, afternoons.

Probability and chance in roulette; calculator demonstration. 02-247638, 247638.

Sale/rental, amusement installations, luna park, video games. 02-233732.

Loans

For salaried, loans by a large company are safer. 03-269333, mornings; 03-346069, after 12.00.

M.S.F. - Financial Services Centre Ltd., immediate, convenient loans for salaried against guarantors only. 03-288354.

Salaried worker, *Histadrut* member, don't pay more for loans, call 052-543202, immediately.

Salaried! Convenient, immediate loan against guarantors. A.N.T. Ltd., 03-5464012, 03-450302.

Guarantees continuing. 03-650741, afternoons.

Halls

Rental, 95sq.m. hall, 4th floor, lift, Ramat Gan, 2 Rehov Dov Friedman. Tel. 03-403201, afternoons.

Rental, Blumfield, 40sq.m., 2nd floor, lift, galleries, phone, airconditioner + well arranged office. 03-828569, 03-448149.

Ramat Gan (Jabotinsky), 1st floor, 2,000 ($1 per metre), power, phone. *Clali, 03-371025*.

Rental, 140sq.m. hall, 2nd floor, Rehov Ben Avigdor. 03-229413.

300sq.m. hall + plot, power, phone, immediate. 03-855463.

Rental, Ramat Siv, offices/industry, 2nd and 3rd floors, 686sq.m., one floor possible. 03-9234059.

Industrial Premises

Monthly rental, approx. 30sq.m. + yard, *ground floor, any purpose*. 03-371327.

Rental, 125sq.m., 23 Hemelacha, Holon, ground floor. 373065; *evenings*, 5055905.

Seeking structure, ground floor, 110x160sq.m., Kiryat Arye, Petah Tikva, Or Yehuda, Yehud or Givatayim area. 03-778265, 03-5516107.

1,000sq.m. industrial building required, ground floor, Hasharon and central regions. 03-370597.

Near Beit Romano, rental, 3 storey building, 150sq.m. each floor, 400sq.m. shed. 9247002/3.

Rental, 4 storey building, 920, phones, offices. 03-825405, 03-294815.

Rental, Holon, 330sq.m., power, phone, ground floor. 03-5513173, from 16.00.

Rental, Kiryat Arye, 175sq.m., 2nd floor, phone, heavy-duty lift. 03-7518316, evenings.

Sale, industrial building, Ashkelon, any purpose, + yard, 03-392137.

Seeking industrial building, monthly rental, about 2,500sq.m., suitable for food factory, Bat Yam/Holon industrial area, immediate occupancy. 03-5511155.

Seeking 60-100sq.m. hall, power, near Exchange. 03-7510514.

Yazur and Rishon Lezion, rental and sale, any size. M.A.Z., 03-807831.

5 metre lathes, milling machines, radial drill 1250, and equipment. 03-315251, 03-822476.

Industrial hall required in Tel Aviv, 500-700sq.m., ground floor. 03-374254.

Rent/display, near Furniture Farm, 300-600 + phones, abundant parking space. Coral, 288943, 292616.

Yazur, 1,000sq.m. for rent, ground floor, easy access, phone, power, immediate. Coral, 288943, 292616.

Industrial Equip.

Rental, 5-10 *polishing tables in well* arranged, airconditioned factory. 03-7513190.

Offices

Ashkelon, rental, part of office, full privacy, phone and furniture. 055-74615.

Herzliya, rental, offices, phones, parking, various sizes. 052-81719.

Immediate, Tel Aviv, monthly rental, detached building for offices + display and sales area. 300-400-550-850sq.m., phones, parking. 03-657018, 03-660696.

Monthly rental, 200-1,000sq.m. office building, heart of Tel Aviv, lift, phones, parking, re-devision possible. 03-744106, afternoons and evenings.

Monthly rental, Lilienblum, 2 office rooms, phone, immediate. 03-251595.

Monthly rental, luxurious, 93sq.m., phones, Avgad. 03-449227, 03-428587, evenings.

Monthly rental, Allenby, 100sq.m., 2 + hall, phone. 03-231896.

Near Mann Auditorium, 3 room flat, phones, parking, for quiet office. 03-236146.

Neot Afeka, Ramat Gan Exchange, luxurious offices, from 150sq.m.-2,000sq.m. Nineveh. 03-420980.

North, Arlozoroff, for sale, large flat, suitable for offices/clinic. 03-336667.

Office building, Rehov Lilienblum, Tel Aviv, approx. 660sq.m., for rent partially/entirely. Tel. 03-614731.

Opposite Hilton! Shop + offices, 150sq.m. Exclusive to Blecher. 03-226132.

Ramat Gan, 300sq.m., well arranged + phones, shops. Reshef Realty, 03-769862.

Rental, Ben Yehuda, 350sq.m., luxurious, shops. Reshef Realty. 03-769862.

Rental, Gesher Hahalacha, Ramat Gan, 90/140, 57. Reshef Realty. 03-769869.

Rental, Levontin, 120sq.m., furniture, phones, airconditioners. 03-423864, 03-260777.

Rental, Tel Aviv border, 350sq.m., luxurious. Reshef Realty. 03-771357.

Rental, for accountant, 2 rooms, tel Aviv centre, parking. 03-288672; 052-440644, evenings.

Rental, nice and furnished office, airconditioner, 32 Rehov Bialik, Ramat Gan. 03-734293.

Rental, well arranged 5 room office + 3 phone lines, 1st floor, Trumpeldor-Ben Yehuda. 03-660817, 03-421386.

Rental, Holon centre, quiet and nice office, 230. 5052740.

Tel Aviv, Bograshov, 70sq.m., ground floor, phone. 03-484776, 03-402420.

Allenby, 5 + 6 rooms, 2-4 phones. Rafael David Realty, 03-621127, 03-614898.

For sale, plastic dividers for offices, including veneer-covered doors, about 200sq.m. 03-7519704.

Herzliya centre, rental for office/clinic, 3, phone. 052-540792, 053-28410.

North, 5 rooms, luxurious, airconditioners, phones. Petel, 03-451319.

Ramat Hasharon, office of about 50sq.m., parking, phones, airconditioning. 03-863368.

Shikun Dan, luxurious office seeks tenant, year and longer, about100sq.m., available immediately. 03-491539.

For safe investment, plots in Herzliya, block 6607, 40,000. 03-471433.

Accountant requires office in centre, north Tel Aviv, 7 rooms, phones, parking. 03-411136, evenings.

Available, Petah Tikva, pharmacy, *structure for monthly rental*. 052-559966.

Central Tel Aviv, shops and offices, monthly rental. Adv. Ben-Tov, 03-627111.

For immediate rent, Balfour, offices, shop, storerooms and phones. 451939.

For sale, Hehalutz, central, 3 rooms, waiting-room, 2 phone lines, 2nd floor. 04-641455.

Offices of various sizes, rental/sale, from agent. 259796, 217432.

Ramat Hasharon, rental, 4 rooms, phone, long term. Zarkon Realty, 03-494139.

Rental, Ramat Siv, offices/industry, 2nd and 3rd floors, 686sq.m., one floor possible. 03-9234059.

Shalom Building, offices for rent. 03-375331.

In most luxurious building, last areas for rent, from 150-700, including all conveniences, at reasonable prices. Coral, 288943, 292616.

Ramat Gan, near Exchange, 400sq.m., divided into rooms, phones, shops, lift, bargain. Coral, 288943, 292616.

Tel Aviv, 350sq.m. for rent, airconditioned, divided + many phones, parking. Coral, 288943, 292616.

Plots

Bargain, plot, Central Bus Station area, Tel Aviv, for any purpose. 03-412897.

Company seeking building plots in *Gush Dan*, cash/combination. 03-701261.

For sale, 5 dunam plot for industry near Petah Tikva. Tel. 03-479742, 16.00-18.00.

For sale, Herzliya, sea-shore, entire plot, 752sq.m. designated for cottages, block 6607. 03-613476, 03-266731.

For sale, bargain, 13 dunam for industry, Netanya. Lahav. 03-403898.

Herzliya Pituah, one dunam, nicest location, 265,000. Cohen-Levin, 052-555789.

Herzliya centre, plot 530, for apartment building. 052-540539, 052-540544, Star.

Holon, Rehov Mifratz Shlomo, Kiryat Sharett, 360sq.m. plot. 03-716667.

Pardess Hana, Neve Merhav, building plot, 100sq.m. 052-446865.

Quiet north, plot for cottage, for wealthy! Nineveh, 03-418190.

Ramat Yishai, ½ dunam, splendid view, for immediate construction. 03-242878.

Rental, Netanya, 2 dunam plot, concrete floor + 600sq.m. structure, power, 3 phone lines. 053-57975, Menahem or Mordechai; evenings, 053-27416, Mordechai.

Attention plot owners in Tel Aviv and environs: our clients require plots for building and investment. Ran Realty, Entebbe, 03-249357.

Kiryat Arye-Petah Tikva industrial area, 850sq.m. plot for sale. 03-723870.

Near Lodzia, Moledet, block 6738/12, 338sq.m., for construction, 22,000. 03-228679.

Herzliya Pituah, 1½ dunam, 110,000. 052-72878. 052-558731, Sha'ashua.

2.5 dunams, rights to build, Canaan Bet, Safed. 03-775570.

Building plots required for various clients, Herzliya, Holon, Tel Aviv, Ramat Hasharon. 03-846655.

Kfar Sava, 380sq.m., private land, $45,500. Anglo-Saxon, 052-25381, 052-441521.

Plot in Afula available, 1824sq.m., 16,682-5. 02-812156.

Sale, plot for cottage, Even Yehuda, *545sq.m., facing wonderful view*. 03-846655.

Raanana, plot to build cottage, quiet. 55,000. Gioran, 052-84839.

Required, plot or old house for immediate construction, 24-48 rooms, Tel Aviv, preferably near sea. 03-286181, Yehuda or Amos.

Sale, plot for villa, very near Tel Hashomer Hospital, block 6235, parcel 206, 698sq.m. 260316, Tel Aviv.

Gan Yavne, ½ or dunam, beginning of construction. 03-5321371, evenings.

Advertisements can be placed in Luah Ma'ariv at advertising agencies and Luah Ma'ariv offices only. Classified advertisements reaching the Luah Ma'ariv head office by 5 p.m. on Thursday will appear in this section on Friday.

Herzliya Pituah, for sale, 300sq.m., NIS 172,500. Anglo Saxon. 052-554443.

Holon, seeking plot in blocks in Het-300 plan. 885085

Serious firm seeks plots for construction, Tel Aviv and Sharon area, for cash and combination. 452078.

Shops

For sale, multi-purpose shop, Ramat Gan, tabu. 03-396457, evenings.

For sale, working shop, 36 Harav Kook, Bnei Brak. 03-703914, 03-785158.

Rehov Kibbutz Galuyot, shop to let 03-827751.

American investor seeking special products with large export potential. POB 595, REhevot.

First come, first served! Mercaz Hafelafal available. 47 Rabbi Akiba, Bnei Brak.

For factories wishing contacts in U.S.A., our representative is now in Israel. 03-915650, Moshe.

For immediate sale, clothing store with a difference. 052-22459, 052-449719.

For sale, Bat Yam, 20sq.m. shop, near school. 03-883229.

Holon, lovely hairdressing salon + clients, shop is rental 03-846976, 03-5516543.

Inventors wishing to export patents to U.S.A., our representative is now in Israel. 03-915650, Moshe.

Minimarket, available immediately, high income. Petah Tikva 03-798784, 16.00-23.00.

Shop for rent required in Herzliya or Raanana centre. 052-82295.

Bargain, rental, Tel Aviv, 100/200sq.m., for display and sales. Reshef Realty. 03-771357.

Herzliya, Sokolow, shop for sale, $70,000, tabu. Diur Express. 052-885856.

Keymoney, central Petah Tikva, 120 + gallery, airconditioners, parking 03-919628.

Keymoney, north Tel Aviv, established realty (shop can serve other purpose). 03-243945, 03-225278.

Keymoney, vegetable shop available. 2 Hama'apil, Ramat Gan. 300314.

Keymoney, shop, 24, 58 Arlosoroff, Ramat Gan, $15,000. 03-492701.

Little Tel Aviv, rental, 50sq.m. shop, possibly cafeteria. 03-444375.

Monthly rental, shop, phone, Castel area (400) Petel. 03-451319.

Rental, Jaffa, cafeteria + equipment. 03-722736, 03-394492, afternoons. Zohar.

Rental, shop in Ramat Hasharon, Ussishkin. $200, only for fashion. 03-403812; evenings 03-312968.

Sale, 114sq.m. shop in 'Passage', El Al building, bargain price for quick decider. Details: 03-292233, ext 40.

Shop required for rent, 30-40, in business section, Tel Aviv/Ramat Gan. 5050907.

Shop required, large, central, Ramle, Ramat Hasharon, Afeka, Rehovot, Raanana, Herzliya areas. 03-885277, 03-801595.

Tel Aviv, east, 60sq.m. shop available, keymoney. 03-570168.

Herzliya, shop and basement, 160sq.m., phones, open to offers. 03-493274.

Rental: Yafo, large, all-purpose, opposite Dajani Hospital. 03-814897, from 18.00.

Sale, commercial rugs, Petah Tikva, various sizes (starting from 52sq.m.), in commercial centre of new, large, growing residential area. 03-664631.

Shop for rent, Sokolow, Ramat Hasharon. Canadian Intercontinental. 03-490163.

Ramat Aviv Bet, 64sq.m. to let in commercial centre, Rehov Shlomo Ben Yosef corner Rehov Ahimeir. Africa Israel Investments. 03-650281.

Warehouses

Rental, 5,000sq.m. storeroom on 17 dunams land, new Rishon Lezion industrial area, about 3,000sq.m. paved ground. 03-732591. 052-72461.

Workshops

Keymoney, adjacent buildings, 15 + 50sq.m., phone. 03-814738.

Matrimonial

Invei Hagefen, the exclusive office for religious, selection of charming offers throughout Israel. 03-330397.

Mitzva Matchmaking, no fee, for religious. 02-699397.

Voluntary, through house visits only – we have an abundance of offers from Israel and abroad, all ages. 03-9613105, POB 245, Rishon Lezion.

Why be lonely? Religious/secular/new immigrants/golden age and all ages, for serious only. Lady Ann. 02-635834.

She

45 year old widow for young in spirit and educated. POB 654, Rehovot.

Beautiful and special graduate, 24; beautiful and educated industrialists' daughter, 28. Eti, 03-296024.

Graduate, no children, 44, for serious purpose, until 50. Private POB 44938, Haifa.

If you educated, aged 65-68, tall and handsome – a charming, established, widow will be happy to meet you. POB 16466, Tel Aviv, for 753; include phone.

Pretty and educated seeks suitable bachelor for serious purpose only, age 30-40. POB 30452, Tel Aviv.

Pretty graduate, divorcee, traditional and special, 39 + child, seeking additional + traditional graduate and wealthy (naturalist preferred), until 48. POB 30276, Tel Aviv.

Pretty pensioner, 60, seeks European educated until 70. POB 20050, 533/Lamed.

44, available, bubbly, intelligent, attractive, modest, selective, safe bet for suitable. POB 9309, Haifa.

Charming boy (5) + widowed mother (30), pretty, graduate, optimistic, seeking warm father/husband, tall, handsome, educated. POB 533, Bat Yam.

Graduate, 32:175, seeks established for marriage. POB 36960, Tel Aviv.

Musician, 31, M.A. student, pretty, seeks relationship, serious purpose. POB 37172, Tel Aviv.

Private, graduate, 49, very pretty, seeks cultured, broad-minded, sensitive. POB 26238, Tel Aviv.

Private, single, 28:1.56, cute, witty, seeks available, educated, handsome, until 35, for serious relationship. POB 29838, TelAviv.

Quality, pretty, single, 29, intelligent, sensitive, seeks suitable for marriage. POB 137, Petah Tikva 49101.

Single, graduate, established, sensitive, 38, Li-Lach, Beit Clal, 03-296679.

Single, graduate, pretty, 35:155, seeks educated, serious, to establish warm home. POB 270, Kiryat Ono.

The campaign continues! Free registration for men. Invei Hagefen (for religious programme), 03-330397.

Widow, pretty, educated, established, 48:173, seeks intelligent, established, tall, kind. Private POB 152, Kiryat Ono.

39/165, single, attractive, serious, seeks up to 45. POB 6841, Jerusalem, for Alef.

Pretty, 42:170, graduate, seeking handsome graduate, responsible, trip lover. POB 3100, Jerusalem 91030.

Seeking graduate, 56-63:175, intelligent, sensitive, personal charm, outgoing, wide interests, for serious purpose. POB 8471, Jerusalem.

Single, religious, 37, established, for marriage. POB 3008, Hadera.

He

Cultured and established widower seeks warm country-side home. POB 161, code 70700, Gedera.

European industrialist, 58; wealthy, widower 55; doctor, 64; doctor, 46. Eti, 03-296024.

Graduate 40:170, slighty disabled, seeks charming and intelligent. POB 79, Petah Tikva.

Graduate, 30;186, cultured, handsome, quiet, European, loves peaceful life, seeking pretty, feminine, refined and established for serious purpose. POB 22705, Tel Aviv.

Moshav member, 64:160, seeks moshav member, widow, 56-64. POB 3400, Hadera.

47, handsome, established, seeks very pretty and shapely. POB 29868, Tel Aviv.

51, seeks woman for friendship, preferably from Negev area, state phone no. POB 20050, Tel Aviv, for 532.

62:176, graduate (senior banking director, retired), established, in final divorce proceedings, seeks tall, feminine, intelligent, elegant. Reply in English, German, Hebrew, Hungarian: POB 583, Kiryat Motzkin.

Diamond merchant, 30;176, handsome, elegant, lives in USA, seeks pretty, feminine, shapely, until 24, serious purpose only. POB 6694, Haifa.

Divorced, educated, established, generous, good-hearted, many other good qualities, 60;180, 100kg., seeks life partner, pretty, intelligent and the other good qualities, until 48. Honour me with a reply + mailing address, to: POB 141, Even Yehuda.

Divorced, 61:165, seeks serious for marriage. POB 7620, Ramat Gan.

Graduate, religious, 34;172, bachelor, European, seeks similar. Private POB 20514, Tel Aviv.

Pleasant millionare, 37:180, seeks pretty, intelligent, until age 31 only, please state phone no. POB 39352, Tel Aviv.

Private, bachelor, 36:180, handsome, intelligent, established. POB 402, Ramat Gan.

Religious bachelor, 26:170, seeks pretty, gentle. POB 30294, Tel Aviv.



Religious partner? Selection of charming young men await you at Invei Hagefen. 03-330397.

Widower, graduate, traditional, 34, seeks suitable. POB 6351, Jerusalem.

Bachelor, 28:168, religious, practical engineer, handsome, seeking attractive. POB 960, Bnei Brak.

Divorced, 51, very handsome, very well established, seeking honest, frank, pretty and shapely. I am dying to meet you. POB 1334, Tel Aviv 14752 for Alef.

Engineer, 32;171, handsome bachelor seeking shapely, attractive, educated. POB 39995, Tel Aviv.

Handsome, 28, seeking attractive, established, for marriage. POB 10979, Ramat Gan.

Very rich, 55, from Russia seeking attractive, 33 from Russia. POB 1334, Tel Aviv for 20447.

Single, 35;169, seeking quality, pretty, traditional. POB 2045, Jerusalem, for 916.

Wealthy, widower, Yemenite, 52;168, respectable and serious! Seeking: widow, Yemenite, pleasant, for marriage. Details to Menny: 03-719042, 03-720032.

Personal

28(f), pleasant, established, disabled from car accident, seeks true friend, possibility of development. POB 16194, Tel Aviv (for Orit).

49(m), in extensive divorce proceedings, without, seeks friend(f). POB 144, Rehovot.

Available, 40;178, senior economist, stuck at crossroads, seeks truly established for push, sensitive, intelligent, to travel together. Private POB 40048, Tel Aviv 61400.

Available, cultured, handsome, 55;170, seeking attractive. POB 655, Kiron 55000, include photo.

Elderly seeking attractive, young (f) for intimacy + support. POB 29433, Tel Aviv.

Exorcist, reveals future, calms nerves. George, 03-450679.

For wealthy only, 3 hours of enjoyable companionship by high standard escort. 03-291352.

Handsome young man, 178, seeks pleasant young woman, aged 17-25. State phone no., POB 30354, Tel Aviv.

IDF widow + 2 high school students, seeks serious, willing to take on high expenses of children. POB 22707, Tel Aviv.

For former kibbutzniks and graduates, a group of availables, aged 30-45, is organising for serious only, where you will find real substance, parties, we won't fill you with false promises but will deliver, we'll be happy to talk with you evenings. 03-728104.

Curly blond, (m), virile, handsome, bachelor, 29/175, independent moshavnik, seeking young, attractive, animal lover; for serious purpose. Send phone number. POB 787, Netanya.

Graduate(m), 38, married, seeks intimate friend(f). POB 5145, Holon.

Want to meet foreign residents? Advertise in Israel Shelanu in Americas and your ad will appear in Luah Maariv. Haviva Advertising, 02-244415.

Handsome, not available, dependable and wealthy, seeks pretty friend, preferably Yemenite, up to 28, support assured for suitable. POB 822, Kfar Shmaryahu.

Man, 31;178, seeks full-figured woman for intimacy, support possible. POB 5019, Tel Aviv 61050.

Groups

Cultured group, Russian speakers. Ina, 03-358431; Mark, 03-705416.

Nominal fee, astrology, cards and amulets, possible by mail. 04-714577.

Culture club accepting men up to age 55. 03-457099, 19.00-21.00.

General

Campaign! For the elderly, medical supervision in villa, Ramat Gan, NIS 800. 03-776784.

For women, massage and pampering by handsome man. 03-725720.

Good idea? Massage by in your home/office, for serious, by charming young woman. 03-814221.

Professional and soothing massage, showers in rooms, Moran, 51 Ben Yehuda. 03-234396.

Agriculture

For women! Training for self-production of cosmetics, laboratory conditions. 03-383647.

For sale, agricultural land, 133 dunams, Heletz. Tel. 03-748126.

For sale, flock of sheep, Assaf species, Kfar Hess. 052-61716.

Interested in purchasing ruscus and gypsophila (including quota).Send handwritten offers to Davar, 31 Herzl, Netanya (for Ruscus).

Kfar Warburg is selling a) two Alfa Lavatt milk coolers, 4 cu./hour, 71 cu./hour working speed; b) cattle-wagon. Kibbutz coordinator, 055-82160, 055-84393, work.

Kibbutz member experienced in work with unweaned calves. 057-83780, evenings.

Moshav Almagor requires water-worker, residence in moshav. 069-37036, 069-37177.

We buy and sell surplus electric and electronic materials, and cables. 03-380574.

Inbar, Ramle, land for sale + water, 90 dunam. 03-941859.

Interested in purchasing citrus, pecan and avocado orchards for cutting down. 03-248117, sub. 3443, days; 052-25376, Ofer, evenings.

Apple, apricot, persimmon, plum and kiwi seedlings. Kochavi, 065-41092.

Seeking Reuven Yafe heater, 180,000 solar calories or crude oil or Avikal 160,000 calories, good condition. 052-441596, 09.00-14.00.

House in Moshav Hemed + complete farm. 03-781233; 03-783353, afternoons.

Trough for chickens, Gayle mower, powdered milk mixer. 03-9328260.

Tractors

Available for work, ditch digger, like 225 + hammer. 03-5519611.

Case digger, 1979, extending arm (telescope), excellent condition. 04-236286.

Ferguson tractor model 250, 1985 + lifting shovel and tipper trailer, bargain, new condition. 051-24132.

Fiat 640 tractor, 1976, excellent condition. 063-79131.

Ford 3610, 1982, Mizra forklift for containers. 03-903395-6.

Mechanical road and lawn sweeper with towed motor. 03-354025.

Sale, Ferguson 265, 1979, multi, 2000 hours, 1.60 clod-crusher. 052-77633.

Tractors and agricultural tools, mediation-sale-purchase. Gan Sadeh Umeshek, Moshav Yanuv. Tel. 053-85753, 053-88561.

For sale, Ferguson 65, raised, stainless steel sprayer, 500, fertilizer, harvester, rake, seeders, 9-prong cultivator. 055-81396.

For sale, John Deere 21/40, 1980, after overhaul, + fork, Cashtan trailor, grade 4. 055-81212; evenings, 055-86605.

Ferguson 240, 1979, feed container, 10 tons, galvanised. 057-922276.

Dental Labs

Dental lab equipment, New Jenit model, excellent condition. 03-872878.

For dental clinic, dentists, technicians, young apprentice, good conditions. 03-588414.

Milya dental clinic, Rehovot, requires dentists full/part time. 08-459283-4.

Ramat Gan, centre, to let/partnership, active dental clinic with/without modern equipment. 03-728275, 03-729298.

Seeking general dental technician, including porcelain carving. 052-559291.

Seeking dentist, part time. 03-321066, afternoons.

Health

American dietitian available for consultation on health and weight problems, Herzliya area. 052-72337.

Hotels

Sale, tabu, Bat Yam hotel, 20 rooms, equipment, Ahuza restaurant. 03-226063.

Restaurants

Assistant house manager + chambermaids for Grand Beach Hotel, Tel Aviv. 03-241252.

Hamozeg restaurant, 21/Aleph Ben Yehuda, Tel Aviv, seeking experienced waiters/waitresses.

Jaffa restaurant requires: experienced manager, chef, assistant chef, experienced waiters/waitresses, cleaning workers. 052-551261, 03-828012.

Seeking head cook for Beit Berl, near Kfar Sava. Please call Eli Samama, 052-454944, 15.00-18.00.

Worker: before or after army, for exciting work, gew fast-food restaurant in Dizengoff Centre. 052-452763, 052-32565, 052-27782.

Photography

Courses for beginners and advanced, colour and portraits, Photography Teaching Institute under direction of Ya'acov Bornstein, 16 Hayarden, Tel Aviv. 03-658596.

Nikon F 301, 28mm. lens + 80200 zoom lens. 03-266671.

Copy machine, Cannon NP 125, enlarges/reduces, like new, guarantee. 03-262474.

Nikon GF 20, like new, 70-150 zoom lens. 03-339267.

Schools / Lessons

Organ teacher for beginners and advanced. 03-495078. Amos.

Spanish lessons, all levels, for single/small groups. 03-471944.

Courses

Programming courses for adults, Holon Centre of Technological Education. 03-842859.

Programming courses for children/youth, Holon Centre of Technological Education. 03-842859.

In five months you can learn voice, organ, guitar, etc. Campis. 03-244550.

Sambacise, Aerobicise, by experienced Brazilian teacher, 103 Ibn Gevirol. 03-225002. 03-545928.

Services

At your service, orders for tombstones for those with Visa cards, payments possible. 30 Moholiver (opposite Hevrat Kadisha, Tel Aviv). 659417, mornings: 492124, afternoons.

Barak Translations – we translate everything from Hebrew to English, excellent quality. 03-220814.

Chain saw repair, sharpening and free tuning. 08-226179, Itzik.

Chopping wood of all types in Sharon + for heating. 052-36529, Yossi.

Contractor for renovations and additions, tiling, ceramics, stucco, plumbing, construction, finishing, frames. 03-5321049

Prepare your home for winter! Modern window sealing! Shutter and roof repairs, general repairs and renovations, cleaning of stairwells, offices + gardening, polish, pest extermination. 10 Bialik, corner Abba Hillel, Ramat Gan. 03-7515488, 03-9329289.

Sale, Tasky polishing machine, like new, excellent condition. 03-887715.

Shibbolet – polish, cleaning and pest extermination, 15 years' experience. 03-7515284.

Hashahar, re-enameling bathtubs and sinks, throughout Israel, guaranteed. 03-373668, 03-377116, 02-416621.

Hamatmid, polish, cleaning and pest extermination services, with a guaranteed, reliable. 03-887340.

Hameshapetz, renovations, constructional additions, painting (Tambourtex). 03-886419.

Planning, development and establishment of gardens, irrigation and routine maintenance. 052-35028.

Roof tarring and whitewashing, NIS 2 per sq.m., 5 year guarantee. 03-403489, 03-495146.

Shopowners, window and sign cleaning, special rates. B.H.T. 03-338461.

Excellent cleaning and polishing, guarantee, students. 03-732003, Yotam.

Experts for tile polishing works + polish and basic cleaning. 03-259549.

Taleh cleaning, polishing and free pest extermination, guaranteed. 03-827370, 03-5510583.

Travel & Tourism

Commercial vehicles for transporting passengers (10) and goods throughout country. 052-454938.

Vacations

Holiday in Eilat! Rental, well-arranged flat! 052-558236.

Miscellanous

At your service, young, attractive masseuses, your home. 24 hours. 03-791232.

Attractive masseuses required, high salary, good conditions. 03-791232.

For women only! Attractive student gives you massage and pampering. 03-497991.

For women! New, in Rehovot and surroundings, home massage service. 08-491141.

Massage service in clients' home, attractive and shapely. 03-5464795.

Masseur doing massage only, in client's home, for perfect release. 03-5464875.

New technique for women – relaxation and relief of tension. 03-220841.

Adam Lesherut Adam seeks nurses + medics, high standard attendance, private care at hospital and home, assistance from the heart. 03-5464395/293.

Adam Lesherut Adam, for disabled, elderly, from the heart, seeks nurses, attendants, medics. 03-5464293/395.

Bnei Brak boarding school requires part time nurse. 03-782578, 03-791504.

Kfar Sava pensioners' hostel requires practical nurses, shiftwork. 052-26131, manager.

Kibbutz Afikim seeks nurse, preferably experienced in rural clinic work. For details call: 067-54444, mornings; 067-54029, evenings.

Kibbutz Mizra requires registered nurse, experienced, cardiological training. 065-99704, work hours.

Jerusalem Flats

Contractors

Baka, ground floor cottages, 5 rooms, storeroom as workroom, 127,000 + VAT. Isco Buildings, 02-227414-6.

David Elispur and Partners, building villas in Ramot, breathtaking view. 02-665099.

Pam Bin offers in Har Nof (11 Mishkalov), luxurious flats, penthouses, 4-5 rooms, nearing completion, details on site or by phone. 02-664724, 02-660139.

Ramot, single floor cottages, 160sq.m., private bomb shelter, possibly adjacent basements, personal payment programs, non-linked price for payment within first month. Isco Buildings, 02-227414-6.

Villas & Houses

Baka, Mishkenot Pe'er, 4½-room cottages, high building standard. 02-224181.

For religious, Har Nof Bet, 4, 5 room flats, high standard. 02-224181.

For sale, roof flat, 5 rooms, Knesset view, central, very quiet. Exclusive to Moonshine, 02-222578, 02-247388.

For sale, Yemin Moshe, cute villa + view. 02-233021, 02-236258.

Shechunat Hama'arivim (near American Consulate), entire storey, needs renovation, in 2-family house, large potential. Moonshine, 02-222578, 02-247388.

Arnona, cottage, 4, garden, storeroom, additions. Lafayette-Rehavia, 02-666218-9.

Arnona, luxurious penthouse, 5½ well-kept, lift, storeroom, 220,000. Exclusive to King David, 02-661144, Maldan.

Ein Karem, house, unique, country style, garden. For serious only. Ambassador, 02-668101.

Katamon, Arab penthouse, 3½ + option, view. Exclusive to Shai Agass, 521216-7.

Old Katamon, penthouse, 5½ rooms + one-room flat, 260,000. King David, 02-661144, Maldan.

Ramat Sharett, penthouse-flat, 4 bedrooms, huge lounge, 60sq.m. balcony, breathtaking view, modern equipped kitchen, separate conveniences for master bedroom, marble tiles, 8th floor, indoor swimming pool, $215,000. 02-533005, not Shabbat.

Yefe Nof, sale, 3-level villa, 240,000. 520228, agency.



Cottage, 4, Gilo, 120. 02-762533, 02-246822, work.

Ir Ganim (Hacarcum), two-family, garden, 417sq.m., 60,000. 02-422947.

Tzameret Habira, special, cottage, 6½, large lounge, luxurious kitchen, garden, storeroom, 198,000. 02-815759, weekdays.

Flats for Sale

Har Nof, selection of flats for immediate occupancy and in all building stages. Ortal, 02-288586, 02-287973.

Kiryat Shmuel, 4, compact. Michael Starr Ltd. (Maldan), 02-228371.

Talbieh, 4, 1st floor, Michael Starr Ltd. (Maldan). 02-228371.

Uziel, 4, breathtaking view, Michael Starr Ltd. (Maldan) 02-228371.

Flats required for sale/rental, city-wide, we pay for lawyer and contract. Schwarz Realty, 02-639811.

For the discriminating, Greek Colony, cottage, unique style, garden, building possible. Ambassador, 02-668101.

1 - 1½ ROOMS

Bayit Vegan, 1½ rooms, phone, heating. 02-976168, not Shabbat.

2 - 2½ ROOMS

Gilo Heh (Rassco), 2 new, stone. 227205, 226919, Sha'al.

Old Katamon, 2, renovated, garden, quiet; Ein Karem, 3, arched. Ehud Realty, 02-341827.

Shimoni, 2½, 2nd floor, view, 3 exposures. 03-5461838; 02-636305, Saturday.

3 - 3½ ROOMS

Baka, 3, beautiful, storeroom, 2nd floor, large kitchen. Shahar, 02-221945.

Beit Shemesh, 3, 3rd floor, possibly exchange for Petah Tikva and area. 03-9369768.

Kiryat Moshe, wonderful, 3, view, exposures, 3rd floor, lift. 02-520358.

Ramot Aleph, 3 rooms, balcony, phone. 02-862335, weekdays.

Stern, 3, cupboards, well arranged. 02-558743, work; 02-412249, home.

Beit Hakerem, 3½ (like 4), balconies, amazingly renovated, view, quiet, verdant. Zohar Realty (Maldan). 02-244716, 02-243386.

Heart of Arnona, 3, needs renovation, + huge garden (tabu). Exclusive to Jerusalem 85, 02-539087-8.

Ramat Sharett, 3½, dinette, separate entrance, large terrace facing view. Zohar Realty (Maldan), 02-244716, 02-248727.

Arnona, 3½, high standard, for serious only. Shai Agas, 521216-7.

Bargain! Maale Adumim, 3, well arranged, sukka balcony. Yaeh, 02-248012 (Maldan).

Bayit Vegan, 3, 3rd floor, lift, balconies, view, double conveniences. 532131/3815, Weinstock.

Borochov (Kiryat Yovel), 3, ground floor, garden. Ehud Realty, 02-341827.

French Hill, 3, well arranged, bargain price! Beit Carmel, 247999. 247539 (Maldan).

German Colony, 3 large, balconies, well arranged, 2nd floor, southern. 635131.

Kiryat Moshe, wonderful, 3, view, exposures, 3rd floor, lift. 02-520358.

Ramot 03, 3, beautiful, terrace, view, Lafayette-Rehavia, 02-666218-9.

Rehavia, Aza, 3, 1st floor, modern kitchen, Ortal, 02-288588, 02-287973 Maldan.

Rehavia, 3, convenient floor, bright. Tovia Bier, 226231 (Maldan).

Stern, 3, 2nd floor, renovated, solar boiler, 33,000 final, flexible occupancy. 02-414290.

In a luxurious building (Harav Berlin), 3, 2nd floor, 115,000, including storage-room with window and covered parking. Anglo-Saxon (Maldan), 02-221161.

Pierre Koenig, beautiful, 3, possibly 4, storeroom. 02-710864, 02-718886.

Talpiot, Ein Zurim, 3½, 1st floor, cupboards, exposures. 02-716512.

Derech Hebron, 3½, spacious, 2nd floor, 3 balconies, good exposures, 65,000. 02-715244.

For religious, Maale Adumim, Mitzpe Nevo area, 3, 2nd floor. 052-921802

Kiryat Nordau, 3½, additions. 053-53540, home: 03-205554, work.

Maale Adumim, 3, dinette, solar boiler, well arranged, immediate, 38,000. 053-46366.

Ramot Bet, 3½, phone, long term from February. 02-812304, 02-341917, weekdays.

Romema, 3 ground floor, garden, quiet, $48,500. 02-534277.

Stern, in new, 3rd floor, southern, heating, solar boiler. 02-420555, 02-584016.

Uziel, 3, dinette, 3 balconies, sunny, 2nd floor, spacious. 02-410811.

4 ROOMS & MORE

Bayit Vegan! Divrei Yeruham, for religious! 4, dinette, 2nd floor, room on 1st floor, luxurious, 100,000. 02-222366, 02-424321.

Centre, 4, high ground floor, for business/residence, separation possible, wonderful. 02-243757.

French Hill, 4 large, view, 2nd floor, solar boiler, storeroom. 02-811952.

Gilo, in terraced houses, 6 rooms, 136sq.m., 110,000. 02-763217.

Kiryat Moshe, for religious, 120sq.m., 3 balconies, pretty, well arranged, bargain, special, 85,000. Exclusive to Michal Realty, 02-631333, 02-699021.

5-room flat, Knesset view, central, very quiet. Exclusive to Moonshine. 02-222578, 02-247388.

Beit Hakerem, 4 large, balconies, view, nice, well kept, quiet and verdant street. Zohar Realty (Maldan), 244716, 243386.

French Hill, 4 rooms, 2nd floor, 85,000, Uri Realty, 02-817312.

Kiryat Shmuel, 4, dinette, 130sq.m., quiet, verdant, southern, balconies, breathtaking view. Exclusive to Zohar Realty (Maldan), 02-244716, 02-243386.

Shechunat Hama'arivim (near American Consulate), entire storey, needs renovation, in 2-family house, large potential. Moonshine, 02-222578, 02-247388.

Armon Hanatziv, penthouse, 5½, large balcony, wonderful view. 02-717606, after 17.00, not Shabbat.

Arnona, 4, dreamy, near Shai Agnon House. Exclusive to Shai Agas, 521216-7.

Bargain! Must be sold! Pisgat Zeev, 4, spacious, southern. Yaeh, 02-248012 (Maldan).

Bargain! Ramat Moriah, 4, beautiful, 2nd floor, 73,000, immediate occupancy! Exclusive to Moriah Realty, 717998.

Beit Hakerem, 4, double conveniences, excellent location, 1st floor, 120,000. Tovia Bier, 226231 (Maldan).

Beit Hakerem, 5, private entrance and garden, for sale/rental. Hamisrad Lenechasim, 02-243221.

For religious, Givat Mordechai, 4, 2nd floor, 80,000, additions, exposures. 02-527770.

Gilo, 4, well kept, view, 57,000, Am-Gar, 02-816833.

New Gilo, 4½, well arranged, 2nd floor, balcony, Beit Carmel, 247999, 247539.

Near Bayit Vegan, for religious, 4, spacious, view, Tovia Bier, 226231 (Maldan).

Old Katamon, 5-7 rooms + view, private heating, from 200,000. Tovia Bier, 226231 (Maldan).

Ramat Sharett, 4, new, large balcony, immediate. Adam Ubeito, 02-247833, 02-247853.

Ramot 02, cottage, 6, additions. Tzimuki, 02-221451-4 (Maldan).

Rehavia, 4, prestigious, luxurious, 60sq.m. lounge. Shai Agas, 521216-7.

Rehavia, near Plaza, 4, 1st floor, well kept. Ortal, 02-288588, 02-287973 Maldan.

Seeking to buy 4-5 rooms, good area. 02-865978.

Shimoni, 5, luxurious, additions, 160,000, no agents. 02-221207, 02-639738.

5 room roof flat, view of Knesset, very quiet and central location. Exclusive to Moonshine, 02-222578, 02-247388.

24 Rehov Kiryat Moshe, 4 rooms, balconies, storeroom, good exposures. 02-522488.

Centre, 4, high ground floor, for business + residence (possibly separate), wonderful. 02-243757.

City centre, 5, 155sq.m., for residence/office. POB 2150, Jerusalem, for 566.

For quick deciders! Sorotzkin, 4, storeroom, lift, view. 02-532459.

Gilo, 6 rooms, 136sq.m., in terraced, 110,000. 02-763217.

Hamaaravim neighbourhood (near American consulate), whole floor requiring renovation in two family house, great potential. Moonshine, 02-222578, 02-247388.

Ramot Aleph, 32 Sulam Yaakov, 4, 4th floor, 02-533330, weekdays.

Arnona, 4, wonderfully well-arranged, cupboards, solar boiler, heating. 02-719507.

Bargain, 4, Givat Sharett, Beit Shemesh, well arranged (not prefabricated). 02-915467.

For serious!, Ramat Sharett, 4, dinette, 2nd floor, luxurious, unique, storeroom, large terrace with view. Exclusive to Zohar Realty, 244716, 243386, Maldan.

French Hill, 4 large, view, 2nd floor, solar boiler, storeroom. 02-811952.

Gilo, 4, 105sq.m., 1st floor, on pillars, bright. 02-423128.

Greek Colony, 4, 4th floor, beautiful, well-arranged, lift, sunny, good exposures. 02-630562.

Hachsharat Hayishuv Company Ltd. offers for sale: luxurious 4-room flat in City Flats project, city centre, immediate occupancy. 02-221341.

Hapalmah, 4½, one flight up, double conveniences, sunny, view, succa balcony, storeroom, principals only, $127,000, 669565, not Shabbat.

In quiet area of Rehavia, 5, spacious, renovated, low floor. Ambassador, 02-668101.

Old Katamon, flat in Arab house, 6 huge rooms, ground floor. Exclusive to Moonshine, 222578, 247388.

Old Katamon, penthouse, 6 + 2 rooms, 250,000. 02-662617.

Ramot Alef, 4, dinette, in two-level, 2nd floor, solar boiler. 02-861386.

San Simon, 4½, 7th floor, view, cupboards, 115,000. 02-714028, weekdays.

Flats for Rent

Beit Hakerem, 2, dinette, phone, partially furnished. 02-431619, evenings.

Jewish Quarter, 4, phone, heating, double conveniences. 02-271146, 052-921459.

Abu Tor (Ein Rogel), 4½, unfurnished; in Nayot and Palmah – 3, furnished. T.A.C., 02-631764.

Bruyra, 4 luxurious rooms, roof, kitchenette, $370. 02-664724.

Detached house, 2 rooms, phone, garden, view. 412519.

Har Nof, penthouse, 4 rooms, balcony, 350. 520228, agency.

Jewish Quarter, 3, large kitchen, very beautifully renovated, no time limit. 02-719298, days; 02-724884, evenings.

Jewish Quarter, 4, phone, heating, double conveniences. 02-271146, 052-921459.

Kiryat Shmuel, 3 rooms, spacious, phone, 2nd floor, preferably long-term. 02-227722.

Lamed Heh, 4, storeroom, parking, long term. 233522, 221580.

Rehavia, two-level cottage, 5, long term. Menahem, 02-249579.

Shimoni, 2 rooms, dinette, ground floor, private heating, closed balcony, phone, furnished. 418068, home; 551616, work, Shoosh.

Tchernichowsky, 4½, storeroom as workroom. Isco Buildings, 02-227414-6.

Abu Tor, room in studio, suitable for jewellery making, graphics, etc. 02-717808.

Givat Hamivtar, 3 in villa, separate entrance, double conveniences, long term, 02-815819, weekdays.

Kiryat Shmuel, penthouse, 6, wonderful view, storeroom, parking, immediate. $1200. Keys at King David (Maldan), 661144.

Nahlaot, one room flat, phone, for religious tenant(f). 02-224266, 02-526085.

Ramat Eshkol, 4, phone, heating. 02-248623, 02-815283.

Ramot 02, 3½, phone, long term, from February. 02-812304, 02-341917, weekdays.

Keymoney

Central Rehavia, complete one room flat, 2nd floor. 02-528801, evenings.

Centre, 3 renovated, large, southern balcony, view, 32,000. Adam Ubeito, 02-247833, 02-247853.

Furnished Flats

3, dinette, private entrance, balconies, storeroom, partially furnished, phone, 3 months payment in advance. 02-853892, 02-856520.

Pisgat Ze'ev, 3, phone, 2nd floor, additions, $200. 02-202346, 02-856620.

Ramat Sharett, 3, balcony, solar boiler, phone, central heating. 02-433418.

Tchernichowski, 3½, furnished, very pretty, phone, heating, 812063.

Tchernichowski, 4, 2nd floor, balconies, country view, phone, cupboards, $550. Jerusalem 85, 02-539087/8.

Ramat Moria, 4, phone, furnished, complete electrical appliances.02-716567.

Beit Hakerem, 3½, phone, quiet, 528896, 222887, from Sunday.

For vacationers/tourists, Rehavia, flats on weekly basis. Menahem, 02-249579.

Rehavia, 2, fully furnished, short periods. 02-636896, weekdays.

Shimoni, 2 rooms, dinette, ground floor, private heating, closed balcony, phone, furnished. 418068, home; 551616, work, Shoosh.

Tchernichowsky, 4, 1st floor, lift, long term, 330. Anglo-Saxon, 02-221161, Maldan.

While in Jerusalem, lovely Jewish Quarter studio apartment, short term only. 02-271442.

Beit Hakerem, room for suitable(f) in woman's flat, heating. 430123, 536713.

Ein Kerem, 3, furnished, phone, improved. 057-690343, 053-41419, evenings.

Fabulous Ramot 6 room house + garden, December-July, 02-865390.

New Gilo, 2, quiet, well kept, solar boiler. 02-667917, 02-765454.

Ramat Sharett, 3, balcony, solar boiler, phone, central heating, 02-433418.

Neve Granot, 3, 4th floor, phone, partially furnished. 02-816104.

Flats Wanted

Seeks to acquire spacious, 4, immediate payment, no agents. 02-424067.

Serious Canadian tourist urgently requires flat/house/plot, cash payment. 02-244716, 02-243386.

Monthly rental, 3-4 rooms, city centre, for clothing business. 02-765873-4, weekdays.

Purchase, spacious, 4, immediate payment, no agents. 02-424067.

Seeking 3-room flat, monthly rental, near Old Knesset, to receive public, afternoons. 862196.

Seeking flat for office/residence, 5-6 rooms, ground floor, storeroom, yard, long term, preferably in Neve Granot or Old Katamon areas. 02-637347, 02-630181.

Urgent! 3 rooms in good area, 1st floor, up to $70,000. 02-526411, 02-667939.

3-4 rooms, French Hill, Ramot Eshkol, near Sheshet Hayamim, entrance in one year. 02-823704, weekdays.

Seeking flat/office, 3-4, keymoney, no steps. 02-663808.

Purchase Sale

For Sale

Electric Singer sewing machine, like new; combined National stereo system. 02-424321.

For sale, new sophisticated answering machine. 02-664247, afternoons.

Cordless phone, long + short range. 02-630875, not Shabbat.

Hebrew Encyclopedia, new, complete, one-time campaign. 02-222227, 02-249323.

Luxurious glass display cases, residential/commercial, + carpet. 02-531173.

Refrigerator, stove, beds, crib, closet. 811927, 811281, not Shabbat.

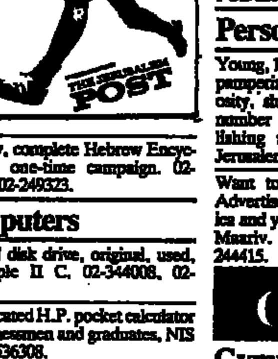
Sale, electronic answering machine, new, sophisticated. 02-664247, afternoons.

Complete equipment for dental clinic, excellent condition. 02-637192, 02-414055.

New in packing, GE refrigerator 18cu., Caloric stove oven, GE dishwasher, Westinghouse airconditioner 14,000 BTU. 537469, not Shabbat.

Books

The new, complete Hebrew Encyclopedia, one-time campaign. 02-222227, 02-249323.



The new, complete Hebrew Encyclopedia, one-time campaign. 02-222227, 02-249323.

Computers

External disk drive, original, used, for Apple II C. 02-344008, 02-536524.

Sophisticated H.P. pocket calculator for businessmen and graduates, NIS 250. 02-536308.

Campaign: IBM PC Turbo 1139. Shel, 02-244826, 31 King George.

Pets

Sale, 4 wonderful pinscher puppies. 02-719125.

Refrigerators

For sale, Amcor 12 refrigerator, excellent condition. NIS 400. 02-712222.

New Amcor 16, bargain (3 years). 02-823220, 02-416786.

Televisions

Sony Compact video camera, NIS 4500. 02-287019, weekdays.

Washing Machines

New Maytag gas clothes dryer, 2300. 02-822069, not Shabbat.

Personnel

Situations Vacant

Aircraft painters, 3 years experience, 5 work days, meals, transportation, good conditions, high pay. Tigbur, 02-240438/9.

Argon welder, 3 years experience, 5 work days, meals, transportation, good conditions, high pay. Tigbur, 02-240438/9.

Experienced attendant required to care for elderly. 02-720165.

Word processor operators, hourly basis, flexible, good conditions, high pay. Tigbur, 02-240438/9.

Pharmacist or assistant, full/part time. 02-717531.

Seeking driver with bus licence to transport children. 02-271555, 02-286483.

Advertising office requires experienced agents, good conditions. 02-225467.

Driver required with autobus licence, to transport children. 02-271555, 02-286483.

English secretary required, full time. 02-699721, 690944.

Established realty office requires sales agent, good conditions. 02-816833.

Hebrew-English secretary required for architect, experienced. 02-224992, 02-415677, evenings, weekdays.

Kindergarten requires: a) qualified kindergarten teacher; b) woman with good approach and experience in work with small children. 02-724221, after 21.00.

Publishing house requires secretary-typist, part time. 02-434748.

Accountant's office requires auditor, possibly as trainee. POB 7602, Jerusalem.

Day care centre manager, Moshav Beit Zayit. 08-414083, 02-551974, Ziona Sofri.

Experienced attendant required to care for elderly. 02-720165.

Auto-rental office requires full time clerk, driver's licence, knowledge of languages. 02-243515.

Chinese Express, assistant cook, knowledge of Chinese food not necessary. 02-718272, 02-868665.

Computer operator, experienced, full time. 02-522241, Eli.

Established realty company requires salespersons +. car, high earnings. 247999.

Sales representative required for gifts and jewels marketing, high income assured, car essential, possible promotion. Apply in writing, + C.V. to POB 3627, Haifa.

DOMESTIC HELP

Metapelet + housekeeping, afternoons, live-in possible. 02-433061.

Experienced metapelet for baby, live-in. 02-343613, 02-245246.

SALES STAFF

Book publishing house requires salespersons. 02-663702, 13.30-16.30, not Shabbat.

SECURITY

Broadcasting Authority requires security workers; after combat units, shiftwork, good for students. 02-520895, 02-520995.

Business

Exclusive agent required for electronic products for shops and chains in Jerusalem and area. 057-77012.

Interested in buying building or part containing 100-150sq.m. hall, 50-70sq.m. hall, and additional rooms, religious area in Jerusalem. 02-526969, 02-420546, not Shabbat.

King George, 80sq.m. for rent, above Carvel. 02-234010.

Sale/rental, Efrat, large, active supermarket. 02-714033, 02-931930.

Industrial Premises

For sale/rent, industrial structure, 1,000sq.m. built + 350sq.m. yard, Talpiot industrial area. 02-713028.

Offices

Reception counter, bargain, like new. 02-244415, 02-424321.

Rental, centre, entire building, 2000sq.m., needs renovation. Isco Buildings, 02-227414-6.

Plots

Givat Ze'ef, 720sq.m. + development and plans. 03-9233634, 052-31467.

Maale Adumim, detached unit, 600, plans, licence, 45,000. 02-524397.

Malha, Arab building on plot, exclusive to Shai Agas. 521216-7.

Shops

In Triangle! Large shop for rental, all-purpose. Yaeh, 02-248012, Maldan.

Rental, Talpiot, 140sq.m., adjacent parking. Isco Buildings, 02-227414-6.

Warehouses

Large warehouse in Geula + power. 02-819529, after 17.00 and 21.00, not Shabbat.

Matrimonial

Want to turn over a new leaf? The professional staff of Li-Ai, run by a social worker, will be happy to help you. 02-631994, 08.30-19.00.

27, intelligent, beautiful, traditional. POB 2391-581, Jerusalem.

Personal

Young, 18-28, Jerusalemite, seeking pampering, discreteness, and generosity, should write, stating phone number or proposition for establishing relationship, POB 7809, Jerusalem.

Want to meet foreign residents? Advertise in Israel Shelanu in Americas and your ad will appear in Luah Maariv. Haviva Advertising, 02-244415.

General

Gymnastics

Women's exercise course, professional instructor, city centre, reasonable price, twice weekly. 222756.

Health

General medical massage and for athletes, reflexology treatments. Zila Adler, 02-711584.

Lost and Found

If you've seen or found a ginger cat, white legs and belly, and white stripe on side, 2 years old, answers to the name Bom, near Rehov Bialik, Beit Hakerem, Jerusalem, call 02-424972, not Shabbat, reward!

Miscellanous

New, Japanese massage recliner, press-release system for back, neck, shoulders, free sampling. Musictone, Merkaz Clal, room 204. 02-232902.

Haifa Flats

Villas & Houses

Carmelia, large spacious cottage including fully furnished parent's suite. 04-253246.

For sale, Upper Poria, frame + tiled roof, 140sq.m., on plot, 900sq.m. 04-703767, 069-36434, 065-40248.

Motzkin, villa, 150sq.m. + land for construction. 04-712902.

Cottage, 3-level, Givat Oranim, balconies, large garden. 04-247587.

1 - 1½ ROOMS

Givat Amos, 1½, balcony, extension possible, near Technion. 04-255013.

2 - 2½ ROOMS

Carmel, 2½, large balconies, 3rd floor, available immediately. 04-237639.

Silver, 2½, 4th floor, top, well kept, central location. 04-221586.

Carmel, Tzafririm and Hanassi 2 rooms. Caspi, 04-385377.

3 - 3½ ROOMS

Must be sold! Shoshanat Hacarmel, 3½, ground floor. Sternberg, 04-382838-9.

Sha'ar Ha'aliya, 3, 1st floor, 68sq.m. 04-227869, not Shabbat.

Silver, 3, dinette, cupboards, well arranged, no stairs. 04-210392.

Tel Hanan, 3 rooms, well arranged kitchen, airconditioner, cupboards. 04-233845.

Yizraelia, 3, well kept, view, 6th floor, 75sq.m. 04-236495.

3½, 2 balconies, improved, well arranged, 3rd floor, solar boiler. 04-226926.

3½, Mahane David, good location, well arranged, view, 4th floor. 04-510416.

3½, under construction, 7 Haviva Reich, Remez. 067-52303, evenings.

4, view, additions, additions, Sha'ar Ha'aliya, suitable for eligibles. 04-512944.

Bargain, Neve David, 3½, 2nd floor, well arranged, building permit. 04-528452.



Buda, near Technion and university, very well arranged, bargain. 04-210326.

Hadera centre, 3½room flat, 1st floor, no agents. 063-25021.

Kiryat Eliezar, 3, balconies, 3rd floor (no top), vacant. 04-383101.

Kiryat Yam, Histradrut, 3, 2nd floor, improved. Keys at Haifa, 04-670228.

Ramat Sapir, 3½, airy. 04-226616, 03-311216.

Tirat Hacarmel, 3½, dinette, well arranged, storeroom, 1st floor, on pillars, window bars. 04-570740.

Bat Galim, 3½, new, additions, corner, 54,000, bargain. 04-514373.

Neve Shaanan, 3, dinette, phone, well-kept, near Technion. 03-9222168.

4 ROOMS & MORE

Ahuza centre, in 2-family, balcony, garden. Signon Szamusi, 04-335243-4-5.

Bargain, West Carmel, on pillars, spacious, sea view, storeroom, phone. 04-386171, 04-247584, 03-797651.

Carmel, Sorocca, 4, 2nd floor, amazing view, for serious! 03-255701.

Old Romema, 4, view, cupboards, storeroom. 04-518265, 04-258707.

Tiberias, 4½, 104sq.m., well arranged, Kinneret view. 067-21711.

4, 14 Yetziat Eropa, $45,000. 04-532643, 04-663640, 04-669827.

Kiryat Haim east, 4, storeroom, parking, 105sq.m.. 03-740096.

Luxurious cottage, Avigail (Shimshon), nearing completion, view, terraced, 4 levels, covered parking, private entrance, attached shelter. 04-388347, private.

Sabinia, lovely, 4½, storeroom, 3 balconies, improvements. 04-714998.

Flats for Rent

Central Carmel, quiet, ground floor, 2.5 rooms, sale/rental. 04-383461.

Central Hadar, 1½ rooms, partially furnished, phone. 04-524042.

Emek Hashemesh, 4 luxurious, unfurnished, phone, walk-in closets. 04-236672.

Exchange/rental, 5-room cottage in Carmel for flat in north Tel Aviv. 04-255852.

Rehov Hachsharat Hayishuv, near Denya petrol station, 5.5 rooms. Caspi Realty, 04-385377.

Rental, Safed, 4 rooms, private entrance, garden, phone. 03-347643.

Yizraelia, 85 Abba Hillel Silver, 3-room flat, phone, immediate. 04-935162.

Hadar, 2 separate flats, 3 and 4½ for office/residence + parking. 04-662560.

Flats Wanted

Seeking to purchase 3-4-room flat, centre Haifa, without steps. 02-663663.

Purchase Sale

For Sale

For sale, 12m. naval container, renovated as dining room + kitchenette, roof, windows, installation. Fibronix, 04-562626, from Sunday.

Neutria jacket, lovely, bargain price. 04-386710.

Panasonic phone + answering machine + memory, remote control, in packing, 750. 04-237205.

Siemens telex machine, used, excellent condition. 04-537307.

Cooking Equipment

Gas heaters and cooking ovens, repairs and renovations, at home, restaurant or institution. 04-667537.

Furniture

Lounge suite + dining room set in black Italian glass, like new. 04-512995.

Heating

For your safety, if your gas heating smells, contact 04-667537.

Pets

Angora kittens, white, sale. 04-920828, late evenings.

Personnel

Situations Vacant

Accountants' office requires full time secretary + office management. 04-640656.

Industrial electrician + welding metalworker, Afula area. 04-211356.

Printing press with large bookbindery requires experienced [illegible], good conditions for suitable. 669762.

Production workers, after army, technical background, immediate work, good conditions. Reatur 04-211556.

Seeking sales rep to market gifts and jewellery, high earnings assured, car essential, advancement possible. Send handwritten reply + C.V. + experience to POB 3627, Haifa.

Arazim requires grade 2, 3 bookkeeper, 3 years' experience in computer system. 1 Herzl, 3rd floor 04-668166.

Grade 4 bookkeeper, independent, experienced, full time. 04-[illegible]

Students/clerks for secretarial work, mornings/evenings, in Haifa, Afula, Upper Nazareth. 04-24[illegible], evenings.

Teachers required for morning/evening courses in bookkeeping, biology, professionals for matriculation, for Haifa, Acre, Carmiel, Upper Nazareth. 04-247959

Unskilled production workers (mechanical background) for immediate work, long term, good conditions and salary. Tigbur, 04-670724.

Carmel, boarding house requires house-mother and counsellor, full time/split shift, educational training essential. 04-251141.

ACCOUNTANTS

Accountant requires experienced auditor. 04-246480, evenings.

SALES STAFF

Ordan Furniture requires experienced salesperson, part time, afternoons. 04-672582.

Business

Bargain, Hadar centre, partnership/rental, clothing shop with all accessories, all purpose, very well arranged, 160sq.m., new, 2 phone lines, wall-to-wall carpet, attached conveniences, many renovations 04-510917, 04-538715.

Carmiel, for serious clients, seeking businesses, shops, industrial building, for long term sale/rental. Carmel Realty, 04-985933.

Haifa Bay, plant + offices, 200sq.m., power, storerooms, up to 1,600sq.m. sheds, seeking agency for Haifa + north, investment possible. POB 10072, Haifa Bay 26110

Nazereth, ladies' hairdressing salon to let, modern, + offices, phone, opposite Jumbo. 03-450679.

Working and flourishing business in dry-cleaning field, Herzl. 04-663696.

Active dental clinic for sale + equipment, goodwill, central location (monthly rent). 04-666048, 04-380975.

Seeking to invest as active partner in established business. POB 6328, Haifa.

Industrial Premises

Rental, 1100sq.m. structure + yard, near Kiryat Ata junction. 04-721777

Offices

Immediate rental, 55sq.m. unit, conveniences, phone line, Rehov Haneemanim. 04-512974.

Rental, lower city centre, 30sq.m., separate entrance, phone, conveniences, balcony. 04-525336.

Offices for rent in new building, lower city, central airconditioning, heating, spacious rooms. 04-669106, 04-246480.

Nevim, monthly rental, renovated, 4½ rooms, phone. 04-671639.

Plots

Denya Aleph, excellent plot for serious only. POB 39001, Tel Aviv.

Plot for cottage, Neve Moshe area (Adit), tabu. 03-956081.

Haifa, plot for sale in Ramat Eshkol. 08-451882, evenings.

Plot for immediate construction, Kfar Vradim, prestigious, for serious, 04-664934, evenings.

Haifa, sale, plot in Ramat Eshkol. 08-451882, evenings.

Matrimonial

She

Graduate, 164:30, pleasant, established, seeking educated, traditional, European, single. Private POB 8787, Haifa.

General

Photography

Minolta 5000 Maxum, automatic, manual, flash, guarantee. 04-237205.

Negev

Peugeot 305, station, 1983, 57,000km. 057-82264.

Sales representative required for marketing of gifts and jewellery, high income assured, car essential, advancement possible. Apply in own handwriting + C.V. and experience to POB 3627, Haifa.

Villas & Houses

Villa for sale, city centre. 057-36664, home; 057-76541.

Flats for Sale

Beersheba, 3 rooms, dinette, kitchen cupboards, immediate, 2nd floor. 057-39683, work.

For sale, Eilat, renovated flat, sea view. 059-71019.

2 - 2½ ROOMS

Arad, 2 rooms, 3rd floor, immediate, $14,000. 03-9229649.

Netanya

Villas & Houses

Netanya, Vatikim, well arranged house, 4 + 1½, pool, alarm, additions. 053-42477.

Flats for Sale

Centre, 2, hall, solar boiler, large, immediate. 03-732446.

Itamar Ben-Avi, 4, additions, installments until occupancy, flexible. 053-36292.

3 - 3½ ROOMS

Kiryat Nordau, 3½, nice, phone, 8th floor. 03-265287/8, 03-477442.

4 Sderot Nitza, large lounge + 2, double conveniences, airconditioners, furnished, 1st floor. 04-380156.

4 ROOMS & MORE

Even Yehuda, Ramat Hayowel, 4-room flat, double conveniences. 053-98527.

For sale, Zomerstein, 4-room penthouse, immediate. 053-37596, 053-26757.

هكذا من الأصل

Controversy accompanies Elitzur's successes

By PAUL KOHN

Elitzur, the sports organization of religious Jewry, has come a long way in recent years. In numbers and branches Elitzur now claims to be the third largest sports body in Israel, after Hapoel and Maccabi, and well ahead of Betar.

But along with the sporting successes has also come bitter internal controversy. At the very peak of the Elitzur pyramid, a metamorphosis in identity has clearly taken place, and many are not happy about it.

"Elitzur is not Elitzur Netanya's basketball team," diehard members of the association will tell you. But none can deny that it is Elitzur Netanya who are the flagbearers and who have hogged nearly all the Elitzur publicity.

Elitzur Netanya finished runners-up to Maccabi Tel Aviv in the National Basketball League at the end of last season. They made their debut in European Cup competition earlier this month, being ousted only by the brilliant Italian squad Cantu.

The elevation of Elitzur to the rarefied heights of European competition was due to imported black players from the U.S. It is they who wore the tablets of Moses and candelabra emblem of Elitzur to the total exclusion of home grown, religious hoopsters. The only local player to gain a place in the opening five was Danny Bracha, who does not claim to be observant in the religious sense. Two of the American players are Jewish by virtue of converting to the faith, one way or another, and another is by birth.

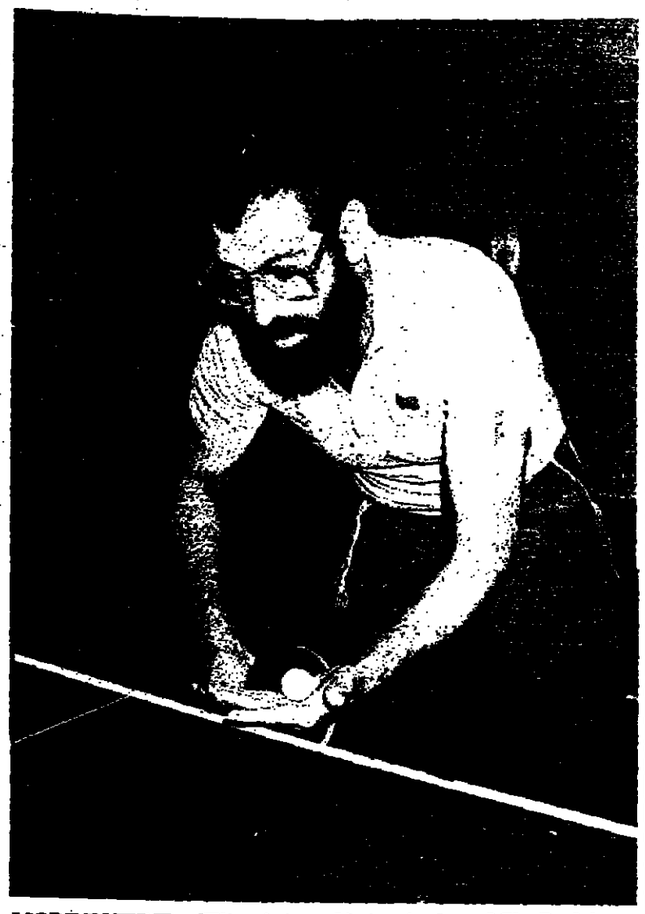
Those who employed them didn't ask too many questions on that score, or as said in religious circles, "did not examine their *tzitzit*," which surprised quite a few of the Orthodox faithful. Says Ze'ev Braverman, the secretary-general of Elitzur for the past 15 years, "We did not convert them, or bring them from America, but received them as they were from Hapoel Tel Aviv and Hapoel Afula."

The composition of the Elitzur Netanya basketball squad was clearly a departure from the traditional image of Elitzur, Braverman admits. It was a decision taken by the Netanya branch, but there was now a national Elitzur stand to reduce the number of outsider players.

The religious kibbutz movement has come out strongly against the Netanya action, but may find it is swimming again the current. It will not be easy to reverse the trend that took Elitzur Netanya close to the pinnacle of Israel basketball.

Another Elitzur success story is the Tel Aviv women's basketball squad, who have won the national championship for the past ten years. In that time they have also been cup winners seven times. The Elitzur women played in Prague last week but there, too, Spartak took them out of the European Cup. "All the girls (but the one foreign contract player Yolanda Fletcher) grew up within Elitzur from the ages of 10 and 11. Even if they are no longer strictly Orthodox, I would say most of them observe Jewish tradition. At least, no Elitzur team or athlete plays on Shabbat," said Braverman, who personally played a major role in strengthening sports with the organization.

Much more in tune to the Orthodox image of Elitzur is their top table tennis player, Mike Bush, an immigrant from the U.S. currently studying at the Esh Hakotel Yeshiva in Jerusalem. He needed some persuading, but now plays – *tzitzit* flying – for Elitzur Tel Aviv in the National League and is one of the best players in the country.



MORE IN TUNE. – Elitzur's top table tennis player Mike Bush is one of the best in the country.

The religious attitude to gambling and lotteries has also become blurred. In any event, Elitzur is quite happy to take 80 per cent of its budget from Sportoto, which gets all of its money from its football pool monopoly.

Within Elitzur, and the religious community, the arguments continue about the drift in identity. Should Elitzur adapt to the reality of sport in Israel, or should it adhere strictly to its ideology, is a dilemma not resolved.

Elitzur was formed in 1938, given its name by Rabbi Zvi Neria (later an MK), Rabbi Meir Berlin (Bar-Ilan) and Yehiel Eliash, the founder of the Bnei Akiva youth movement in this country. Set up as a sports organization, it also provided the framework within which young religious people received military training.

Elitzur became part of the Haganah, and their members were taught the use of weapons and how to sail the boats that later played a valuable role in Aliya Bet rescue operations. In its early years, sports were marginal in Elitzur.

Elitzur easily slotted into the National Religious Party, but was among its smallest wings. The party faithful given the Elitzur sinecure "knew nothing about sports," Braverman recalled. Things changed in the 1950s when a small group of religious sports teachers urged the NRP to start taking sports seriously. "I saw how much sport was neglected among the religious youth, and as I wanted to change that, I decided to enrol at Wingate in order to become a qualified physical education teacher," Braverman said.

The sports expansion started with volleyball in the religious kibbutzim, Sa'ad, Tirat Zvi, Yavne and Moshav Nir Etzion. Soon basketball began to flourish in Elitzur's city branches: Tel Aviv, Haifa, Jerusalem and Petah Tikva. Table tennis followed, and the Moshav Massuot Yitzhak team won a place in the National League, in which Tel Aviv and Netanya branches now have teams. Elitzur athletes made their appearance in track and field and swimming.

Surprising, perhaps, was the large percentage of girl members. At no time did girls comprise less than a third of Elitzur's active athletes.

Today, Elitzur claims 20,000 active sportsmen and women in 130 branches, from Kiryat Shmona to Dimona. Elitzur is the most active of all sports associations over the Green Line, and challenges Hapoel in activities in all development towns. Elitzur's "new sports" are tennis, squash and judo.

The Elitzur showpiece is its Netanya branch, a club with the finest facilities. Next in size are the clubs in Rishon Lezion, Petah Tikva, Kiryat Ono, Kfar Ata, Tel Aviv and Bnei Brak.

The ultra-Orthodox have very few sportsmen within Elitzur clubs. The exception is in Bnei Brak, where the *haredi* boys love football and have a soccer team that plays in the 6th division – only on Fridays.

Elitzur is in the throes of expanding its activities among religious communities abroad. The first "Elitzuria" in 1983 brought here nearly 1,000 competitors from 18 countries who contested ten sports. Braverman estimates that Elitzur in the Diaspora now numbers close to 5,000 members in 28 countries, including the U.S., Canada, Australia, South Africa, France, Belgium, Britain and several South American countries.

TENNIS

Czech humbles Mansdorf 6-3, 6-3

By DAVID HOROVITZ
Jerusalem Post Correspondent

WEMBLEY. – "I blew it. I played terribly," said a thoroughly disgruntled Amos Mansdorf minutes after his comprehensive 6-3, 6-3 defeat in the second round of the Benson and Hedges tennis championships here yesterday. Mansdorf went down to Czechoslovakia's Libor Pimek.

"I just couldn't get used to his style," Mansdorf told me in his dressing-room after the match. "It's the first time I've played him, and I never got the hang of his service."

On court Mansdorf looked nothing like the player who had served and passed so brilliantly to destroy second seed Henri Leconte on Wednesday. His first serve was never firing smoothly, and he made numerous unforced errors, netting approach shots with depressing regularity and repeatedly volleying out of court. Mansdorf, indeed, looked tired from the outset, having come on to court just 18 hours after despatching Leconte. "It was bad that ours was the first game on court," he said afterwards. "I hadn't had time to relax after the other match. If we'd have played later, I'd have beaten him."

The lanky Czech, long hair flowing behind him as he chased every ball, made the most of Mansdorf's sluggishness. He had won the first set before Mansdorf had even begun to settle into his game, and broke serve again in the second set to force Mansdorf to serve at 5-3 to save the match.

Again playing in borrowed shoes – his locker was raided before his first game on Wednesday – Mansdorf netted an approach to go 0-15, had no answer to a fine low return to go 0-30, and pushed a forehand too far to face three match points. For a moment, Mansdorf rallied, two fine serves and a poor return from Pimek bringing the scores to deuce. But then he faltered again, hitting a backhand pass just a touch too hard and netting yet another approach shot to give the unseeded Czech the match.

Mansdorf's defeat was all the more disappointing because the seeds in this tournament have been dropping like flies: he would have had a fairly easy passage to the semi-finals if not the final itself.

It was perhaps some consolation for Mansdorf that a day earlier John McEnroe's long-awaited return to Britain ended in defeat in the opening round, and that the tournament also lost its top seed when Stefan Edberg lost too.

McEnroe, playing his first singles match in Britain for 17 months, was a pale shadow of his former self as he lost 6-3, 5-7, 6-4 to Australian Pat Cash.

But if McEnroe's defeat was a surprise, Edberg's exit was totally unexpected.

The Swede, ranked No. 4 in the world, had reached at least the semi-final stage of his last 10 Grand Prix events and recently won the Stockholm Open, thrashing countryman Mats Wilander in straight sets in the final.

But against the Czechoslovakian-born Jacob Hlasek, now based in Zurich, Switzerland, Edberg finally cracked.

While Hlasek, who lost to Mansdorf in the recent Davis Cup tie between Israel and Switzerland, played steady if unspectacular tennis, Edberg's game was littered with unforced errors, including seven double faults.

"I've played a lot of tennis and I'm tired," he said. "Eventually, the body finally says no."

For Hlasek, who had never won a set in three attempts against Edberg, victory was the best possible way to celebrate his 22nd birthday.

"Last night, I lost 10-8 in the third set of a doubles here and didn't get to bed until 4 a.m., it was so late," said Hlasek. "This more than made up for the dissapointment."

Like Edberg, McEnroe, the No. 5 seed, was totally off his game in a scrappy, error-ridden match against Cash.

Playing singles in front of a British crowd for the first time since losing in the quarterfinals at Wimbledon last year, McEnroe received an ovation from the 6,000 spectators. The turnout was a record for the second evening of the annual Grand Prix tournament, which the American has won five times.



FULL STRETCH. – Australian Pat Cash yesterday defeated John McEnroe, 6-3, 5-7, 6-4 at Wembley. (Reuter)

But he disappointed his followers with a sluggish display that was in contrast with the days when he thrilled tennis fans across the world as the undisputed master of the game.

Apart from the occasional grimace and gesture, the 27-year-old, watched courtside by his wife Tatum O'Neal, kept his temper in check.

For most of the match, he was expressionless, chewing gum continuously as he tried to find the shots to put away the determined Cash.

But apart from the occasional moment of magic, when he took the ball characteristically early and wrong-footed his opponent, there was little of the vintage McEnroe.

Instead, his timing was off, his positioning slow and his volleying and groundstrokes sloppy.

Afterwards, McEnroe, who has fought his way back to No. 12 in the world following three Grand Prix tournament victories since his six-month layoff from the game, was furious with himself.

"It was a pathetic match," he said. "The tennis was simply horrible."

McEnroe said he had apologized to Cash for the way he played.

"I expected more of myself but I could not get going. I was playing so badly that in the second set, I pulled him down to my level. ... I could have played right-handed today and done better."

Cash, whose recent good form has taken him back to No. 34 in the world despite a season marred by injury, paid tribute to McEnroe.

"To me, he's still the greatest player of all time, although he was not up to standard today," Cash said.

The Australian, who had not taken a set off McEnroe in their two previous meetings, added: "I think he was tired. I should have won it in the second set. If I'd blown it, I'd have been feeling pretty disappointed."

Women's day in Haifa

By JACK LEON

TEL AVIV. – Local girls Zehavit Gal-On, Ilana Berger and Dahlia Coriat are among the last eight in the Vanessa Phillips women's satellite series, now taking place in Haifa. But not one Israeli yesterday reached the men's singles quarter-finals of the ATP Frankel satellite tournament.

On a day blessed by glorious sunshine, main home hope Amit Naor, seeded sixth, suffered a shock 6-4, 4-6, 6-3 defeat at the hands of unseeded Christian Pottinger from West Germany. Boaz Merenstein was beaten 6-2, 6-3 by Necvit Demir, the first Turkish tennis player to compete in a tournament here. Menashe Tsur – who has shown up so well on the circuit – was trailing Switzerland's Dominik Utzinger 1-6, 0-3 when he was forced to retire because of the heavy cold from which he is suffering.

In the WTA competition, Coriat scored a fine 6-4, 6-2 victory over Hungarian Susan Turi. Berger and Gal-On came comfortably through second-round matches against their respective home opponents Karen Mayer and Meirav Sharoni.

Conner gets one back

FREMANTLE (Reuter). – Dennis Conner proved his bid for the America's Cup was still very much alive as Stars and Stripes revelled in strong winds to defeat America II on the final race day of the second challenger elimination round yesterday.

Conner, beaten by Britain's White Crusader and Canada II in unseasonal light air in the past two days, mastered yesterday's 22 to 30 knot winds in which his yacht was designed to excel.

Stars and Stripes led at every mark and finished one minute 31 seconds ahead of the New York Yacht Club entrant.

Conner, the man who lost the America's Cup to Australia in 1983 and desperate to regain it for the U.S., moved back to third overall, within much closer striking distance of leader New Zealand and second-placed America II.

White Crusader dropped to joint fifth after a sensational defeat by French Kiss – despite the French yacht having to replace a boom just minutes before the start.

Australia's campaign to defend the Cup also yielded some upsets with Perth millionaire Kevin Parry's Kookaburra II beating Alan Bond's Australia IV.

Parry's Kookaburra III and II now hold the top two places in the America's Cup defender selections being run parallel to the challenger series.

SOCCER

England reject charges of brutal play

LONDON. – A fierce row has broken out between the managers of England and Yugoslavia following England's 2-0 victory in the Group Four European Championship soccer-match at Wembley on Wednesday night. Yugoslavia chief Ivica Osim accused England of being brutal, following the suspected broken leg suffered by Semir Tuce in a challenge by Gary Mabbutt; the allegation was hotly denied by England boss Bobby Robson.

Osim said: "We knew we had to expect some aggression, but our players were not prepared for that." Asked about an incident when Chris Waddle was punched, Osim said: "I saw the punch, but it was still 12-1 to England." Robson hit back, saying: "It was not brutal or dirty. There was always an intention to play the ball and there was nothing malicious. "The injury to their substitute was unfortunate, but it was not intentional. It was a hard match, we were very competitive and so were the Yugoslavs. There was a lot to play for."

Though England are now well placed at the top of the group, Robson refused to tip his side to reach the finals. "There's too much football yet for anybody to be favourites. We are sitting pretty, but it will be very close between ourselves and Yugoslavia. The match in Belgrade next November will be a sizzler."

It was goals from recalled midfielder Gary Mabbutt and rightback Viv Anderson combined with sevral lucky escaped, including three glaring misses by Yugoslav captain Zlatko Vujovic, which insured England's second win in the group.

The Yugoslavs, with Stojkovic back in midfield after injury, played with commendable flair and skill and opened the middle of England's defence several times. But with Vujovic, a hat-trick hero in their 4-0 win over Turkey last month, failing to find his finishing touch they were unable to beat the inexperienced goalkeeper Chris Woods and in the second half resorted to spoiling tactics.

Indeed, by the finish both teams had used two substitutes after incidents which resulted in Tuce and Steve Hodge being carried off on stretchers.

Hodge was unfortunate to clash heads with his teammate Glenn Hoddle who left the pitch briefly before returning, splattered with blood, swathed with bandages.

The bloody scenes at the end were out of character with the earlier action, however, and the match produced spells of refined and memorable teamwork.

A goal by Miguel "Michel" Gonzalez early in the second half gave Spain, runners-up in the last championship in 1984, a slender 1-0 victory over Romania in another key qualifying match.

Michel scored in the 57th minute for Spain on a cross from Juan Carlos Arteche, who brought the ball from midfield along the left sideline. It was enough to keep Spain, who lost in the 1984 final to France, unbeaten in the Benito Villamarin Stadium.

Romania had taken the game to the Spaniards in the first half with good ball control and counterattacks, while holding the home team back with a solid defence.

In Glasgow, Luxembourg manager Paul Phillip dismissed Scotland's hopes of qualifying for the finals after his side had been beaten 3-0 by the Scots.

Phillip believes Belgium will go forward to West Germany from Group Seven, rather than the Scots, even though they currently top the section. He reasoned: "There is a big difference in class between Scotland and Belgium, whom we played last month.

"From what I saw Belgium have five or six top class European players, while Scotland's best football player is Kenny Dalglish, who is also the oldest. I was very disappointed with the Scottish team. They are a long way from being a great team. They were very nervous in the first 20 minutes and I think that was because there was some pressure on them after two goalless draws in their previous games."

Scotland manager Andy Roxburgh admitted to being only "moderately happy" after his team's win. "When a team simply spoils, it makes life very difficult," he said.

David Cooper and Maurice Johnston had ended the 10-game goal drought for Scottish forwards. Cooper struck twice – once from the penalty spot – in the first half against Europe's weakest team and Johnston added a third midway through the second period.

Greece, with veteran striker Niko Anastropoulos getting a goal and making the other, edged group 5 foes Hungary 2-1 in Athens; Czechoslovakia held talented Denmark to a 0-0 draw in a Group 6 meeting in Prague, and Turkey and Northern Ireland also drew 0-0 at Izmir. Turkish coach Coskun Ozari resigned immediately after the Group 4 match. (AFP, Reuter, AP)



AIRBORNE. – Spain's Rincon flies through the air with the greatest of ease, but misses the ball, in action against Romania. Spain won 1-0. (Reuter)

NATIONAL LEAGUE PREVIEW

By PAUL KOHN

TEL AVIV. – The second and third placed teams in the National League, Bnei Yehuda and Hapoel Kfar Sava, clash at the Hatikva Quarter at 2:30 p.m. tomorrow.

Both these teams, considered by most pundits to be a cut below the glamour teams of the league, have done surprisingly well in the opening weeks of the season. Leading the Bnei Yehuda attack before their home fans will be the 36-year-old perennial favourite Ehud Ben Tovim and 19-year-old Moshe Eisenberg, who is strongly tipped for a place in Israel's National teams of the future. Michel Dayan has come from Hapoel Jerusalem to reinforce the midfield.

For Hapoel Kfar Sava, Eli Yanni expects to be fit to lead the attack. Yitzhak Maimoni has been in fine form in recent weeks, and with Gideon Simon and Eytan Ravivo also in the line-up, this promises to be a close, hard fought match.

League leaders Betar Jerusalem play at the nearby Bloomfield Stadium against Maccabi Jaffa. Betar have notched 13 goals in their last three matches, winning them all, and with Eli Ohana back to his most lethal form and Uri Malmilian playing at his very best, the home team will start as warm favourites for another win.

Maccabi Jaffa are likely to concentrate on defence in this game as they will be under pressure for most of it. They have already conceded 11 goals, scoring only seven, and it is doubtful that they will keep their net intact this Saturday.

In an early game at Ramat Gan, starting at 12.30, league champions Hapoel Tel Aviv will be keen to maintain their momentum following their first win of the season last week. Their hosts will be Maccabi Petah Tikva, who can play some of the best football in the country on their best days. The Begleibter – Rabinson combination has potential scoring power, but the team lacks consistency. Hapoel Tel Aviv should again be at full strength, and could again score a narrow win.

Maccabi Tel Aviv are another team that returned to winning last week, but are likely to be without Avi Cohen – not because he is with Glasgow Rangers – but because of an injury suffered last Saturday. Also, Eli Drieks will still be on the sideline, but Oded Machness is likely to return to spearhead the attack.

Hapoel Petah Tikva play hosts to Maccabi in the second game at the Ramat Gan stadium, with kick off at 2.30 p.m.

Other National League Fixtures:
Betar TA v Betar Netanya *Winter Stadium*, 2.30 p.m.
Shimshon v Hap Lod Bloomfield, 12.30 p.m.
Mac Yavne v Mac Netanya Yavne, 2.30 p.m.
Mac Haifa v Hap Beersheba K. Eliezer, 2.30 p.m.

Cycling world record

(AFP). – Jeannie Longo of France, double world champion, clipped over four seconds off her own three kilometres track cycling record here, completing the distance in 3 min. 49.646 sec. at an average speed of 47.9kph.

WEEKEND SPORT

FIELD HOCKEY. – The Israel Hockey Association is launching its ninth season of competition tomorrow, with a festive seven-a-side tournament for men and women at the Wingate Institute, near Netanya. The day-long event begins at 8.30 a.m.

LAWN BOWLS. – The finals of the eighth annual National Women's Masters tournament will be played off today at the Ramat Gan Bowling Club, starting at 1.30 p.m.

RUGBY. – The second week of the Israel Rugby Football Union season will feature two games. Technion-Kiryat Bialik who have yet to play this season will host ASA Tel Aviv and Ra'anana will travel to Kfar Blum to play Galil Elyon who are also untested this season.

Both games start at 2 p.m.

For some elderly, the golden years can lose their lustre.



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J.P. Studio

Customs changes on EEC products on January 1

Public may be last to benefit when imports become cheaper

Avi Temkin

ON JANUARY 1, 1987, Israel is supposed to get a taste of things to come under a reformed economic system. Under the terms of an accord signed with the European Economic Community, a 60 per cent reduction in customs on all imports from the Common Market, except agricultural goods, will be implemented. It will be one more step in the implementation of the agreement that has helped Israeli producers to market their wares in Europe during the last two decades.

The principle behind the accord is the mutual lifting of customs barriers. Europe complied with these terms during the past several years, and now it is Israel's turn. In 1989 the remainder of the customs charged on European imports will be scrapped. In the interim period, from January 1987 to December 31, 1988, the customs on European imports will be set at 40 per cent of their current level.

Due to the Free Trade Area agreement signed in 1984 between Israel and the United States, the customs will also be reduced on imports from the U.S., albeit on a more limited basis. The reduction will be implemented on a more gradual basis, 10 per cent a year over a 10-year period.

BUT WHAT is in it for the Israeli consumer? Theoretically, he should be enjoying reduced retail prices. According to Ya'acov Arad, assistant director of the customs department, customs authorities want to see the consumer reap the benefits. The question is whether that will happen.

Customs are charged on 27 per cent of Israeli imports. Arad says that due to the lowering of customs barriers, the Treasury's revenue is about to fall by some $200 million. If all the reductions in customs rates are translated into lower retail prices, the Consumer Price Index will fall by 1 per cent. The reduction in the cost of living would be equivalent to a monthly rebate averaging NIS 20 per Israeli family. The larger the family and the more it spends, the larger the rebate.

Twenty shekels does not sound like a great deal of money. Nevertheless, no one should dismiss the coming customs reductions. After all, averages conceal some of the most important aspects of the coming move from the point of view of the consumer. Take for instance consumer durables. They are the most heavily taxed goods in the economy. Thus, customs and purchase taxes make up 145 to 300 per cent of the basic price of new cars, 90 to 210 per cent of refrigerators, 140 per cent of TVs and dishwashers, 85 per cent of washing machines and 183 per cent of video tape recorders.

Obviously, any lowering of customs should lead to lower prices for the consumer. According to Arad's calculations, the reduction in the retail price of new cars could be as high as 12 per cent, 7 to 10 per cent for TV sets, 3 to 5 per cent for dishwashers and 5 to 10 per cent for refrigerators.

THE QUESTION is whether all the benefits from these reductions will be passed on to the consumers. Several factors will determine the answer. There is the government, fearing a flood of imports; there are the importers and the dealers, wishing to pocket the windfall themselves, and there are the local industrialists, fearing that lower customs would mean more competition.

Concerning the government, one might have expected that six weeks before one of the major changes in Israel's fiscal system, government agencies would have a clear idea of what will happen and what moves to take. However, that is not the Israeli bureaucracy's way of doing things. Arad says that they are cooperating with all other agencies preparing for the customs reductions. But other officials are less optimistic. They say that, except for the customs and the State Revenue administration, little thinking has been done on the impact of the coming move.

The Trade and Industry Ministry noticed that something was on the agenda only a few weeks ago. It has now established a unit to study the impact of the agreement on domestic industry. Hopefully, the survey will be ended before the end of the year. The Transport Ministry, which is going to have to decide on car prices in six weeks, says it has not been approached by the Treasury on this issue, meaning that any decision on the subject will be taken at the last minute.

Israeli consumers pay not only customs on the goods they buy, but also purchase tax and value added tax as well. In addition, Israel has devised a strange device, called Tama (an acronym for *Tosefet Michsat Ahusim*), to raise the price of imports to the consumer. This is a percentage rate added for accounting purposes on import customs. This increases the sum of money on which purchase taxes are imposed, thereby raising the price to consumer.

Thus, if the government wants to prevent a reduction in consumer prices, it could raise the purchase tax or increase the Tama rate. But Arad dismisses such notions. He says Israel will stick to the terms of the agreement, and will not take measures to offset the reduction in customs. He does not deny that purchase taxes may be increased on a limited number of goods, but says this will have nothing to do with the reduced customs. He says this may happen for fiscal considerations, for balance of payments' reasons, but not due to the customs reductions' accord.

Other government officials are not as keen as Arad to see the accord honoured in spirit, as well as in letter. They would like to see the purchase tax or the Tama increased across the board, so as to offset the customs reductions. So far the customs' view has prevailed, and therefore, the customer will probably enjoy some lowered prices. But it is not clear how large this will be, and to which goods it will apply. The final decision on taxes will probably be taken in the coming week.

IMPORTERS also need to be taken into account. Assuming the government does decide to leave the purchase tax at its current level and to absorb the reduction in customs, then the importers could try to increase their profits simply by not reducing their prices.

In some areas, there are as many as four intermediaries between the producer of goods abroad and the local consumer. There is the importer, the marketing company, the wholesaler and the retailer. Each one will undoubtedly want a slice of the cake. Whether they will succeed or not depends in large part on the government ministries' attitude. Take for example the prices of imported cars from Europe. Their price could go down by as much as 12 per cent. But car prices are controlled. The Transport Ministry, with the approval of the Treasury, sets maximum prices, which then become the effective price charged by dealers. If the Transport Ministry does not lower maximum prices of cars on January 1, and the purchase tax is not raised, then the difference in lower customs will be pocketed by the dealers, not by the consumer.

So far the Transport Ministry has not indicated what it will do. Its spokesman told *The Jerusalem Post* this week that since the Treasury has not approached it, the subject has not been discussed by the Transport Ministry officials.

However, three months ago, the Transport Ministry did not wait for the Treasury to approach it when, as a result of the rise in the value of European currencies, it demanded, and got, a hike in authorized consumer prices for European cars. In fact, there are government officials who suspect that the Transport Ministry would like to see the consumer prices unchanged. They say the ministry is not likely to agree to a move that may encourage the public to buy more cars, given the existing overburdened roads system. Another reason for not lowering prices may be the special rapport between the ministry and the dealers.

Local industrialists will also be affected by the coming move. After all, many have for years benefited from a monopoly due to high customs barriers. Nevertheless, the impact of reduced customs on them is not as great as it may first appear. For Carmel Carpets, Dubek, Tempo and other big monopolies, the reduction in customs will be only of marginal importance. They will continue enjoying monopoly benefits, formal and informal. They will continue enjoying the protection of an Industry Ministry which is too keen when it comes to industrialists' interests. Even now, six weeks before the lowering of tariffs, the ministry has hinted it would like to impose new barriers to imports competing with local industry. That type of mentality is not going to disappear on January 1. Not even in January 1989, when customs on goods from the Common Market are due to be removed completely.

AGE OF THE MAMMOTH

Pinhas Landau describes the changing nature of 'financial services' – a world trend that Israel's banks cannot afford to ignore.

IT WOULD be as well to start with an explanation. The object of these articles is to highlight some of the underlying trends in the Israeli financial sector. Specifically, it will be suggested that Bank Hapoalim is in the process of making some very serious mistakes in the way it is reorganizing its investment departments, at head-office and in the branches, and that Bank Leumi is on the right track and has a good chance of success, but this will depend on certain gambles paying off.

Furthermore, it seems likely that most of the small independent brokerage outfits, and certainly the self-appointed portfolio managers are going to be driven out of business in the next few years, and that as a result, if the authorities want to break up the domination of the financial sector by the big banks, they have a lot more thinking to do.

However, in order to reach any kind of conclusions on what is happening in Israel, there is no choice but to sketch in a fair amount of background from the world scene. Only then will it be possible to return to our emerging local environment. Since the underlying assumption is that Israeli developments lag, but ultimately reflect, international trends, anyone who believes that we are unique and impervious to outside influence can save time and stop here.

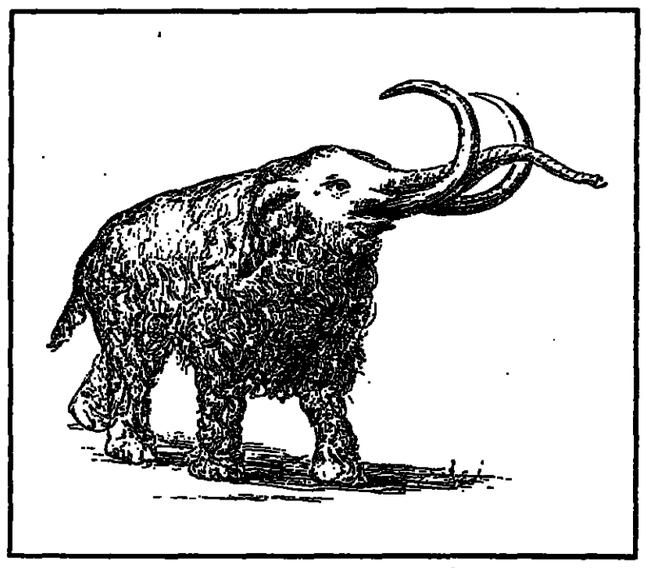
Ask any Israeli to define a banker and, after he has shot off a torrent of invective, he will probably come up with something along the lines of "someone who provides financial services." Financial services is a generic term for a spectrum of activities: from checking accounts, time deposits, long-term savings, investments, to loans of various sorts, financing imports and exports, and plenty more. And indeed, Israeli banks do all these things, because they act, and have always acted as "financial supermarkets" – a place where a large variety of services can be found under one organizational roof.

In international terms, this structure is derived from the European models, notably places like Germany and Switzerland, where the banks have long had similar dominance. In Britain the banks have also been active in a large number of fields, but until recently they weren't involved in everything.

It was in post-depression America that things were demonstrably different. In the wake of the 1929 Wall Street crash, a series of laws was passed whereby financial services were compartmentalized: Commercial banks were not allowed to engage in investment banking, insurance companies could not own banks, or vice versa, banks were limited to operations in one state only, stockbroking was split off from other businesses, and everything was very strictly regulated. In effect, every one of these areas of operation became a separate business.

IN recent years, the world financial scene has been dominated by sweeping deregulation, meaning that the barriers between the different sectors have been broken down. The most dramatic example of this process, perhaps, was the "big bang" on the London Stock Exchange last month. The driving force in this, as in similar developments in other countries, was the emergence of a global market in most financial instruments which itself rested on technological advances that made instantaneous information available everywhere and fulfilled, for at least some of the financial markets, most of the key conditions laid down in economics textbooks for "perfect competition."

What this trend meant for individual companies was that they could no longer remain independent entities concerned with limited activities in small niches of the financial world. Merrill Lynch, for example, could not merely act as a stockbroker and underwriter in the U.S. markets. It has to be active in Japan, Europe and elsewhere, and not just in equities but in bonds, options, futures, and a rapidly-growing host of financial instruments that are being traded round the world. It also has to offer its customers interest on their idle funds, as well as loans to buy stocks on margin. It has to advise individuals and corporations on how to invest in the ever-more-complex markets, and advise companies if, when, where and how to float their shares or bonds. Investment vehicles have become more and more interlinked, and customers' needs are perceived to include not merely shares and bonds, but also life insurance, pensions, savings, even real-estate. The concept of "financial planning" as an overall system of covering an individual's or corporation's total financial needs and capabilities, has come to replace simple investment counselling, which concentrates on which share or bond to buy or sell at a given time.



In short, there are now more markets, trading more kinds of instruments, in more places, and at a much greater degree of sophistication. To encompass all these developments, massive financial conglomerates emerged, as the older specialized firms merged. To take another American example, American Express had been an international bank with famous credit card and traveller's cheque services. It acquired a major insurance operation, Fireman's Fund; it bought Shearson Loab Rhodes, the fastest-growing retail brokerage firm on Wall Street; later it added Lehmann Brothers, one of the best-known investment banking firms in New York; and Republic National Bank was another major acquisition, along with a string of smaller local brokers and other units. The result is a mammoth entity, divided into various sub-units according to their specialization, but all interlocking, so that the staff of unit A can offer services and products of units B, C and D, or at the least, can pass his client along to colleagues in other units.

The corporation cannot be left in a position where it doesn't offer – in one form or another – the main services that customers want and need. From the point of view of the individual employee, however, this doesn't mean he has to be abreast of everything being done in every unit of the firm. He will, in fact, be fully-stretched just doing his own job properly. For example, if he is involved in corporate loans, he should be an expert in that field, and have a strong background in the closely-allied area of corporate bonds, which is an alternative form of borrowing money. This alone encompasses bank lending, the corporate CD market, fixed – and floating-rate medium and long-term bonds, as well as more sophisticated stuff such as swaps of various sorts. If, as is commonplace, his corporate client is active internationally, and certainly if it is a multi-national, he should know a fair amount about currency exposure and the risks and opportunities of borrowing in various currencies and in different markets around the world.

If he is good enough to master all that, he certainly won't have time or ability to be on top of the equity markets at home and abroad, much less act as an insurance agent, or be in a position to handle his client's purchase or sale of an office block in Manhattan, London or wherever. His firm, though, will seek to provide all these facilities as part of its total operation, and therefore he will only have to know where, and with whom, to put the client in touch. The same holds true, in reverse, for his colleague in the equity-trading department: He will be expected to be an expert in his field and closely-allied ones, and have sufficient general knowledge to know the kind of things that are available in other areas, but will only be required to pass along his client to the expert in the relevant field, who will give in-depth assistance.

THIS pattern of corporate conglomerates in the financial sector, that have gone well past the old "supermarket" concept and are now into "department store" activities, has become the norm around the world. There are fewer and fewer independent specialist firms left, because the resources needed for a worldwide presence, even in a limited area of the markets, are too large for small firms, and also because most customers want comprehensive service from one institution. If we therefore assume that this pattern must emerge in Israel, we will not be positing any revolution, merely a falling into line with accepted practice elsewhere.

There is, however, another important aspect of the conglomerate approach. We have noted that the different units making up the conglomerate are usually self-contained, in managerial and profit-and-loss terms, and co-operate with each other to their mutual advantage, since they do not, by and large, compete but rather complement each other. Because they are engaged in different activities, they attract different kinds of staff, when they pay on completely different bases – and this is the point that needs to be stressed.

Let's go back to our example of the corporate loan expert in the commercial banking division and his colleague, the equity trader, in the brokerage unit. Both, we assumed, are experts in their field, and the conglomerate's customer needs each of them at one time or another. They are not competing rivals, therefore, and if they are both successful they will both be happy, as will their employer. Nevertheless, the share trader will make much more money than the banker. In fact, they won't even be on the same pay scale. It is important to understand why.

In an article in last Friday's *The Jerusalem Post*, figures regarding American banker's pay were quoted from *Institutional Investor* magazine. These showed that the top men in successful commercial banks in the U.S. were getting total remuneration last year in the order of $1-1.25 million. Investment bankers got consistently more than their commercial colleagues. But the really interesting figures in the *Institutional Investor's* list concern people who are not senior executives in their companies, but simply brokers – either retail or wholesale. Consider the following examples:

Fred Berens, retail broker, Prudential-Bache, $2m-plus.

Gary Eder, retail broker, Paine Webber, $1.3m.

Gedale Horowitz, municipal bond chief, Salomon Brothers, $3,281,534.

Stephen Karelitz, retail broker, Shearson Lehmann, $1.3m.

Alexander Papamarkou, retail broker, Papamarkou Petra, $2m.

Robert Schoental, fixed-income sales and trading chief; LF Rothschild, Unterberg, Towbin, $1.7m.

These are just a few among many, the ones whose pay the magazine confirmed. But when Wall Street booms as it did last year, there are a lot of brokers who make seven-figure pay cheques, while their banking counterparts get a bonus at best, and a promotion in any event, when their firm does well.

The principle that these figures are expressing is that you don't award the same pay, on the same basis, to different people doing entirely different jobs. And when it comes right down to it, banking in all its forms is one kind of job, attracting a specific kind of person, while broking – of real-estate, equities, insurance or whatever – is a totally different ball-game and therefore runs on different lines.

A conglomerate wants to provide both banking and brokering to its customers, because that's what they demand. But that is not to say that a banker is or wants to be a broker, or vice versa, much less that they should get paid the same. Why that is going to become so important in Israel will be explained in the next article.

This is the second in a series.

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Up against a deadline

Beverlee Black

CONTRIBUTIONS to *The Jerusalem Post* Toy Fund are not pouring in as we anticipated. And the days to Hanukka are quickly slipping by.

It is difficult for an adult to remember just how meaningful even the smallest gift can be to a child; especially when it may be the only gift he/she will receive. One look at the face of a child who has been left out tells how much hurt can be inflicted by the sin of omission.

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The first real big winter rains and the drop in temperature have helped to make people more aware of the needs of the elderly, many of whom must receive extra blankets and heaters if they are to withstand the winter chill.

The needs of the elderly are growing daily and though we are gratified by the increasing response to our appeal for funds, more money must be raised to maintain and expand existing services.

Please mail your cheques to both funds today to *The Jerusalem Post* Funds, P.O.B. 81, 9100 Jerusalem.

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NIS 110 In honour of an exceptional personality, Mirjam Engel of Kibbutz Netzer-Sereni, on the occasion of her 80th birthday; may she remain healthy, happy and busy until 120.
NIS 100 For our dear friend, Lex Levine, in honour of his 80th birthday – Pnina Rosin, Adela Kamionsky, Isobel, Bernard and Russell Myers, Elstein Family, Jacob Hirschberg, Ramat Gan.
NIS 97.50 Anonymous, Jerusalem.
NIS 90 In honour of our dear friend, Herta Finsi, on the occasion of her 80th birthday – Lucie Bergen, Kfar Sava, Kathe Leschsiner, and Grete Cohn, Nahariya.
NIS 75 "For Janni's birthday."
NIS 60 In honour of the 80th birthday of our dear friend, Herta Finsi – Berte Schalk and Lea Pollak-Redlich, Nahariya.
NIS 50 In honour of my dear friend, Herta Finsi, for her 80th birthday – Lies! Back, Nahariya. Linda and Avraham Shimon, Herzliya. Walter Fraenkel, Haifa. Loren Meissner, Ramat Gan. Shoshana Kaufman, Jerusalem. Otto Steiner, Sde Warburg. Anonymous. Violet Gluck, Savyon.
NIS 36 Lamed Vav (2 x Hai). Ann Firestein, Jerusalem. In memory of Anne and Joseph E. Feldman – Susan Reiter, Haifa.
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NIS 25 In honour of my children – Anonymous, Kfar Shmaryahu. In honour of Kaethe Leschziner, on the occasion of her 80th birthday – Leni Heymann. In honour of William and Salla Bonder, may you continue for many years in your worthwhile undertaking, and it should be blessed with success – Molly and Irving Kreisler, Netanya. In memory of my late husband – E.B.
NIS 20 "For Sam." "Jacques and Joyce." In memory of Esther Korenthal – Kathleen and Sumner Wolpe, Brookline, MA. Alfred Klein, Jerusalem. Family O. and TH. Iselin, Winterthur.
NIS 18 In honour of my dear father, Bernard Sniderman, Toronto – R.M., Jerusalem. In ever-loving memory of Becky Sacks, 10.11.85, first yahrzeit – R.M., Jerusalem. Happy New Year to Sue – Anonymous, Kfar Sava. Goldman Family, Jerusalem. In gratitude for avoiding an accident – Anonymous, Kfar Sava. In loving memory of my father in-law – Anonymous, Kfar Sava. Libby Rosenberg, Bat Yam.
NIS 15 Susan Azuelos, Jerusalem. Anonymous, Jerusalem. To honour the 90th birthday of Anna Schnurman of the Haim Solomon Home for the aged of Brooklyn, NY – Fay Karp, Kibbutz Galon. In memory of my beloved husband, Mendel Ehrmann – Etty Ehrmann, Tel Aviv.
NIS 10 Hilda and Joe Tishler, Yokneam Illit. Anonymous, Tel Aviv. Yahrzeit and Iskor guelt for my parents, Abraham and Dina Roitman – Berte Roitman Nicenboim.
NIS 5 Mr. and Mrs. S. Rosenstein, Netanya. Loni and Aaron Levin, Netanya.
5756 42 x hai in loving memory of my dear parents, Sarah and Max Storper and my dear sister-in-law, Natalie Reichlin Storper and in honour of the Israel Defence Forces – Bernard S. Storper, New York, NY.
$200 Grateful to Israel, Jul Dolset, Oslo, Norway.
$107 Anonymous, New York.
$100 Anonymous, Jerusalem. Rabbi David and Chana Golinkin, Jerusalem. In honour of the 59th wedding anniversary of our parents, Paul and Shirley Delinko, West Orange, NJ. In memory of Mr. and Mrs. William Wolman, Toronto, Canada – Sandra W. Moss, Metuchen, NJ.
$95 Anonymous, Cimarron, KS.
$50 Gale and Edith Williams, New Market, IA. In loving memory of parents, Markus and Lifscha Zatzkis, Wife Gladys, Brother Max and Sister Dora – Josef Zatzkis, Topeka, KS. Anonymous, Puerto Rico.
$40 Louis and Blanche Carr, Houston, TX. Anonymous, New York. Celia Goldschmidt, Moshav Hemed.
$36 Leon and Millie Levy, Covent Station, NJ.
$35 Janis McGillivray, Thayer, IL.
$30 Mr. and Mrs. E. J. Friis, Cape Town, S. Africa. In honour of Kahan Efraim, Acco – David Kahan, Troy, MI. Rachel Ziedall, San Diego, CA.
$25 Harold and Esther London, Worcester, MA and Haifa. In loving memory of Husband and Father, Abraham Weinberg – Wife Anna and Daughter Ruth, West Roxbury, MA.
$22 In loving memory of mother and father, Rebecca E. and Harris M. Robbins – Edna and Lee Connors, Sharon, MA.
$20 Frances and Hanan Gavrieli, Fair Lawn, NJ.
$18 Dr. Ruth Essex, Kew Gardens, NY. In memory of our parents – Philip and Miriam Shore, West Roxbury, MA.
$10 In loving memory of my father, William Feldman – Muriel Feldman, Forest Hills, NY. In memory of Debora Londner – Dr. Markus Matzner, Edison, NJ. Anonymous. In memory of my husband, Sol E. Cohen – Lorraine Cohen, Flushing, NY. The best of Happy Birthday wishes to Milton Fleiss, Jerusalem – Yaffah.
$5 Andrew and Marianne Kane, Kew Gardens Hills, NY. Temple Beth Hillel Rabbi's Discretionary Fund, South Windsor, CT. Elie Maurice Cohen, Milan, Italy.
Can$100 Grateful for the recovery from illness of Dr. Bernardo – his wife, Stephanie Porzecanski, Powell River, Canada.
Can$25 Anonymous, Toronto, Canada.
£25 In loving memory of Kitty – Aron.

"FORSAKE ME NOT"

New Donations	progress Totals
NIS 2,396.50	NIS 18,109.80
$2,182	$8,306.23
CAN$125	CAN$268
£25	£131
–	DM485
–	AUST$100



Rainy, cold weather is bearable if you're properly protected, but many old people lack the means to keep warm. (IPPA)

NIS 150 In memory of our friend A.V. – D.S. and M.S., Petah Tikva.
NIS 100 In memory of my beloved husband, Z.A. – Anonymous.
NIS 75 "For Janni's birthday."
NIS 50 In honour of the 80th birthday of my friend, Kate Leschziner, Nahariya – Dr. Grete Weidenbaum, Jerusalem. Walter Fraenkel, Haifa.
NIS 36 Lamed Vav (2 x Hai).
NIS 35 Anonymous, Tel Aviv.
NIS 30 Ludwig Boernstein, Tel Aviv.
NIS 25 In honour of my grandchildren – Anonymous, Kfar Shmaryahu.
NIS 18 "For our health."
NIS 15 Anonymous, Jerusalem.
NIS 10 Anonymous, Tel Aviv. Hilda and Joe Tishler, Yokneam Illit.

$108 6 x hai in loving memory of my dear parents, Sarah and Max Storper and my dear sister-in-law, Natalie Reichlin Storper and in honour of the Israel Defense Forces – Bernard S. Storper, New York, NY.
$101 To Dad and Ann, wishing you a very happy marriage – with lots of love, Linda.
$58 3 x hai in honour of our grandchildren, Rebecca, Jennifer and Roger – Donald and Shirley Oppenheim, Skokie, IL.
$50 Bichrt Family, Brawley, CA. In memory of our beloved father, Rabbi David I. Golovensky, and in honour of our nieces, Yael and Michal-Mimi and Bill Marder, Palm Beach Gardens, FL.
$40 Louis and Blanche Carr, Houston, TX.
$25 Harold and Esther London, Worcester, MA and Haifa.
$22 In loving memory of our cherished little granddaughter, Joanna Allison Connors – Edna and Lee Connors, Sharon, MA.
$20 Hanan and Frances Gavrieli, Fairlawn, NJ. In honour of Kahan Efraim, Acco – David Kahan, Troy, MI.
$18 In honour of the bar mitzva of Matthew Rossettini – from his friend Kenneth. In honour of Joshua Aaron Druckerman on his first birthday – with love from Aunt Hana and Uncle Dave.
$10 Anonymous. In honour of my grandchildren, Esther Shulamit and Daniel Isaac-Meir Oaley – Lorraine Cohen, Flushing, NY. In memory of my in-laws, Osiar and Nettl Londner – Dr. Markus Matzner, Edison, NJ. In memory of Rose Lieberman – Martha Loewenstein, New York, NY.
CAN$100 Grateful for the recovery from illness of Dr. Bernardo – his wife, Stephanie Porzecanski, Powell River, Canada.
Sw.fr.100 Anonymous, Jerusalem.

New Donations	Toy Fund Progress Totals
NIS 604	NIS 2,229
$566	$3,195.50
CAN$100	CAN$128
–	DM300
–	AUST$136
SwFr100	SwFr460
–	SAR126

هكذا من الأصل

هكذا من الأصل

MARKET PLACE

PINHAS LANDAU

Against the flow

The bank shares continue to fascinate. They represent one of the great paradoxes of this country: If they are so good, why are they so bad? How can they be so bad, if they are so good? And so on, round and round, apparently until October 1988.

What's good about them? First that they offer an amazingly high 16.5 per cent yield per annum for a period of less than two years. That is not only three times what a dollar deposit would offer for the same period, it is pretty close to what an unlinked shekel deposit pays at the moment. But then, the second point is that the bank shares are linked to the dollar as well, so that if there should be a devaluation of whatever size, the bank share holder is protected.

Then you have liquidity – you can sell at any time, because the *things* are traded in the market. Furthermore, the Bank of Israel has undertaken to buy offers if the price seems right to it, so that there is some kind of floor underneath the yield level – it is unlikely that yields will go much higher than the 16-17 per cent level that we have seen of late.

But if they're so good, why doesn't anyone want them? The stock answers are that there are *still* grave doubts as to whether the government will really come good on its obligation to bank share holders and that higher nominal yields are available on unlinked shekel deposits. Dollar-linked vehicles are generally out of favour, and therefore when you take everything together, the bottom line is negative, or at least too risky.

And so on. This argument is now over three years old, and has two years left to run. The one undeniable *fact is that* everyone who bought bank shares at yields of more than 15 per cent any time in the last three years (let alone at 18 or 24 per cent, which also happened), has very little to cry about, even if you measure his returns in shekels, or yen or anything else that takes your fancy.

Rarely have contrarians – the people who make it their business to swim against the tide – been so consistently proven right and the consensus approach been so consistently wrong. *Compare that to the years leading up* to the eventual crash: Then the consensus was that bank shares – under the regulation – were excellent investments, and the consensus was right. The contrarians who turned their noses up at the gigantic and apparently risk-free returns were wrong all the way along. Until, just once, the consensus was wrong and the contrarians were right.

Since then, the only people who have bought bank shares are those who can consider them rationally, and are prepared to buck the *accepted wisdom*, and believe the government will come good, because it has no choice.

An important development recently in connection with the bank shares has been something that didn't happen. The latest mystery in this most enigmatic of stories is why the Bank of Israel and the Treasury made such a big noise about their intention to start buying bank shares in the market when it suited them. The reality hardly justified the paper that the press release, *made in late September* was printed on.

Through the end of October, the Bank of Israel expended the princely sum of about $750,000 on open market purchases, despite the very high yields and the large number of days on which offers rather than bids appeared. Compared with the $5 billion-plus redemptions coming up, this is slightly less than a drop in the ocean. So why did they do it? To encourage people to buy? If so, then so far, at least, those who took their hint have done rather better than they themselves.

Finally, the idea has finally surfaced officially that had long been mentioned by academics and analysts as a possibility. This is to float government companies by selling their shares against bank shares. Israel Chemicals is apparently toying with the idea. It should seek to develop it and then fight to push it past the inevitable opposition from the hidebound officialdom that saddled the country with the disastrous "arrangement" in the first place.

Tadiran to acquire Elisra

By DAVID ROSENBERG
Jerusalem Post Reporter

American Electronic Laboratories plans to trade its controlling stake in Elisra Electronic Systems Ltd. to Tadiran Ltd., in exchange for a 6 per cent stake in Tadiran, the two companies said Wednesday.

AEL Chairman Leon Riebman told *The Jerusalem Post* that the two companies had signed a memorandum of understanding on the share swap this week and that a full accord should be signed by December 15. Neither Riebman nor a spokesman for Tadiran would place a dollar value on the deal.

Under the tentative accord, Tadiran, which already controls 41.3 per cent of Elisra, will acquire AEL's 58.7 per cent holding in Elisra, thus making it a wholly owned subsidiary. AEL's 6 per cent stake in Tadiran will be in newly issued shares.

Riebman said, however, that although Elisra would be incorporated into Tadiran for financial purposes, it would continue to maintain its own identity as a separate company.

"The name Elisra is known around the world, so it's valuable to keep it," Riebman explained.

Bringing the two companies together should strengthen their financial and marketing muscle, he said, as well as end the drain that money-losing Elisra has had on AEL's earnings.

A 31 per cent rise in labour costs, due to a combination of an effectively frozen dollar-shekel exchange rate and rising wages in Israel, is likely to result in a $4 million loss for Elisra in 1986, Riebman said. The loss is expected to cut AEL's earning to 45 cents a share from 60 cents.

The spokesman for Tadiran said the company would post a sharply lower profit this year than the $28.4m. it made in 1985. The company had not released an earnings forecast for next year, but any losses it may run up would not appear in AEL's consolidated results, Riebman said, noting that was a major factor from AEL's side in going ahead with the share swap.

Both Riebman and the Tadiran spokesman stressed that the two companies had complementary product lines, especially in the defence field, which made the deal attractive to both partners.

"To be really efficient and to encourage investment, Israel should encourage mergers. This is part of *that [philosophy]*," Riebman explained, saying he had been advocating this strategy for Israeli companies generally for many years.

Both Riebman and Tadiran's spokesman said, that despite plans to make the combined company *more efficient, no staff would be laid* off. Both Elisra and Tadiran have *been paring back at their respective* work-forces over the past year.

In spite of Elisra's losses Riebman said that by other measures the company was performing well. "Our [orders] backlog has been going down, but it is still a healthy one," he said, adding that "sales will be higher next year by a good percentage."

Elisra had sales of $60m. in the previous 12 months, while Tadiran's turnover came to $570m. in 1985.

The U.S. electronics company GTE Corp. currently holds a 15 per cent stake in Tadiran. Under a long-term agreement with Koor, however, it's gradually reducing its holding, which was *once 50 per cent*, eventually to nil.

Walter Ruby adds from New York:

AEL Vice President Jesse Riebman said yesterday that the Tadiran acquisition saved Elisra from being shut down, a move he said was being considered by the company beforehand. Asked if the deal represented a setback for AEL, he said: "Absolutely not. We are very pleased and *Tadiran is very pleased. This move* benefits both our company and Israel."

October inflation data due today

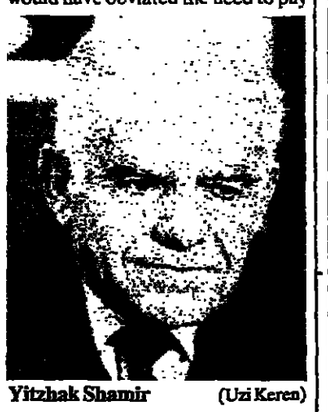
By AVI TEMKIN
Post Economic Reporter

Wage earners will know today whether they will get a cost of living allowance in their coming wage packages.

The increment will be paid if the rate of inflation for October, due to be published by the Central Bureau of Statistics, is above the 2.2 per cent mark. Such increase in the cost of living would bring the cumulative rate of inflation since last June, the last time the C-O-L allowance was paid, to more than 7 per cent, the rate that triggers the payment of the increment to workers.

The Treasury is already resigned *to an October cost-of-living rise* above the 2.2 per cent mark, with officials predicting that the figure will be some 2.5 per cent. That would be the highest since April. The Finance Ministry has stressed that such relative high rate of inflation would not reflect in the pace of price increases, but only seasonal factors.

Histadrut Secretary-General Yisrael Kessar said yesterday he would have preferred an inflation rate that would have obviated the need to pay



Yitzhak Shamir (Uzi Keren)

C-O-L allowances to workers. He warned that a high rate of inflation for last month may mark the beginning of a new period with a faster pace of price increases.

In a related development, the heads of the Manufacturers Association met with Prime Minister Shamir and presented him with a document detailing their demands from the government. The industrialists have been engaged in the last months in an intensive campaign to get from the Treasury larger export subsidies, especially for manufacturers selling to the dollar area.

The association's president, Dov Lautman, told Shamir that unless something is done to renew economic growth, economic stability would be jeopardized. The industrialists complained that export profitability had reached a low ebb and that the balance of payments could be soon affected unless steps were taken to increase exports, either through incentives or lower labour costs.

Shamir agreed with the industrialists that export profitability was too low, but he said the government's budgetary limitations should be taken into account in considering any aid.

Kidron's office publishing unit makes U.S. debut

An office-publishing system developed by Jerusalem-based Kidron Digital Systems Ltd. made its U.S. debut this week at the Comdex Computer show in Las Vegas, Nevada.

The system, called PageLINK, was introduced by Qume Corp., a California-based subsidiary of ITT Corp. that is marketing the system in the U.S. and Europe.

PageLINK is designed to support two to nine personal computers in an office environment, allowing them to cluster network to a single laser printer. Its software provides a wide range of publishing features in a single package. Although designed for Qume's LaserTEN printer, it can also operate with other similar models.

Kidron introduced the system on its own in Europe and Australia earlier this year.

Under a joint development, assembly and marketing agreement signed between Qume and Kidron in September, Kidron will market its equipment in Europe under its own name side-by-side with Qume. The agreement gives Qume exclusive U.S. marketing rights.

Founded four years ago, Kidron is regarded as one of the technological pioneers in the field of computerized laser printing and office publishing. Office publishing systems use personal computers and laser printers to produce printed material often on par with that set on more expensive photo-typesetting equipment.

London exchange votes merger with securities body

LONDON (AP). – Members of the London Stock Exchange voted overwhelmingly Wednesday to merge with an international securities group, the exchange announced yesterday.

The vote was billed in advance as crucial to the future of the exchange as a major international market for the trading of company shares. Coming just 16 days after the "big bang" changes that went into effect October 27, the merger vote will help to create a technologically up-to-date, unified market.

Without it, the long-established stock exchange could have been in competition with the recently formed International Securities Regulatory Organizations for the growing world trade in shares of multinational companies.

The approval by stock exchange members comes at a time of continuing concern over the efficiency of the exchange's new computer system.

GOLD. – Some $60,000 was raised this week for the Tel Aviv Cinematheque at a fund-raising dinner with Goldie Hawn as guest of honour.

Pri Ze workers end sit-in

By MICHAL YUDELMAN
Jerusalem Post Reporter

TEL AVIV. – The 250 permanent workers of the Pri-Ze Growers Ltd. yesterday agreed to end their sit-in at the company's Hadera plant, after they received back wages through October 22, the day the company was ordered into receivership.

Pri Ze's court-appointed receiver, attorney Lipa Meir, obtained permission from the deputy district court president in Tel Aviv, Eliyahu Winograd, to pay the wages. The funds to do so came from a $100,000 loan from Bank Leumi, Pri Ze's biggest creditor.

In addition to abandoning their occupation of the factory, the workers also agreed in exchange for their back wages to cooperate with the receiver and maintain industrial peace at the plant. Meir is now reportedly going to work towards resuming production at Pri Ze, as well as look for a buyer.

So far no serious bids have been made for Pri Ze, which is valued at about $10 million.

Pri Ze was forced into receivership when it was unable to come up with the annual, $3m. guarantee needed to acquire its citrus fruit on credit for canning. It was the last in a series of problems caused by complications regarding its ownership. *Pri Ze's shares had been given by the* kibbutz purchasing organizations, its last identifiable owners, to the now-defunct FIT bokerage. FIT, in turn, gave the shares on lien to the banks before FIT's two owners fled the country.

The plant, whose work-force swells to 700 during the height of the citrus season, produces citrus fruit concentrate, 90 per cent of which is exported to Europe. It had sales of some $15 million last year.

'Post' to buy computer editorial system from Atex

Jerusalem Post Staff

The Jerusalem Post this week signed a contract with Atex Inc., of Bedford, Massachusetts, for the purchase of a computerized editorial system. The system, based on four computers and some 60 terminals is to be installed early next year. Full production of the newspaper on the system is planned for next summer.

Atex, a subsidiary of Eastman Kodak Co., is the world's largest supplier of computerized text-processing systems to the newspaper and publishing industries. The company has one other installation in Israel – *Ha'aretz/Hadashot* – based on older technology.

The Post, which pioneered the introduction of computerized phototypesetting in Israel, has been planning the installation of a computerized editorial system for several years. The new system will allow journalists to write and edit copy on screen, giving *The Post* what is known as a "paperless newsroom."

Several other Israeli newspapers *have already introduced similar* systems and the press in Britain is now undergoing a well-publicized shift to the new technology.

This technology also facilitates the establishment of a computerized archive which will improve *The Post's* already unrivalled standing as the most extensive newspaper data base about Israel, the Jewish world and the Middle East available in English.

Tel Aviv Stock Exchange

MARKET STATISTICS

Indices:

General Share Index	122.24 +0.04%
Non-Bank Index	162.55 +0.17%
Arrangement	105.37–0.04%
Insurance	179.65–0.99%
Commerce, Services	204.32–0.30%
Real Estate	208.34–0.30%
Industrials	145.96 +0.40%
Textiles	207.19 +0.94%
Metals	157.84+1.09%
Electronics	105.52–0.01%
Chemicals	136.94 +0.19%
Industrial Invst.	135.10–0.52%
Investment Cos.	135.10–0.52%
General Bond Index	113.73–0.09%
Index-linked Bonds	115.53–0.06%
Fully-linked	117.39–0.18%
Partially-linked	114.44 +0.10%
Dollar-linked Bonds	94.22–0.22%
Short-term 0-2 yrs	111.55 u.c.
Medium-term 2-5 yrs	112.98 +0.01%
Long-term 5+ yrs	107.50–0.28%

Turnovers:

Shares – total	NIS 11,099,900
Arrangement	NIS 1,513,400
Non-bank	NIS 9,586,500
Bonds – total	NIS 5,811,000
Index-linked	NIS 4,537,900
Dollar-linked	NIS 1,273,100
Treasury Bills	NIS 12,188,000

Share Movements:

Advances	161	(126)
of which 5%+	22	(33)
"buyers only"	4	(2)
Declines	116	(81)
of which 5%+	17	(6)
"sellers only"	2	(0)
Unchanged	95	(105)
Trading Halt	48	(36)

Bond Market Trends:

Index-linked:	
3% fully-linked	Stable/falls to 1%
4.25% fully-linked	Falls to 2%
80% linked	Stable/rises slightly
Double-linked	Mixed to 0.5-1%
Dollar-linked:	
Admon	Falls to 1%
Rimon	Mixed to 0.5%
Gilboa	Mixed to 1%
For. Curr. denominated	Slightly mixed
Treasury Bills (annual yield)	19.9–21.35%

Arrangement yields:

IDB ord.	16.28%
Union 0.1	16.27%
Discount A	16.38%
Mizrahi r.	16.41%
Hapoalim r.	16.37%
General A	16.32%
Leumi stock	16.23%
Fin. Trade 1	15.92%

SELECTED PRICE QUOTATIONS

Name	Price	Volume '000NIS	% change
Commercial Banks			
(not part of "arrangement")			
Maritime	1180	4014	+6.8
General non-arr.	20800	38	–2.1
First Int'l	3540	1673	–
FIBI	4254	2721	–1.2
Commercial Banks			
(part of "arrangement")			
IDBr	80350	344	–
Union 0.1	59800	64	–
Discount	102400	267	–
Mizrahi	33000	463	–
Hapoalim r	54500	585	–0.2
General A	139400	7	–
Leumi 0.1	34719	1073	–
Fin. Trade	46300	–	–
Mortgage Banks			
Leumi Mort. r	6855	468	+3.9
Dev. Mort.	2455	450	–0.8
Mishkan r	2450	407	–
Tefahot r	17559	487	+5.1
Meravr	6150	61	+0.8
Financial Institutions			
Agric C	no trading		
Ind. Dev. DD	no trading		
Clal Leasing 0.1	19000	5	+7.0
Insurance			
Ararat 0.1 r	1249	4069	–4.2
Hasneh r	340	61231	+0.3
Phoenix 0.1	730	20910	–1.8
Harnishmar	7000	–	–
Menorah 1	2110	60	–0.4
Sahar r	5850	581	–3.3
Zion Hold. 1	8611	–	+0.1
Trade & Services			
Meir Ezra	8150	254	–6.1
Supersol 2	6900	1172	–2.9
Delek r	3195	2495	–
Lighterage	14800	59	–5.7
Cold Storage	2178	92	+1.0
Dan Hotels	1880	245	+1.7
Yarden Hotel	2880	42	+2.8
Hilon 1	27550	6	+1.5
Team 1	1950	1158	+8.3
Real Estate, Building and Agriculture			
Azorim	no trading		
Elon	603	32446	–
Africa Isr. 0.1	38600	131	+0.5
Dankner	4879	357	+2.3
Prop. & Bldg.	3190	2831	–1.9
Bayside 0.1	4400	488	–4.3
ILDC r	59000	208	–
Rasco r	no trading		
Mehadrin	8500	545	–
Hadarim	1390	2344	–3.7
Industrials			
Dubek b	3390	636	–0.6
Pri-Ze 1	no trading		
Sunfrost	10970	327	+6.0
Elite	17200	235	–
Adgar	560	7447	–3.1
Argaman r	no trading		
Delta G 1	2990	608	+1.0
Maquette 1	4560	731	–
Eagle 1	13550	170	–1.8
Polgat	3550	879	+2.0
Schoellerina	14000	35	–1.1
Rogosin	3200	1105	+1.9
Urdan 0.1 r	6840	103	+0.1
Is. Can Co. 1	2580	2571	+0.8
Zion Cables	2480	690	–
Packer Steel	11605	699	+10.0
Elbit	no trading		
Elron	no trading		
Arit	30320	199	–0.6
Clal Electronics	2010	1859	+1.1
Spectronix 1	1790	1113	–3.7
T.A.T. 1	3500	212	–
Ackerstein 1	908	1830	+2.0
Agan 5	17000	116	–
Alliance	2400	113	–2.4
Dexter	3420	366	–6.0
Fertilisers	5200	20	+2.0
Haifa Chem.	421	8267	+0.2
Teva r	7880	1162	–
Dead Sea r	4645	3122	+0.9
Petrochem.	556	15529	+0.2
Neca Chem.	6600	714	–
Frutarom	14600	131	–2.7
Hadera Paper	259100	88	–
Central Trade	7700	410	–1.3
Koor p	7600000	–	–
Clal Inds.	1418	10994	–
Investment Companies			
IDB Dev. r	4775	5359	–
Ellern	3330	1432	–
Afik 1	220	3697	–3.5
Gahelet	1350	142	–
Israel Corp. 1	9600	1581	–
Wolfson 1 r	128500	–	–0.4
Hapoalim Inv.	5900	441	–1.6
Leumi Invest.	no trading		
Discount Invest.	2798	4900	–0.1
Mizrahi Invest.	15080	115	+0.1
Clal 10	872	4787	+0.2
Landeco 0.1	5250	11	+4.0
Parna 0.1	9290	57	–0.1
Oil Exploration			
Paz Oil Expl.	17000	319	–6.8
J.O.E.L.	3335	691	+0.3

Abbreviations:
s.o. sellers only — b bearer
b.o. buyers only — r registered

David's Tower — Jerusalem Citadel

Archaeological courtyard and exhibitions.
City viewing spots.
Multi-screen showing of "Shalom Jerusalem".
Special educational activities for students.

The model of 19th century Jerusalem will be closed to public viewing from Sunday, November 16, 1986, because of its transference to its permanent quarters. The model will be on view in its new home from Monday, December 12, 1986.

David's Tower — The Citadel (near Jaffa Gate) is open daily, 8:30 a.m.–4:30 p.m.; Fridays and eves of holidays until 2 p.m.

no244-30-f14

FINANCIAL DATA ISRAEL, EUROPE, U.S.

ISRAEL MONEY MARKETS

SHEKEL INTEREST RATES

PRIME BORROWING RATE: 1.58% per month

Unlinked Deposit (Annual Rates)

	Last Updated	Tapas	Pakam 7-Day	Pakam 30-Day
LEUMI	13.11	7-16.00%	8-17.50%	8-19.25%
HAPOALIM	28.10	10-17%	11-17.50%	13-19.00%
DISCOUNT	17.10	8-16.50%	8-17%	14-19.00%
MIZRAHI	8.5	8-16%	6-15%	6-17%
FIRST INT'L	17.10	10-17%	11-17.20%	13-19.50%

Rates vary according to size of deposit.
(Tapas: demand deposit paying daily interest.
Pakam: fixed-term deposit available from 7 to 59 days.)

PATAH — FOREIGN CURRENCY DEPOSIT RATES (November 13)

MINIMUM DEP	3-MONTHS	6-MONTHS	12-MONTHS
USD ($100,000)	5.500	5.500	5.500
STG (10,000 pounds)	9.625	9.625	9.625
DMK (100,000 marks)	3.875	3.875	3.875
SFR (50,000 francs)	3.125	3.125	3.125
YEN (3,000,000 yen)	3.000	3.000	3.000

Rates vary according to size of deposit and are subject to change.

SHEKEL FOREIGN EXCHANGE RATES (November 12)

		CHEQUES AND TRANSFERS Buy	Sell	BANKNOTES Buy	Sell	Rep. Rates
Currency basket	1	1.4840	1.5020	—	—	1.4940
U.S.A. Dollar	1	1.4823	1.5007	1.45	1.52	1.4924
Deutschmark	1	0.7338	0.7429	0.72	0.75	0.7387
Pound Sterling	1	2.1034	2.1295	2.05	2.15	2.1170
French Franc	1	0.2240	0.2268	0.22	0.23	0.2257
Japanese Yen	100	0.9227	0.9341	0.90	0.95	0.9290
Dutch Florin	1	0.6494	0.6575	0.64	0.67	0.6541
Swiss Franc	1	0.8836	0.8946	0.86	0.91	0.8897
Swedish Krone	1	0.2131	0.2158	0.21	0.22	0.2147
Norwegian Krone	1	0.1978	0.2003	0.19	0.20	0.1992
Danish Krone	1	0.1945	0.1969	0.19	0.20	0.1958
Finnish Mark	1	0.3001	0.3038	0.29	0.31	0.3020
Canadian Dollar	1	1.0720	1.0853	1.05	1.10	1.0793
Australian Dollar	1	0.9567	0.9680	0.90	0.99	0.9625
S. African Rand	1	0.6581	0.6663	0.43	0.52	0.6629
Belgian Franc	10	0.3508	0.3552	0.34	0.36	0.3552
Austrian Shilling	10	1.0422	1.0551	1.02	1.07	1.0495
Italian Lira	1000	1.0595	1.0727	1.03	1.09	1.0666
Jordanian Dinar	1	—	—	4.07	4.32	4.2235
Egyptian Pound	1	—	—	0.78	0.82	0.7835
ECU	1	1.5283	1.5472	—	—	1.5384

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EUROPEAN FINANCIAL MARKETS

(November 13)

PRECIOUS METALS

GOLD:	LONDON	A.M. FIX	–	P.M. FIX	–
	PARIS	NOON FIX	407.22	ZURICH P.M.	407.75
SILVER:	LONDON	FIX	–		
PLATINUM:	LONDON	P.M.	–		
PALLADIUM:	LONDON	P.M.	–		

FOREIGN CURRENCY CROSS RATES (London 15.30GMT)

Forward Rates
(November 13)

	SPOT	2 MTHS	3 MTHS	6 MTHS
DEUTSCHMARK	2.0220/35	48/43	69/64	137/127
POUND STERLING	1.4190/00	119/117	186/182	345/340
SWISS FRANC	1.6777/87	66/61	97/92	190/180
JAPANESE YEN	160.55/65	35/33	45/43	90/85
FRENCH FRANC	6.6230/50	300/325	500/540	860/910
ITALIAN LIRA	1400.50/50	1025/1075	1625/1700	3100/3200
DUTCH GULDEN	2.2845/55	23/21	34/31	67/62
BELGIAN FRANC	42.050/065	8.5/10.5	13/18	26/31
DANISH KRONE	7.6275/00	425/475	690/740	1325/1425
S.AFRICAN RAND	0.4450/60	30/23	40/33	80/70
EUROPEAN CURR. UNIT	1.0297/01	28/25	41/38	78/73
FINNISH MARK	4.9390/10	470/510	710/760	1450/1550
AUSTRALIAN DOLLAR	0.6447/52	86/83	123/118	213/207
NORWEGIAN KRONE	7.5150/00	1135/1155	1630/1650	3170/3210

Formula for determining forward rates:
high/low (eg. 220/210) — deduct from spot price.
low/high (eg. 210/220) — add to spot price.

NEW YORK FINANCIAL MARKETS

(November 13)

U.S. MONEY RATES

Prime rate 7.50%; Broker Loan 6.75-7.00%; NY Euros 3 months 6 1/16%; Fed Funds late 5 15/16%

NEW YORK FOREIGN EXCHANGE

	DMK	SFR	STG	YEN	CAN
CLOSING	2.0188/98	1.6750/60	1.4240/50	160.30/40	1.3838/43
OPENING	2.0230/40	1.6785/95	1.4180/90	160.70/75	1.3825/29
LATEST	2.0130/37	1.6695/05	1.4255/65	161.10/17	1.3841/45

Comment

The dollar recovered slightly yesterday in thin and nervous trading after failing to attract sufficient selling to convincingly breach the 2.01 Deutschmark support level. *Forecasts of poor U.S. economic data today, plus a warning by U.S. congressmen of* possible trade retaliation against Japan, drove the dollar through key chart levels late in the morning.

ISRAELI STOCKS

TRADED IN NEW YORK:

NYSE and ASE

	Last	Prev. Close	High	Low	Vol ('00s)
Alliance	–	2⅛	–	–	–
Am Isr Pap	16⅝	16½	16⅝	16½	37
Ampal	1⅜	1⅛	1¾	1¾	10
Elscint	2⅜	2½	2½	2¼	109
Etz Lavud	8¾	8⅝	8¾	8¾	3
Laser Inds	10¾	10½	10⅞	10½	536

Over the counter

	last	bid	ask		last	bid	ask
Aryt	—	7	7¼				
Bank Leumi	—	21½	23½	Interpharm	—	4¼	4¾
Elbit	8	7⅞	8⅛	Oprotech	3 1/16	3⅛	3 1/16
ECI Tel.	2 9/16	2 9/16	3	Rada	—	3⅛	4¼
Elron	8¾	6⅜	8⅝	Scitex	3¾	3 1/16	3¾
Fibronics	5⅞	5⅝	5⅞	Taro-vit	—	2⅝	3
IDB Bank	—	48	52	Tevapharm	—	6⅛	6½
IIS	—	3⅝	3⅞	SPI	—	2½	3

WALL STREET Closing Prices

Dow Jones Indices			NYSE Highest Volume	
IND	1,862.49	–31.21	GILLETTE	58⅞ +⅝
TRANS	834.13	– 6.00	EAST KODAK	66 +½
UTILS	209.70	– 1.84	BALLY MFG	21⅜ +4⅜
STOCKS	738.50	– 9.48	MESA PETE	3¾ +⅛
NYSE COMP	139.99	– 1.90	LOCKHEED	47 +2
NYSE INDS	161.20	– 2.22	UNION CARB	23½ +⅛
S-P 100 INDEX	228.27	– 3.93	ARCHER-DAN	22⅝ –½
S-P COMPOSITE	242.98	– 3.68	GOODYEAR	47½ –⅛
AMEX INDEX	266.56	– 2.09	US X CP	23⅜ –⅞
			HOLIDAY CP	74¾ –1¾

Statistics

NYSE	VOL. 163,726,820	STOCKS UP 467	DOWN 1,109
NASDAQ	VOL. 107,950,700 (Nov. 12)	STOCKS UP 1,004	DOWN 1,061

Comment

Wall Street stocks yesterday ran into another bout of selling with the insurance group and computer stocks coming under the most pressure. Trading was active as takeover and restructuring stocks again attracted much of the market's attention.

Of the insurers, Marsh and McLennan fell 2¾ to 60 and American International Group 3⅞ to 115. IBM fell 1⅛ to 121⅝ and Digital Equipment 2⅜ to 99⅝.

OVERSEAS FINANCIAL DATA
PROVIDED BY REUTERS MONITOR

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Using Sharansky

THIS week, Natan Sharansky walked right into a trap laid for him by the PLO.

On Monday he was host at his Jerusalem office to a leading PLO supporter, head of the East Jerusalem-based Arab Studies Society, Feisal Husseini, who had come to discuss the expulsion order issued to Akram Haniye, editor of the daily *A-Sha'ab*. Mr. Husseini's idea, it seems, was to enlist Mr. Sharansky, well-known not only as a leading Zionist back in Soviet Russia but also as a champion of human rights generally, in the effort to block execution of the order.

Mr. Sharansky had not been told in advance of his guest's political orientation. He must have been offered a glimpse of it, however, when Mr. Husseini, according to his own version, stated at the meeting that the PLO alone could bring real peace. Mr. Sharansky bridled at the suggestion, pointing out that the PLO had applauded such terrorist attacks as the recent one staged near the Western Wall. But he did not cut the conversation short at that point.

It was only later that Mr. Sharansky realized what he had wrought. Wednesday night he read out a "clarification" on television, which was published in the papers yesterday. Blasting the PLO as an organization of cut-throats, Mr. Sharansky stated the meeting would never have taken place had he known that the Palestinian "delegation" was identified with the PLO.

The issuance of this statement was, however, preceded by a sustained assault on Mr. Sharansky from the political right, which reached its climax in a ferocious public denunciation of the meeting by Rabbi Haim Druckman, the NRP/Morasha Knesset deputy. Mr. Sharansky was told that he had given encouragement to loathsome terrorists, and by doubting the justice of Mr. Haniye's deportation had placed swords in the hands of Israel's bitterest enemies. And that he should make an immediate retraction.

It is unfortunate that Mr. Sharansky obliged in the way he did, thus allowing himself to be used, as it were, for the second time in one week.

The most famous one-time Prisoner of Zion came home only nine months ago, and it is unfair to expect him to be familiar with all the intricacies of Israel law and politics. He is evidently still unaware that the legal means used in putting down PLO terrorism derive for the most part not from the ordinary laws of Israel, but from a combination of Jordanian law – and ancient Emergency Regulations of British colonial origin.

Had he been aware of the fact Mr. Sharansky may have hesitated before proposing, in effect, that there can be no conflict between deportation by administrative fiat and respect for human rights.

By the same token, had he realized that those described by Rabbi Druckman, for one, as "inciters" fit to be deported include the majority of Palestinians under Israel's occupation, he may have slapped down the chauvinist cleric for his attempted denial to him of the right to doubt the justice of such deportations. That right is legally granted to every citizen of Israel, even where the High Court has sustained the legality of a deportation order – which, incidentally, the court is yet to do in Mr. Haniye's case.

Since his release from captivity and arrival in Israel, Mr. Sharansky has been an object of avid interest if not actual courtship by political parties of both the left and the right, all hoping he will join them and eventually represent them in parliament. Mr. Sharansky has so far manfully resisted these self-serving attentions, insisting that he needs time to make up his own mind on a host of things.

That right, too, is assured every Israeli citizen. It is offensive to try to terrorize Mr. Sharansky into being what he is not.

POLLARD

(Continued from Page One)

ign bank-account. He was told by Yagur that $30,000 had already been deposited in that account and that an additional $30,000 would be deposited each year for the next 10 years. This money was to be in addition to the direct cash payments which Pollard received from Israel. Before his arrest, that sum came to $45,000.

Playing on Pollard's long-standing ideological attachment to Israel, Eitan in the autumn of 1985 reportedly also had Yagur show Pollard an Israeli passport, bearing Pollard's photograph, in the name of "Danny Cohen." This was designed to reinforce the notion of Pollard's ideological commitment to Israel and to make Pollard feel better about himself and the operation.

It would supposedly encourage Pollard to believe that his services would eventually result in his moving to Israel. Eitan, the sources said, did not want Pollard to think he was providing the information strictly for money.

"It's an old espionage ploy," an Israeli source said. "You constantly have to reassure your spies. Their emotional state can become unstable. They can get very nervous. Eitan thought that the passport would help to ease Pollard's concerns. Occasionally, he showed signs of becoming very edgy about the whole thing."

Court documents described the passport as "a demonstration of gratitude for services rendered in that it identified Mr. Pollard as a citizen of Israel." But other sources insisted that Eitan's passport decision was largely designed to reassure Pollard and ensure his continued participation in the operation.

Some persons were reportedly upset by what they regarded as Eitan's "heavy-handed" behaviour towards Pollard. "Eitan really took advantage of him," a source said.

The civilian employee of the U.S. Navy was seen by these persons as very intelligent and deeply committed to Israel, but extremely naive about the darker side of espionage. "He was really pretty innocent and foolish about the whole thing," one Israeli source conceded. "He originally had no idea what he was getting himself involved in. His biggest mistake was trusting Eitan."

James Hibey, the lawyer representing Pollard's wife, has insisted that Pollard never intended to harm U.S. national security interests. His sole motivation was his personal love of Israel.

Other sources close to Pollard said that he had even refused to provide Israel with some information which he felt could hurt the U.S. This is said to have deeply angered Eitan.

Pollard was reportedly originally motivated to help Israel after seeing some very sensitive information come across his desk involving potentially alarming security threats facing Israel. In the spring of 1984, Pollard served as a watch officer for the Anti-Terrorist Alert Centre in the Threat Analysis Division of the Naval Investigative Service.

He reportedly quickly discovered that while some of this information directly involved serious threats to Israel, it was not being passed along to Israel through official channels. Pollard, on his own, decided to give it to Israel.

Through a friend in New York, he was reportedly introduced to Sella later in 1984. Sella was then on leave from the Air Force, studying at New York University. It was Sella who subsequently introduced Pollard to Yagur and Eitan.

Eitan, who until the mid-1970s was a high-ranking Mossad operative and who had been personally involved in the capture of Adolf Eichmann, later reportedly became the head of Lekem, the Defence Ministry's scientific intelligence-gathering unit which has since been disbanded.

Eitan, forced out of his intelligence job after Pollard's arrest, is today head of Israel Chemicals, the largest government-owned firm in the country. Yagur, also forced out, works for Eitan there.

Pollard, arrested by the FBI outside the Israeli Embassy in Washington on November 21, 1985, after he and his wife had sought political asylum but were turned away by embassy officials, pleaded guilty last June 4 to the U.S. government's espionage charges. He is currently in jail, awaiting sentencing.

His wife, who pleaded guilty to a lesser charge of unauthorized possession of classified documents, is also awaiting sentencing. She, however, has been released on bail. Sentencing for both has been repeatedly postponed. There is no indication when the judge will reach his final decision on the matter.

ANNE Henderson-Pollard has just undergone a major intestinal operation. She is recuperating very slowly in Washington.

Her husband, Jonathan Jay Pollard, is confined to a small cell in a maximum security prison somewhere in Virginia. He remains isolated from other prisoners because he has received several death threats from neo-Nazi, hate groups.

Almost a year after they were arrested in a major spy scandal that blighted U.S.-Israeli relations and completely upset their own lives, they are still awaiting formal sentencing.

Last June, Pollard entered into a plea-bargaining arrangement with his U.S. prosecutors, pleading guilty to the espionage charges in the hope of winning a reduced sentence.

His lawyer advised him to plead guilty, in part because the Israel government – as part of its own damage-control effort to avert a major political crisis with Washington – had provided the U.S. with considerable hard evidence implicating him in the espionage operation. Numerous documents with his fingerprints, for example, were returned to the U.S. Therefore his defence would have been virtually impossible. At the same time, U.S. law-enforcement officials conceded that their case against Pollard would have been much more difficult without Israel's help. Israeli officials later boasted that their cooperation in this kind of espionage scandal was "unprecedented" in diplomatic history.

Today, Pollard is still waiting to learn how many additional years he will have to serve in prison. Mrs. Henderson-Pollard pleaded guilty to the lesser charge of unauthorized possession of classified documents. She has been released on bail and also has no idea what kind of sentence she will eventually receive.

Needless to say, this past year has been pure hell for both of them and their families. Her health problems have merely compounded all of their agony. Beyond that, they have amassed huge legal expenses which their families have been forced to try to cover. But there is simply no way they can. Her legal fees alone are already in excess of $100,000. Pollard's are probably around the same.

Her father and grandfather – neither of whom is Jewish – have managed to come up with some of the money, but still owe a great deal to her lawyer, James Hibey. Her mother, who is Jewish, is divorced from her father and does not have very much money either. Most of the funds used to cover her legal fees so far have come from her grandfather's pension fund. He is a retired mine worker.

Pollard has been helped by his father, a soft-spoken and respected professor at Notre Dame University in South Bend, Indiana, his mother, and other members of his immediate family. But there are real limits in their ability to cover these costs. They are not wealthy and have very modest incomes.

Thus, the financial and emotional strains have been very great on both sets of families. Their lives will never be the same.

A FORMER U.S. intelligence analyst for the Navy, Pollard, obviously blundered very badly when he agreed to spy for Israel, and stole classified U.S. documents.

The U.S. government, therefore, had every right to prosecute him. He broke American law and violated the great trust he had been granted by the U.S. government.

But at the same time, he certainly deserves better treatment from Israel, the country he served. This has not been Israel's greatest hour.

According to recent evidence and in contrast to the many earlier press accounts, Pollard initially acted not to make money but only to help Israel. He had a naive and somewhat romantic image of Israel and the Zionist ideal – not all that uncommon for a young and intelligent Jew growing up in an isolated, largely non-Jewish community in the Midwest. He wanted to be part of the struggle to maintain Israel's survival and while in college and graduate school, often thought of making aliya.

He apparently believed that the information he obtained was vital to Israel's security and, at the same time, would not really damage U.S. interests if made available to Israel. It was a bad error of judgment, but one that stemmed from his background as a Jew and Zionist.

Israeli officials have acknowledged that the information they received from Pollard was in fact very important and that some documents proved to be even critical. They were irritated and at a loss for words in trying to explain why the U.S. government did not provide that kind of information to Israel routinely through official channels.

They also confirmed that Pollard was not out to win financial rewards from Israel. His motivation was strictly ideological. As reported elsewhere in today's newspaper, it was Eitan, his chief "handler," who insisted on the exchange of money as a ploy to get Pollard more deeply involved in the operation. Young, inexperienced and naive, Pollard fell into that trap.

U.S. and Israeli intelligence experts have confirmed that the element of money made it impossible for the U.S. government to ignore the case.

Pollard is paying for an error of judgment

Wolf Blitzer

As far as Israel was concerned, Pollard's motives were pure.

But he and his wife have been completely ignored this past year by the Israel government. It's as if the Pollards were lepers. No one wants to have anything to do with them.

DISILLUSIONED and depressed, the Pollards and their families have been very upset by the many allegations in the news media suggesting that Pollard was simply a self-promoter and braggart, out to make a few dollars by selling America's secrets to Israel. This they insist was simply not true.

The Israel government, in its effort to limit the damage from the scandal, has put forward a story that Pollard was part of an unauthorized "rogue" operation organized by Rafael Eitan, a former senior Mossad operative who more recently served as head of Lekem, the Defence Ministry's scientific intelligence-gathering unit. Reportedly angered by his being eased out of the Mossad in the mid-1970s, he wanted to prove to his former intelligence colleagues that they had erred. Even with a much smaller staff and budget, he could obtain vital information for Israel which they could not. He supposedly had a personal incentive to exploit Pollard for everything he was worth.

But according to the official Israeli story, using Pollard was Eitan's personal decision, unauthorized by his superiors. He had violated policy guidelines as Israel does not spy on the United States.

As a result, senior Israeli officials were supposedly justified by their subsequent decision to abandon Pollard completely after his arrest outside the Israel embassy on November 21, 1985, and to hand over evidence against him to the U.S. government. It was reported that he had been told to come to the Israel embassy if he could "shake" the FBI's surveillance. He tried and failed to elude them. He was a big boy, got caught and would have to pay the price. And Israel was going to let him twist alone in the wind.

Israeli leaders, while embarrassed, concluded that it was unfortunate that Pollard and his wife would have to suffer for their indiscretion. But everyone had to realize that there was the more important issue of U.S.-Israeli relations at stake. Pollard, despite his feelings for Israel and his acknowledged service to it, would have to be sacrificed for the bigger picture.

BUT Pollard did not regard the operation as "rogue." After all, he had dealt with senior officials – namely, Eitan; and, according to American reports, Col. Aviem Sella, a high-ranking Israel Air Force officer; Yosef Yagur, an Israel embassy science counsellor; and several others. He had been warmly received during a visit to Israel in the summer of 1985 where he met with other Israeli officials. He had no reason to suspect that his involvement was unauthorized by the highest echelon of the Israeli government.

In fact, he had been repeatedly told that that the opposite was the case – that the most senior leaders in Israel were indeed very grateful to him for his service.

Whether or not the Pollard operation was really unauthorized has become somewhat of a moot point. By the way, few U.S. government officials believe it was unauthorized. They suspect that Eitan was doing what he was supposed to do and that his appointment to head Israel Chemicals, the large government-owned firm, was his reward.

As one of his final acts as the Israel embassy's No. 2 diplomat in Washington, Elyakim Rubinstein, the new cabinet secretary, met with Bernard Henderson, Anne Henderson-Pollard's father, and heard his very sad story. There is reason to believe that Rubinstein was touched by the personal tragedy that befell the Henderson and Pollard families. But no promises were made.

A year after the scandal erupted, it's time for Israel to do something to help the Pollards. A good start would involve the payment of their legal fees. Pollard was employed by the Israel government when he was arrested. It's the least any employer should do for a loyal and dedicated worker.

Later, after their formal sentencing, Israel should consider using its political clout with Washington to try to free Pollard and to help him fulfil an earlier dream of moving to Israel – assuming he still wants to do so.

(The writer is The Jerusalem Post's Washington correspondent.)

READERS' LETTERS

CAR PLATE CODE

To the Editor of The Jerusalem Post

Sir, – In your supplement, *Automotive '87*, of October 29, Yitzhak Oked purported to have unravelled the mysteries of the licence plates.

I own a car with the licence number 18-932-86. According to Mr. Oked's explanations, this would be: first digit from the left, 1 – licensed in Tel Aviv or central region; second digit from the left, 8 – commercial vehicle, tender or trailer; third digit from the left, 9 – station wagon or dual purpose vehicle.

In reality, my car is a 1300 DL Subaru limousine used exclusively as a private vehicle. The car was indeed licensed in Tel Aviv.

It seems that the mystery is still intact.

E. BARUCH

Beersheba.

Yitzhak Oked comments:

The spokesman of Subaru (Elron Company) informed me that the numbers of the car plate are given them by the automobile licensing authority. Sometimes, when they run out of numbers for a certain area (like Tel Aviv), the licensing authority will give a number from a different area or a different type of vehicle.

GOODWILL NEEDED IN SOUTH AFRICA

To the Editor of The Jerusalem Post

Sir, – In his article entitled "A hard look at apartheid" (October 30), Joe Franklin takes issue with Ambassador Eliahu Lankin and others in their defence of South Africa. Mr. Lankin's article, in fact, set out very well the factual situation in the country, even if Mr. Franklin may not agree with him. The latter's submissions are based on prejudice, bias and obvious ignorance.

It is the "in thing" today to climb on the bandwagon and attack South Africa. Double standards are employed in criticizing South Africa, although no country has a legitimate right to point a finger before thoroughly examining the moral standards it employs. It should be remembered that people who live in glass houses shouldn't throw stones.

The African National Congress wants nothing less than to grab power and establish a one-party Marxist regime, after which a one-man one-vote policy will not even be a slogan. Then the masses will truly learn the meaning of hardship and starvation.

The problems in South Africa are extremely complex, as only those who are born and/or have spent most of their lives there can appreciate. The solution lies in the hands of all moderates. Change can and will take place, but it cannot happen overnight, although it can be hastened by goodwill on the part of all well-wishers

Ra'anana. *J.S. GRUSS*

CANADIAN INDEPENDENCE

To the Editor of The Jerusalem Post

Sir, – Why do Israeli organizations insist on including Canada as a (relatively insignificant) part of the United States? I have seen this carrid to ridiculous extremes.

Several years ago, my son went to Israel for a one-year programme with Israel's aliya department. The New York office insisted that he come to New York to join a "group" on an El Al flight to Israel. It took weeks of argument before he was allowed to join the same flight on its stopover at Montreal's Mirabel airport! The unnecessary expense of travelling to New York (only to come back to Montreal), plus the hassle of going through U.S. customs with a year's baggage did not register on them at all.

This summer, my wife and I considered another Israeli programme to encourage potential retirees to travel to Israel for a job-seeking trip, etc. For a doubtful and unspecified subsidy, we were, again, required to take El Al via New York. Only the outgoing shaliah, who was completing several years in Ottawa, understood our refusal to agree to this requirement.

It is about time that Canada's independence be recognized in Israel too!

YITZHAK KALIN

Ottawa.

CHRISTIANS AND ISRAEL

To the Editor of The Jerusalem Post

Sir, – Since moving to Israel in June 1985, we have come to appreciate the wit and humour of the Dry Bones cartoons. However, it was with shock and great dismay that my wife and I reacted to the cartoon of October 29. As one of several Christian organizations in the land of Israel seeking to build sincere and genuine relationships between Christians and Jews, such inferences only further deepen the historical feelings of suspicion and mistrust by Jewish people towards Christians.

We ask only that we be accepted and treated individually as Christians who live in Israel and not collectively based upon historical actions of "organized Christianity." For such actions we personally have long ago repented and now wish to stand alongside Israel and the Jewish people as true friends in a world with so much hatred towards Israel.

We realize the basis for this cartoon was the visit to Israel of a Rev. John McKnight from Australia seeking answers to the disappearance of Mordechai Vanunu. Our response to McKnight's "inquiries" has been subsequently best expressed in a letter to you from Grant B. Livingstone (November 3). His response to McKnight's misplaced concerns reflect adequately our feelings as Christian friends of Israel.

Our love for Israel and the Jewish people is real and our stand with her is genuine. We may not always agree with Jewish or Israeli thinking, but we will be at the forefront (where we should have always been) in the fight against hatred of Jews and/or Israel. We ask that Mr. Kirschen be more sensitive and considerate of our beliefs and not be a stumbling block to future healthy relationships between us.

RAY and SHARON SANDERS
Christian Friends of Israel
Mevasseret Zion.

Sir, – Many Christians found the messages in the Dry Bones cartoon of October 29 more than a bit disturbing.

Reverend McKnight's mission to Israel, far from being politically motivated as implied in the cartoon, was a pastoral obligation and a humanitarian responsibility fulfilled by a man of conscience to whom Mordechai Vanunu had appealed with a great personal and spiritual crisis. The Christian citizens of Israel, take offence at the term Christian being placed between quotes, implying that Reverend McKnight's and all Christians' motives are somehow devious. Very simply, a man is missing under very questionable circumstances and Reverend McKnight's response is the essence of Christian responsibility, as a man of God and as a human being.

Rev. Canon RIAH ABU EL-ASSAL
Rector
Christ Evangelical Episcopal Church
Nazareth.

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